

# 13 September 2018

## Dear Stockholder.

Please take notice that this year's annual meeting of the stockholders of BERJAYA PHILIPPINES INC. will be held on 4 October 2018 at 9:00 a.m. at the Function Room of the Berjaya Makati Hotel, Philippines located at the corner of Makati Avenue and Eduque Street, Makati City, Metro Manila. The Agenda for the meeting is as follows:

- 1. Call to Order
- 2. Certification of Notice and Quorum
- Ratification of the Minutes of the Annual Stockholders Meeting held on 4 October 2017
- Ratification of Corporate Acts of the Board of Directors for the year ended 30 April 2018
- 5. Report of the President
- 6. Election of the Board of Directors of the Corporation
- 7. Appointment of External Auditors
- 8. Other Matters
- 9. Adjournment

JOSE A. BERNAS Corporate Secretary

# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 20-IS

# Information Statement Pursuant to Section 20 of the Securities Regulation Code

1.	Check the appropriate box:  ———————————————————————————————————
2.	Name of Registrant as specified in its charter – BERJAYA PHILIPPINES INC.
3.	Province, country or other jurisdiction of incorporation or organization - <u>Manila, Philippines</u>
4.	SEC Identification Number – pre war 476
5.	BIR Tax Identification Code - 001-289-374
6.	Address of principal office - 9/F Rufino Pacific Tower, 6784 Ayala Avenue corner V.A. Rufino (formerly Herrera) Street, Makati City, Metro Manila 1229
7.	Registrant's telephone number, including area code - (632) 811-0668
8.	Date, time and place of meeting of security holders - The Annual Meeting of the Stockholders of Berjaya Philippines, Inc. (the Corporation) will be held on 4 October 2018, at 9:00 a.m. at the Function Room of the Berjaya Makati Hotel, Philippines located at the corner of Makati Avenue and Eduque Street, Makati City, Metro Manila.
9.	Approximate date on which the Information Statement is first to be sent or given to security holders - 13 September 2018
10.	In case of Proxy Solicitations: Not applicable  Name of Person Filing the Statement/Solicitor:  Address and Telephone No.:
11.	Securities registered pursuant to Code or Sections 4 and 8 of the RSA (Information on number of shares and amount of debt is applicable only to corporate registrants):
	Title of Each Class Number of Shares of Common Stock Outstanding or Amount of Debt Outstanding

4,427,009,132

**COMMON** 

Amount of Debt Outstanding as of 30 April 2018 : Php 8,995,106.303.00

12.	Are any	or all	of registrant's	securities listed	on the Philip	pine Stock Exchange?	?
	Yes		No				

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

The shares are listed in the Philippine Stock Exchange and are classified either as common or treasury shares.

## **GENERAL INFORMATION**

Date, time and place of meeting of security holders

The Annual Meeting of the Stockholders of Berjaya Philippines, Inc. (the Corporation) shall be held on 4 October 2018, at 9:00 a.m. at the Function Room of the Berjaya Makati Hotel located at the corner of Makati Avenue and Eduque Street, Makati City, Metro Manila.

The complete mailing address of the principal office of the registrant is 9/F Rufino Pacific Tower, 6784 Ayala Avenue corner V. A. Rufino (formerly Herrera) Street, Makati City, Metro Manila.

The Information Statement will approximately be sent or given first to stockholders of record on 13 September 2018 or at least fifteen (15) business days before the meeting date.

WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

# Dissenters' Right of Appraisal

Pursuant to Section 81 of the Corporation Code of the Philippines (the Corporation Code), any stockholder of the Corporation shall have the right to dissent and demand payment of the fair value of his shares in the following instances:

- 1. In case any amendment to the Articles of Incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- 2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; and
- 3. In case of merger or consolidation.

The agenda for the Annual Meeting on 4 October 2018 does not include any of the foregoing instances.

## Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No current director or officer of the Corporation, or nominee for election as directors of the Corporation, or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon.

No director has informed the Corporation in writing that he intends to oppose any action to be taken by the registrant at the meeting.

## **CONTROL AND COMPENSATION INFORMATION**

## Voting Securities and Principal Holders Thereof

There are four billion four hundred twenty seven million nine thousand one hundred thirty two (4,427,009,132) issued and outstanding common shares of stock of the Corporation entitled to vote at the Annual Meeting, each of which is entitled to one (1) vote.

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Foreign membership amounts to 3,836,777,731 shares equivalent to 88.38 % broken down per nationality as follows:

CITIZENSHIP	SUBSCRIBED/ OUTSTANDING	AMOUNT	PAID-UP	PERCENTAGE HOLDINGS	NUMBER OF STOCKHOLDERS
SPANISH	1,834,960	1,834,960.00	1,834,960.00	0.04	18
MALAYSIAN	610,205,316	610,205,316.00	610,205,316.00	13.78	5
OTHER ALIEN	2,859,255	2,859,255.00	2,859,255.00	0.06	7
FILIPINO	504,503,124	504,503,124.00	504,503,124.00	11.40	101
SWISS	2,400	2,400.00	2,400.00	0.00	1
BRITISH	229,920	229,920.00	229,920.00	0.01	2
UNCLASSIF	85,728,277	85,728,277.00	85,728,277.00	1.94	1
AMERICAN	276,000	276,000.00	276,000.00	0.01	5
CHINESE	3,221,369,880	3,221,369,880.00	3,221,369,880.00	72.77	3
TOTALS	4,427,009,132	4,427,009,132.00	4,427,009,132.00	100.00	143

The cut-off date of presented information in this Statement is as of 12 September 2018.

The record date for closing the stock and transfer book of the Corporation in order to determine the stockholders entitled to vote at the Annual Meeting is 3 September 2018.

For purposes of the election of directors, all stockholders of record are entitled to cumulative voting rights as provided by the Corporation Code, and there are no conditions precedent to the exercise thereof. Further, no discretionary authority to cumulate votes is being solicited. A stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many candidates as he shall see fit.

## Security Ownership of Certain Record and Beneficial Owners

## Holders

As of 12 September 2018, there are four billion four hundred twenty seven million nine thousand one hundred thirty two (4,427,009,132) issued and outstanding common shares of stock of the Corporation. Out of the issued and outstanding capital, 85,728,277 shares or 0.019% is held by the Berjaya Philippines Inc.

The top twenty (20) stockholders of Berjaya Philippines Inc., including their shares and their percentage of total common shares outstanding held by each as of 12 September 2018 are as follows:

Name	Number of Shares Held	Percentage of Total Shares Held
BERJAYA LOTTERY MANAGEMENT(H.K.), LTD.	3,221,238,28	0 74.20 %
BERJAYA SPORTS TOTO (CAYMAN) LIMITED	610,205,15	0 14.06 %
PCD NOMINEE CORPORATION	379,824,10	0 8.75 %
ABACUS SECURITIES CORP.	92,000,00	0 2.12 %
ABACUS SECURITIES CORPORATION	20,000,00	0.46 %
ABACUS SECURITIES CORPORATION	8,000,00	0.18 %
PCD NOMINEE CORPORATION	2,670,61	5 0.07 %
FAR EAST MOLASSES CORPORATION	1,554,88	0.04 %
CONCEPCION TEUS VDA.	650,00	0.01 %
DOLORES TEUS DE M. VARA	552,00	0.01 %
STEINER, NORMA O.	300,32	0.01%
CORPORACION FRANCISCANA	293,92	0.01 %
THE PHILAMERICAN GEN.	226,40	0.01 %
PHIL. REMNANTS CO., INC.	224,16	0.01 %
ELIZALDE, FRANCISCO J.	206,80	0.00 %
ZERNICHOW, CHRISTIAN D.	174,16	0.00 %
ELIZALDE, JOAQUIN M.,	168,80	0.00 %
MA. TERESA VARA DE REY Y TEUS	148,32	0.00 %
MA. DOLORES VARA DE	148,32	0.00 %
ECHEGOYEN, LUIS C.	147,28	0.00 %

# **Treasury Shares**

As of 12 September 2018 the Issuer holds in its name a total of eighty five million seven hundred twenty eight thousand two hundred seventy seven (85,728,277) treasury shares.

## Dividends

# (a) Dividends declared by Berjaya Philippines Inc.

On 28 October 2004 the Corporation declared cash dividends to all stockholders on record as of November 17, 2004 or a total of \$\mathbb{P}\$87.14 million.

On 5 January 2012, the Corporation declared cash dividends amounting to ten centavos per share to all stockholders of record as of 19 January 2012.

On 5 October 2015, the Issuer declared stock dividends at a rate of 4 common shares for every common share held to taken from the increase in authorized capital stock. On the same date, the Issuer caused the reversal of previously allocated funds for capex and corporate expansion and appropriated \$\mu 3.47\$ billion from the Issuer's retained earnings for the distribution of stock dividends.

## (b) Dividends Declared by the Issuer's wholly owned subsidiary – PGMC

From 2007 to 2014, the Corporation's subsidiary, PGMC, issued cash dividends amounting to six billion fortysixbillion pesos (\$\overline{P}\$6.46 billion).

On 16 July 2015, the Corporation declared cash dividends amounting to one hundred million pesos (P100.0 million).

On 1 September 2015, the Corporation declared cash dividends amounting to one hundred eighty million pesos (#180.0 million).

On 2 October 2015, the Corporation declared cash dividends amounting to two hundred million pesos ( $\stackrel{\square}{=}$  200.0 million).

On 8 January 2016, the Corporation declared cash dividends amounting to two hundred million pesos ( $\stackrel{\square}{P}$  200.0 million).

On 13 June 2017, the Corporation declared cash dividends amounting to one hundred seventy million pesos (P170,000,000.00).

On 11 September 2017, the Corporation declared cash dividends amounting to one hundred thirty million pesos (P 130,000,000.00).

On 23 January 2018, the Corporation declared cash dividends amounting to one hundred fifty million pesos (₽ 150,000,000.00).

On 5 April 2018, the Corporation declared cash dividends amounting to one hundred fifty million pesos (£150,000,000.00).

On 30 April 2018, the Corporation declared cash dividends amounting to fifty million pesos ( $\frac{1}{2}$  50,000,000.00).

# (c) Dividends Declared by the Issuer's wholly owned subsidiary – PHPI

In April 2012, the Corporation declared cash dividends amounting to ten million pesos (£10,000,000.0c0 million).

In August 2013, the Corporation declared cash dividends amounting to four million pesos ( $\frac{1}{2}$  4,000,000.00).

## Recent Sales of Unregistered Securities

There were no sales of unregistered securities over the last four (4) fiscal years.

# Security Ownership of Holders of more than 5%

According to the records of the Issuer's stock and transfer agent, security ownership of holders of more than five percent (5%) of the Company's securities as of 7 September 2018 are as follows:

Name and Address of	Name of Beneficial Owner / Relationship with	0:::	Number of	Percentage
Record Owner  Berjaya Lottery Management (H.K.) Ltd. Level 54, Hopewell Centre, 183 Queen's Road East, HongKong	Record Owner  Berjaya Lottery Management (H.K.) Ltd. (same as record owner) persons entitled to vote is Messrs.SeowSwee Pin or Tan EngHwa, in the said order of preference	Citizenship Chinese	644,247,656 (common shares)	Held 67.53%
Berjaya Sports Toto (Cayman) Limited 190 Elgin Avenue, George Town, Grand Cayman KYI-9005 Cayman Islands	Berjaya Sports Toto (Cayman) Limited (same as record owner) person entitled to vote is SeowSwee Pin	Malaysian	122,041,030 (common shares)	12.79%
Berjaya Philippines Inc. 9th Floor RufinoPacific Tower 6784 Ayala corner V.A. Rufino (Herrera) St. Makati City, M.M.	Berjaya Philippines Inc. (same as record owner) person entitled to vote is the Acting President of the Corporation, Tan Sri Ibrahim Saad	Filipino	85,728,277	8.98%

There has been no change in the control of the Corporation since the beginning of its last fiscal year. The transfer price of the Corporation's outstanding common listed shares decreased as can be seen from its posted prices at the Philippine Stock Exchange. The decrease may be due to the general or prevailing economic situation in the country.

Security ownership of the directors and officers of the Corporation as of 12 September 2018 are as follows:

Title	Name of	۹moι	unt and Nature	<b>!</b>	Numbe	r of
of	Beneficial Owner	of Be	eneficial		Shares	Percentage
Class	(	Owne	ership	Citizenship	Held	Held
Common	Tan Sri Ibrahim Saad	₽	11.55	Malaysian	5	0.00%
Common	Wong Ee Coln	₽	2.31	Malaysian	1	0.00%
Common	Seow Swee Pin	₽	184.80	Malaysian	80	0.00%
Common	George T. Yang	₽	184.80	Filipino	80	0.00%
Common	Jaime Y. Ladao	₽	184.80	Filipino	80	0.00%
Common	Jimmy S. Soo	₽	173.25	Filipino	75	0.00%
Common	Tan Eng Hwa	₽	184.80	Malaysian	80	0.00%
Common	Jose A. Bernas	₽	184.80	Filipino	80	0.00%
Common	Marie Lourdes Bernas	₽	1,155.00	Filipino	500	0.00%

There are no voting trust holders of five percent (5%) or more of the Corporation's securities. The figures above are based on the last transaction or market price as of 12 September 2018 which is two pesos and eighty four centavos  $(\stackrel{\square}{=} 2.31)$  per share.

There are no arrangements which may result in a change in control of the Corporation.

# **Directors and Executive Officers**

The current directors and officers of the Corporation are listed below:

	Directors / Officers	Designation	Citizenship
1.	Tan Sri Ibrahim B Saad	Director / Chairman	Malaysian
2.	Wong Ee Coln	Director / President	Malaysian
3.	Seow Swee Pin	Director	Malaysian
4.	George T. Yang*	Independent Director	Filipino
5.	Jaime Y. Ladao *	Independent Director	Filipino
6.	Jimmy S. Soo	Director	Filipino
7.	Tan Eng Hwa	Director / Treasurer	Malaysian
8.	Jose A. Bernas	Corporate Secretary	Filipino
9.	Marie Lourdes Bernas	Assistant Corporate Secretary	Filipino

The Chairman, Tan Sri Ibrahim B. Saad graduated from the University of Wisconsin with a Master's degree in Education Policy in 1974, a Master's degree and a PhD in Political Science in 1979. He obtained his undergraduate degree in Dip. Ed. And BS Hons. from the University of Malaysia in 1969.

<sup>\*</sup> The independent directors, Messrs. George T. Yang, and Jaime Y. Ladao are independent minority stockholders who are not employees nor officers of the Corporation, and whose shareholdings are less than two percent (2%) of the Corporation's equity pursuant to Section 38 of the Securities Regulation Code.

Mr. George T. Yang is an independent director of the Issuer. The former treasurer of the Corporation, Mr. Low Siaw Peng, nominated Mr. Yang as independent director. Messrs. Yang and Low are not related to each other. Mr. Yang has a PhD from Georgetown University.

Mr. Jaime Y. Ladao is the second independent director of the Issuer. Mr. Jose A. Bernas, a stockholder and the Corporate Secretary nominated Mr. Jaime Y. Ladao. Messrs. Ladao and Bernas are not related to each other. Mr. Ladao graduated from the University of the East with a degree in Bachelor in Business Administration, from the Center of Research and Communication, a Masters in Economics, and from the University of the Philippines with a Masters in Business Administration. He is a certified public accountant who placed 13<sup>th</sup> in the board exams of 1960.

The members of the Nomination Committee are Messrs. Tan Eng Hwa, Jaime Y. Ladao, and Seow Swee Pin, with Mr. Ladao sitting as Chairman.

Procedures of SRC Rule 38 have been followed in the nomination and qualification of independent directors.

The Corporation will observe the term limits for independent directors imposed by SEC Memorandum Circular No.. 4, Series of 2017 which became effective on 31 March 2017, or 15 days after its publication in two newspapers of general circulation on 16 March 2017. The Corporation's two current independent directors may serve as independent directors until the year 2021 in compliance with the cumulative nine-year term reckoned from the year 2012.

In compliance with SEC Memorandum Circular No. 5, Series of 2017, the independent directors' *Certification of Independent Director* on their qualification are attached to this *Information Statement*.

The term of a Director is for one (1) year and Directors are elected annually during the annual stockholders meeting.

The current Board of Directors are as follows:

	Name	Age	Positions/Offices/Directorships Held for the past Five (5) years
1.	Tan Sri Ibrahim Saad	72	Independent Director, Chairman of the Board: Berjaya Philippines Inc. Former Ambassador of Malaysia to the Philippines Former President (Vice Chancellor) University Kuala Lumpur Former Chairman: Penang Regional Development Authority Former Deputy Transport Minister Former Deputy Chief Minister of the State of Penang Former Member of Parliament, Malaysia Chairman of the Governing Board of Directors National University of Malaysia

# 2. Seow Swee Pin 61 Director:

Berjaya Philippines Inc.

Director and Chairman of the Board:

Philippine Gaming Management Corporation

Cosway Philippines Inc.

#### Director:

Neptune Properties Inc.

Perdana Land Philippines Inc.

Perdana Hotel Philippines Inc.

Sanpiro Realty and Development Corporation

Berjaya Pizza (Philippines) Inc.

## **Executive Director:**

Sports Toto Malaysia Sdn. Bhd.

Berjaya Sports Toto Berhad

## Member:

Malaysian Institute of Accountants and

Certified Practicing Accountants,

Australia

Malaysian Institute of Accountants and Certified

Practicing Accountants, Australia

# 3. George T. Yang 78 Independent Director:

Berjaya Philippines Inc.

Philippine Gaming Management Corporation

Chairman and Founder:

Golden Arches Development Corporation

(McDonald's Philippines)

## Chairman of the Board:

First Georgetown Ventures, Inc.

Ronald McDonald House Charities of the Phils.

Klassikal Music Foundation Inc.

Trojan Computer Forms, Inc.

# Chairman:

MDS Call Solutions Inc.

Fast Serve Solutions Systems Inc.

Advance Food Concepts Mfg. Inc.

## Vice Chairman:

Oceonfront Properties Inc.

TransAire Development Holdings Corporation

#### President:

Golden Arches Realty Corporation

Member of the Board of Governors:

Ayala Center Estate Association

The Tower Club, Inc.

Member of the Board of Trustees

San Beda College Manila

# Former Dean:

Consular Corps of the Philippines (2014)

Doctorate Degree in Humanities (honoris causa):

Jose Rizal University

Doctor of Humanities, honoris causa

De La Salle University

Masters Degree in Business Administration:

Wharton School, University of Pennsylvania

Consul General ad honorem:

State of Eritrea

4. Jaime Y. Ladao 79

Independent Director:

Berjaya Philippines Inc.

San Miguel Corporation

Chairman:

Audit Committee, Berjaya Philippines Inc.

(2016 to date)

Audit Committee, San Miguel Corporation 1990

Member:

Philippine Dispute Resolution Center, Inc.

Exec. Committee, San Miguel Corporation 1989

Director:

Corporate Governance Institute of the Phils.

Dun & Bradstreet Philippines. Inc.

Founder and Member:

Financial Executive Institute of the Philippines

National President (1991-1992) and Member:

Boy Scouts of the Philippines

Past Board Member and Treasurer:

Management Association of the Philippines

Member:

Philippine Dispute Resolution Inc.

Fellow:

Australian Institute of Corporate Directors

Founder and Executive Chairman:

Consumer Credit Score Philippines Inc.

licensed to issue FICO Consumer and

SME Scores in the Philippines

Director, Member of the Executive Committee and

Former Chair of the Audit Committee (1990-1991):

San Miguel Corporation

5. Jimmy S. Soo 61 Director:

Berjaya Philippines Inc.

Berjaya Pizza (Philippines) Inc.

First Abacus Financial Holdings Corporation

Better Options Restaurants Inc.

Chairman and President:

Kailash PMN Management, Inc.

Tortola Resources, Inc.

Trimante Holdings Phils., Inc.

Director and Corporate Secretary:

Abacus Capital & Investment Corporation

St. Giles Hotel (Manila), Inc.

Bagan Resources Pte Inc.

Corporate Secretary:

Limketkai Manufacturing Corporation

Limketkai Sons, Inc.

Paramount Life & General Holdings Corp.

Paramount Life & General Insurance Corp.

Resident Agent:

**IDP Education Pty Limited** 

Member of the Board of Trustees:

Berjaya Foundation Inc.

Managing Partner:

Soo Gutierrez Leogardo & Lee Law Offices

6. Wong Ee Coln

Director and President:

Berjaya Philippines Inc.

**Executive Director:** 

Berjaya Group Bhd.

General Manager of the Group Properties and

Development Department of Berjaya Land Berhad

Chartered Financial Analyst (CFA) and member:

**CFA Institute** 

1<sup>st</sup> Class Bachelor of Engineering (Mechanical

Engineering) Degree:

University of Birmingham

Extensive working experience in the field of property

Development and investment consultancy in

Malaysia, China, and Vietnam etc.

# 7. Tan Eng Hwa

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Director and Treasurer:

Berjaya Philippines Inc.

Director, Vice President and Treasurer:

Philippine Gaming Management Corporation

Director and Treasurer:

Perdana Hotel Philippines Inc.

Perdana Land Philippines Inc.

Berjaya Pizza (Philippines) Inc.

Bermaz Auto Philippines Inc.

MOL AccessPortal Inc.

Uniwiz Trade Sales Inc.

Cosway Philippines Inc.

Ssangyong Berjaya Motor Philippines

Most Pretty Lady Holdings Inc.

Sanpiro Realty & Development Corporation

Landphil Management and Development Corp.

Director:

Beautiful Creation Holdings Inc.

Floridablanca Enviro Corporation

Member of the Board of Trustees and Treasurer:

Berjaya Foundation, Inc.

Member:

Malaysian Institute of Accountants

Masters Degree in Business Administration:

University of Chicago, USA

# 8. Jose A. Bernas 58 Corporate Secretary:

Berjaya Philippines Inc.

Philippine Gaming Management Corporation

Berjaya Pizza (Philippines) Inc. Bermaz Auto Philippines Inc.

Perdana Hotel Philippines Inc.

MOL AccessPortal Inc.

Uniwiz Trade Sales Inc.

Cosway Philippines Inc.

Swift Foods, Inc.

Philippine National Construction Corporation

Director and President:

**Discovery Centre Condominium Corporation** 

Chairman of the Board and Director:

Automation Specialists & Power Exponents Inc.

Perdana Land Philippines Inc.

Director and Corporate Secretary:

Florida Enviro Corporation

Beautiful Creation Holdings Inc.

Most Pretty Lady Holdings Inc.

Director:

MSI-ECS Philippines Inc.

Trustee and Corporate Secretary:

Berjaya Foundation, Inc.

Resident Agent:

National Instruments (Singapore) Pte. Ltd.

Professorial Lecturer:

Ateneo de Manila University School of Law

Managing Partner:

Bernas Law Offices

## 9. Marie Lourdes Sia-Bernas 52 Assistant Corporate Secretary:

Berjaya Philippines Inc.

Philippine Gaming Management Corporation

Berjaya Pizza (Philippines) Inc.

Berjaya Foundation Inc.

Bermaz Auto Philippines Inc.

Perdana Land Philippines Inc.

Perdana Hotel Philippines Inc.

MOL AccessPortal Inc.

Uniwiz Trade Sales Inc.

Cosway Philippines Inc.

Sanpiro Realty & Development Corporation

Better Options Restaurants Inc.

Ssangyong Berjaya Motor Corporation

Beautiful Creation Holdings Inc.

Most Pretty Lady Holdings Inc.

MSI-ECS Philippines Inc.

Go.Life International Holdings Inc.

GK International Holdings Inc.

Swift Foods, Inc.

# Corporate Secretary:

Olsen's Food Corporation

Automation Specialists & Power Exponents Inc.

**Juillet Trading Corporation** 

Ultasaurus Philippine Trading Inc.

Neptune Holdings Inc.

**Discovery Centre Condominium Corporation** 

#### President:

**Deux Mille Trading Corporation** 

Silver Giggling Buddha Trading Inc.

Sanpiro Realty & Development Corporation

Director and Corporate Secretary:

National Instruments Philippines Inc.

Director and Assistant Corporate Secretary:

Floridablanca Enviro Corporation

#### Corporate Secretary:

Noblesse Holdings Inc.

Member since October 2012 to date:

American Academy of Project Management

Administrative Partner:

Bernas Law Offices

There are no family relationships between and among the directors and officers of the Corporation, except for the Corporate Secretary Jose A. Bernas and the Assistant Corporate Secretary Marie Lourdes T. Sia-Bernas who are married to each other; and director Jimmy S. Soo who is a brother of the President of the Corporation's wholly-owned subsidiary Philippine Gaming Management Corporation.

There is no person who is not an officer who is expected by the Corporation to make a significant contribution to the business. Neither is there an arrangement that may result in the change in control of the Corporation.

None of the current directors and officers work in government. Neither does the proposed additional director enumerated below work in government.

## Significant Employees

The Corporation does not have any employee at present.

# Involvement in legal proceedings of directors

None of the directors are involved in any bankruptcy petition, have been convicted by final judgment or are subject to any court order, judgment or decree, including the violation of a securities or commodities law during the past five (5) years up to the filing of this report.

## Directors and Executive Officers as a Group

# As of 29 August 2018:

		==========	========
	Total:	549	0.001 %
common shares	Directors and Executive Officers As a Group	549	0.001 %
(1) Title of Class	(2) Name of Record/ Beneficial Owner	(3) Amount and Nature of Record/ Beneficial Ownership	(4) Percentage Held
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# Certain Relationships and Related Transactions

There has been no material related transactions during the past two years, nor is any material transaction presently proposed, to which any director, executive officer of the Corporation or security holder of more than five percent (5%) of the Corporation's voting securities, any relative or spouse of any director or executive officer or owner of more than five percent (5%) of the Corporation's voting securities had or is to have direct or indirect material interest.

Seventy Four point Twenty Percent (74.20%) of the equity of the Corporation is owned by Berjaya Lottery Management (H.K.) Limited. Berjaya Lottery Management (H.K.) Limited is one hundred percent (100%) owned by Berjaya Sports Toto (Cayman) Ltd. who is in turn one hundred percent (100%) owned by Magna Mahsuri Sdn Bhd.

No voting trusts or change in control arrangements are recorded in the books of the Corporation.

# Compensation of Directors and Executive Officers

The members of the Board of Directors of the Corporation are entitled to reasonable per diem for actual attendance of any regular or special meeting of the Board of Directors. The directors as a group, were paid Four Million Three Hundred Fifty Thousand Pesos (P,4,350,000.00) in financial year ended 30 April 2018. No salary, bonuses or other compensation has been stipulated or paid to Executive officers for acting as such.

There is no need to disclose a summary compensation table because the Issuer does not have employees and does not pay out salaries. There are no standard agreements for the compensation of directors and the top four executive officers as there

are no salaries paid, except for Tan Sri Seri Ibrahim Saad who receives a monthly compensation of Ten Thousand Ringgit Malaysia (RM10,000.00) or its equivalent in Philippine pesos. Tan Sri Seri Ibrahim Saad was paid the same amount in monthly compensation for the past three (3) years. The officers are either directors who receive only their reasonable per diems issued to all directors or are engaged by the corporation on a professional basis like the law firm of the corporate secretary and assistant corporate secretary who are not employees of the Corporation.

There are no warrants or options on re-pricing or employment contracts or termination of employment contracts entered into by the Corporation. Neither is there a change in the control arrangement between the Corporation and the executive officers.

There is no pending litigation in which the Corporation is involved either directly or indirectly in the past five years. Neither has the Corporation filed a petition for bankruptcy, been subject to any order, judgment or decree or convicted by final judgment.

## Material Pending Legal Proceedings

There is no material pending legal proceeding to which the Corporation is a party to up to the time of the preparation of this report that undersigned is aware of, except for a suit filed by Philippine Gaming Management Corporation (PGMC), the Corporation's wholly owned subsidiary against the Philippine Charity Sweepstakes (PCSO). Violation of a Securities or Commodities Law

To its knowledge, the Corporation is not in violation of a Securities or Commodities Law.

# **Independent Public Accountants**

For professional services rendered on the audit of the financial statements of the Corporation and its subsidiaries, Punongbayan & Araullo was paid the amounts of Php165,000.00 for its audit on the Corporation, Php425,000.00 and Php190,000.00 for its audit on PGMC and PHPI, the wholly owned subsidiaries of the corporation for the financial year ended 30 April 2018. The same amount was paid to Punongbayan & Araullo for its audit on the Corporation for the financial years ended 30 April 2017 and 30 April 2016.

There are no other services other than the audit and review of the Corporation's financial statements rendered by the external auditor for tax accounting, compliance, advice, planning and other form of tax services.

The election, approval or ratification of the registrant's public accountant shall be discussed during the Annual Meeting. Punongbayan & Araullo, which is the principal accountant for the fiscal year ending 30 April 2018, was selected during the Annual Meeting held on 4 October 2017 and is being recommended for re-appointment.

Representatives of Punongbayan & Araullo are expected to be present at the Annual Meeting. They will have the opportunity to make a statement if they desire to do so and they are expected to be available to respond to appropriate questions.

As a matter of procedure, Punongbayan & Araullo submits the corporation's Audited Financial Statements to the Audit Committee, which in turn submits the same Audited Financial Statements to the Board of Directors for approval.

There are no changes in or disagreements with accountants on accounting and financial disclosure.

The partner at Punongbayan & Araullo assigned to the Issuer is changed or rotated in compliance with SRC Rule 68 (3) (b) (iv).

## Recent Sales of Unregistered or Exempt Securities

There is no sale of unregistered or exempt securities including recent issuance of securities constituting an exempt transaction.

## **Audit Committee**

The members of the Audit Committee are as follows:

Chairman - Jaime Y. Ladao

Member - Tan Sri Seri Ibrahim Bin Saad

Member - Seow Swee Pin

# **Nomination Committee**

The members of the Audit Committee are as follows:

Chairman - Jaime Y. Ladao

Member - Tan Sri Seri Ibrahim Bin Saad

Member - Seow Swee Pin

## Compensation Plans

There are no compensation plans.

## Amendments of Charter, By-Laws and Other Documents

There are no proposed amendments in the Articles of Incorporation or By-Laws of the Corporation.

#### OTHER MATTERS

The President will render a Report during the Annual Meeting.

The stockholders will be asked to ratify the corporate acts of the Board for the fiscal year ended 30 April 2018, all of which are operational matters, in accordance with the purposes of the Corporation, and have been disclosed in the current reports submitted to the Securities and Exchange Commission and the Philippine Stock Exchange.

Other than the election of the board members and members of the audit and nomination committees, there are no material matters that need approval by the stockholders in the stockholders meeting.

# Plans to Improve Corporate Governance of the Corporation

The Corporation will continue monitoring compliance with its *Manual on Corporate Governance* to ensure full compliance thereto.

The Corporation shall implement its corporate governance rules in accordance with the Revised Code of Corporate Governance under SEC Memorandum Circular No. 06-2009. The Revised Manual on Corporate Governance is available for inspection by and shareholder at reasonable hours on business days.

# Voting Procedures

The election of the Board of Directors, as well as the appointment of the external auditors shall be decided by the plurality vote of stockholders present in person and entitled to vote thereat by cumulative voting, provided that quorum is present.

The vote of at least two-thirds of the stockholders representing the outstanding capital stock of the Corporation will be required in order to amend the Corporation's Articles of Incorporation or By-Laws.

Voting shall be by ballot unless the number of nominees does not exceed the number of directors to be elected in which case, voting by ballot may be dispensed with. Each ballot shall be signed by the stockholder voting, and shall state the number of shares voted by him. The votes will be counted manually and will be supervised by the transfer agent.

Voting shall be by ballot. Each ballot shall be signed by the stockholder voting, and shall state the number of shares voted by him. The votes will be counted manually and will be supervised by the transfer agent.

The Quarterly Report under SEC Form 17-Q for the quarter ended 31 July 2018 is attached.

#### SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto authorized on 13 September 2018.

BERJAYA PHILIPPINES INC.

By: MARIE LOURDES T. SIA-BERNAS
Assistant Corporate Secretary

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## MANAGEMENT REPORT

Dear Stockholders,

#### **Business**

Berjaya Philippines, Inc. ("the Corporation") was incorporated on 12 November 1924 as Central Azucarera de Pilar mainly for the purpose of production of sugar. It subsequently changed its primary purpose to a holding corporation and changed its name to Prime Gaming Philippines, Inc. (PGPI) in 1998 and to Berjaya Philippines in 2010.

In 1998, the Corporation completed the acquisition of its subsidiary corporation, Philippine Gaming Management Corporation ("PGMC"), whose principal activity is the leasing of on-line lottery equipment and providing software support to the Philippine Charity Sweepstakes Office ("PCSO").

In December 2009, the Corporation acquired a 232 room hotel, which operated as the Best Western Astor Hotel until 16 March 2010. The acquisition was made by the Corporation's subsidiary, Perdana Hotel Philippines Inc. ("PHPI") under the business name Berjaya Makati Hotel. The Corporation also subscribed to forty percent (40%) of the shares of stock of Perdana Land Philippines Inc. ("PLPI") which owns the land leased by PHPI.

In July 2010, the Corporation invested in Berjaya Pizza Philippines Inc. ("BPPI"), a company engaged in the manufacture, sale and distribution of food and beverages, and to operate, own, franchise, license or deal in restaurant related business operations. In 2017, the Corporation's equity interest in BPPI increased from forty one point forty three percent (41.43%) to forty eight point thirty eight percent (48.38%).

In August 2012, the Corporation invested in Bermaz Auto Philippines Inc. ("BAPI"), formerly Berjaya Auto Philippines Inc., a corporation engaged in the sale and distribution of all types of motor vehicles. On 12 September 2012, BAPI entered into a Distributorship Agreement with Mazda Motor Corporation of Japan for the distribution of vehicles bearing the Mazda brand within the territory of the Philippines. In 2017, the Corporation equity interest in BAPI was diluted from thirty five percent (35%) to twenty five point forty eight percent (25.48%) when the Corporation agreed to take in more investors. In 2018, the Corporation made additional investment in BAPI which resulted to the increase in its effective ownership interest over BAPI to twenty eight point twenty eight percent (28.28%).

In September 2012, the Corporation invested in Cosway Philippines Inc. ("CPI"), primarily to engage in the wholesale of various products. At present, CPI has not yet

started its commercial operations. The Corporation's equity or interest in CPI is equivalent to forty percent (40%).

In 2014, the Corporation obtained control over H.R. Owen Plc ("H.R. Owen"), after a series of cash offers from HR Owen's existing stockholders. Incorporated in England, HR Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and after sales, predominantly in the London area In 2015, HR Owen acquired 100% ownership over Bodytechnics in order to enhance its aftersales operations. In 2017, the Corporation acquired shares from Bentley Motor Limited to increase its stake in the profitable business of H.R. Owen. In 2018, the corporation acquired shares from minority shareholders which the Corporation's equity interest in HR Owen is equivalent to ninety nine point thirty percent (99.30%).

In July 2015, the Corporation invested in Ssangyong Berjaya Motor Philippines Inc. ("SBMPI"), a corporation engaged in the sale and distribution of all types of motor vehicles. On 01 May 2016, SBMPI entered into a Distributorship Agreement with Ssangyong Motor Company of Korea for the distribution of vehicles bearing the Ssangyong brand within the territory of the Philippines. At present, the Corporation's equity interest in SBMPI is equivalent to twenty percent (20%).

In May 2016, the Corporation acquired forty one point forty six percent (41.46%) shares of Neptune Properties Inc. ("NPI"), a corporation engaged in the real estate business.

In April 2017, the Corporation incorporated a wholly owned subsidiary under the name of Berjaya Enviro Philippines Inc., a corporation engaged in the service business of protecting, cleaning, and preserving the environment. In December 2017, the Securities and Exchange Commission approved the Corporation's application to amend its name to Floridablanca Enviro Corporation.

In April 2018, the Corporation acquired twenty five percent (25%) of the equity in Chailease Berjaya Finance Corporation, a corporation engaged in leasing and financing business.

As of 30 April 2018, the Corporation does not have employees. Its subsidiaries, PGMC, PHPI, and H.R. Owen have seventy four (74), seventy one (71), and four hundred sixty nine (469) employees, respectively. The Corporation does not anticipate any substantial increase in the number of its employees within the ensuing twelve (12) months. There are no supplemental benefits or incentive arrangements the subsidiaries have or will have with its employees.

## **Financial Statements**

The Audited Financial Statements of the Corporation as of 30 April 2018 is attached.

# Disagreements with Accountants on Accounting and Financial Disclosures

There are no disagreements with the accountants on accounting and financial disclosures.

# Management's Discussion and Analysis of Financial Conditions and Results of Operations

The Corporation's principal activity is investment holding. Since 1998, it owns 100% equity ownership of Philippine Gaming Management Corporation (PGMC), which operates the business of leasing online lottery equipment and providing software support in the Luzon Region to the Philippine Charity Sweepstakes Office (PCSO), a Philippine government agency responsible for lotteries and sweepstakes; 99.30% equity interest in H.R. Owen Plc. (HR Owen), a luxury motor retailer, which operates a number of vehicle dealerships in the prestige and specialist car market for both sales and aftersales, predominantly in London, UK; and the wholly-owned Perdana Hotel Philippines Inc. (PHPI) which operates Berjaya Makati Hotel in Makati City, Metro Manila.

# 2018 Compared to 2017

## Results of Operations

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P} 30.83\$ billion for the year ended 30 April 2018, an increase of \$\mathbb{P} 2.3\$ billion (8.2%) over total revenues of \$\mathbb{P} 28.50\$ billion in the previous financial year. The increase was primarily due to a higher revenue contribution from H.R. Owen in the financial year under review upon conversion into Philippine Peso.

PGMC recorded revenue of ₽1.64 billion, an increase of ₽40.76 million (2.5%) from ₽1.60 billion in the previous financial year mainly due to an increase in lease rental income as a result of higher jackpots recorded this financial year.

PHPI which operates Berjaya Makati Hotel in Makati City recorded decreased in revenue of \$\mathbb{P}\$129.36 million compared to \$\mathbb{P}\$144.17 million in the previous financial year. The decrease of \$\mathbb{P}\$14.81 million (10.3%) in revenue was mainly due to a decrease in room occupancy level compared to the previous financial year. The hotel industry continued to experience a significant oversupply in guestrooms, thereby making it challenging to increase room rates significantly.

HR Owen recorded revenue of ₱29.05 billion in the financial year under review compared to ₱26.76 billion in the previous financial year, the increase of ₱2.30 billion (8.6%), was mainly due to conversion into Philippine Peso, in spite of decrease in the number of new models sold as well as decrease in used car sold.

The Group's total cost and operating expenses for the year ended 30 April 2018 increased by P2.16 billion (7.9%) to P29.66billion from P27.49billion for the same period in 2017. The increase is attributed to the following: (1) cost of vehicles sold increased by P1.01 billion (4.7%) (2) body shop repairs and parts increased by P465.78 million (24.7%), (3) salaries and employee benefits increased by P149.56 million (8.6%), (4) rental expense increased by P35.61million (11.1%), (5) depreciation expense increased by P39.20million (17.4%), (6) taxes and licenses increased by P1.54 million (0.9%), (7) maintenance of computer equipment increased by P21.20 million (18.9%), (8) telecommunication increased by P20.48 million (27.6%), (9) communication, light and water increased by P20.48 million

(26.0%), (10) transportation and travel expenses increased by P=56.92 million (216.2%), (11) food and beverage increased by P=0.91 million (7.4%) and (12) other general and administrative expenses increased by P=432.70 million (46.4%). These increases were offset by the following decreases of expenses: (1) professional fees decreased by P=37.30 million (10.8%), (2) representation and entertainment decreased by P=9.58 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (20.1%) and (3) charitable contribution decreased by P=37.30 million (30.4%).

Other Charges – net of other income amounted to ₽58.73 million for the financial year 30 April 2018, an increase of ₽35.62 million (154.1%) from ₽23.11 million in the same period in 2017. This increase was mainly due to loss on impairment and loss on sale of available for sale financial asset.

The Group's net income increased by  $\rightleftharpoons$ 92.27 million (13.1%) to  $\rightleftharpoons$ 796.36 million in financial year 2018 from  $\rightleftharpoons$ 704.09 million in financial year 2017 under review.

## Financial Position

Total assets of the Group increased by ₱2.74 million (18.6%) to ₱17.50 billion as of 30 April 2018, from ₱14.76 billion as of 30 April 2017.

Trade and other receivables (net) decreased by \$\mathbb{P}\$38.50 million (1.4%) to \$\mathbb{P}\$2.62 billion in 2018 compared to \$\mathbb{P}\$2.66 billion in 2017, mainly due to decrease in deposits.

Inventories (net) increased by P935.12 million (22.7%) to P5.06 billion in 2018 compared to P4.13 billion in 2017, mainly due to additions of vehicle stocks of H.R. Owen.

Advances to associates increased by  $\rightleftharpoons$ 525.82 million (53.1%) to  $\rightleftharpoons$ 1.51 million in 2018 compared to  $\rightleftharpoons$ 990.02 million in 2017.

Prepayments and other current assets increased by ₽87.54 million (18.7%) to ₽555.84 million in 2018 compared to ₽468.29 million in 2017, mainly due to increase in VAT recoverable related to H.R. Owen.

Available-for-sale financial assets increased by #297.56 million (33.0%) to #1.20billion in 2018 compared to #901.81 million in 2017, mainly due to acquisition of equity securities.

Property and equipment (net) decreased by ₽116.79 million (6.2%) to ₽1.77 billion in 2018 compared to ₽1.89 billion in 2017, mainly due to depreciation and amortization for the year.

Investment property increased by \$\mathbb{P}\$318.56 (225%) to \$\mathbb{P}\$460.17 million in 2018 compared to \$\mathbb{P}\$141.61 million in 2017, mainly due to reclassification from property, plant and equipment.

Investments in associates increased by \$\mathbb{P}335.71\$ million (52.2%) to \$\mathbb{P}978.44\million\$ in 2018 compared to \$\mathbb{P}642.73\million\$ in 2017.

Intangible assets increased by P171.04 million (9.5%) to P1.98 billion in 2018 compared to P1.81 billion in 2017, primarily due to the translation adjustment of H.R. Owen's intangible assets.

Deferred tax assets increased by \$\mathbb{P}70.20\$ million (46.8%) to \$\mathbb{P}113.54\$ million in 2018 compared to \$\mathbb{P}66.72\$ million in 2017, due to deferred tax assets arising from impairment loss.

Meanwhile, other non-current assets decreased by  $\rightleftharpoons$ 1.49 million (31.6%) to  $\rightleftharpoons$ 3.22 million in 2018 compared to  $\rightleftharpoons$ 4.71 million in 2017 due to refund.

Total liabilities of the Group increased by ₽1.44 billion (19.1%) to ₽8.99 billion as of 30 April 2018, from ₽7.55 billion as of 30 April 2017 mainly due to increase in Trade and other payables and loans payable.

Trade and other payables increased by \$\textstyle=864.94\$ million (27.3%) to \$\textstyle=4.03\$ billion in 2018 compared to \$\textstyle=3.17\$ billion in 2017, mainly due to a increase in trade payables, advances from customers and accrued expenses.

Current Loans payable and borrowings increased by P436.60 million (11.3%) to P4.30 billion in 2018 compared to P3.86 billion in 2017, mainly due to a increase in vehicle stocking loans.

Income Tax Payable increased by P21.36 million (26.7%) to P101.40 million in 2018 compared to P80.04 million in 2017, mainly due to an increase in current tax expense.

Non-current Loans payable and borrowings increased by \$\mathbb{P}33.27\$ million (9.06%) to \$\mathbb{P}400.67\$ million in 2018 compared to \$\mathbb{P}367.39\$ million in 2017 due to increase in bank loans.

Deferred tax liabilities increased by \$\mathbb{P}\$20.42 million (48.8%) to \$\mathbb{P}\$62.24 million in 2018 compared to \$\mathbb{P}\$41.82 million in 2017, mainly due to deferred tax liabilities arising from rolled-over and held over capital gains and post employment benefit obligation.

Post-employment benefit obligation decreased by  $\rightleftharpoons$ 13.75 million (37%) to  $\rightleftharpoons$ 23.36 in 2018 compared to  $\rightleftharpoons$ 37.12 in 2017.

The total stockholders' equity of the Group increased by  $\clubsuit$ 1.30 billion (18.0%) to  $\clubsuit$ 8.48 billion as of 30 April 2018, from  $\clubsuit$ 7.20 billion as of 30 April 2017 under review. The book value per share decreased to  $\clubsuit$ 1.92 in 2018 from  $\clubsuit$ 1.63 in 2017.

## **Key Performance Indicators**

The top five key performance indicators (KPIs) of the Group are: (1) to ensure the prompt collection of receivables from the customers, (2) review the annual budget to monitor and explain any material variances above 10% in the overall operating results, (3) scrutinize and monitor all the controllable budgeted expenses and analyze any material variances above 10%, (4) review all capital expenditures in compliance with the approved budget, and (5) to manage the timely placements of

surplus funds to ensure the highest possible bank interest income in view of the appropriate tolerable risks.

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity
PPE Turnover	Revenues Property, Plant & Equipment (Net)
Return on Equity	Net Income Equity
Return on Assets	Net Income Total Assets

# **2017 Compared to 2016**

**Results of Operations** 

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}\$28.50 billion for the year ended 30 April 2017, an increase of \$\mathbb{P}\$2.0 billion (7.5%) over total revenues of \$\mathbb{P}\$26.50 billion in the previous financial year. The increase was primarily due to a higher revenue contribution from H.R. Owen in the financial year under review.

PGMC recorded a revenue of ₽1.60 billion, an increase of ₽21.21 million (1.3%) from ₽1.58 billion in the previous financial year due to increase in lottery ticket sales.

PHPI which operates Berjaya Makati Hotel in Makati City, recorded a decrease in revenue of \$\mathbb{P}\$144.17 million compared to \$\mathbb{P}\$146.5 million in the previous financial year. The decrease of \$\mathbb{P}\$2.28 million (1.6%) in revenue was mainly due to a decrease in room occupancy compared to the previous financial year.

HR Owen recorded a revenue of  $\rightleftharpoons$ 26.76 billion in the financial year under review compared to  $\rightleftharpoons$ 24.77 billion in the previous financial year. The increase of  $\rightleftharpoons$ 1.98 billion (8.0%) was mainly due to an increase in the number of new models sold as well as aftersales service services rendered.

The Group's total cost and operating expenses for the year ended 30 April 2017 increased by P1.94 billion (7.6%) to P27.49 billion from P25.55 billion for the same period in 2016. The increase is attributed to the following: (1) cost of vehicles sold and body shop repairs and parts increased by P1.90 billion (8.8%), (2) salaries and employee benefits increased by P1.90 billion (6.6%), (3) taxes and licenses increased by P26.51 million (17.8%), (4) maintenance of computer equipment increased by P26.51 million (43.1%), (5) charitable contribution increased by P27.3 million (100.0%), (6) communication, light and water increased by P28.44 million (147.7%). These increases were offset by the following decrease in the following expenses: (1) professional fees decreased by P27.87 million (7.5%), (2) rental expense decreased by P28.60 million (2.6%), (3) depreciation expense decreased by P29.65 million (4.0%), (4) transportation and travel expenses decreased by P20.16 million (43.4%), (5) food and beverage decreased by P20.44 million (3.4%) and (6) other general and administrative expenses decreased by P2152.32 million (14.0%)

Other Charges – net of other income amounted to ₽23.11 million for the financial year 30 April 2017, an increase of ₽0.17 thousand (0.08%) from the Other Income (net charges) of ₽23.09 million in the same period in 2016.

The Group's net income decreased by P2.23 million (0.32%) to P704.09 million in financial year 2017 from P706.33 million in financial year 2016 under review.

# **Financial Position**

Total assets of the Group decreased by P841.47 million (5.4%) to P14.76 billion as of 30 April 2017, from P15.60 billion as of 30 April 2016.

Trade and other receivables (net) increased by P136.09 million (4.6%) to P3.11 billion in 2017 compared to P2.97 billion in 2016, mainly due to payments for future acquisition of investments.

Inventories (net) decreased by P1.15 billion (21.8%) to P4.13billion in 2017 compared to P5.28 billion in 2016, mainly due to reduction of vehicle stocks arose from better stock control measurement imposed by H.R. Owen.

Advances to associates increased by ₱29.04 million (17.0%) to ₱199.35 million in 2017 compared to ₱170.31 million in 2016.

Prepayments and other current assets (net) decreased by ₱29.40 million (3.5%) to ₱807.43 million in 2017 compared to ₱836.83 million in 2016, mainly due to decrease in refundable deposits.

Available-for-sale financial assets increased by P32.40 million (3.7%) to P901.81million in 2017 compared to P869.41 billion in 2016, mainly due to acquisition of equity securities.

Property and equipment (net) decreased by P116.64 million (5.8%) to P1.89 billion in 2017 compared to P2.0 billion in 2016, mainly due to translation adjustment of H.R. Owen's property and equipment.

The group acquired certain residential property which is classified as Investment property amounting to P141.61 million.

Investments in associates increased by P176.01 million (37.7%) to P642.73million in 2017 compared to P466.71million in 2016.

Intangible assets decreased by ₽107.84 million (5.6%) to ₽1.81 billion in 2017 compared to ₽1.91 billion in 2016, primarily due to the translation adjustment of H.R. Owen's intangible assets.

Deferred tax assets increased by ₽22.12 million (49.6%) to ₽66.72 million in 2017 compared to ₽44.60 million in 2016, due to deferred tax assets arising from unrealized foreign currency losses (net).

Meanwhile, other non-current assets increased by ₽0.35 million (8.1%) to ₽4.71 million in 2017 compared to ₽4.35 million in 2016 due to additional security deposits refundable from various lessors and utility companies.

Total liabilities of the Group decreased by  $\rightleftharpoons$ 381.20 million (4.8%) to  $\rightleftharpoons$ 7.55 billion as of 30 April 2017, from  $\rightleftharpoons$ 7.93 billion as of 30 April 2016 mainly due to a decrease in Trade and other payables and loans payable.

Trade and other payables decreased by ₱409.04 million (11.4%) to ₱3.17 billion in 2017 compared to ₱3.57 billion in 2016, mainly due to a decrease in trade payables, advances from customers and accrued expenses.

Current Loans payable and borrowings decreased by P373.41 million (8.8%) to P3.86 billion in 2017 compared to P4.23 billion in 2016, mainly due to a decrease in vehicle stocking loans.

Income Tax Payable increased by P40.49 million (102.4%) to P80.04 million in 2017 compared to P39.54 million in 2016, mainly due to an increase in current tax expense.

Non-current Loans payable and borrowings amounted to ₽367.39 million due to bank loans.

Deferred tax liabilities decreased by ₽2.9 million (6.6%) to ₽41.82 million in 2017 compared to ₽44.77 million in 2016, mainly due to deferred tax liabilities arising from rolled-over and held over capital gains.

Post-employment benefit obligation decreased by  $\rightleftharpoons$ 3.68 million (9.0%) to  $\rightleftharpoons$ 37.12 in 2017 compared to  $\rightleftharpoons$ 40.80 in 2016.

The total stockholders' equity of the Group decreased by ₽460.27 billion (6.0%) to ₽7.20 billion as of 30 April 2017, from ₽7.67 billion as of 30 April 2016 under review. The book value per share decreased to ₽1.63 in 2017 from ₽8.04 in 2016.

## **Key Performance Indicators**

The top five key performance indicators (KPIs) of the Group are: (1) to ensure the prompt collection of receivables from the customers, (2) review the annual budget to monitor and explain any material variances above 10% in the overall operating results, (3) scrutinize and monitor all the controllable budgeted expenses and analyze any material variances above 10%, (4) review all capital expenditures in compliance with the approved budget, and (5) to manage the timely placements of surplus funds to ensure the highest possible bank interest income in view of the appropriate tolerable risks.

	30 Apr 2017	30 Apr 2016
Liquidity Ratio - Current ratio	1.31 : 1.00	1.31 : 1.00
Leverage Ratio - Debt to Equity	1.05 : 1.00	1.03 : 1.00
Activity Ratio - Annualized PPE		
Turnover	15.12 times	13.24 times
Profitability Ratios		
Return on Equity	9.77%	9.21%
Return on Assets	4.77%	4.53%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity

PPE Turnover Revenues

Property, Plant & Equipment

(Net)

Return on Equity <u>Net Income</u>

Equity

Return on Assets <u>Net Income</u>

**Total Assets** 

#### 2016 Compared to 2015

## Results of Operations

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about  $\stackrel{\square}{=}26.50$  billion for the year ended 30 April 2016, an increase of  $\stackrel{\square}{=}33.67$  million (0.1%) over total revenues of  $\stackrel{\square}{=}26.47$  billion in the previous financial year. The increase was primarily due to a higher revenue contribution from H.R. Owen in the financial year under review.

PGMC recorded revenue of ₽1.58 billion, a decrease of ₽30.46 million (1.9%) from ₽1.61 billion in the previous financial year due to net decrease in lease rental income as a result of a revision of equipment lease rate in the equipment lease agreement which was renewed through a supplemental agreement signed on 13 August 2015.

PHPI which operates Berjaya Makati Hotel in Makati City, recorded an increased revenue of P146.45 million compared to P143.51 million in the previous financial year. The increase of P2.94 million (2.0%) in revenue was mainly due to an increase in average room rate compared to the previous financial year.

HR Owen's recorded a revenue of ₱24.77 billion in the financial year under review compared to ₱24.71 billion in the previous financial year. The increase of ₱61.20 million (0.2%) was due to the increase in the number of new and pre-owned prestige cars sold as well as service cars sold during the financial year under review.

The Group's total cost and operating expenses for the year ended 30 April 2016 increased by P272.57 million (1.1%) or P25.55 billion from P25.27 billion for the same period in 2015. The increase is attributed to the following: (i) cost of vehicles sold and body shop repairs and parts increased by P126.82 million (0.6%), (ii) salaries and employee benefits increased by P60.68 million (3.9%), (iii) rental increased by P32.69 million (11.0%), (iv) professional fees increased by P101.61 million (37.6%) (v) maintenance of computer equipment increased by P1.93 million (2.5%), (vi) transportation and travel increased by P7.44 million (19.1%). These increases were offset by the following decreases of expenses: (i) depreciation expense decreased by P80.87million (25.3%), (ii) taxes and licenses decreased by P12.01 million (7.5%), (iii) telecommunications decreased by P13.61 million (11.9%), (iv) communication, light and water decreased by P16.24 million (18.5%), (v) representation and entertainment decreased by P18.15 million (48.5%).

Other Charges – net of other income amounted to ₱23.09 million for the financial year 30 April 2016, a decrease of ₱68.13 million (151.3%) from the Other Income

(net charges) of P45.03 million in the same period in 2015, due to impairment loss recognized on certain investments and net loss on sale of available-for-sale financial assets.

The Group's net income decreased by ₽244.64 million (25.7%) to ₽706.33 million in financial year 2016 from ₽950.97 million in financial year 2015 under review.

## Financial Position

Total assets of the Group increased by  $\rightleftharpoons$ 2.47 billion (18.8%) to  $\rightleftharpoons$ 15.60 billion as of 30 April 2016, from  $\rightleftharpoons$ 13.13 billion as of 30 April 2015.

Trade and other receivables (net) increased by  $\rightleftharpoons$ 804.42 million (37.1%) to  $\rightleftharpoons$ 2.97 billion in 2016 compared to  $\rightleftharpoons$ 2.17 billion in 2015, mainly due to payments for future acquisition of investments.

Inventories (net) increased by  $\stackrel{\text{P}}{=}906.12$  million (20.7%) to  $\stackrel{\text{P}}{=}5.28$  billion in 2016 compared to  $\stackrel{\text{P}}{=}4.37$  billion in 2015, mainly due to increase in vehicle stocks of HROwen.

Prepayments and other current assets (net) increased by ₱202.45 million (31.9%) to ₱836.83 million in 2016 compared to ₱634.38 million in 2015, mainly due to increase in prepaid expenses.

Available-for-sale financial assets decreased by \$\mathbb{P}\$261.35 million (23.1%) to \$\mathbb{P}\$869.41million in 2016 compared to \$\mathbb{P}\$1.13 billion in 2015, mainly due to certain investments which were found to be impaired, due to prolonged or significant decline in the fair value of the securities below cost.

Property and equipment (net) increased by \$\mathbb{P}\$569.40 million (39.8%) to \$\mathbb{P}\$2.0 billion in 2016 compared to \$\mathbb{P}\$1.43 billion in 2015, mainly due to additions to workshop equipment, leasehold improvements and renovations.

Investments in associates increased by ₱249.95 million (115.3%) to ₱466.71 million in 2016 compared to ₱216.77million in 2015, mainly due to acquisition of investment in associates.

Intangible assets increased by P99.84 million (5.5%) to P1.91 billion in 2016 compared to P1.81 billion in 2015, primarily due to goodwill and customer relationship arising from acquisition of Bodytechnics.

Deferred tax assets increased by ₽33.13 million (289.0%) to ₽44.60 million in 2016 compared to ₽11.46 million in 2015, mainly due to deferred tax assets arising from impairment loss on certain AFS financial assets.

Meanwhile, Other non-current assets increased by  $\rightleftharpoons$ 1.29 million (42.2%) to  $\rightleftharpoons$ 4.35 million in 2016 compared to  $\rightleftharpoons$ 3.06 million in 2015 due to additional security deposits refundable from various lessors and utility companies.

Total liabilities of the Group increased by P1.91 billion (31.6%) to P7.93 billion as of 30 April 2016, from P6.03 billion as of 30 April 2015 mainly due to increase in Trade and other Payables and Loans payable and Borrowings.

The Group has no long-term debt. Post-employment benefit obligation increased by P6.93 million (14.5%) to P40.80 in 2016 compared to P47.72 in 2015.

Total stockholders' equity of the Group increased by  $\cancel{=}563.04$  billion (7.9%) to  $\cancel{=}7.67$  billion as of 30 April 2016, from  $\cancel{=}7.10$  billion as of 30 April 2015 under review. The book value per share increased to  $\cancel{=}8.04$  in 2016 from  $\cancel{=}7.44$  in 2015.

## **Key Performance Indicators**

The top five key performance indicators (KPIs) of the Corporation and its subsidiaries are: (1) to ensure the prompt collection of receivables from the customers, (2) review the annual budget to monitor and explain any material variances above 10% in the overall operating results, (3) scrutinize and monitor all the controllable budgeted expenses and analyze any material variances above 10%, (4) review all capital expenditures in compliance with the approved budget, and (5) to manage the timely placements of surplus funds to ensure the highest possible bank interest income in view of the appropriate tolerable risks.

The Corporation uses the following computations in obtaining key indicators:

	30 April 2016	30 April 2015
Liquidity Ratio - Current ratio Leverage Ratio - Debt to Equity	1.31 : 1.00 1.03 : 1.00	1.41 : 1.00 0.85 : 1.00
Activity Ratio - Annualized PPE Turnover	13.24 times	18.48 times
Profitability Ratios Return on Equity Return on Assets	9.21% 4.53%	13.39% 7.24%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity
PPE Turnover	Revenues Property, Plant & Equipment (Net)

Return on Equity Net Income

Equity

Return on Assets <u>Net Income</u>

**Total Assets** 

Barring any unforeseen circumstances, the Corporation's Board of Directors is confident that the operating financial performances of the Corporation and its subsidiaries are expected to be satisfactory in the coming year.

- i) There is no known trend, event or uncertainty that has or is reasonably likely to have an impact on the Corporation' short term or long-term liquidity.
- ii) The liquidity of the subsidiaries would continue to be generated from the collections of revenues from customers. There is no requirement for external funding for liquidity.
- iii) There is no known trend, event or uncertainty that has or that is reasonably expected to have a material impact on the net sales or revenues or income from continuing operations.
- iv) There is no significant element of income or loss that would arise from the Group's continuing operations.
- v) There is no cause for any material change from period to period in one or more of the line items of the Corporation's financial statements.
- vi) There were no seasonal aspects that had a material impact effect on the financial conditions or results of operations.
- vii) There is no event that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation; and
- viii) There is no material off-balance sheet transactions, arrangements, obligations (including contingent liabilities), and other relationships of the company with unconsolidated entities or persons created during the reporting period.

## **Information on Independent Accountant**

For professional services rendered on the audit of the financial statements of the Corporation and its subsidiaries, Punongbayan & Araullo was paid the amounts of Php165,000.00 for its audit on the Corporation, Php425,000.00 and Php190,000.00 for its audit on PGMC and PHPI, the wholly owned subsidiaries of the corporation for the financial year ended 30 April 2018. The same amount was

paid to Punongbayan & Araullo for its audit on the Corporation for the financial years ended 30 April 2017 and 30 April 2016.

Punongbayan & Araullo (P&A), the independent auditors of Berjaya Philippines Inc., have affixed their signature on the financial statements of Berjaya Philippines Inc. P&A issued an unqualified opinion on the consolidated financial statements. The audits were conducted in accordance with the Philippine Standards on Auditing.

As part of the audit process, Punongbayan & Araullo made specific inquiries from the Management of the Corporation and its subsidiaries and requested Management's written confirmation concerning representations contained in the financial statements and the effectiveness of the internal control structure. The responses to the inquiries, the written representations, and the results of their audit tests comprised the evidential matter relied upon in forming an opinion on the financial statements.

The income tax return (ITR), other tax returns and the publicly held financial statements (PHFS) and the information contained therein were the responsibilities of the Corporation. Punongbayan & Araullo ascertained that the income and expenses agree with the Corporation's and its subsidiaries' books of accounts.

# Discussion on Compliance with leading practice on Corporate Governance

The Corporation's evaluation system is headed by its Chief Financial Officer Mr. Tan Eng Hwa assisted by the Assistant Corporate Secretary Ms. Marie Lourdes Sia-Bernas in determining the level of compliance of the Board of Directors with its *Manual of Corporate Governance*.

The Corporation shall implement its Corporate Governance Rules in accordance with the Revised Code of Corporate Governance under SEC Memorandum Circular No. 06-2009. The Corporation submitted its Revised *Manual on Corporate Governance* on 31 July 2014, 18 January 2010, and 30 May 2017. The Revised Manual is available for inspection by shareholders at reasonable hours on business days.

The Corporation submitted its Integrated Annual Corporate Governance Report on 30 May 2018 and its Annual Corporate Governance Report on 18 August 2017. The Annual Corporate Governance Report is available for inspection by shareholders at reasonable hours on business days.

There is no deviation from the corporation's *Revised Manual on Corporate Governance*.

# Market Price of the Company's Shares of Stock

The shares of stock of Berjaya Philippines Inc. are traded on the Philippine Stock Exchange (PSE). The high and low sales prices for certain dates commencing 3 January 2017 to 12 September 2018 are as follows:

<u>Date</u>	<u>High</u>	<u>Low</u>	<u>Close</u>
3 Jan 2017	<del>P</del> 38.00	<del>P</del> 5.00	₽ 6.30
16 Feb 2017	₽ 38.00	₽ 5.00	₽ 5.40
31 March 2017	₽ 38.00	₽ 5.00	₽ 5.59
12 April 2017	<del>P</del> 38.00	<del>P</del> 5.00	<del>P</del> 5.69
2 May 2017	₽ 38.00	₽ 5.00	₽ 5.40
30 May 2017	₽ 38.00	₽ 5.00	₽ 5.87
13 June 2017	<del>P</del> 38.00	<del>P</del> 5.00	<del>P</del> 5.68
22 June 2017	P 8.40	<del>P</del> 5.00	<del>P</del> 5.55
5 July 2017	₽ 7.50	₽ 5.00	₽ 5.50
27 July 2017	₽ 7.50	₽ 5.00	₽ 5.30
1 Aug 2017	₽ 7.50	<del>₽</del> 5.00	₽ 5.32
11 Sept 2017	P 7.50	<del>P</del> 5.00	<del>P</del> 5.29
27 Sept 2017	P 7.50	<del>P</del> 5.00	₽ 5.05
09 Oct 2017	₽ 7.50	₽ 5.00	₽ 5.25
20 Nov 2017	₽ 7.50	₽ 4.90 ₽ 4.53	₽ 5.23
24 Nov 2017	P 7.50	<del>P</del> 4.53	P 4.61
08 Dec 2017 21 Dec 2017	₽ 7.50 ₽ 7.50	₽ 4.51	P 5.03
		₽ 4.51 ₽ 4.51	₽ 4.80
03 Jan 2018 22 Jan 2018	₽ 7.50 ₽ 7.50	₽ 4.51 ₽ 4.51	₽ 6.30 ₽ 4.86
07 Feb 2018	₽ 7.50 ₽ 7.50	₽ 4.51 ₽ 4.51	<del>=</del> 4.80 <del>=</del> 5.00
28 Feb 2018	₽ 7.50 ₽ 7.50	₽ 4.51	<del>=</del> 5.00 <del>=</del> 5.40
09 Mar 2018	₽ 7.50 ₽ 7.50	₽ 4.51	<del>-</del> 3.40 <del>-</del> 4.90
04 Apr 2018	+ 7.50 ₽ 7.50	₽ 4.51	₽ 5.34
30 Apr 2018	₽ 7.50	₽ 4.51	₽ 5.40
02 May 2018	P 7.50	₽ 4.51	₽ 5.39
29 May 2018	₽ 6.30	<del>P</del> 4.51	₽ 4.98
08 June 2018	<del>P</del> 6.30	₽ 4.51	₽ 4.99
27 July 2018	P 6.30	<del>P</del> 4.51	<del>P</del> 5.00
01 Aug 2018	₽ 6.30	<del>P</del> 4.51	₽ 5.03
08 Aug 2018	₽ 6.30	<del>P</del> 4.51	<del>P</del> 4.50
14 Aug 2018	P 6.30	P 4.22	P 4.90
16 Aug 2018	P 8.55	P 4.22	₽ 5.70
17 Aug 2018	<del>₽</del> 12.82	₽ 4.22	₽ 8.55
22 Aug 2018	<del>₽</del> 12.82	₽ 3.00	₽ 3.28
24 Aug 2018	P 12.82	<del>P</del> 2.80	₽ 3.32
28 Aug 2018	<del>P</del> 12.82	<del>P</del> 2.80	<del>P</del> 2.93
29 Aug 2018	<del>P</del> 12.82	<del>P</del> 2.80	<del>P</del> 2.95
03 Sept 2018	<del>P</del> 12.82	<del>P</del> 2.79	₽ 2.95
06 Sept 2018	<del>₽</del> 12.82	₽ 2.79	₽ 2.80
07 Sept 2018	<del>P</del> 12.82	<del>P</del> 2.79	₽ 2.84
10 Sept 2018	<del>₽</del> 12.82	₽ 2.42	₽ 2.81
11 Sept 2018	<del>P</del> 12.82	<del>P</del> 2.26	₽ 2.48
12 Sept 2018	₽ 12.82	₽ 2.13	₽ 2.31

The price as of the last trading date for this report is Two Pesos and Thirty One Centavos ( $\stackrel{\textbf{P}}{=}$  2.31) on 12 September 2018.

There are no restrictions or limitations on Berjaya Philippines Inc.'s ability to pay dividends on common equity. There are no such likely restrictions or limitations foreseen in the future.

Upon the written request of any stockholder, the Company will provide without charge to the requesting stockholder, a copy of the Company's annual report on SEC Form 17-A.

# ALL REQUESTS MUST BE ADDRESSED TO:

JOSE A. BERNAS, Esq.
The Corporate Secretary
Berjaya Philippines Inc.
c/o Bernas Law Offices
8/F Raha Sulayman Building
108 Benavidez Street, Legaspi Village, Makati City
Metro Manila, 1229

BERJAYA PHILIPPINES INC.

For and on behalf of the

Board:

WONG EE COLN

President



08132018002954



# SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, MandaluyongCity, MetroManila, Philippines Tel:(632)726-0931 to 39 Fax:(632)725-5293 Email: mis@sec.gov.ph

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Industry Classification

Company Type Stock Corporation

**Document Information** 

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Document Type FINANCIAL STATEMENT-ANNUAL

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# SECURITIES AND EXCHANGE COMMISSION

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# **COVER SHEET**

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# CERTIFICATION

Securities and Exchange Commission SEC Building EDSA, Greenhills Mandaluyong

## Gentlemen:

In compliance with Memorandum Circular No. 02 March 12, 2001, issued by Securities and Exchange Commission (SEC), requiring the submission by registered corporations

of SE (AFS	EC reportoria ) diskette fo	requirements, we submit herewith the Audited Financial Statements BERJAYA PHILIPPINES, INC. for the years ended April 30, 2018 ng of the following:
	Table 1.	Balance Sheets
	Table 2.	Income Statements / (Profit and Loss Statement) and Retained Earnings Statement
	Table 2b.	Statement of Cash Flows
hard	•	AFS diskette of the Company contains the basic and material data in the efinancial statements of the Company for the years ended April 30,
		Treasurer
SUB SAKA	SCRIBED A	ND SWORN to before me this day of, 2018, at with affiant exhibiting to me his Tax Identification No. 204-172-228
		NOTARY PUBLIC
Book	No	Y : RUBEYTM. RAMIREZ

Doc. No. \_\_\_\_ Page No. 749: Series of 20 /

NOTARY PUBLIC UNTH. DEC. 31, 2019 IBP NO. 017527/11 12-17 CY 2019 ROLL NO. 28947/MCLE 4 / 6 19-12 PTR NO. MKT. 6607723/1-3-18 APPT. NO. M-127

# BERJAYA PHILIPPINES INC.

Control No.:	
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Form Type: PHFS (rev 2006)

SPECIAL FORM FOR FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC.

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

CURRENT ADDRESS: TEL. NO.: 811-0668

FAX NO.: 811-0538

COMPANY TYPE: INVESTMENT COMPANY OPERATION

PSIC:

66910

If these are based on consolidated financial statements, please so indicate in the caption.

#### Table 1. Balance Sheet

2018						
FINANCIAL DATA	{ in P'000 }	2017 (in P'000)				
A. ASSETS (A.1 + A.2 + A.3 + A.4 + A.5 + A.6 + A.7 + A.8 + A.9 + A.10)	8,194,541	7,852,974				
A.1 Current Assets (A.1.1 + A.1.2 + A.1.3 + A.1.4 + A.1.5)	2,822,644	2,941,598				
A.1.1 Cash and cash equivalents (A.1.1.1 + A.1.1.2 + A.1.1.3)	69,751	91,929				
A.1.1.1 On hand	1	1				
A.1.1.2 In domestic banks/entities	69,750	91,928				
A.1.1.3 In foreign banks/entities						
A.1.2 Trade and Other Receivables (A.1.2.1 + A.1.2.2)	496,011	1,129,476				
A.1.2.1 Due from domestic entities (A.1.2.1.1 + A.1.2.1.2 + A.1.2.1.3 + A.1.2.1.4)	496,011	1,129,476				
A.1.2.1.1 Due from customers (trade)						
A.1.2.1.2 Due from related parties	- 0					
A.1.2.1.3 Others, specify (A.1.2.1.3.1 + A.1.2.1.3.2)	496,011	1,129,476				
A.1.2.1.3.1 Deposits	395,260	971,940				
A.1.2.1.3.2 Payments for future acquisition of investments	91,831	12,200				
A.1.2.1.3.3 Others	8,919	145,337				
A.1.2.1.4 Allowance for doubtful accounts (negative entry)	0,313	145,557				
A.1.2.1 Due from foreign entities, specify						
(A.1.2.2.1 + A.1.2.2.2 + A.1.2.2.3 + A.1.2.2.4)						
A.1.2.2.1 A.1.2.2.1						
A1.2.2.2		<del></del>				
A.1.2.2.3		_				
A.1.2.2.4 Allowance for doubtful accounts (negative entry)						
A.1.3 Inventories (A.1.3.1 + A.1.3.2 + A.1.3.3 + A.1.3.4 + A.1.3.5 + A.1.3.6)						
A.1.3.1 Raw materials and supplies						
A.1.3.2 Goods in process (including unfinished goods, growing crops, unfinished seeds)						
A.1.3.3 Finished goods						
A.1.3.4 Merchandise/Goods in transit						
A.1.3.5 Unbilled Services (in case of service providers)						
A.1.3.6 Others, specify (A.1.3.6.1 + A.1.3.6.2)						
A.1.3.6.1						
A.1.3.6.2						
A.1.4 Financial Assets other than Cash/Receivables/Equity investments (A.1.4.1 + A.1.4.2 + A.1.4.3						
+ A.1.4.4 + A.1.4.5 + A.1.4.6)  A.1.4.1 Financial Assets at Fair Value through Profit or Loss - issued by domestic entities:						
(A.1.4.1.1 + A.1.4.1.2 + A.1.4.1.3 + A.1.4.1.4 + A.1.4.1.5)						
A.1.4.1.1 National Government						
A.1.4.1.1 Public Financial Institutions						
A.1.4.1.3 Public Non-Financial Institutions						
A.1.4.1.4 Private Financial Institutions						
A.1.4.1.5 Private Non-Financial Institutions						
A.1.4.2 Held to Maturity Investments - issued by domestic entities:						
(A.1.4.2.1 + A.1.4.2.2 + A.1.4.2.3 + A.1.4.2.4 + A.1.4.2.5)						
A.1.4.2.1 National Government						
A.1.4.2.2 Public Financial Institutions						
A.1.4.2.3 Public Non-Financial Institutions						
A.1.4.2.4 Private Financial Institutions						
A.1.4.2.5 Private Non-Financial Institutions						

#### NOTE

This special form is applicable to Investment Companies and Publicly-held Companies (enumerated in Section 17.2 of the Securities Regulation Code (SRC), except banks and insurance companies). As a supplemental form to PHFS, it shall be used for reporting Consolidated Financial Statements of Parent corporations and their subsidiaries.

Domestic corporations are those which are incorporated under Philippine laws or branches/subsidiaries of foreign corporations that are licensed to do business in the Philippines where the center of economic interest or activity is within the Philippines. On the other hand, foreign corporations are those that are incorporated abroad, including branches of Philippine corporations operating abroad.

Financial Institutions are corporations principally engaged in financial intermediation, facilitating financial intermediation, or auxiliary financial services. Non-Financial institutions refer to corporations that are primarily engaged in the production of market goods and non-financial services.

Control No.:	
Form Type:	PHF\$ (rev 2006)

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC.

**CURRENT ADDRESS:** TEL. NO.: 811-0668

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

FAX NO.: 811-0538

PSIC: 66910

COMPANY TYPE: INVESTMENT COMPANY OPERATION
If these are based on consolidated financial statements, please so indicate in the caption.

# Table 1. Balance Sheet

	2018	2017
FINANCIAL DATA		
	( in P'000 )	( in P'000 )
A.1.4.3 Loans and Receivables - issued by domestic entities:		
(A.1.4.3.1 + A.1.4.3.2 + A.1.4.3.3 + A.1.4.3.4 + A.1.4.3.5)		
A.1.4.3.1 National Government		
A.1.4.3.2 Public Financial Institutions		
A.1.4.3.3 Public Non-Financial Institutions		
A.1.4.3.4 Private Financial Institutions		
Á.1.4.3.5 Private Non-Financial Institutions		
A.1.4.4 Available-for-sale financial assets - issued by domestic entities:		
(A.1.4.4.1 + A.1.4.4.2 + A.1.4.4.3 + A.1.4.4.4 + A.1.4.4.5)		
A.1.4.4.1 National Government		
A.1.4.4.2 Public Financial Institutions		
A.1.4.4.3 Public Non-Financial Institutions		
A.1.4.4.4 Private Financial Institutions		
A.1.4.4.5 Private Non-Financial Institutions		
A.1.4.5 Financial Assets issued by foreign entities: (A.1.4.5.1+A.1.4.5.2+A.1.4.5.3+A.1.4.5.4)		
A.1.4.5.1 Financial Assets at fair value through profit or loss		
A.1.4.5.2 Held-to-maturity investments		
A.1.4.5.3 Loans and Receivables		
A.1.4.5.4 Available-for-sale financial assets		
A.1.4.6 Allowance for decline in market value (negative entry)		
A.1.5 Other Current Assets (state separately material items) (A.1.5.1 + A.1.5.2 + A.1.5.3)	2,256,883	1,720,193
A.1.5.1 Advances to subsidiaries and associates	2,192,362	1,659,137
A.1.5.1 Prepaid taxes and input VAT	59,607	59,116
A.1.5.3 Other prepayments - net	4,914	1,941
A.2 Property, plant, and equipment (A.2.1 + A.2.2 + A.2.3 + A.2.4 + A.2.5 + A.2.6 + A.2.7 + A.2.8)	2,502	5,003
A.2.1 Land		
A.2.2 Building and improvements including leasehold improvement		
A.2.3 Machinery and equipment (on hand and in transit)		
A.2.4 Transportation/motor vehicles, automotive equipment, autos and trucks, and delivery equipment	2,502	× 5.003
A.2.5 Others, specify (A.2.5.1 + A.2.5.2 + A.2.5.3 + A.2.5.4 + A.2.5.5)		
A2.5.1 Property, or equipment used for education purposes		
A2.5.2 Construction in progress		•
A. 2.5.3		
A2.5.4		
A2.5.5		
A.2.6 Appraisal increase, specify (A.2.6.1 + A.2.6.2 + A.2.6.3 + A.2.6.4 + A.2.6.5)		
A2.6.1		
A2.6,2		
A2.6.3		
A2.6.4		
A2.6.5		
A.2.7 Accumulated Depreciation (negative entry)		
A.2.8 Impairment Loss or Reversal (if loss, negative entry)		
A.3 Investments accounted for using the equity method (A.3.1 + A,3.2 + A.3.3 + A.3.4)		
A.3.1 Equity in domestic subsidiaries/affiliates		
A.3.2 Equity in foreign branches/subsidiaries/affiliates		
A.3.3 Others, specify (A.3.3.1 + A.3.3.2 + A.3.3.3 + A.3.3.4 + A.3.3.5)		
A.3.3.1		
A.3.3.2		
A.3.3.3		
A.3.3.4		
A.3.3.5		
A.4 Investment Property		
A.5 Biological Assets		
A.6 Intangible Assets		
A.6.1 Major item/s, specify (A.6.1.1 + A.6.1.2)		
A.6.1.1		
A.6.1.2		
A.6.2 Others, specify (A.6.2.1 + A.6.2.2)		
A.6.2.1		
A.6.2.2		
A.7 Assets Classified as Held for Sale		
A.8 Assets classified as Telo for Sale  A.8 Assets included in Disposal Groups Classified as Held for Sale		
A.O Assets included in Dishosal Otonia Otassinico as riela foi odie		

Control No.:	
Form Type:	PHFS (rev 2006

SPECIAL FORM FOR CONSOLIDATED FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES

NAME OF CORPORATION:

CURRENT ADDRESS:

TEL. NO.: 811-0668

BERJAYA PHILIPPINES INC.

FAX NO.: 811-0538

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY
TEL. NO.: 811-0668

COMPANY TYPE: INVESTMENT COMPANY OPERATION
If these are based on consolidated financial statements, please so indicate in the caption. PSIC: 66910

# Table 1. Balance Sheet

FINANCIAL DATA	2018 (in P'000)	2017 (in P'000)
A.9 Long-term receivables (net of current portion) (A.9.1 + A.9.2 + A.9.3)		
A.9.1 From domestic entities, specify (A.9.1.1 + A.9.1.2 + A.9.1.3)		
A.9.1.1		
A.9.1.2		
A.9.1.3		
A.9.2 From foreign entities, specify (A.9.2.1 + A.9.2.2 + A.9.2.3)		
A.9.2.1		
A.9.2.2		
A.9.2.3		
A.9.3 Allowance for doubtful accounts, net of current portion (negative entry)		
A.10 Other Assets (A.10.1 + A.10.2 + A.10.3 + A.10.4 + A.10.5)	5.369.394	4.906.372
A.10.1 Deferred charges - net of amortization		
A.10.2 Deferred Income Tax		0
A.10.3 Advance/Miscellaneous deposits		
A.10.4 Others. specify (A.10.4.1 + A.10.4.2 + A.10.4.3 + A.10.4.4+A.10.4.5)	5.369.394	4.906.372
A 10.4.1 Investment in subsidiaries and associates	4.068,291	3.951.537
A.10.4.2 Available-for-sale financial assets	1.199.369	901.809
A.10.4.3 Advances to an associate	0	
A.10.4.4 Deferred Tax Assets	101.734	53.026
A.10.4.5		
A.10.5 Allowance for write-down of deferred charges/bad accounts (negative entry)	0	0
B. LIABILITIES (B.1 + B.2 + B.3 + B.4 + B.5)	550,258	859.410
8.1 Current Liabilities (B.1.1 + B.1.2 + B.1.3 + B.1.4 + B.1.5 + B.1.6 + B.1.7)	287.758	626.077
8.1.1 Trade and Other Payables to Domestic Entities	287,758	626,077
(B.1.1.1 + B.1.1.2 + B.1.1.3 + B.1.1.4 + B.1.1.5 + B.1.1.6)		
B.1.1.1 Loans/Notes Pavables	150,000	350.000
B.1.1.2 Trade Payables	24.876	17,729
B.1.1.3 Payables to Related Parties		
B.1.1.4 Advances from Directors, Officers, Employees and Principal Stockholders		
B.1.1.5 Accruals, specify material items (B.1.1.5.1 + B.1.1.5.2 + B.1.1.5.3)		
B11.51		
B.1.1.5.2		
B.1.1.5.3		
B.1.1.6 Others, specify (B.1.1.6.1 + B.1.1.6.2 + B.1.1.6.3)		
B.1.1.6.1 Advances from Subsidiary	112.882	258.348
B.1.1.6.2		
B.1.1.6.3		
B.1.2 Trade and Other Payables to Foreign Entities (specify) (B.1.2.1 + B.1.2.2 + B.1.2.3)		
B.1.2.1		
B.1.2.2		
B.1.2.3		
B.1.3 Provisions		
B.1.4 Financial Liabilities (excluding Trade and Other Payables and Provisions)		
(B.1.4.1 + B.1.4.2 + B.1.4.3 + B.1.4.4 + B.1.4.5)		
8.1.4.1		
B.1.4.2		
B.1.4.3		
B.1.4.4	-	
B145		
213112		
B.1.5 Liabilities for Current Tax	0	
B.1.6 Deferred Tax Liabilities		
B.1.7 Others, specify (If material, state separately; indicate if the item is payable to public/private or		
financial/non-financial institutions) (B.1.7.1 + B.1.7.2 + B.1.7.3 + B.1.7.4 + B.1.7.5 + B.1.7.6)		
B.1.7.1 Dividends declared and not paid at balance sheet date		
B.1.7.2 Acceptances Payable		
B.1.7.3 Liabilities under Trust Receipts	<u> </u>	
B.1.7.4 Portion of Long-term Debt Due within one year	<del></del>	
B.1.7.5 Deferred Income	<del>                                     </del>	
B.1.7.6 Any other current liability in excess of 5% of Total Current Liabilities, specify:	<del>                                     </del>	
B.1.7.6.1		
	ļ	
B.1.7.6.3		

Control No.:	
Form Type:	PHFS (rev 2006)

SPECIAL FORM FOR FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES NAME OF CORPORATION: BERJAYA PHILIPPINES INC.

**CURRENT ADDRESS:** TEL. NO.: 811-0668 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

FAX NO.: 811-0538

PSIC: 66910

COMPANY TYPE: INVESTMENT COMPANY OPERATION

If these are based on consolidated financial statements, please so indicate in the caption.

# Table 1. Balance Sheet

FINANCIAL DATA	2018 (in P'000)	2017 (in P'000)
8.2 Long-term Debt - Non-current Interest-bearing Liabilities (B.2.1 + B.2.2 + B.2.3 + B.2.4 + B.2.5)	262,500	233,333
B.2.1 Domestic Public Financial Institutions		
8.2.2 Domestic Public Non-Financial Institutions		
B.2.3 Domestic Private Financial Institutions	262,500	233,333
B.2.4 Domestic Private Non-Financial Institutions	. ,,,,,,	<del></del>
B.2.5 Foreign Financial Institutions	,	
B.3 Indebtedness to Affiliates and Related Parties (Non-Current)	7	
B.4 Liabilities Included in the Disposal Groups Classified as Held for Sale	,	
B.5 Other Liabilities (B.5.1 + B.5.2)		
B.5.1 Deferred Tax		
B.5.2 Others, specify (B.5.2.1 + B.5.2.2 + B.5.2.3 + B.5.2.4 + B.5.2.5)		
B.5.2.1		
B.5.2.2		
B.5.2.3		
B,5.2.4		
B.5.2.5		
C. EQUITY (C.3 + C.4 + C.5 + C.6 + C.7 + C.8 + C.9+C.10)	7,644,283	6,993,564
C.1 Authorized Capital Stock (no. of shares, par value and total value; show details) (C.1.1+C.1.2+C.1.3)	0	0
C.1.1 Common shares 2,000,000,000 shares, P1 par value	0	0
C.1.2 Preferred Shares		
C.1.3 Others		
C.2 Subscribed Capital Stock (no. of shares, par value and total value) (C.2.1 + C.2.2 + C.2.3)		
C.2.1 Common shares		
C.2.2 Preferred Shares		
C.2.3 Others		
C.3 Paid-up Capital Stock (C.3.1 + C.3.2)	4,427,009	4,427,009
C.3.1 Common shares	4,427,009	4,427,009
C.3.2 Preferred Shares		, ,
C.4 Additional Paid-in Capital / Capital in excess of par value / Paid-in Surplus		
C.5 Minority Interest		
C.6 Others, specify (C.6.1 + C.6.2 + C.6.3)	81,442	(61,532)
C.6.1 Revaluation reserve	81,442	(61.532)
C.6.2	. , , , , ,	,
C.6.3		
C.7 Appraisal Surplus/Revaluation Increment in Property/Revaluation Surplus		
C.8 Retained Earnings (C.8.1 + C.8.2)	4,123,981	3,616,237
C.8.1 Appropriated	2.273.150	2,273,150
C.8.2 Unappropriated	1,850,831	1,343,086
C.9 Head / Home Office Account (for Foreign Branches only)	- 1,555,5	.,
C.10 Cost of Stocks Held in Treasury (negative entry)	(988,150)	(988,150)
TOTAL LIABILITIES AND EQUITY (B + C)	8,194,541	7,852,974

Control No.:	
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NAME OF CORPORATION:

BERJAYA PHILIPPINES INC.

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-COMPANY TYPE :

811-0668

FAX NO.: 811-0538
INVESTMENT COMPANY OPERATION

PSIC:

66910

If these are based on consolidated financial statements, please so indicate in the caption.

# Table 2. Income Statement

l able 2. Income Statement								
FINANCIAL DATA	2018	2017						
	( in P'000 )	(in P'000)						
A. REVENUE / INCOME (A.1 + A.2 + A.3)	592,933	212,074						
A.1 Net Sales or Revenue / Receipts from Operations (manufacturing,	724,297	186,229						
mining,utilities, trade, services, etc.) (from Primary Activity)								
A 2 Share in the Profit or Loss of Associates and Joint Ventures accounted for								
A.3 Other Revenue (A.3.1 + A.3.2 + A.3.3 + A.3.4 + A.3.5)								
A.3.1 Rental Income from Land and Buildings								
A.3.2 Receipts from Sale of Merchandise (trading) (from Secondary Activity)								
A.3.3 Sale of Real Estate or other Property and Equipment								
A.3.4 Royalties, Franchise Fees, Copyrights (books, films, records, etc.)								
A.3.5 Others, specify (A.3.5.1 + A.3.5.2 + A.3.5.3 + A.3.5.4 + A.3.5.5 +								
A 3.5.6 ± A 3.5.7 + A.3.5.8)								
A.3.5.1 Rental Income, Equipment								
A.3.5.2								
A.3.5.3		. 0						
A.3.5.4								
A.3.5.5			100					
A.3.5.6								
A.3.5.7								
A.3.5.8								
A.4 Other Income (non-operating) (A.4.1 + A.4.2 + A.4.3 + A.4.4)	(131,364)	25,845						
A.4.1 Interest Income	85,527	98,334						
A.4.2 Dividend Income								
A.4.3 Gain / (Loss) from selling of Assets, specify	(54,533)	1,181						
(A.4.3.1 + A.4.3.2 + A.4.3.3 + A.4.3.4)								
A.4.3.1 Gain (Loss) on sale of available-for-sale financial assets	(54.533)	1,181						
A.4.3.2								
A.4.3.4	1100.007	(70,000)						
A.4.4 Others, specify	(162,357)	(73.669)						
[A.4.4.1 + A.4.4.2 + A.4.4.3 + A.4.4.4]	- 4-004	.TO 004						
A.4.4.1 Gain / (Loss) on Foreign Exchange	47,881	(72,320)						
A.4.4.2 Remeasurement of gain on reclassification of AFS	0	0.						
A.4.4.3 Impairment loss on financial assets	(210,238)	(2.878)						
A.4.4.4 Other Income	0	1,529						
B. COST OF GOODS SOLD (B.1 + B.2 + B.3)								
B.1 Cost of Goods Manufactured (B.1.1 + B.1.2 + B.1.3 + B.1.4 + B.1.5)								
B.1.1 Direct Material Used	_	- 1						
B.1.2 Direct Labor								
B.1.3 Other Manufacturing Cost / Overhead		_						
B.1.4 Goods in Process, Beginning		_						
B.1.5 Goods in Process, End (negative entry)								
B.2 Finished Goods, Beginning		10						
B.3 Finished Goods, End (negative entry)		- 1						
C. COST OF SALES (C.1 + C.2 + C.3)								
C.1 Purchases								
C.2 Merchandise Inventory, Beginning								
C.3 Merchandise Inventory, End (negative entry)								
D. GROSS PROFIT (A - B - C)	592,933	212,074						

NOTE: Pursuant to SRC Rule 68.1 (as amended in Nov. 2005), for fiscal years ending December 31, 2005 up to November 30, 2006, a comparative format of only two (2) years may be filed to give temporary relief for covered companies as the more complex PFRSs will be applied for the first time in these year end periods. After these first time applications, the requirement of three (3) year comparatives shall resume for year end reports beginning December 31, 2006 and onwards.

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC.

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-0668 COMPANY TYPE :

INVESTMENT COMPANY OPERATION

PSIC:

66910

If these are based on consolidated financial statements, please so indicate in the caption.

### Table 2. Income Statement

FAX NO.: 811-0538

Table 2. Income State			- NO
FINANCIAL DATA	2018 (in P'000)	2017 (in P'000)	
E. OPERATING EXPENSES (E.1 + E.2 + E.3 + E.4)	111,989	53,237	
E.1 Selling or Marketing Expenses			
E.2 Administrative Expenses			
E.3 General Expenses			
E.4 Other Expenses, specify (E.4.1 + E.4.2 + E.4.3 + E.4.4 + E.4.5 + E.4.6 + E.4.7 + E.4.8 + E.4.9 + E.4.10)	111,989	53,237	
E.4.1 Education-related expenditures	0	D	NAME OF TAXABLE PARTY.
E.4.2 Professional fees	43,425	7,983	
E.4.3 Taxes and licenses	11,458	35,742	
E.4.4 Depreciation	2,501	2,501	
E.4.5 Transportation and travel	2,246	3,228	
E.4.6 Sponsorships	220	50	
E.4.7 Others	52,139	3,733	
E.4.8	,	-	
E.4.9			
E.4.10			
F. FINANCE COSTS (F.1 + F.2 + F.3 + F.4 + F.5)	19,702	11,767	
F.1 Interest on Short-Term Promissory Notes	,		The same of the sa
F.2 Interest on Long-Term Promissory Notes			
F.3 Interest on bonds, mortgages and other long-term loans	,	1	
F.4 Amortization			
F.5 Other interests, specify (F.5.1 + F.5.2 + F.5.3 + F.5.4 + F.5.5)	19,702	11,767	
F.5.1 Interest expense	19,702	11,767	
F.5.2	,		
F.5.3			
F.5.4			
F.5.5			
G. NET INCOME (LOSS) BEFORE TAX (D - E - F)	461,242	147,070	
H. INCOME TAX EXPENSE (negative entry)	46,503	20,618	7
I. INCOME(LOSS) AFTER TAX	507,745	167,689	
J. Amount of (i) Post-Tax Profit or Loss of Discontinued Operations; and (ii)			i i
Post-Tax Gain or Loss Recognized on the Measurement of Fair Value less			
Cost to Sell or on the Disposal of the Assets or Disposal Group(s)			
constituting the Discontinued Operation (if any)			
J.1			
J.2			
K. PROFIT OR LOSS ATTRIBUTABLE TO MINORITY INTEREST			
L PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		1	
M. EARNINGS (LOSS) PER SHARE			
M.1 Basic	0.117	0.039	
M.2 Diluted			

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION: BERJAYA PHILIPPINES INC.

CURRENT ADDRESS: TEL. NO.: 811-0668 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

FAX NO.: 811-0538

COMPANY TYPE INVESTMENT COMPANY OPERATION

PSIC: 66910

If these are based on consolidated financial statements, please so indicate in the caption.

#### Table 3 Cash Flow Statements

Table 3. Cash Flow Stateme	ents	_	
FINANCIAL DATA	2018 (in P'000)	2017 (in P'000)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net Income (Loss) Before Tax and Extraordinary Items	461,242	147,070	
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities		1,11,11	
<u>Depreciation</u>	2,501	2,501	
Amortization, specify			
Others, specify: Dividend income	(724,297)	(186,229)	Service of the last of the las
Impairment loss on financial assets	210,238	2,878	
Remeasurement gain of available-for-sale financial assets	0	0	
Net gain (loss) on sale of available-for-sale financial assets	54,533	(1,181)	
Interest expense	19,702	11,767	
Interest income	(85,527)	(98,334)	
Unrealized foreign currency loss (gain)	(47,881)	72,320	
Write-down of Property, Plant, and Equipment			
Changes in Assets and Liabilities:		150	
Decrease (Increase) in:		100	
Dividend and other receivables	680,256	(84,542)	9/
Inventories			
Prepayments and other current assets	(3,464)	6,985	
Others, specify:	(4)	112	
Increase (Decrease) in:		100	
Trade and Other Pavables	4,975	2,275	
Income and Other Taxes Payable	110,4	2,270	
Others, specify: Cash paid for income taxes	(32)	(51)	3887
A. Net Cash Provided by (Used in) Operating Activities (sum of above rows)	572,247	(124,560)	
ASH FLOWS FROM INVESTING ACTIVITIES	V12(2+1	1124,000	-
(Increase) Decrease in Long-Term Receivables		-	
(Increase) Decrease in Investment		190	
Reductions/(Additions) to Property, Plant, and Equipment		550	- 11
Others, specify Acquisition of available-for-sale financial assets	(578,017)	(184,728)	
Cash dividends received	514,297	341,829	
Proceeds from sale of available-for-sale financial assets	158,659	115,820	
Increase in advances to subsidiaries and associates	(498,887)	(23,200)	
Additional investment in a subsidiary and associates	(116,754)	(1.020.555)	PARCE!
Interest received	25,842	55,382	
Collections of advances to subsidiaries and associates	25,346	74.350	100
B. Net Cash Provided by (Used in) Investing Activities (sum of above rows)	[469,514]	[641,102]	
ASH FLOWS FROM FINANCING ACTIVITIES	[403,014]	301,140	
Proceeds from:		34	
Loans	450,000	700,000	
Long-term Debt	450,000	700,000	
Issuance of Securities			
	224 240	200 248	
Others, specify: Advances received from subsidiary	334,319	258,348	
On what of			
Payments of:	(000 000)	(0.60.007)	
(Loans)	(620,833)	(216,667)	
(Long-term Debt)		-	
(Stock Subscriptions)			11-11-11
Others, specify (negative entry):	110 700	// 0 000	
Interest paid	(19,702)	(10,688)	-
Advances paid to a subsidiary	(269,786)	0	
		700.00	
C. Net Cash Provided by (Used in) Financing Activities (sum of above rows)	[126,002]	730,994	
D. Effect of Exchange Rate Changes to Cash and Cash Equivalents	1,091	[12,0(3)]	
ET INCREASE IN CASH AND CASH EQUIVALENTS (A + B + C)	(22,178)	(46,671)	
Cash and Cash Equivalents			
Beginning of year	91,929	138,6(\0)	
End of year	69,751	91,9219	

NOTE: Pursuant to SRC Rule 68.1 (as amended in Nov. 2005), for fiscal years ending December 31, 2005 up to November 30, 2006, a comparative format of only two (2) years may be filed to give temporary relief for covered companies as the more complex PFRSs will be applied for the first time in these year end periods. After these first time applications, the requirement of three (3) year comparatives shall resume for year end reports beginning December 31, 2006 and onwards.

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NAME OF CORPORATION:

CURRENT ADDRESS:

BERJAYA PHILIPPINES INC. 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO .: COMPANY TYPE: 811-0668 INVESTMENT COMPANY OPERATION FAX NO.: 811-0538

66910 PSIC:

If these are based on consolidated financial statements, please so indicate in the caption.

Table 4. Statement of Changes in Equity

	Tubic 4. oc	atement of Chai		t in P'000)		
	277 mar 3477 m	Tananumi			I Earnings	
FINANCIAL DATA	Capital Stock	Treasury Shares	Revaluation Reserve	Appropriated	Unappropriated	TOTAL
A. Balance, 2016	953,984	(988,150)	(26,720)	5,746,175	1,175,398	6,860,687
A.1 Correction of Error(s)	300,304	1,000,100)	(20,720)	0,7,10,110	1,110,000	0,000,000
A.2 Changes in Accounting Policy						
B. Restated Balance	<del> </del>					
C. Surplus	<del>                                     </del>					
C.1 Surplus (Deficit) on Revaluation of Properties						_
C.2 Surplus (Deficit) on Revaluation of Investments						
C 3 Currency Translation Differences		_				
C.4 Other Surplus (specify)						
C 4 1						
C.4.2		_			-	
	+					
C.4.3	<del> </del>			<del></del>		
	-					
C.4.5	<del></del>		(0.1.0.4.6)		407.000	400.077
D. Net income (Loss) for the Period	ļ		(34,811)		167,689	132,877
E. Dividends (negative entry)					<del></del>	
F. Appropriation for (specify)						
F.1 Reversal of Appropriation during the year				(3,473,025)	3,473,025	0
F.2 Appropriated for stock dividends distributable						0
F3					·	
F.4		,				
F.5						
G. Issuance of Capital Stock						
G.1 Common Stock					'	
G,2 Preferred Stock						
G.3 Others	3,473,025				(3,473,025)	0
H. Balance, 2017	4,427,009	(988,150)	(61,532)	2,273,150	1,343,086	6,993,564
H 1 Correction of Error (s)	4,421,000	(300,100)	(07,002)	2,2,0,100	1,010,000	010001001
H.2 Changes in Accounting Policy	<del>                                     </del>				,	
I. Restated Balance						
J. Surplus	<del>                                     </del>					
J.1 Surplus ( <u>Deficit</u> ) on Revaluation of Properties	_					_
J.2 Surplus (Deficit) on Revaluation of Investments						
J 3 Currency Translation Differences					-	
J 4 Other Surplus (specify)						
J.4.1						
J.4.2						
J.4.3						
J.4.4						
J.4.5						
	+		142,974		507,745	650,719
	+		142,314		007,740	000,110
L. Dividends (negative entry)	-				_	
M. Appropriation for (specify)	1			0	0	0
M.1 Reversal of appropriation during the year	<del> </del>				— ·	U
M.2	-				-	
M.3	<del> </del>		-	,		
M.4						
M.5				L <del></del>		
N. Issuance of Capital Stock	ļ.					<u> </u>
N.1 Common Stock				<del></del>		
N.2 Preferred Stock	1					
N.3 Others	0				0	0
O. Balance, 2018	4,427,009	(988,150)	81,442	2,273.150	1,850,831	7,644,283

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC.

**CURRENT ADDRESS:** TEL. NO .:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

811-0668

COMPANY TYPE: INVESTMENT COMPANY OPERATION PSIC: 66910

If these are based on consolidated financial statements, please so indicate in the caption.

# Table 5. Details of Income and Expenses, by source

FAX NO.: 811-0538

(applicable to corporations transacting with foreign corporations/entities)

	(applicable to corporations transacting with foreign	2018	2017	
	FINANCIAL DATA	( in P'000 )	(in P'000)	
Α.	REVENUE / INCOME (A.1 + A.2)	803,171	213,423	
	A.1 Net Sales or Revenue / Receipts from Operations (manufacturing,	724,297	186,229	
	mining, utilities, trade, services, etc.) (from Primary Activity) (A.1.1 +A.1.2)			The same of
	A.1.1 Foreign	700,904	170,000	
	A.1.2 Domestic	23,393	16,229	
	A.2 Other Revenue (A.2.1 +A.2.2)	78,875	27,194	
	A.2.1 Domestic	133,408	26,013	
	A.2.2 Foreign, specify (A.2.2.1+A.2.2.2+ A.2.2.3+ A.2.2.4+ A.2.2.5+ A.2.2.6+	(54,533)	1,181	COLUMN TO SERVICE STREET
	A.2.2.7+ A.2.2.8+A.2.2.9+A.2.2.10)			-10
	A.2.2.1 Gain on sale of available-for-sale financial assets	(54,533)	1,181	
	A.2.2.2 Remeasurement of gain on reclassification of AFS	-	0	<b>₹</b>
	A.2.2.3			
Г	A.2.2.4			
	A.2.2.5			
	A.2.2.6			
	A.2.2.7			
	A.2.2.8			
	A.2.2.9			
	A,2.2.10		]	
В.	EXPENSES (B.1 + B.2)	131,691	65,004	
	B.1 Domestic	131,691	65,004	
	B.2 Foreign, specify	0	0	
	(B.2.1+B.2.2+B.2.3+B.2.4+B.2.5+B.2.6+B.2.7+B.2.8+B.2.9+B.2.10)			1389
	B.2.1 Expenses incurred in relation to HRO offer	0	0.	
	B.2.2			
	B.2.3			
	B.2.4			
	B.2.5			
	B.2.6			
	B.2.7			
	B.2.8			
	B.2.9			
	B.2.10.			



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Berjaya Philippines**, **Inc.** is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years ended April 30, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the **Berjaya Philippines**, **Inc.** ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the **Berjaya Philippines**, **Inc.** or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Berjaya Philippines, Inc. financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, has audited the financial statements of the **Berjaya Philippines**, **Inc.** in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Tan Sri Dr. Ibrahim Bin Saad

Chairman

Wong Ee Coln

President >

Tan Eng Hwa

Treasurer

BERJAYA PHILIPPINES INC.

9/F Rufino Pacific Tower 6784 Ayala Ave., Cor. V.A. Rufino St., Makati City Tel. No.: (632) 811-0668 \* Fax No.: (632) 811-0538

MAY 3 0 2018 SUBSCRIBED AND SWORN TO BEFORE ME this \_\_\_\_\_ day of \_ 2018, by the following who exhibited to me their government issued identification cards during business hours. Name Tax Identification No. Tan Sri Dr Ibrahim Bin Saad 313-386-574 Wong Ee Coln 486-058-206 204-172-228 Tan Eng Hwa Doc No. Page No. UNTIL DEC 21, 2019 IBP NO 017527/11 12 17 CV 2019 Book No. ROLL NO 28947/MCLE 4 / 6 19 12 PTR NO MKT 6607723/1-3-18 APPT NO. M-12 / Series of



# FOR SEC FILING

Financial Statements and Independent Auditors' Report

Berjaya Philippines Inc.

April 30, 2018 and 2017



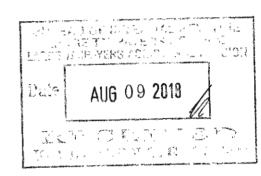
# **Report of Independent Auditors**

Punongbayan & Araullo

20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 988 2288

The Board of Directors and Stockholders
Berjaya Philippines Inc.
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
9th Floor, Rufino Pacific Tower
6784 Ayala Avenue, Makati City



# Report on the Audit of the Financial Statements

## Opinion

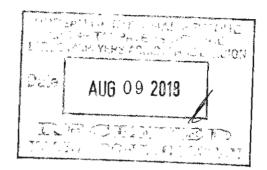
We have audited the financial statements of Berjaya Philippines Inc. (the Company), which comprise the statements of financial position as at April 30, 2018 and 2017, and the statements of comprehensive income, statements of changes in equity and statements of cash flows for each of the three years in the period ended April 30, 2018, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at April 30, 2018 and 2017, and its financial performance and its cash flows for each of the three years in the period ended April 30, 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.





### Other Information

Management is responsible for the other information. The other information comprises the information included in the Company's Securities and Exchange Commission (SEC) Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended April 30, 2018, but does not include the financial statements and our auditors' report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended April 30, 2018 are expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

Responsibilities of Management and Those Charged with Governance for the Financial **Statements** 

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

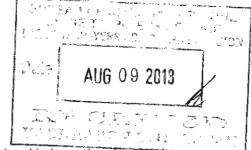
In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

# Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.





As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

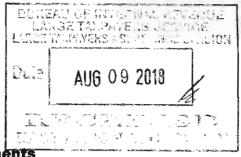
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



- 4 -



# Report on Other Legal and Regulatory Requirements

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information for the year ended April 30, 2018 required by the Bureau of Internal Revenue as disclosed in Note 22 to the financial statements is presented for purposes of additional analysis and is not a required part of the basic financial statements prepared in accordance with PFRS. Such supplementary information is the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

The engagement partner on the audit resulting in this independent auditors' report is Romualdo V. Murcia III.

# **PUNONGBAYAN & ARAULLO**

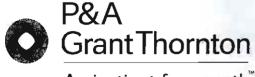
By: Romundo V. Murcia III

Partner

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 6616014, January 3, 2018, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-3 (until Nov. 29, 2019)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-22-2016 (until Oct. 3, 2019)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

June 18, 2018



An instinct for growth

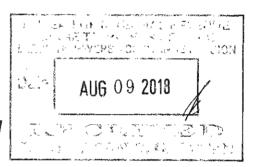
# Punongbayan & Araulio

20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T +63 2 988 2288

# Supplemental Statement of Independent Auditors

The Board of Directors and Stockholders
Berjaya Philippines Inc.
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
9th Floor, Rufino Pacific Tower
6784 Ayala Avenue, Makati City



We have audited the financial statements of Berjaya Philippines Inc. (the Company) for the year ended April 30, 2018, on which we have rendered the attached report dated June 18, 2018.

In compliance with the Securities Regulation Code Rule 68, as amended, we are stating that the Company has 126 stockholders owning 100 or more shares each of the Company's capital stock as at April 30, 2018, as disclosed in Note 12 to the financial statements.

# **PUNONGBAYAN & ARAULLO**

By: Romualco V. Murcia II

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 6616014, January 3, 2018, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-3 (until Nov. 29, 2019)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-22-2016 (until Oct. 3, 2019)

Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

June 18, 2018

# BERJAYA PHILIPPINES INC.

# [A Subsidiary of Berjaya Lottery Management (HK) Limited) STATEMENTS OF FINANCIAL POSITION APRIL 30, 2018 AND 2017

(Amounts in Philippine Pesos)

AUG 09 2013

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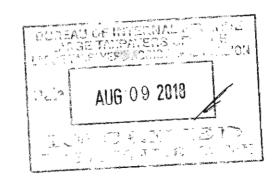
2017 (As Restated -Notes 2018 see Note 2) ASSETS **CURRENT ASSETS** 5 69,751,045 91,928,910 Cash Receivables 496,010,507 1,129,476,062 Advances to subsidiaries and associates 15 2,192,361,752 1,659,136,577 64,520,935 61,056,636 Prepayments and other current assets 2,822,644,239 2,941,598,185 Total Current Assets NON-CURRENT ASSETS Available-for-sale financial assets - net 1,199,369,442 901,808,762 8 3,951,537,206 Investments in subsidiaries and associates 4,068,291,293 Transportation equipment - net 10 2,502,202 5,003,406 101,733,665 53,026,456 Deferred tax assets - net 16 5,371,896,602 4,911,375,830 Total Non-current Assets 8,194,540,841 7,852,974,015 TOTAL ASSETS LIABILITIES AND EQUITY **CURRENT LIABILITIES** 150,000,000 350,000,000 11 Loans payable Trade and other payables 24,876,287 17,728,523 112,881,839 258,348,250 Advances from a subsidiary 15 Total Current Liabilities 287,758,126 626,076,773 NON-CURRENT LIABILITY 262,500,000 Loans payable 11 233,333,333 Total Liabilities 550,258,126 859,410,106 **EQUITY** 12 4,427,009,132 Capital stock 4,427,009,132 988,150,025) Treasury shares 988,150,025) 81,442,363 Revaluation reserve 61,531,716) 4,123,981,245 3,616,236,518 Retained earnings Total Equity 7,644,282,715 6,993,563,909 7,852,974,015 TOTAL LIABILITIES AND EQUITY 8,194,540,841

# BERJAYA PHILIPPINES INC.

# [A Subsidiary of Berjaya Lottery Management (HK) Limited] STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED APRIL 30, 2018, 2017 AND 2016 (Amounts in Philippine Pesos)

	Notes		2018		2017		2016
DIVIDEND INCOME	8, 15	P	724,296,745	p	186,228,724	<u>P</u>	693,473,677
EXPENSES							
Professional fees			43,425,073		7,983,455		29,819,045
Taxes and licenses	22		11,457,813		35,741,619		10,698,742
Depreciation	10		2,501,204		2,501,204		2,501,204
Transportation and travel			2,246,163		3,227,679		5,307,150
Sponsorships			219,855		50,000		1,249,968
Others	13		52,138,919		3,733,171	_	9,317,807
		_	111,989,027	_	53,237,128	_	58,893,916
OPERATING INCOME			612,307,718	_	132,991,596	_	634,579,761
OTHER INCOME (EXPENSES)							
Impairment loss on financial assets	6, 8	(	210,238,322)	(	2,877,999)	(	104,827,207)
Interest income	14	•	85,526,722	`	98,333,508	`	93,320,803
Net gain (loss) on sale of available-for-sale (AFS) financial assets	8	(	54,533,062)		1,181,117	(	19,523,036)
Foreign cutrency exchange gain (loss) - net		`	47,880,959	(	72,320,168)	(	19,260,766)
Interest expense	11	(	19,701,884)	Ì	11,766,565)	Ì	3,222,222)
Other income			•	`	1,528,706	`	- '
		(	151,065,587)		14,078,599	(	53,512,428)
PROFIT BEFORE TAX			461,242,131		147,070,195		581,067,333
TAX INCOME	16		46,502,596		20,618,429		32,761,244
NET PROFIT			507,744,727	_	167,688,624		613,828,577
OTHER COMPREHENSIVE INCOME (LOSS)  Items that will be reclassified subsequently to profit or loss  Net unrealized fair value gains (losses) on							
AFS financial assets	8, 12, 20		73,700,839	1	44,375,819)	1	163,685,750)
Reclassification adjustments to profit or loss:	_,,		, ,	`		`	. 00,000,100 )
Due to impairment of AFS financial assets	8, 12		69,273,240				5,294,045
Due to disposal of AFS financial assets	8, 12		07,273,240		9,564,509		9,212,952
20 to disposa of the o mandar assets	0, 12	_	142,974,079	,—		,—	
		_	17497179017	·	34,811,310)	· —	149,178,753)
TOTAL COMPREHENSIVE INCOME		P	650,718,806	P	132,877,314	P	464,649,824
Earnings Per Share	17	P	0.12	Р	0.04	P	0.14

See Notes to Financial Statements.



BERJAYA PHILIPPINES INC.
[A Subsidiary of Berjays Lottery Management (HK) Limited|
STATEMENTS OF CHANGES IN EQUITY
FOR THE YEARS ENDED APRIL 30, 2018, 2017 AND 2016
(Amounts in Philippine Pesos)

						Å	1			Detai	Detained Descines				
		Note	Capital Stock	Tre	Treasury Shares	W	Reserve	Vpp	Appropriated	Una	Unappropriated	Total	, ,	Total Equity	1
	Balance at May 1, 2017		P 4,427,009,132	(P	988,150,025)	(P	61,531,716)	ь 2	2,273,150,025	д.	1,343,086,493	P 3,616,236,518	4 81	6,993,563,909	66
	Total comprehensive income for the year		•		-		142,974,079				507,744,727	507,744,727	1	650,718,806	91
	Balance at April 30, 2018	12	P 4,427,009,132	a]	988,150,025)	<u>a</u> ,	81,442,363	P 2	2,273,150,025	<u>م</u>	1,850,831,220	P 4,123,981,245	न्छ। स्	7,644,282,715	201
	Balance at May 1, 2016		р 953,984,448	(P	988,150,025)	(P	26,720,406)	p 5	5,746,174,709	ъ	1,175,397,869	P 6,921,572,578	78 Р	6,860,686,595	50
	Reversal of appropriation during the year				1		-	€0	3,473,024,684)	6-1	3,473,024,684	•		,	
	Declaration of stock dividends and issuance of shares		3,473,024,684		ı		ı		,	60	3,473,024,684)	3,473,024,684)	<del>2</del> 2	,	
	Total comprehensive income for the year		1		,		34,811,310)		,		167,688,624	167,688,624	<b>2</b> 2	132,877,314	41
	Balance at April 30, 2017	12	P 4,427,009,132	اھ	988,150,025)	Ъ	(1,531,716)	P 2	2,273,150,025	٦ 1	1,343,086,493	P 3,616,236,518	4 l	6,993,563,909	ହା
n de la composition della comp	Balance at May 1, 2015		P 953,984,448	(P	988,150,025)	۵	122,458,347	9 д	6,273,150,025	Ω,	34,593,976	P 6,307,744,001	)1 P	177,986,036,771	ques
. 1 -	Reversal of appropriation during the year				,		-	4	4,000,000,000)	4	4,000,000,000	1		1	
Ç. 1	Appropriated for stock dividends distributable		,		,			3	3,473,024,684	6	3,473,024,684)	,		,	
در ک	Totabomprehensure income for the year						149,178,753)				613,828,577	613,828,577	<u></u>	464,649,824	<b>≭</b> 1
	Balence at A 4136, 2016	12	P 953,984,448	ď	988,150,025)	٩	26,720,406)	5	5,746,174,709	۳ ر	1,175,397,869	P 6,921,572,578	ь В	6,860,686,595	<u>ئ</u> را ا
"	2019				See Notes to Financial Statements	Financia	Statements	٠							

See Notes to Financial Statements.

# BERJAYA PHILIPPINES INC. [A Subsidiary of Berjaya Lottery Management (HE) Limited] STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED ARPIL 30, 2018, 2017 AND 2016

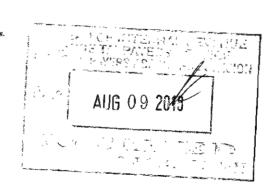
(Amounts in Philippine Pesos)

	Notes		2018		2017			2016
CASH FLOWS FROM OPERATING ACTIVITIES								
Profit before tax		P	461,242,131	P	147,070,195		P	581,067,333
Adjustments for.								
Dividend income	8, 15	(	724,296,745)	(	186,228,724)	(		693,473,677)
Impairment loss on financial assets	6,8		210,238,322		2,877,999			104,827,207
Interest income	14	(	85,526,722)	(	98,333,508)	(		93,320,803)
Net loss (gain) on sale of available-for-sale (AFS) financial assets	8		54,533,062	(	1,181,117)			19,523,036
Foreign currency exchange loss (gain) - net		(	47,880,959)		72,320,168			19,260,766
Interest expense	11		19,701,884		11,766,565			3,222,222
Depreciation	10		2,501,204		2,501,204			2,501,204
Operating loss before working capital changes		-	109,487,823 )	(	49,207,218 }	(		56,392,712)
Decrease (increase) in receivables		`	680,256,008	ì	84,541,560)	ì		478,816,225)
Decrease (increase) in prepayments and other current assets		(	3,464,299)	`	6,964,826	(		10,702,142)
Increase in trade and other payables		`	4,975,342		2,275,139	`		4,196,827
Cash generated from (used in) operations			572,279,228	(	124,508,813 )	(		541,714,252)
Cash paid for final taxes	16	1	32,191)	2	50,981 )	1		37,863)
Cash pad for min taxes	10	'	<u> </u>	`	30,701)			57,005/
Net Cash From (Used in) Operating Activities			572,247,037	(	124,559,794)	(		541,752,115)
CASH FLOWS FROM INVESTING ACTIVITIES								
Acquisitions of AFS financial assets	8	(	578,017,157)	(	184,727,645)	(		18,940,755)
Cash dividends received	8, 15		514,296,745		341,828,724			537,873,677
Advances granted to subsidiacies and associates	15	(	498,887,000)	(	23,200,000)	(		26,700,000)
Proceeds from sale of AFS financial assets	8		158,659,172		115,820,084			20,435,557
Additional investment in subsidiaries and associates	9	(	116,754,087)	(	1,020,554,622)	(		138,180,000)
Interest received	14	`	25,842,135	`	55,381,850	`		33,788,355
Collections of advances to subsidiaries and associates	15		25,346,412		74,349,587			30,000,000
Net Cash From (Used In) Investing Activities		(	469,513,780)	(	641,102,022)			438,276,834
CASH FLOWS FROM FINANCING ACTIVITIES								
Repayment of loans	11, 21	(	620,833,333 )	(	216,666,667)	(		100,000,000)
Proceeds from loans	11, 21	(	450,000,000	`	700,000,000	`		200,000,000
Advances received from a subsidiary	15. 21		334,319,271		258,348,250			
Advances paid to a subsidiary	15, 21	(	269,785,682)					_
Interest paid	11	ì	19,701,884)	(	10,687,798)	(		3,222,222)
Net Cash From (Used In) Financing Activities		(	126,001,628)	_	730,993,785			96,777,778
EFFECT OF EXCHANGE RATE CHANGES TO CASH			1,090,506	(	12,003,242)			4,730,318
NET DECREASE IN CASH		(	22,177,865)	(	46,671,273 )	(		1,967,185)
CASH AT BEGINNING OF YEAR			91,928,910		138,600,183			140,567,368
CASH AT END OF YEAR		P	69,751,045	P	91,928,910		P	138,600,183

#### Supplemental Information on Non-cash Investing and Financing Activities:

- (1) In 2017, the Company reclassified advances for stock subscription to an investment in an associate amounting to P82,283,456 (see Note 9). In 2016, the the Company reclassified P56,000,000 advances into an investment in an associate.
- (2) In 2016, the Company recognized dividend income amounting to P693,473,677, of which P155,600,000 remained uncollected as of April 30, 2016. The outstanding dividend receivable was fully collected in 2017. There were no uncollected dividends as at April 30, 2018 and 2017.
- (3) On June 6, 2016, the Company's declaration of stock dividends at a rate of 4 common shares for every common share held was approved by the Securities and Exchange Commission and Board of Directors. On July 20, 2016, the Company issued stock dividends of P3,473,024,684 shares at par (see Note 12).

See Notes to Financial Statements.



# BERJAYA PHILIPPINES INC.

[A Subsidiary of Berjaya Lottery Management (HK) Limited]
NOTES TO FINANCIAL STATEMENTS
APRIL 30, 2018, 2017 AND 2016
(Amounts in Philippine Pesos)

### 1. CORPORATE INFORMATION

Berjaya Philippines Inc. (BPI or the Company) was incorporated in the Philippines on October 31, 1924. The Company is organized as a holding company. The Company's shares of stock were listed in the Philippine Stock Exchange on November 29, 1948.

The Company is 74.20% owned as at April 30, 2018 and 2017, by Berjaya Lottery Management (HK) Limited (the Parent Company). The Company's Ultimate Parent Company is Berjaya Corporation Berhad of Malaysia, a publicly listed company in the Main Market of Bursa Malaysia Securities Berhad.

The registered office of the Company is located at 9<sup>th</sup> Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. The Parent Company's registered address is at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and the Ultimate Parent Company's registered office is at Lot 13-01A, Level 13 (East Wing), Berjaya Times Square, No. 1, Jalan Imbi 55100 Kuala Lumpur, Malaysia.

The financial statements of the Company as at and for the year ended April 30, 2018 (including the comparative financial statements as at and for the years ended April 30, 2017 and 2016) were authorized for issue by the Board of Directors (BOD) on June 18, 2018.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all the years presented, unless otherwise stated.

# 2.1 Basis of Preparation of Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

# (b) Presentation of Financial Statements

The financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, Presentation of Financial Statements. The Company presents all items of income, expense and other comprehensive income or loss in a single statement of comprehensive income.

The Company presents a third statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the statement of financial position at the beginning of the preceding period. The related notes to the third statement of financial position are not required to be disclosed.

In 2018, the Company reclassified its loan receivable from Neptune Properties, Inc. (NPI), an associate beginning in 2017, from Receivables account to Advances to Subsidiaries and Associates account in the statements of financial position. The Company restated its prior period financial statements to conform with the current year presentation. The reclassification has no significant impact on the Company's statements of comprehensive income, statements of changes in equity and statements of cash flows.

The Company did not present a third statement of financial position as of May 1, 2016 since NPI was not yet an associate as of such period. Accordingly, loan receivable from NPI was properly classified under Receivables account.

The effects of reclassification in the statement of financial position as of April 30, 2017 are summarized as follows:

	As Previously Reported Re	classification	As Restated
Changes in assets:  Receivables  Advances to subsidiaries	P 1,920,153,756 (P	790,677,694)	P 1,129,476,062
and associates	868,458,883	790,677,694	1,659,136,577

# (c) Functional and Presentation Currency

These financial statements are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the financial statements of the Company are measured using its functional currency, the currency of the primary economic environment in which the Company operates.

# 2.2 Separate Financial Statements and Investments in Subsidiaries and Associates

These financial statements are prepared as the Company's separate financial statements. The Company also publishes consolidated financial statements which comprise the financial statements of the Company and its subsidiaries.

Subsidiaries are entities over which the Company has control. The Company controls an entity when (i) it has power over the entity, (ii) it is exposed, or has rights to, variable returns from its involvement with the entity, and, (iii) it has the ability to affect those returns through its power over the entity.

The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above.

Associates are those entities over which the Company is able to exert significant influence but which are neither subsidiaries nor interests in a joint venture.

The Company's investments in subsidiaries and associates are accounted for in these separate financial statements at cost, less any impairment loss. If there is objective evidence that the investments in subsidiaries and associates will not be recovered, an impairment loss is provided (see Note 2.12). Impairment loss is measured as the difference between the carrying amount of the investment and the present value of the estimated cash flows discounted at the current market rate of return for similar financial asset. The amount of the impairment loss is recognized in profit or loss.

# 2.3 Adoption of New and Amended PFRS

(a) Effective in Fiscal Year 2018 that are Relevant to the Company

The Company adopted for the first time the following amendments and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2017, for its annual reporting period beginning May 1, 2017:

PAS 7 (Amendments) : Statement of Cash Flows –

Disclosure Initiative

PAS 12 (Amendments) : Income Taxes – Recognition of Deferred

Tax Assets for Unrealized Losses

Annual Improvements to PFRS (2014-2016 Cycle)

PFRS 12 : Disclosure of Interests in Other Entities -

Scope Clarification on Disclosure of Summarized Financial Information for Interests Classified as Held for Sale

Discussed in the succeeding page are the relevant information about these amendments and improvements.

(i) PAS 7 (Amendments), Statement of Cash Flows – Disclosure Initiative. The amendments are designed to improve the quality of information provided to users of financial statements about changes in an entity's debt and related cash flows (and non-cash changes). The amendments require an entity to provide disclosures that enable users to evaluate changes in liabilities arising from financing activities. An entity applies its judgment when determining the exact form and content of the disclosures needed to satisfy this requirement. Moreover, the amendments suggest a number of specific disclosures that may be necessary in order to satisfy the above requirement, including: (a) changes in liabilities arising from financing activities caused by changes in financing cash flows, foreign exchange rates or fair values, or obtaining or losing control of subsidiaries or other businesses; and, (b) a reconciliation of the opening and closing balances of liabilities arising from financing activities in the statement of financial position including those changes identified immediately above.

Management has applied these amendments in the current year and has not disclosed comparative figures as allowed by the transitional provisions. A reconciliation between the opening and closing balances of liabilities arising from financing activities is presented in Note 21.

- (ii) PAS 12 (Amendments), Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses. The focus of the amendments is to clarify how to account for deferred tax assets related to debt instruments measured at fair value, particularly where changes in the market interest rate decrease the fair value of a debt instrument below cost. The amendments provide guidance in the following areas where diversity in practice previously existed: (a) existence of a deductible temporary difference; (b) recovering an asset for more than its carrying amount; (c) probable future taxable profit against which deductible temporary differences are assessed for utilization; and, (d) combined versus separate assessment of deferred tax asset recognition for each deductible temporary difference. The application of these amendments did not have an impact on the Company's financial statements.
- (iii) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, PFRS 12, Disclosure of Interest in Other Entities, is relevant to the Company. The amendment clarifies that the disclosure requirements of PFRS 12 applies to interest in other entities classified as held for sale with practical concession in the presentation of summarized financial information. The amendment states that an entity need not present summarized financial information for interests in subsidiaries, associates, or joint ventures that are classified as held for sale. The application of these amendments did not have an impact on the Company's financial statements.

(b) Effective Subsequent to Fiscal Year 2018 but not Adopted Early

There are new PFRS, interpretations, amendments, and annual improvements to existing standards effective for annual periods subsequent to fiscal year 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have an impact on the Company's financial statements:

- (i) PFRS 9 (2014), Financial Instruments (effective from January 1, 2018). This new standard on financial instruments will replace PAS 39, Financial Instruments: Classification and Measurement, and PFRS 9 (2009, 2010 and 2013 versions). This standard contains, among others, the following:
  - three principal classification categories for financial assets based on the business model on how an entity is managing its financial instruments;
  - an expected credit loss (ECL) model in determining impairment of all financial assets that are not measured at fair value through profit or loss (FVTPL), which generally depends on whether there has been a significant increase in credit risk since initial recognition of a financial asset; and,
  - a new model on hedge accounting that provides significant improvements principally by aligning hedge accounting more closely with the risk management activities undertaken by entities when hedging their financial and non-financial risk exposures.

In accordance with the financial asset classification principle of PFRS 9 (2014), a financial asset is classified and measured at amortized cost if the asset is held within a business model whose objective is to hold financial assets in order to collect the contractual cash flows that represent solely payments of principal and interest (SPPI) on the principal outstanding. Moreover, a financial asset is classified and subsequently measured at fair value through other comprehensive income (FVTOCI) if it meets the SPPI criterion and is held in a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets. All other financial assets are measured at FVTPL.

In addition, PFRS 9 (2014) allows entities to make an irrevocable election to present subsequent changes in the fair value of an equity instrument that is not held for trading in other comprehensive income.

The accounting for embedded derivatives in host contracts that are financial assets is simplified by removing the requirement to consider whether or not they are closely related, and, in most arrangements, does not require separation from the host contract.

For liabilities, the standard retains most of the PAS 39 requirements which include amortized cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The standard also requires changes in the fair value of an entity's own debt instruments caused by changes in its own credit quality to be recognized in other comprehensive income rather than in profit or loss.

Based on an assessment of the Company's financial assets and liabilities as at April 30, 2018, which has been limited to the facts and circumstances existing at that date, management has identified the following areas that are expected to be most impacted by the application of PFRS 9 (2014):

- On classification and measurement of the Company's financial assets, since the Company holds most financial assets to collect the associated cash flows, management is currently assessing the underlying types of cash flows to classify financial assets correctly. Management expects the majority of receivables to continue to be accounted for at amortized cost. However, a number of available-for-sale (AFS) financial assets are likely to be measured at FVTOCI as the cash flows are SPPI.
- Loan stocks classified as AFS financial assets and other financial assets are likely to be measured at FVTPL as the cash flows are not SPPI.
- The ECL model will apply to the Company's interest-bearing receivables
  and advances to subsidiaries and associates. For other financial assets,
  the Company will apply a simplified model of recognizing lifetime ECL
  as these items do not have a significant financing component.
- The Company's equity securities, regardless of whether quoted or not, will be measured at fair value with changes in fair value presented either in profit or loss or in other comprehensive income. To present changes in other comprehensive income requires making an irrevocable designation on initial recognition or at the date of transition.
- Most of the financial liabilities of the Company are measured at amortized cost. Upon application of PFRS 9 (2014), management has assessed that the amortized cost classification for most of the financial liabilities will be retained.
- (ii) PFRS 15, Revenue from Contracts with Customers (effective from January 1, 2018). This standard will replace PAS 18, Revenue, and PAS 11, Construction Contracts, the related Interpretations on revenue recognition: International Financial Reporting Interpretations Committee (IFRIC) 13, Customer Loyalty Programmes, IFRIC 15, Agreement for the Construction of Real Estate, IFRIC 18, Transfers of Assets from Customers, and Standing Interpretations Committee 31, Revenue Barter Transactions Involving Advertising Services. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in the said framework is for an entity to recognize revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Management has initially assessed that this new standard has no impact on the Company's financial statements as the Company's main source of income is from dividends and interest.

- (iii) IFRIC 22, Foreign Currency Transactions and Advance Consideration Interpretation on Foreign Currency Transactions and Advance Consideration (effective from January 1, 2018). The interpretation provides more detailed guidance on how to account for transactions that include the receipt or payment of advance consideration in a foreign currency. The interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset (arising from advance payment) or liability (arising from advance receipt). If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. Management has initially assessed that this interpretation has no impact on the Company's financial statements.
- (iv) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, PAS 28 (Amendment), Investment in Associates Clarification on Fair Value through Profit or Loss Classification (effective from January 1, 2018) is relevant to the Company. The amendment clarifies that the option for venture capital organization, mutual funds and other similar entities to elect the fair value through profit or loss classification in measuring investments in associates and joint ventures shall be made at initial recognition, separately for each associate or joint venture. Management has initially assessed that this amendment has no impact on the Company's financial statements.
- (v) PAS 28 (Amendment), Investment in Associates Long-term Interest in Associates and Joint Venture (effective from January 1, 2019). The amendment clarifies that the scope exclusion in PFRS 9 (2014) applies only to ownership interests accounted for using the equity method. Thus, the amendment further clarifies that long term interests in an associate or joint venture to which the equity method is not applied must be accounted for under PFRS 9 (2014), which shall also include long-term interests that, in substance, form part of the entity's net investment in an associate or joint venture.

  Management is currently assessing the impact of this amendment on the Company's financial statements.
- (vi) PFRS 9 (Amendment), Financial Instruments Prepayment Features with Negative Compensation (effective from January 1, 2019). The amendment clarifies that prepayment features with negative compensation attached to financial instruments may still qualify under the SPPI test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at FVTOCI. Management is currently assessing the impact of this amendment on the Company's financial statements.
- (vii) PFRS 16, Leases (effective from January 1, 2019). The new standard will eventually replace PAS 17, Leases.

For lessees, it requires to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and a lease liability. The lease liability is initially measured as the present value of future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain. In subsequent periods, the "right-of-use" asset is accounted for similar to a purchased asset subject to depreciation or amortization. The lease liability is accounted for similar to a financial liability which is amortized using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17 where lease payments are recognized as expenses on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee's benefit).

For lessors, lease accounting is similar to PAS 17's. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same as PAS 17's. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures.

Management is currently assessing the impact of this new standard on the Company's financial statements.

- (viii) IFRIC 23, Uncertainty over Income Tax Treatments (effective from January 1, 2019). The interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Company to consider the probability of the tax treatment being accepted by the taxation authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Company has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above. Management is currently assessing the impact of this interpretation on the Company's financial statements.
- (ix) Annual Improvements to PFRS 2015-2017 Cycle. Among the improvements, the following amendments which are effective from January 1, 2019 are relevant to the Company but have no impact on the Company's financial statements as these amendments merely clarify existing requirements:
  - PAS 12 (Amendments), Income Taxes Tax Consequences of Dividends. The
    amendments clarify that all income tax consequence of dividend payments
    should be recognized in profit or loss.

- PAS 23 (Amendments), Borrowing Costs Eligibility for Capitalization. The
  amendments clarify that any specific borrowing which remains outstanding
  after the related qualifying asset is ready for its intended purpose, such
  borrowing will then form part of the entity's general borrowings when
  calculating the capitalization rate for capitalization purposes.
- (x) PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

## 2.4 Financial Assets

THE THE THE THE THE THE THE THE THE THE

Financial assets are recognized when the Company becomes a party to the contractual terms of the financial instrument. Financial assets other than those designated and effective as hedging instruments are classified into the following categories: financial assets at FVTPL, loans and receivables, held-to-maturity investments and AFS financial assets. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which the investments were acquired.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at FVTPL are initially recognized at fair value plus any directly attributable transaction costs. Financial assets carried at FVTPL are initially recorded at fair value and transaction costs related to it are recognized in profit or loss.

A more detailed description of categories of financial assets relevant to the Company is as follows:

### (a) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Company provides money, goods or services directly to a debtor with no intention of trading the receivables. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period which are classified as non-current assets.

The Company's financial assets categorized as loans and receivables are presented as Cash, Receivables and Advances to Subsidiaries and Associates in the statement of financial position. Cash represents cash on hand and demand deposits maintained in banks that are unrestricted and readily available for use in the operations of the Company. These generally earn interest at rates based on daily bank deposit rates.

Loans and receivables are subsequently measured at amortized cost using the effective interest method, less impairment loss, if any. Impairment loss is provided when there is objective evidence that the Company will not be able to collect all amounts due to it in accordance with the original terms of the receivables. The amount of impairment loss is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows, (excluding future credit losses that have not been incurred), discounted at the financial asset's original effective interest rate or current effective interest rate determined under the contract if the loan has a variable interest rate.

The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized at the date of the impairment is reversed. The amount of the reversal is recognized in profit or loss.

# (b) AFS Financial Assets

PRESENTATION OF THE STREET

This category includes non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. All of the Company's AFS financial assets are equity securities.

All financial assets within this category are subsequently measured at fair value. Gains and losses from changes in fair value are recognized in other comprehensive income and are reported as part of the Revaluation Reserve in equity. When the financial asset is disposed of or is determined to be impaired, the cumulative fair value gains or losses recognized in other comprehensive income is reclassified from equity to profit or loss and is presented as reclassification adjustment within other comprehensive income.

When the financial asset is disposed of or is determined to be impaired, that is, when there is a significant or prolonged decline in the fair value of the security below its cost, the cumulative fair value gains or losses recognized in other comprehensive income is reclassified from equity to profit or loss and is presented as reclassification adjustment within other comprehensive income even though the financial asset has not been derecognized.

Reversal of impairment losses is recognized in other comprehensive income, except for financial assets that are debt securities which are recognized in profit or loss only if the reversal can be objectively related to an event occurring after the impairment loss was recognized.

All income and expenses, including impairment losses, relating to financial assets that are recognized in profit or loss are presented as part of Other Income (Expenses) in the statement of comprehensive income.

For investments that are actively traded in organized financial markets, fair value is determined by reference to stock exchange-quoted market bid prices at the close of business at the end of the reporting period. For investments where there is no quoted market price, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows (such as dividend income) of the underlying net asset base of the investment.

Non-compounding interest, dividend income and other cash flows resulting from holding financial assets are recognized in profit or loss when earned, regardless of how the related carrying amount of financial assets is measured.

The financial assets are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

# 2.5 Prepayments and Other Assets

Prepayments and other current assets pertain to other resources controlled by the Company as a result of past events. They are recognized in the financial statements when it is probable that the future economic benefits will flow to the entity and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Company beyond one year after the end of the reporting period (or in the normal operating cycle of the business, if longer), are classified as non-current assets.

# 2.6 Transportation Equipment

Transportation equipment is stated at cost less accumulated depreciation and any impairment in value. The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Depreciation of transportation equipment is computed on the straight-line basis over its estimated useful life of five years.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.12).

The residual values, estimated useful life and method of depreciation of transportation equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

Transportation equipment, including the related accumulated depreciation and impairment losses, if any, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

## 2.7 Financial Liabilities

Financial liabilities, which include Loans Payable, Trade and Other Payables [excluding output value-added tax (VAT) and other taxes payable] and Advances from a Subsidiary, are recognized when the Company becomes a party to the contractual terms of the instrument. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss in the statement of comprehensive income.

Loans payable are raised for support of both short-term and long-term funding needs. Finance charges are charged to profit or loss on an accrual basis using the effective interest method.

Trade and other payables are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Company does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

# 2.8 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the statement of financial position when the Company currently has legally enforceable right to set-off the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and must be legally enforceable for both entity and all counterparties to the financial instruments.

# 2.9 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the financial statements. Similarly, possible inflows of economic benefits to the Company that do not yet meet the recognizion criteria of an asset are considered contingent assets, hence, are not recognized in the financial statements. On the other hand, any reimbursement that the Company can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

#### 2.10 Revenue and Expense Recognition

Revenue comprises dividends, interest income and gain on sale of AFS financial assets, is measured by reference to the fair value of consideration received or receivable by the Company for investments sold, excluding VAT, if any.

Revenue is recognized to the extent that the revenue can be reliably measured; it is probable that the economic benefits will flow to the Company; and, the costs incurred or to be incurred can be measured reliably. In addition, the following specific recognition criteria must also be met before revenue is recognized:

- (a) Dividends Revenue is recognized when the Company's right to receive payment is established.
- (b) Interest income Revenue is recognized as the interest accrues taking into account the effective yield on the asset.
- (c) Gain on sale of AFS financial assets Revenue is recognized when the risks and rewards of ownership of the investments have passed to the buyer.

Cost and expenses are recognized in profit or loss upon utilization of goods or services or at the date they are incurred. All finance costs are reported in profit or loss on accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset (see Note 2.13).

# 2.11 Foreign Currency Transactions and Translation

The accounting records of the Company are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of comprehensive income as part of income or loss from operations.

# 2.12 Impairment of Non-financial Assets

The Company's transportation equipment, investments in subsidiaries and associates and other non-financial assets are subject to impairment testing whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amount which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Company's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors. Impairment loss is charged pro-rata to other assets in the cash-generating unit.

All assets are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist. An impairment loss is reversed if the asset's or cash-generating unit's recoverable amount exceeds its carrying amount.

# 2.13 Borrowing Costs

Borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

#### 2.14 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of the reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method, on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carryforward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilized. Unrecognized deferred tax assets, if any, are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Company has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same taxation authority.

# 2.15 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the Company and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Company; (b) associates; and, (c) individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the Company and close members of the family of any such individual.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

# 2.16 Equity

Capital stock represents the nominal value of shares that have been issued.

Treasury shares are stated at the cost of reacquiring such shares and are deducted from equity attributable to the Company's equity holders until the shares are cancelled, reissued or disposed of.

Revaluation reserve represents unrealized fair value gains or losses on AFS financial assets.

Retained earnings, the appropriated portion of which is not available for dividend declaration, represent all current and prior period results of operations as reported in the profit or loss section of the statement of comprehensive income, reduced by the amounts of dividends declared.

# 2.17 Earnings Per Share

Basic earnings per share is determined by dividing the net profit by the weighted average number of common shares subscribed and issued during the year after retroactive adjustment for stock dividend, stock split and reverse stock split declared during the year, if any.

Diluted earnings per share is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares. Currently, the Company does not have potential dilutive shares outstanding, hence, the diluted earnings per share is equal to the basic earnings per share.

# 2.18 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Company's financial position at the end of the reporting period (adjusting event) is reflected in the financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Company's financial statements in accordance with PFRS requires management to make judgments and estimates that affect amounts reported in the financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately differ from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Company's accounting policies, management has made judgments presented below, apart from those involving estimation, which have the most significant effect on the amounts recognized in the financial statements.

# (a) Impairment of AFS Financial Assets

The determination when an investment is other-than-temporarily impaired requires significant judgment. In making this judgment, the Company evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows.

Based on the recent evaluation of information and circumstances affecting the Company's AFS financial assets, management has recognized impairment losses on certain AFS financial assets in 2018 and 2017 as disclosed in Note 8. Future changes in those information and circumstances might significantly affect the carrying amount of the assets.

# (b) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition and disclosure of provision and contingencies are discussed in Note 2.9 and disclosure of commitments and contingencies is presented in Note 18.

# (c) Determination of Control, Joint Control or Significant Influence

Judgment is exercised in determining whether the Company has control, joint control or significant influence over an entity. In assessing each interest over an entity, the Company considers voting rights, representation on the board of directors or equivalent governing body of the investee, participation in policy-making process and all other facts and circumstances, including terms of any contractual arrangement.

#### 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future and other key sources of estimation uncertainty at the end of reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

# (a) Impairment of Receivables and Advances to Subsidiaries and Associates

Adequate amount of allowance for impairment is provided for specific and groups of accounts, where objective evidence of impairment exists. The Company evaluates the amount of allowance for impairment based on available facts and circumstances affecting the collectibility of the accounts.

The carrying value of receivables and advances to subsidiaries and associates are shown in Notes 6 and 15, respectively.

# (b) Measurement of AFS Financial Assets

The Company carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net base of the instrument. The amount of changes in fair value would differ if the Company utilized different valuation methods and assumptions. Any change in fair value of these financial assets would affect comprehensive income. For investments where fair value is not reliably determinable either through reference of similar instruments or valuation techniques, these are carried at cost.

The carrying value of the Company's AFS financial assets and the amount of fair value changes therein are disclosed in Note 8.

# (c) Estimation of the Useful Life of Transportation Equipment

The Company estimates the useful life of transportation equipment based on the period over which this is expected to be available for use. The estimated useful life of the transportation equipment is reviewed periodically and is updated if expectations differ from previous estimate due to physical wear and tear, commercial obsolescence and legal or other limits on the use of this asset.

The carrying amount of the Company's transportation equipment is analyzed in Note 10. Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

#### (d) Impairment of Non-financial Assets

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.12). Though management believes that the assumptions used in the estimation of fair values reflected in the financial statements are appropriate and reasonable, significant changes in those assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

In 2018 and 2017, management has assessed that no impairment loss is required to be recognized on the Company's non-financial assets.

#### (e) Determination of Realizable Amount of Deferred Tax Assets

The Company reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. The details of the Company's deferred tax assets are disclosed in Note 16.

# 4. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's risk management is coordinated with its parent company, in close cooperation with the BOD, and focuses on actively securing the Company's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The most significant financial risks to which the Company is exposed to are described below and in the succeeding pages.

# 4.1 Foreign Currency Risk

Most of the Company's transactions are carried out in Philippine pesos, its functional currency. Exposure to currency exchange rates arises from the Company's cash and receivables denominated in United States Dollar (USD), Malaysian Ringgit (MYR), British Pound (GBP) and European Union Euro (EUR).

To mitigate the Company's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency-denominated financial assets translated into Philippine pesos at the closing rate follow:

				20	18			
		USD		MYR		GBP		EUR
Cash Receivables - net	P	2,992,638	P 	- 6,148,929	P	27,514,613 479,823,100	P —	326,220 945,250
	<u>P</u>	2,992,638	<u>P</u>	6,148,929	P	507,337,713	<u>P</u>	1,271,470
				20	17			
		USD	_	MYR	_	GBP	_	EUR
Cash Receivables - net	P	3,931,781	P —	11,310,121	P	5,934,222 1,100,505,935	P —	280,605
	<u>P</u>	3,931,781	<u>P</u>	11,310,121	<u>P</u>	1,106,440,157	<u>P</u>	280,605

The table presented in the succeeding page illustrates the sensitivity of the Company's profit before tax with respect to changes in Philippine peso against USD, MYR, GBP and EUR exchange rates. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence.

The sensitivity analysis is based on the Company's foreign currency financial instruments held at the end of each reporting period with effect estimated from the beginning of the year.

	2018			2017			
	Reasonably possible change in rate	Effect in profit before tax		Reasonably possible change in rate	1	Effect in profit before tax	
PhP - USD PhP - MYR PhP - GBP PhP - EUR	7.82% 9.80% 18.90% 18.09%	P	234,024 602,595 95,886,828 230,009	7.69% 11.95% 30.14% 17.04%	P	302,493 1,351,041 333,508,192 47,803	
		<u>P</u>	96,953,456		<u>P.</u>	335,209,529	

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Company's currency risk.

#### 4.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Company. The Company is exposed to this risk for various financial instruments arising from granting advances to related parties; placing deposits with banks; and entitlement of dividends from investments.

The Company continuously monitors defaults of its counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. The Company's policy is to deal only with creditworthy counterparties.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the statements of financial position (or in the detailed analysis provided in the notes to financial statements), as summarized below.

	Notes		2018	2017 (As Restated – see Note 2.1)
Cash Receivables Advances to subsidiaries and	5 6	P	69,751,045 496,010,507	P 91,928,910 1,129,476,062
associates	15.1	_	2,192,361,752	1,659,136,577
		<u>P</u> _	2,758,123,304	P 2,880,541,549

None of the Company's financial assets are secured by collateral or other credit enhancements.

The credit risk for cash is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash are cash in banks which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P500,000 for every depositor per banking institution.

In respect of receivables and advances to associates, the Company is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Company's receivables are actively monitored to avoid significant concentrations of credit risk.

# 4.3 Liquidity Risk

The ability of the Company to finance increases in assets and meet obligations as they become due is extremely important to the Company's operations. The Company's policy is to maintain liquidity at all times. This policy aims to honor all cash requirements on an ongoing basis to avoid raising funds above market rates or through forced sale of assets.

As at April 30, 2018 and 2017, the Company's financial liabilities pertain to loans payable, trade and other payables, excluding tax-related payables, and advances from a subsidiary. Trade and other payables are considered to be current because these are expected to be settled within 12 months from the end of the reporting period.

The table below summarizes the maturity profile of the Company's financial liabilities as at April 30 reflecting the gross cash flows, which may differ to the carrying values of the liabilities at the end of reporting periods.

		Cur	rent	Non-current		
		Within	6 to 12	1 to 3		
	<u>Notes</u>	6 Months	Months	Years_		
Trade and other payables		Р -	P 226,759	Р -		
Loans payable	11	82,645,205	81,112,329	272,153,427		
Advances from a subsidiary	15.2		112,881,839			
		P 82,645,205	P 194,220,927	P 272,153,427		
			2017			
		Çu:	rrent	Non-current		
		Within	6 to 12	1 to 3		
		6 Months	<u>Months</u>	<u>Years</u>		
Trade and other payables		Р -	P 1,355,965	Р -		
Loans payable	11	186,514,041	182,536,986	237,278,025		
Advances from a subsidiary	15.2		258,348,250			
		P 186,514,041	P 442,241,201	P 237,278,025		

#### 4.4 Other Price Risk

The Company's market price risk arises from its investments carried at fair value (financial assets classified as AFS financial assets). It manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

The observed volatility rates of the fair values of the Company's AFS financial assets held at fair value and their impact on the Company's other comprehensive income (loss) as at April 30, 2018 and 2017 are summarized below and in the succeeding page.

				f Increase	Impact of Decrease on Equity	
	Observed Vol	atility Rates Decrease	Before tax	After tax	Before tax	After tax
April 30, 2018						
Equity securities: Listed in Malaysia Listed in England	+9.28% +63.94%	-9.28% -63.94%	P 84,358,377 110,819,608	P 59,050,864 (P 	84,358,377) (P 110,819,608) (	59,050,864) 77,573,726)

P 195,177,985 P136,624,590 (P 195,177,985) (P 136,624,590)

			Impact of Increase on Equity		Impact of Decrease on Equity	
	Observed Vol	atility Rates Decrease	Before tax	After	Before tax	After tax
April 30, 2017  Equity securities:						
Listed in Malaysia Listed in England	+22.40% +58.96%	-22.40% -58.96%	. ,	P109,196,001 (F 52,998,084 (_	, . ,	, , , ,
			P 231,705,836	P162,194,085 (F	231,705,836)	P 162,194,085)

These volatility rates have been determined based on the average volatility in quoted market price, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence.

#### 5. CASH

The breakdown of this account is as follows:

		2018		2017
Cash on hand Cash in banks	P	1,000 69,750,045	P —	1,000 91,927,910
	<u>P</u>	69,751,045	<u>P</u>	91,928,910

Cash in banks are unrestricted and readily available for use in the operations of the Company and generally earn interest at rates based on daily bank deposit rates. Interest income from cash in banks is presented as part of Interest Income under Other Income (Expense) section in the statements of comprehensive income (see Note 14).

# 6. RECEIVABLES

This account consists of the following:

	Notes	2018	2017 (As Restated – see Note 2.1)
Deposits		P 395,260,410	P 971,939,639
Payments for future acquisition of investments	9.2, 15.3	91,831,035	12,199,624
Loans receivable Others	9.3	- 8,919,062	127,676,799 <u>17,660,000</u>
		P 496,010,507	P 1,129,476,062

Deposits represent amounts provided to a foreign asset management firm engaged in the business of general trading and financial services.

Payments for future acquisition of investments represent deposits made to foreign parties which may be used to acquire investment securities. These include deposits made to Inter-Pacific Securities Sdn Berhad (IPSSB), a related party under common ownership who acts as stockbroker of the Company (see Note 15.3).

In October 2016, the Company granted a loan to H.R. Owen Plc (H.R. Owen), a subsidiary, amounting to 2,000,000GBP (about P127,676,799) for business expansion. The loan is payable in cash on demand subject to interest based on current bank rate. The outstanding balance of the loan as of April 30, 2017 was presented as Loans receivable under Receivables account in the 2017 statement of financial position. Such loan was fully collected in 2018.

Interest income earned from this loan for 2018, 2017 and 2016 is recorded as part of Interest Income under Other Income (Expenses) section in the statements of comprehensive income (see Note 14).

Other receivables pertain to receivables from TF Ventures, Inc. (TF) arising from payment made by the Company on behalf of TF (see Note 9.3).

All of the Company's receivables have been reviewed for indications of impairment. In 2016, certain receivables were found to be impaired; hence, adequate amount of receivable provided with allowance for impairment has been recognized. In 2017, the receivable for which the allowance for impairment was provided was written-off as the counterparty has been dissolved. There were no similar transactions in 2018; hence, no impairment loss was recognized for that period.

#### 7. PREPAYMENTS AND OTHER CURRENT ASSETS

The breakdown of this account is presented below.

	Note		2018		2017
Input VAT Prepaid taxes Other prepayments	22.1(b)	<b>P</b>	33,666,817 25,939,717 4,914,402	P	31,003,369 28,112,139 1,941,128
		P	64,520,936	<u>P</u>	61,056,636

#### 8. AVAILABLE-FOR-SALE FINANCIAL ASSETS

This account consists of the following financial assets as at April 30:

	2018	_	2017
Equity securities			
Quoted	P1,248,845,520	P	814,669,332
Unquoted	116,921,250		77,033,450
Loan stocks	120,346,028		85,321,583
Warrants	14,206,921	_	15,496,352
	1,500,319,719		992,520,717
Allowance for impairment	$(\underline{300,950,277})$	(	90,711,955)
	P1,199,369,442	P	901.808.762

Quoted equity securities include those listed in Malaysia and in England.

In 2018 and 2017, certain equity securities with carrying amount of P116,921,250 and P77,033,450, respectively, are carried at cost as the fair values of these unquoted equity securities are not reliably determinable. Management believes that the cost approximates the fair value of such securities as at April 30, 2018 and 2017.

In 2018 and 2017, the Company disposed certain AFS financial assets at a selling price of P158,659,172 and P115,820,084, respectively. Accordingly, the cumulative fair value gains recognized in other comprehensive income amounting to P9,564,509 in 2017 (nil in 2018) were reclassified from equity to profit or loss and are presented as Reclassification Adjustments to Profit or Loss in the 2017 statement of comprehensive income (see Note 12.5). Net realized loss arising from sale of AFS financial assets amounted to P54,533,062 and P19,523,036 in 2018 and 2016, respectively, and net realized gain of P1,181,117 in 2017, are presented as Net Gain (Loss) on Sale of Available-for-sale Financial Assets under Other Income (Expenses) in the statements of comprehensive income.

The movements of AFS financial assets are as follows:

	Notes	2018	2017
Balance at beginning of year Additions during the year		P 901,808,762 578,017,157	P 869,409,393 184,727,645
Fair value gains (losses)	12.5, 20.2	73,700,839	( 44,375,819)
Disposals during the year Impairment loss		( 213,192,234) ( 140,965,082)	( 105,074,458) ( 2,877,999)
Balance at end of year		P1,199,369,442	P 901,808,762

Dividend income from these shares amounted to P23,393,052, P16,228,724 and P13,473,677 in 2018, 2017 and 2016, respectively, and are presented as part of Dividend Income in the statements of comprehensive income.

In 2018, 2017 and 2016, management determined that certain investments were found to be impaired, that is, there is a significant or prolonged decline in the fair value of the securities below cost. Accordingly, impairment loss amounting to P210,238,322 in 2018, P2,877,999 in 2017 and P91,158,267 in 2016, of which P69,273,240 in 2018 and P5,294,045 in 2016 (nil in 2017) has been previously accumulated in equity, was recognized in profit or loss.

A reconciliation of the allowance for impairment at the beginning and end of the reporting periods is shown below.

	2018	2017
Balance at beginning of year Impairment losses during the year Write-off of investment	P 90,711,955 210,238,322	P 91,158,267 2,877,999 ( 3,324,311)
Balance at end of year	P 300,950,277	P 90,711,955

The fair values of all of the Company's investments, except for those carried at cost which are categorized under Level 3, are categorized under Level 1 in fair value hierarchy, since these have been determined directly by reference to published prices in active markets while those under Level 3 are retained at cost for having no observable market data (see Note 20.2).

#### 9. INVESTMENTS IN SUBSIDIARIES AND ASSOCIATES

# 9.1 Investments in Subsidiaries and Associates

The components and carrying values of investments in subsidiaries and associates are as follows:

	% Inter	est Held		Cost of In	nvestment			
	2018	2017		2018		2017		
Subsidiaries:								
H.R. Owen	99%	98%	P	2,987,061,398	P	2,958,323,764		
Philippine Gaming Management								
Corporation (PGMC)	100%	100%		520,000,000		520,000,000		
Perdana Hotel Philippines								
Inc. (PHPI)	100%	100%		1,000,000		1,000,000		
Floridablanca Enviro Corporation								
[FEC, formerly Berjaya Enviro								
Philippines Inc. (BEPI)]	100%	100%		249,993		249,993		
Associates:								
Bermaz Auto Philippines Inc.								
(BAPI, formerly Berjaya Auto		a.m		000 006 180		480.000.000		
Philippines, Inc.)	28%	25%		203,896,453		178,380,000		
Berjaya Pizza Philippines Inc.								
(BPPI)	48%	48%		180,400,000		180,400,000		
NPI	42%	42%		82,283,456		82,283,456		
Chailease Berjaya Finance								
Corporaton (CBFC)	25%	-		62,500,000		-		
Ssangyong Berjaya Motor								
Philippines, Inc. (SBMPI)	20%	20%		22,500,000		22,500,000		
Perdana Land Philippines								
Inc. (PLPI)	40%	40%		7,999,997		7,999,997		
Cosway Philippines, Inc. (CPI)	40%	40%		399,996		399,996		
					_			
			P	4,068,291,293	<u>P_</u>	3,951,537,206		

H.R. Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and aftersales, predominantly in the London area. On September 29, 2016, January 11, 2017 and February 14, 2018, the Company purchased H.R. Owen shares from certain stockholders which amounted to P1,072,654, P956,231,975 and P28,737,634, respectively. The acquisitions resulted to the increase in ownership interest in H.R. Owen. The registered address of H.R. Owen is Melton Court, Old Brompton Road, London SW7 3TD.

PGMC is involved principally in the business of leasing on-line lottery equipment and providing software support. The subsidiary was organized in April 1993 and started commercial operations in February 1995. The registered office and principal place of business of PGMC is located at 9<sup>th</sup> Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City.

The Company's organization of PHPI and subscription of 40% equity in PLPI are part of the Company's strategy of operating a hotel located in Makati City (see Note 9.3). PHPI and PLPI were incorporated on December 11, 2009 and started commercial operations on May 1, 2010. PHPI's registered office is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City while its principal place of business is located at 7835 Makati Avenue corner Eduque Street, Makati City.

In 2015, the Company's advances to PLPI amounting to P7,600,000 stock subscription was converted into investment upon approval of the Philippine Securities and Exchange Commission (SEC) of PLPI's application for increase in its authorized capital stock. The Company's ownership interest in PLPI remains at 40%. The registered office of PLPI, which is also its principal place of business, is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue corner V.A. Rufino Street, Makati City.

In April 2017, the Company made a 100% investment in BEPI amounting to P249,993. BEPI was incorporated on April 7, 2017 and is registered to engage in the business of protecting and cleaning the environment. In 2018, BEPI amended its corporate name to FEC as approved by the SEC. As at April 30, 2018, FEC has not yet started commercial operations.

BAPI was incorporated on August 10, 2012. BAPI is presently engaged in purchasing, acquiring, owning, leasing, selling, transferring, encumbering, and generally dealing in all types of new automobiles, trucks, and other motor vehicles and dealing in all types of supplies used by all types of motor vehicles. In April 2016, the Company purchased 5% holdings from an existing stockholder of BAPI resulting to the Company's increase in ownership over BAPI to 35%. In 2017, the Company's effective ownership interest over BAPI decreased to 25% due to issuance of capital stock of BAPI to other stockholders. In 2018, the Company made additional investment in BAPI amounting to P25,516,453 which resulted to the increase in its effective ownership interest over BAPI to 28%.

BPPI was incorporated on July 12, 2010 and started commercial operations on December 10, 2010. BPPI is presently engaged to manufacture, sell, and distribute food and beverages, and to operate, own, franchise, license or deal in restaurant related business operation. In 2017, the Company made additional investment in BPPI amounting to P63,000,000, which resulted to the increase in its effective ownership interest over BPPI from 41% to 48%. BPPI's registered office, which is also its principal place of business, is located at Unit E2902D PSE Center, Exchange Road, Ortigas Complex, Pasig City.

NPI was incorporated on March 8, 1996 to acquire, hold, manage, and dispose of by purchase or sale, exchange, mortgage, lease or in any other manner, conditionally or absolutely, for investment or otherwise, real estate or any interest therein together with or exclusive of their appurtenances. In 2017, the Company's advances to NPI amounting to P82,283,456 for stock subscription was converted into investment upon approval of the SEC of NPI's application for increase in its authorized capital stock. The Company's ownership interest in NPI is 41.46% as at April 30, 2018 and 2017, and considered as an associate starting 2017.

In April 2018, the Company acquired 25% ownership interest in CBFC amounting to P62,500,000. CBFC was incorporated in September 2017 to engage in offering of leasing, installment, factoring, corporate direct loan and other financing services. CBFC started commercial operations in November 2017. CBFC's registered office and principal place of business is located at 5/F San Miguel Building, San Miguel Avenue, Ortigas Center, Pasig City, Metro Manila.

In January 2016, the Company acquired 20% ownership interest in SBMPI. SBMPI was incorporated on July 3, 2015 and is primarily engaged in the sale and distribution of automobiles in the country. SBMPI's registered office and principal place of business is located at 9<sup>th</sup> Floor, Rufino Pacific Tower, 6784 Ayala Avenue corner V.A. Rufino Street, Makati City.

In 2013, the Company acquired 40% ownership interest in CPI. CPI was incorporated in September 2012 and was primarily established to engage in, operate, conduct and maintain the business of manufacturing, importing, exporting or buying, selling or otherwise dealing in such goods as cosmetics, perfumery, toilet preparation and requisites, disinfectants, detergents, cleaning agents, merchandise commodities, and other articles of consumption, supplies used or employed in or related to the manufacturing of such finished products. As at April 30, 2018, CPI has not yet started its commercial operations. The registered office and principal place of business of CPI is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue corner V.A. Rufino Street, Makati City.

The tables below and in the succeeding page present the information on financial position and performance of the Company's subsidiaries and associates as at and for the years ended April 30, 2018 and 2017.

		Equity (Capital			
Assets	Liabilities Deficiency)		Net Profit (Loss		
P10,338,044,026	P 8,352,803,127	P 1,985,240,899	P 282,0	57,565	
692,813,229	183,922,550	508,890,679	552,4	48,256	
673,452,313	671,181,805	2,270,508	( 3,2	52,779)	
40,083,497	40,020,000	63,497	( 1	86,503)	
2,795,488,625	1,175,240,723	1,620,247,902	342,2	45,961	
1,148,778,113	928,621,887	220,156,226	( 32,6	63,607)	
168,067,199	522,406,475	( 354,339,276)	( 77,9	24,379	
975,960,116	570,109,806	405,850,310	297,9	49,266	
68,131,925	20,085,824	48,046,101	( 31,0	11,754	
325,746,160	120,341,421	205,404,739	( 44,5	95,261	
194,815	2,759,496	(2,564,681)	(	62,200	
	P10,338,044,026 692,813,229 673,452,313 40,083,497 2,795,488,625 1,148,778,113 168,067,199 975,960,116 68,131,925 325,746,160	P10,338,044,026 P 8,352,803,127 692,813,229 183,922,550 673,452,313 671,181,805 40,083,497 40,020,000  2,795,488,625 1,175,240,723 1,148,778,113 928,621,887 168,067,199 522,406,475 975,960,116 570,109,806 68,131,925 20,085,824 325,746,160 120,341,421	P10,338,044,026 P 8,352,803,127 P 1,985,240,899 692,813,229 183,922,550 508,890,679 673,452,313 671,181,805 2,270,508 40,083,497 40,020,000 63,497  2,795,488,625 1,175,240,723 1,620,247,902 1,148,778,113 928,621,887 220,156,226 168,067,199 522,406,475 ( 354,339,276) 975,960,116 570,109,806 405,850,310 68,131,925 20,085,824 48,046,101 325,746,160 120,341,421 205,404,739	P10,338,044,026 P 8,352,803,127 P 1,985,240,899 P 282,0.692,813,229 183,922,550 508,890,679 552,4.673,452,313 671,181,805 2,270,508 ( 3,2.40,083,497 40,020,000 63,497 ( 1.2.2,795,488,625 1,175,240,723 1,620,247,902 342,2.1,148,778,113 928,621,887 220,156,226 ( 32,6.168,067,199 522,406,475 ( 354,339,276) ( 77,9.975,960,116 570,109,806 405,850,310 297,968,131,925 20,085,824 48,046,101 ( 31,0.325,746,160 120,341,421 205,404,739 ( 44,5.55)	

P17,226,760,018 P12,587,493,114 P4,639,266,904 P1,285,004,565

			Equity (Capital						
	Assets	Liabilities	Deficiency)	Net Profit (Loss)					
Subsidiaries:									
H.R. Owen	P 8,421,660,487	P 6,970,265,760	P 1,451,394,727	P 128,797,084					
PGMC	781,045,030	148,469,001	632,576,029	547,405,677					
PHPI	694,397,867	689,812,536	4,585,331	( 526,788)					
FEC	250,000	-	250,000	-					
Associates:									
BAPI	2,454,993,018	998,244,921	1,456,748,097	390,410,931					
NPI*	1,051,745,927	798,926,095	252,819,832	212,171,196					
BPPI	222,277,257	498,590,229	( 276,312,972)	( 92,600,138)					
PLPI	199,264,734	91,363,690	107,901,044	1,548,221					
SBMPI	178,614,073	99,556,218	79,057,855	( 28,192,497)					
CPI	<u> 155,515</u>	<u>2,657.996</u>	(2,502,481)	(255,805)					
	P14 004 403 908	P10 207 886 446	P 3 706 517 462	D 1 158 757 881					

P14,004,403,908 P10,297,886,446 P 3,706,517,462 P 1,158,757,881

# 9.2 Deposits for Future Stock Subscription

On August 16, 2017, the Company made advance payments to the existing minority stockholders of H.R. Owen representing 1.62% ownership interest. On February 14, 2018, total shares transferred to the Company amounted to P28,737,634 and were reclassified as part of Investments in Subsidiaries and Associates account (see Note 9.1). The remaining balance wherein the transfer was still in process as of April 30, 2018 is presented as Payments for future acquisition of investments under Receivables account in the 2018 statement of financial position (see Note 6).

# 9.3 Memorandum of Agreement (MOA)

In December 2009, the Company entered into a MOA with the stockholders of TF, whereby the stockholders agreed to sell all their interest in TF and to consent to the sale of TF's assets to PHPI and PLPI for a total consideration of P785,000,000. Previously, both the hotel building and land were attached as a lien to an obligation of TF, which was then under court rehabilitation. Subsequently, the court approved the sale of the hotel to PHPI and the land to PLPI together with the settling of the lien over the hotel building and land (see Note 6). Accordingly, in 2010, the Company advanced funds to PHPI for the acquisition of the hotel building. On the other hand, the land was acquired by PLPI through advances from the Company for the amount of P70,000,000 payable in equal installments over eight years. The outstanding balance arising from these transactions amounting to P8,750,000 and P17,500,000 as at April 30, 2018 and 2017, respectively, is presented as part of Others under Receivables account in the statements of financial position (see Note 6).

<sup>\*</sup> Consolidated balances of NPI and Sanpiro Realty and Development Corporation, its subsidiary, as at and for the fiscal years ended April 30, 2018 and 2017.

# 10. TRANSPORTATION EQUIPMENT

In April 2014, the Company acquired a transportation equipment with cost amounting to P12,507,018. The net book value of the equipment amounted to P2,502,202 and P5,003,406 as at April 30, 2018 and 2017, respectively. Depreciation expense amounted to P2,501,204 in 2018, 2017 and 2016, and is presented as part of Expenses in the statements of comprehensive income.

#### 11. LOANS PAYABLE

In 2016, the Company obtained a secured loan amounting to P200,000,000 which represents the initial drawdown of a P700,000,000 loan facility from a local bank for its working capital requirements. Such loan bears a fixed annual interest based on prevailing market rate and is secured by surety from PGMC and a real estate mortgage over parcels of land owned by PLPI.

Outstanding balance of such loan amounted to P100,000,000 as at April 30, 2016. In 2017, the Company fully paid such loan. Interest expense on this loan amounted to P892,593 and P3,222,222 in 2017 and 2016, respectively, and is presented as part of Interest Expense under Other Income (Expenses) in the 2017 and 2016 statements of comprehensive income. There was no unpaid interest as at April 30, 2017.

In 2017, the Company obtained a secured loan amounting to P700,000,000 from a local bank for its working capital requirements and other purposes. Such loan bears a fixed annual interest based on prevailing market rate and is secured by a real estate mortgage over parcels of land owned by PLPI and a building owned by PHPI. In 2018, the Company fully paid such loan. Interest expense on this loan amounted to P15,171,062 in 2018 and P10,873,972 in 2017 and is presented as part of Interest Expense under Other Income (Expenses) in the 2018 and 2017 statements of comprehensive income. As at April 30, 2017, unpaid interest amounting to P1,078,767 is presented as part of Trade and Other Payables account in the 2017 statement of financial position. There was no unpaid interest as at April 30, 2018.

In 2018, the Company obtained a secured loan amounting to P450,000,000 from a local bank for the repayment of the loan obtained in 2017. Such loan bears a fixed annual interest based on prevailing market rate and is secured by a real estate mortgage over parcels of land owned by PLPI and a building owned by PHPI. Interest expense on this loan amounted to P4,530,822 in 2018 and is presented as part of Interest Expense under Other Income (Expenses) in the 2018 statement of comprehensive income. There was no unpaid interest as at April 30, 2018. The outstanding balance of loans payable amounted to P412,500,000 as at April 30, 2018.

# 12. EQUITY

#### 12.1 Capital Management Objectives, Policies and Procedutes

The Company's capital management objectives are to ensure the Company's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Company monitors capital on the basis of the carrying amount of equity as presented in the statements of financial position and also evaluates its equity through debt-to-equity ratio.

The Company sets the amount of capital in proportion to its overall financing structure. The Company manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares or sell assets to reduce debt.

# 12.2 Capital Stock

As at April 30, 2018 and 2017, the Company has 6,000,000,000 authorized shares with P1 par value, of which 4,427,009,132 shares are issued and outstanding (see Note 12.4).

The details of the Company's capital stock as of April 30 is shown below.

	Number	of Shares	Am	ount
	2018	2017	2018	2017
Common shares – P1 par value Authorized:		•		
Balance at beginning of year Increase in capital stock	6,000,000,000	2,000,000,000 4,000,000,000	P 6,000,000,000	P 2,000,000,000 4,000,000,000
Balance at end of year	6,000,000,000	6,000,000,000	P 6,000,000,000	P 6,000,000,000
Issued and outstanding: Balance at beginning of year Stock dividends	4,427,009,132	953,984,448 3,473,024,684	P 4,427,009,132	P 953,984,448 3,473,024,684
Balance at end of year	4,427,009,132	4,427,009,132	P 4,427,009,132	P_4,427,009,132

As at April 30, 2018 and 2017, there are 142 holders of the Company's total outstanding shares. In November 1948, the Parent Company listed 953,984,448 shares in the PSE. An additional 3,473,024,684 shares were listed in July 2016. The Company's listed shares have a bid price of P5.01 per share and P5.30 per share as at April 30, 2018 and 2017, respectively.

The Company has 126 stockholders owning 100 or more shares each of the Company's capital stock, as at April 30, 2018 and 2017.

#### 12.3 Treasury Shares

The Company's treasury shares represent the cost of 85,728,277 shares bought back by the Company prior to 2014.

The Company's retained earnings is restricted for dividend declaration to the extent of the cost of treasury shares (see Note 12.4).

#### 12.4 Retained Earnings

In 2015, the BOD approved the appropriation of retained earnings amounting to P1,150,000,000 for future investments, expansion and various expenditures which are expected to be carried out within the next two to five years in line with the Company's growth plans.

On October 5, 2015, the Company's BOD approved the following resolutions:

- (i) increase in authorized capital stock from P2,000,000,000 divided into 2,000,000,000 shares to P6,000,000,000 divided into 6,000,000,000 shares;
- (ii) reversal of P4,000,000,000 previously allocated funds for capital expenditures and corporate expansion back to unrestricted retained earnings; and,
- (iii) declaration of stock dividends at a rate of 4 common shares for every common share held to be taken from the increase in authorized capital stock.

Consequently, the Company set apart portion of the unappropriated retained earnings amounting to P3,473,024,684 for distribution of stock dividends.

On May 27, 2016, the Company filed the declaration of stock dividends and the increase in authorized capital stock for approval of the SEC. Subsequently, the SEC approved the increase in authorized capital stock on May 31, 2016. Further, on June 6, 2016, the SEC approved the declaration of stock dividends setting the date of record on June 24, 2016 and the date of payment on July 20, 2016.

Consequently, on July 20, 2016, the Company issued stock dividends of 3,473,024,684 shares at par and the amount of retained earnings previously appropriated was reversed.

There was no cash dividend declaration in 2018, 2017 and 2016.

#### 12.5 Revaluation Reserve

The movement of this account is shown below.

	Note_		2018		2017
Balance at beginning of year Net unrealized fair value		(P	61,531,716)	(P	26,720,406)
gains (losses) on AFS financial assets Reclassification adjustments:	8		73,700,839	(	44,375,819)
Due to impairment of AFS financial assets Due to disposal of AFS	8		69,273,240		-
financial assets	8				9,564,509
Balance at end of year		P	81,442,363	( <u>P</u>	61,531,716)

# 13. OTHER EXPENSES

This account consists of the following:

	2018	2017	2016
Settlement expense	P 40,269,900	Р -	Р -
Bank charges	3,776,403	106,473	687,409
Accommodation	3,138,346	1,215,834	2,357,990
Representation	2,177,373	599,052	3,103,632
Insurance	845,552	1,006,806	1,878,806
Communication	263,690	2,246	82,077
Advertising	-	145,149	108,623
Penalties and			
surcharges	-	-	56,459
Miscellaneous	1,667,655	657,611	1,042,811
	P 52,138,919	P 3,733,171	P 9,317,807

Miscellaneous expenses include trainings and seminar, and repairs and maintenance, among others.

# 14. INTEREST INCOME

Interest income is composed of the following:

	<u>Notes</u>		2018	_	2017	_	2016
Cash advances Foreign deposits Cash in banks	6, 15.1 6 5	P	59,684,587 25,543,445 298,690	P	50,857,383 47,075,760 400,365	P	46,917,263 46,176,604 226,936
		P	85,526,722	<u>P</u>	98,333,508	<u>P</u>	93,320,803

# 15. RELATED PARTY TRANSACTIONS

The Company's related parties include its subsidiaries, associates, related parties under common ownership, and officers and employees as described below. The following are the Company's transactions with related parties:

					2017				
			201	8			(As Restated - see Note 2.		
			Amount of	(	Outstanding		Amount of	(	Outstanding
	Notes	T	ransactions	_	Balance		Transactions	_	Balance
Subsidiaries:									
Cash advances									
granted (collected)	15.1	P	19,000,000	P	688,020,377	( P	72,349,587)	P	669,020,377
Cash advances obtained (paid)	15.2		334,319,271		112,881,839	`	258,348,250		258,348,250
Dividend income	15.4		700,903,693		-		170,000,000		
Loan granted (collected)	6, 15.5	(	127,676,800)		-		127,676,800		127,676,800
Associates -									
Cash advances granted	15.1		514,225,175		1,504,341,375		65,747,335		990,116,200
Related parties under common ownership – Payments for future acquisition of investment									
securities	6, 15.3	(	4,977,146)		7,222,478	(	60,378,722)		12,199,624
			,				. , ,		. ,

#### 15.1 Advances to Subsidiaries and Associates

The Company grants advances to its subsidiaries and associates for working capital purposes. These advances are unsecured, noninterest-bearing and due on demand, except for the loan granted to BPPI and NPI. The balance of these advances as at April 30, shown as Advances to Subsidiaries and Associates account in the statements of financial position, is shown below.

	2018	2017 (As Restated – see Note 2.1)
Subsidiaries:		
PHPI	P 648,020,377	P 669,020,377
FEC	40,000,000	
	<u>688,020,377</u>	669,020,377
Associates:		
NPI	920,365,229	790,677,694
PLPI	373,560,339	31,775,010
BPPI	207,692,311	165,040,000
CPI	<u>2,723,496</u>	<u>2,623,496</u>
	<u>1,504,341,375</u>	<u>990,116,200</u>
	P2,192,361,752	P1,659,136,577

The details of these advances are more fully described as follows:

- (a) In 2009, the Company granted advances to PHPI and PLPI, as a result of the execution of a MOA, which is part of the Company's strategy to acquire an interest in the operation of a hotel located in Makati City (see Note 9.3). Collections of P72,349,587 were made from PHPI in 2017, while the Company granted additional advances to PLPI amounting to P2,000,000 in 2017. In 2018, additional cash advances, which bear an annual interest rate of 6.00%, were granted by the Company to PLPI amounting to 336,806,800 for the acquisitions of parcels of land. Collections of P21,000,000 and P2,000,000 were also made from PHPI and PLPI, respectively, in 2018.
- (b) In 2018 and 2017, the Company made advances to CPI, which amounted to P100,000 and P200,000, respectively. No collections were made on these advances in both years.
- (c) In 2011, the Company provided P100,000,000 loan to BPPI, bearing an annual interest rate of 7.00% payable in cash within two years from the borrowing date. The loan is secured by a guaranty from a major stockholder of BPPI. In 2013, the Company extended the term of this loan for an additional three years. The loan was further extended for another three years in 2016 bearing the same terms with the original loan except that the Company now has the discretion to recall the loan any time prior to maturity; hence, the loan is presented under current assets in the statements of financial position. Interest income amounting to P7,000,000 in 2018, 2017 and 2016 is recorded as part of Interest Income in the statements of comprehensive income (see Note 14).

- (d) The Company granted cash advances to BPPI amounting to P56,000,000, of which P35,000,000 and P21,000,000 were provided in 2018 and 2017, respectively. The advances bear an annual interest rate of 7.00% and is payable in cash upon demand. Interest income amounting to P812,311 in 2018 (nil in 2017 as the advances were granted at year-end) is recorded as part of Interest Income in the 2018 statement of comprehensive income (see Note 14). Consequently, the Company also made collections from BPPI amounting to P1,000,000 and P2,000,000 in 2018 and 2017, respectively.
- (e) Since 2013, the Company has an outstanding loan to NPI, an associate beginning in 2017, amounting to P790,677,694 as of April 30, 2017. The loan is payable in cash to the Company on demand subject to interest based on current bank rate. In 2018, additional loan was advanced to NPI amounting to P86,980,200. Interest income amounting to P39,917,264 in 2018, 2017 and 2016 is recorded as part of Interest Income in the statements of comprehensive income (see Note 14).
- (f) In April 2018, the Company granted a loan to FEC amounting to P40,000,000. The loan bears an annual interest rate of 6% and is payable in cash upon demand.

The movements of Advances to Subsidiaries and Associates account are as follows:

		2017		
	<u>2018</u>	(As restated – see Note 2.1)		
Balance at beginning of year	P1,659,136,577	P 911,768,470		
Interest recognized during the year	66,114,717	7,000,000		
Additions during the year:				
PLPI	331,030,258	2,000,000		
NPI	86,980,200	790,677,694		
FEC	40,000,000	-		
BPPI	35,000,000	21,840,000		
CPI	100,000	200,000		
	2,217,708,164	1,733,486,164		
Collections during the year	$(\underline{26,000,000})$	( <u>74,349,587</u> )		
Balance at end of year	P2,192,361,752	P 1,659,136,577		

Advances to subsidiaries and associates have been reviewed for indication of impairment. Based on management's assessment, no impairment loss is required to be recognized by the Company.

# 15.2 Advances from a Subsidiary

In 2017, the Company obtained advances from PGMC amounting to P258,348,250 for working capital requirements and other purposes. The advances are unsecured, noninterest-bearing and payable in cash upon demand or through offsetting arrangements. Outstanding balance as at April 30, 2018 and 2017 amounted to P112,881,839 and P258,348,250, respectively, and is presented as Advances from a Subsidiary in the statements of financial position.

# 15.3 Payments for Future Acquisition of Investments

The Company deposited funds to IPSSB on client trust basis for future acquisition of investment securities. IPSSB is principally engaged in the business of stock brokerage. Outstanding payments to IPSSB as at April 30, 2018 and 2017 amounted to P7,222,478 and P12,199,624, respectively, and are presented as part of Payments for future acquisition of investments under the Receivables account in the statements of financial position (see Note 6).

#### 15.4 Dividends

The Company recognized dividend income amounting to P650,000,000, P170,000,000 and P680,000,000 arising from the declaration of cash dividends by PGMC in 2018, 2017 and 2016, respectively. Consequently, the Company received the cash dividends of P440,000,000, P325,600,000 and P524,400,000 in 2018, 2017 and 2016, respectively. The Company also recognized dividend income amounting to P50,903,693 arising from the declaration of cash dividends by BAPI in 2018. There was no outstanding dividend receivable as at April 30, 2018 and 2017.

#### 15.5 Loans

The loans of BPPI from a certain financial institution amounting to P220,000,000 as at April 30, 2018 and P240,000,000 as at April 30, 2017 are secured by the Company.

The loans obtained by the Company amounting to P450,000,000 and P700,000,000 in 2018 and 2017, respectively, are secured by real estate mortgage over parcels of land owned by PLPI and a building owned by PHPI (see Note 11).

#### 15.6 Key Management Personnel Compensation

There are no expenses recognized for employee benefits since the Company's accounting and administrative activities are being handled by a subsidiary at no cost to the Company.

#### 16. INCOME TAXES

The components of tax income as reported in profit or loss are presented below.

		2018	_	2017		2016
Current tax expense:  Minimum corporate income						
tax (MCIT) at 2%	P	2,172,422	P	-	P	2,226,455
Final tax at 20% and 7.5%		32,191		50,981		37,863
Regular corporate income tax (RCIT) at 30% Tax benefit from application of		•		4,583,464		-
unrecognized MCIT		-	(	4,583,464)		_
Deferred tax income relating		2,204,613	\ <u> </u>	50,981		2,264,318
to the origination and reversal						
of temporary differences	(	48,707,209)	(	20,669,410)	(_	35,025,562)
	( <u>P</u>	46,502,596)	( <u>P</u>	20,618,429)	( <u>P</u>	32,761,244)

The reconciliation of tax on pretax profit computed at the applicable statutory rates to tax income reported in profit or loss is as follows:

	_	2018	2017	2016
Tax on pretax profit at 30% Adjustment for income subjected	P	138,372,639 P	44,121,059	P174,320,200
to lower income tax rates	(	57,416) (	54,196)	( 22,754)
Tax effects of:				
Non-taxable income	(	210,271,108) (	51,000,000)	( 204,000,000)
Non-deductible operating expenses		24,089,308	876,024	3,058,727
Unrecognized excess MCIT		1,363,981	-	2,226,455
Application of unrecognized net				
operating loss carry over (NOLCO	)	- (	9,977,852)	( 8,343,872)
Application of unrecognized MCIT	´ —	(_	<u>4,583,464</u> )	
	( P	46.502.596) (P	20 618 429)	(P 32.761.244)

(P 46,502,596) (P 20,618,429) (P 32,761,244)

The net deferred tax asset relates to the following as at April 30, 2018 and 2017:

	Statements of Fir	nancial Position	Statements of Comprehensive Income					
	2018	2017	2018	2017	2016			
Unrealized foreign exchange gains (losses) Impairment losses	P 3,538,106 98,125,559	P 17,902,394 35,124,062	P 14,364,288 ( 63,071,497)	(P 19,806,010) ( <u>863,400</u> )	(P 3,577,400) ( <u>31.448.162</u> )			
Deferred Tax Income Net Deferred Tax Asset	P 101,733,665	P 53,026,456	( <u>P_48,707,209</u> )	( <u>P20,669,410</u> )	( <u>P 35,025,562</u> )			

The Company is subject to MCIT which is computed at 2% of gross income, as defined under the tax regulations, or RCIT, whichever is higher. The computed RCIT amounted to P808,441, P4,583,464 and nil in 2018, 2017 and 2016, respectively.

In 2018 and 2017, the management has taken a conservative position of not recognizing additional deferred tax asset arising from MCIT since its recoverability and utilization is unlikely at this time based on the assessment of management.

The details of the Company's excess MCIT, which can be applied against RCIT, are as follows:

Year				App	lied						Expiry
<u>Incurred</u>		Amount	_Pr	ior Year	Cur	rent Year		Expired	_	Balance	Date
								_			
2018	P	1,363,981	P	-	P	-	P	~	Р	1,363,981	2021
2016		2,226,455		-		-		-		2,226,455	2019
2015		2,924,057	(	876,129)			(	2,047,928)	_		
	P	6,514,493	( <u>P</u>	876 <b>,12</b> 9)	<u>P</u>		( <u>P</u>	2,047,928)	<u>P</u>	3,590,436	

In 2018 and 2017, the Company opted to continue claiming itemized deductions in computing its income tax due.

#### 17. EARNINGS PER SHARE

The earnings per share of the Company is presented below.

	2018	2017	2016
Net profit Divided by weighted average	P 507,744,727	P 167,688,624	P 613,828,577
number of outstanding shares	4,341,280,855	4,341,280,855	4,341,280,855
Earnings per share	P 0.12	P 0.04	P 0,14

There were no potentially dilutive instruments in 2018, 2017 and 2016.

# 18. COMMITMENTS AND CONTINGENCIES

There are commitments and contingent liabilities that arise in the normal course of the Company's operations that are not reflected in the accompanying financial statements. As at April 30, 2018, management is of the opinion that losses, if any, from these items will not have a material effect on the Company's financial statements.

# 19. CATEGORIES, FAIR VALUES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 19.1 Carrying Amounts and Fair Value by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the statements of financial position are shown below.

				2017
		20	18	(As Restated - see Note 2.1)
		Carrying	Fair	Carrying Fair
	<u>Notes</u>	Amounts	Values_	Amounts Values
Financial assets				
Loans and receivables:				
Cash	5	P 69,751,045	P 69,751,045	P 91,928,910 P 91,928,910
Receivables	6	496,010,507	496,010,507	1,129,476,062 1,129,476,062
Advances to subsidiaries and				
associates	15.1	2,192,361,752	2,183,365,196	1,659,136,5771,654,005,797
		_		
		P 2,758,123,304	P2,749,126,748	P 2,880,541,549 P 2,875,410,769
AFS financial assets	8	P 1,199,369,442	P1,199,369,442	P 901,808,762 P 901,808,762
Financial liabilities				
Financial liabilities at amortized costs:				
Loans payable	11	P 412,500,000	P 405,183,403	P 583,333,333 P 578,473,399
Advances from a subsidiary	15	112,881,839	112,881,839	258,348,250 258,348,250
Trade and other payables		226,759	226,759	1,355,965 1.355,965
• *				
		P 525,608,598	P 518,292,001	P 843.037.548 P 838,177,614

See Notes 2.4 and 2.7 for a description of the accounting policies for each category of financial instruments. A description of the Company's risk management objectives and policies for financial instruments is provided in Note 4.

# 19.2 Offsetting of Financial Assets and Financial Liabilities

The Company has not set-off financial instruments in 2018 and 2017 and does not have relevant offsetting arrangements. Currently, financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis in the event of default of the other party through approval by both parties.

#### 20. FAIR VALUE MEASUREMENT AND DISCLOSURE

#### 20.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurements, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### 20.2 Financial Instruments Measured at Fair Value

Quoted equity securities, loan stocks and warrants classified as AFS financial assets are included in Level 1 as their prices are derived from quoted prices in active market that the entity can access at the measurement date except for certain securities measured at cost.

The fair value of these shares increased by P73,700,839 in 2018 and decreased by P44,375,819 and P163,685,750 in 2017 and 2016, respectively. This was presented as Net Unrealized Fair Value Gains on Available-for-sale Financial Assets under Other Comprehensive Income (Loss) of the statements of comprehensive income.

Certain equity securities with carrying amount of P116,921,250 and P77,033,450 are carried at cost as at April 30, 2018 and 2017.

The Company has no financial liabilities measured at fair value as at April 30, 2018 and 2017. There were no transfers across the levels of the fair value hierarchy in both years.

# 20.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The Company's financial instruments measured at amortized cost include financial assets such as cash, receivables and advances to subsidiaries and associates (see Note 2.4). These also include financial liabilities such as loans payable, advances from a subsidiary and trade and other payables (see Note 2.7). As at April 30, 2018, management considers that the carrying amounts of these financial instruments are equal to or approximate their fair value; hence, no fair value hierarchy is presented.

# 21. RECONCILIATION OF LIABILITIES ARISING FROM FINANCING ACTIVITIES

Presented below is the reconciliation of the Company's liabilities arising from financing activities, which includes both cash and non-cash changes.

		ans Payable see Note 11)	а	ivances from Subsidiary see Note 15)		Total
Balance as of April 30, 2017 Cash flows from financing services:	P	583,333,333	P	258,348,250	P	841,681,583
Additional borrowings		450,000,000		334,319,271		784,319,271
Repayment of borrowings Non-cash financing activity – Offsetting with dividends	(	620,833,333)	(	269,785,682)	(	796,299,744)
receivable	_		(	210,000,000)	(	210,000,000)
Balance as of April 30, 2018	<u>P</u>	412,500,000	P	112,881,839	P	619,701,110

# 22. SUPPLEMENTARY INFORMATION REQUIRED BY THE BUREAU OF INTERNAL REVENUE

Presented below and in the succeeding pages are the supplementary information which are required by the Bureau of Internal Revenue (BIR) under its existing revenue regulations to be disclosed as part of the notes to financial statements. This supplementary information is not a required disclosure under PFRS.

# 22.1 Requirements Under Revenue Regulations (RR) No. 15-2010

The information on taxes, duties and license fees paid or accrued during the taxable year required under RR No. 15-2010 are as follows:

# (a) Output VAT

In 2018, the Company declared output VAT amounting to P321,429 from interest earned from its advances to related parties. The related output VAT was offset against input VAT [see Note 22.1(b)].

# (b) Input VAT

The movements in Input VAT for the year ended April 30, 2018 are summarized below.

Balance at beginning of year	P 31,003,369
Services rendered by non-residents	2,018,128
Domestic purchases of services	939,400
Domestic purchases of goods	
other than capital goods	27,349
Applied against output VAT	( 321,429)
Balance at end of year	P 33,666,817

Total input VAT as at April 30, 2018 is presented as Input VAT under Prepayments and Other Current Assets account in the 2018 statement of financial position (see Note 7).

# (c) Taxes on Importation

The Company has not paid or accrued any customs' duties and taxes on goods imported as it has no importation for the year ended April 30, 2018.

# (d) Documentary Stamp Tax

The Company paid P6,121,372 documentary stamp tax (DST) for the year ended April 30, 2018 on the advances made to related parties and availment of loan. This was presented as part of Taxes and licenses under Expenses in the 2018 statement of comprehensive income [see Note 22.1(f)].

#### (e) Excise Tax

The Company did not have any transactions in 2018, which are subject to excise tax.

# (f) Taxes and Licenses

The details of Taxes and Licenses account in the 2018 statement of comprehensive income are broken down as follows:

	Note_		
DST Registration fees Listing fees Municipal license and permits Community tax Others	22.1(d)	P	6,121,372 2,233,120 2,006,000 1,084,521 12,700 100
		P	11,457,813

# (g) Withholding Taxes

The details of total withholding taxes for the year ended April 30, 2018 are shown below.

Expanded P 1,802,631
Final 4,891,629

P 6,694,260

There are no transactions subject to withholding taxes on compensation in 2018.

# (h) Deficiency Tax Assessments and Tax Cases

As at April 30, 2018, the Company does not have any final deficiency tax assessments from the BIR nor does it have tax cases outstanding or pending in courts or bodies outside of the BIR in any of the open taxable years.

# 22.2 Requirements Under RR No. 19-2011

RR No. 19-2011 requires schedules of taxable revenues and other non-operating income, costs of sales and services, itemized deductions and other significant tax information, to be disclosed in the notes to financial statements.

The amounts of taxable revenues and income, and deductible costs and expenses presented below are based on relevant tax regulations issued by the BIR, hence, may not be the same as the amounts of revenues reflected in the 2018 statement of comprehensive income.

# (a) Taxable Revenues

The Company recorded dividend income amounted to P23,393,052 for the fiscal year ended April 30, 2018 which is subject to RCIT.

# (b) Deductible Cost of Services

The Company has no deductible cost of services under regular tax rate for the fiscal year ended April 30, 2018.

#### (c) Taxable Non-operating and Other Income

The Company's taxable non-operating and other income recognized in 2018 pertains only to interest income amounting to P85,228,031.

# (d) Itemized Deductions

The amounts of itemized deductions for the fiscal year ended April 30, 2018 are as follows:

Net loss on sale of AFS financial assets	P 54,533,062
Interest	19,603,316
Taxes and licenses	11,457,813
Professional fees	8,511,236
Bank charges	3,776,403
Accommodation	3,138,346
Transportation and travel	2,246,163
Representation and entertainment	1,086,211
Insurance	845,552
Communication, light and water	263,690
Sponsorships	219,855
Miscellaneous	244,632

P105,926,279



Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Financial Statements

**Punongbayan & Araullo** 20th Floor, Tower 1

20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 988 2288

The Board of Directors and Stockholders
Berjaya Philippines Inc.
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
9th Floor, Rufino Pacific Tower
6784 Ayala Avenue, Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of Berjaya Philippines Inc. for the year ended April 30, 2018, on which we have rendered our report dated June 18, 2018. Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The following applicable supplementary information are presented for purposes of additional analysis in compliance with the requirements of the Securities Regulation Code Rule 68, as amended, and are not a required part of the basic financial statements prepared in accordance with Philippine Financial Reporting Standards:

- a. Reconciliation of Retained Earnings Available for Dividend Declaration;
- Schedule of Philippine Financial Reporting Standards and Interpretations Adopted by the Securities and Exchange Commission and the Financial Reporting Standards Council as at April 30, 2018; and,
- c. Map Showing the Relationship Between and Among the Company and its Related Parties.



Such supplementary information are the responsibility of management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

#### **PUNONGBAYAN & ARAULLO**

By: Romuaido V. Murcia III

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 6616014, January 3, 2018, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-3 (until Nov. 29, 2019)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-22-2016 (until Oct. 3, 2019)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

June 18, 2018

# Berjaya Philippines Inc. [A Subsidiary of Berjaya Lottery Management (HK) Limited] 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City (Amounts in Philippine Pesos)

#### Reconciliation of Retained Earnings Available for Dividend Declaration For the Year Ended April 30, 2018

Unappropriated Retained Earnings at Beginning of Year, as Reported in the Audited Financial Statements			Р	1,343,086,493
Prior Years' Outstanding Reconciling Items, net of tax Unrealized foreign currency gain Deferred tax income Impairment loss	(	66,020,035 ) 20,669,410 ) 90,711,955	_	4,022,510
Unappropriated Retained Earnings Available for Dividend Declaration at Beginning of Year, as Adjusted				1,347,109,003
Net Profit Actually Earned during the Year  Net profit per audited financial statements  Unrealized foreign currency gain  Deferred tax income  Impairment loss	(	507,744,727 47,880,959) 63,071,497) 210,238,322		607,030,593
Unappropriated Retained Earnings Available for Dividend Declaration at End of Year			P	1,954,139,596

The Company plans to appropriate portions of available retained earnings for business expansions within three to five years.

#### BERJAYA PHILIPPINES INC.

[A Subsidiary of Berjaya Lottery Management (HK) Limited]
Schedule of Philippine Financial Reporting Standards and Interpretations
Adopted by the Securities and Exchange Commission and the
Financial Reporting Standards Council as at April 30, 2018

PHILIPPIN	WE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
Framework	for the Preparation and Presentation of Financial Statements	1		
Conceptual E	Framework Phase A: Objectives and Qualitative Characteristics	1		
Practice Sta	tement Management Commentary			✓
Philippine I	Financial Reporting Standards (PFRS)			
	First-time Adoption of Philippine Financial Reporting Standards			
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters	<b>/</b>		
PFRS 1 (Revised)	Amendments to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters	1		
(Revised)	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters	1		
PFRS 2	Amendments to PFRS 1: Government Loans	1		
	Amendments to PFRS 1: Deletion of Short-team Exemptions	1		
	Share-based Payment			1
	Amendments to PFRS 2: Vesting Conditions and Cancellations			1
PFRS 2	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			1
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions (effective January 1, 2018)			1
PEPS 2	Business Combinations	1		
	Amendment to PFRS 3: Remeasurement of Previously Held Interests in a Joint Operation (effective January 1, 2019)			1
	Insurance Contracts			1
A 2979	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			1
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments, with PFRS 4, Insurance Contracts * (effective January 1, 2018)			1
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			1
PFRS 6	Exploration for and Evaluation of Mineral Resources			/
	Financial Instruments: Disclosures	1		
	Amendments to PFRS 7: Transition	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	1		
PFRS 7	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	,√		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	1		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	1		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures* (effective when PFRS 9 is first applied)			1
PFRS 8	Operating Segments	1		
PERSO	Financial Instruments (2014)* (effective January 1, 2018)			/
	Amendments to PFRS 9: Prepayment Features with Negative Compensation* [effective January 1, 2019]			/
	Consolidated Financial Statements			1
	Amendments to PFRS 10: Transition Guidance			/
PFRS 10	Amendments to PFRS 10: Investment Entities		1	
PFRS 1 (Revised) A A A A A A A A A A A A A A A A A A A	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (effective date deferred indefinitely)			1
_	Amendments to PFRS 10: Investment Entities - Applying the Consolidation Exception			1
	Joint Arrangements			/
BEBC **	Amendments to PFRS 11: Transition Guidance			✓
PFRS 11	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			/
	Amendment to PFRS 11: Remeasurement of Previously Held Interests in a Joint Operation (effective January 1, 2019)			1

PHILIPPIN	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
	Disclosure of Interests in Other Entities	1		-
DDDC 40	Amendments to PFRS 12: Transition Guidance	1		
PFRS 12	Amendments to PFRS 12: Investment Entities	/		
	Amendments to PFRS 10: Investment Entities - Applying the Consolidation Exception	/		
PFRS 13	Fair Value Measurement	1		
PFRS 14	Regulatory Deferral Accounts	/		
PFRS 15	Revenue from Contracts with Customers* (effective January 1, 2018)			1
PFRS 16	Leases* (effective January 1, 2019)			1
PFRS 17	Insurance Contracts* (effective January 1, 2021)			1
Philippine I	Accounting Standards (PAS)			
	Presentation of Financial Statements	/		
PAS 1	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	1		
(Revised)	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	/	_	
	Amendments to PAS 1: Disclosure Initiative	1		
PAS 2	Inventories			1
	Statement of Cash Flows	/		
PAS 7	Amendments to PAS 7: Disclosure Initiative	1		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	1		
PAS 10	Events After the Reporting Period	1		
PAS 11	Construction Contracts			/
	Income Taxes	1		
DAC 10	Amendments to PAS 12 - Deferred Tax: Recovery of Underlying Assets			
PAS 12	Amendments to PAS 12 - Recognition of Deferred Tax Assets for Unrealized Losses			
	Amendment to PAS 12 - Tax Consequences of Dividends* (effective January 1, 2019)			/
	Property, Plant and Equipment	1		
PAS 16	Amendments to PAS 16: Bearer Plants	1		1
	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and Amortization	/		
PAS 17	Leases			-
PAS 18	Revenue	/		
PAS 19	Employee Benefits			1
(Revised)	Amendments to PAS 19: Defined Benefit Plans - Employee Contributions			1
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			1
PAS 21	The Effects of Changes in Foreign Exchange Rates	1	_	
	Amendments: Net Investment in a Foreign Operation	1		
PAS 23	Borrowing Costs	1		
(Revised) PAS 24	Amendment to PAS 23: Eligibility for Capitalization			-
(Revised)	Related Party Disclosures	<b>&gt;</b>		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			1
	Separate Financial Statements	1		
PAS 27 (Revised)	Amendments to PAS 27: Investment Entities	1		
(2001)	Amendments to PAS 27: Equity Method in Separate Financial Statements***	1		
	Investments in Associates and Joint Ventures	1		
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date deferred indefinitely)			1
PAS 28 (Revised)	Amendments to PAS 28: Investment Entities - Applying the Consolidation Exception	1		
(	Amendment to PAS 28: Measurement of Investment in Associates at Fair Value through Profit or Loss (effective January 1, 2018)  Amendment to PAS 28: Long-term Interest in Associates and Joint Venture			<b>✓</b>
	(effective January 1, 2019)			<b>✓</b>
PAS 29	Financial Reporting in Hyperinflationary Economies			1
	Financial Instruments: Presentation	/		
PAS 32	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	1		
	Amendments to PAS 32: Classification of Rights Issues	✓		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	1		

PHILIPPIN	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
PAS 33	Earnings Per Share	1		
PAS 34	Interim Financial Reporting			1
040.26	Impairment of Assets	1		
PAS 36	Amendment to PAS 36: Recoverable Amount Disclosures for Non-financial Assets	1		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	/		
	Intangible Assets			/
PAS 38	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			/
	Financial Instruments: Recognition and Measurement	1		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities			
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	1		
	Amendments to PAS 39: The Fair Value Option	1		
PAS 39	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>√</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	/		
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives	<b>\</b>		
	Amendments to PAS 39: Eligible Hedged Items	✓		
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	1		
	Investment Property			1
PAS 40	Amendment to PAS 40: Reclassification to and from Investment Property*			/
	(effective January 1, 2018)			-
PAS 41	Agriculture  Amendments to PAS 41: Bearer Plants			/
Philippine	Interpretations - International Financial Reporting Interpretations Committee (IFRIC)  Changes in Existing Decommissioning, Restoration and Similar Liabilities		1	
FRIC 2	Members' Share in Co-operative Entities and Similar Instruments			/
FRIC 4	Determining Whether an Arrangement Contains a Lease			1
FRIC 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			1
IFRIC 6	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment	_		1
IFRIC 7	Applying the Restatement Approach under PAS 29, Financial Reporting in Hyperinflationary Economies	,,,,,,		1
BBICO	Reassessment of Embedded Derivatives**	/		
(FRIC 9	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives**	1		
FRIC 10	Interim Financial Reporting and Impairment			1
FRIC 12	Service Concession Arrangements		_	1
FRIC 13	Customer Loyalty Programmes	_		/
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			1
TRIC I4	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement and their Interaction			1
FRIC 16	Hedges of a Net Investment in a Foreign Operation			1
FRIC 17	Distributions of Non-cash Assets to Owners**	/		
IFRIC 18	Transfers of Assets from Customers**			1
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments**	1		
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			/
FRIC 21	Levies			/
	Foreign Currenty Transactions and Administration (Harin January 1, 2019)			/
IFRIC 22	Foreign Currency Transactions and Advance Consideration (effective January 1, 2018)		1	

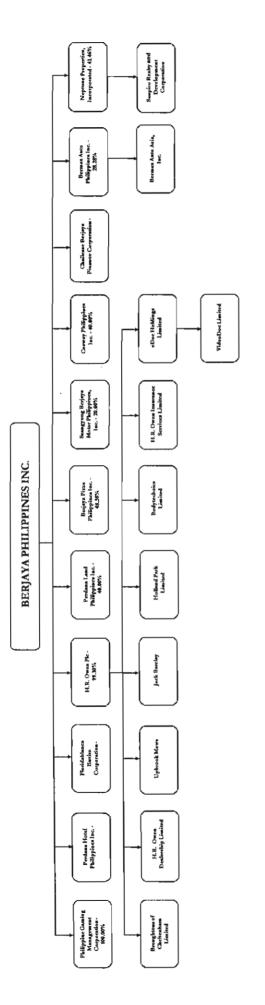
PHILIPF	PINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
Philippin	ce Interpretations - Standing Interpretations Committee (SIC)	,	_	•
SIC-7	Introduction of the Euro			1
SIC-10	Government Assistance - No Specific Relation to Operating Activities			1
SIC-15	Operating Leases - Incentives			1
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders**	1		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease**		_	1
SIC-29	Service Concession Arrangements: Disclosures			1
SIC-31	Revenue - Barter Transactions Involving Advertising Services**	1		
SIC-32	Intangible Assets - Web Site Costs			1

<sup>\*</sup> These standards will be effective for periods subsequent to fiscal year 2018 and are not early adopted by the Company.

<sup>\*\*</sup> These standards have been adopted in the preparation of financial statements but the Company has no significant transactions covered in both years presented.

Berjaya Philippines Inc. and Subsidiaries [A Subsidiary of Regispa Lincery Management (AA) Linnited] 9th Floor, Ruffo Pacific Tower, 6784 Ayala Areme, Makait City (Amounts in Philippine Peoo)

Map Stowing the Relationably Between and Among the Company and its Related Parties
April 30, 2018





08132018002972



# SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, Mandaluyong City, Metro Manila, Philippines Tel: (632) 726-0931 to 39 Fax: (632) 725-5293 Email: mis@sec.gov.ph

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Company Name BERJAYA PHILIPPINES INC.

Industry Classification

Company Type Stock Corporation

## **Document Information**

Document ID 108132018002972

Document Type Consolidated FS - Publicly Held

Document Code PHFS2

Period Covered April 30, 2018

No. of Days Late 0

Department CFD

Remarks



08132018002973



# SECURITIES AND EXCHANGE COMMISSION

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Company Information

SEC Registration No. PW00000476

Company Name BERJAYA PHILIPPINES INC.

Industry Classification

Company Type Stock Corporation

#### **Document Information**

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Document Type FS-CONSOLIDATED

Document Code FS-C

Period Covered April 30, 2018

No. of Days Late 0

Department CRMD

Remarks



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of **Berjaya Philippines**, **Inc. And Subsidiaries** is responsible for the preparation and fair presentation of the financial statements, including the schedules attached therein, for the years ended April 30, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Berjaya Philippines, Inc. And Subsidiaries ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Berjaya Philippines, Inc. And Subsidiaries or to cease operations, or has no realistic alternative to do so.

The Board of Directors is responsible for overseeing the Berjaya Philippines, Inc. And Subsidiaries financial reporting process.

The Board of Directors reviews and approves the financial statements, including the schedules attached therein, and submits the same to the stockholders.

Punongbayan & Araullo, the independent auditors appointed by the stockholders, has audited the financial statements of the **Berjaya Philippines**, Inc. And Subsidiaries in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

Tan Sri Dr. Ibrahim Bin Saad

Chairman

Wong Ee Coln

President

Tan Eng Hwa

Treasurer

MAY 3 0 2018

	MAY JU ZI	J 10
ED AND SWORN TO BEFORE who exhibited to me their go		of 2018, by tion cards during business
Name	Tax Identification No.	
Tan Sri Dr Ibrahim Bin Saad	313-386-574	
Wong Ee Coln	486-058-206	

Doc No.
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Series of

Tan Eng Hwa

RUBEN T.M. RAMIREZ

NOTARY PUBLIC

UNTIL DEC 31, 2019

DE NO 61757/11 12-17 CY 2019

DOLL NO 28947/MCLE 4 / 6-19-12

OTHER MART 6607/23/1-3-18 APPT NO. M-127

204-172-228

# **COVER SHEET**

# for **AUDITED FINANCIAL FINANCIAL STATEMENTS**

SEC Registration Number

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	9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City										cific	То	wer	, 678															

Note 1: in case of death, reagination or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



### CERTIFICATION

Securities and Exchange Commission SEC Building EDSA, Greenhills Mandaluyong

# Gentlemen:

In compliance with Memorandum Circular No. 02 March 12, 2001, issued by Securities and Exchange Commission (SEC), requiring the submission by registered corporations of SEC reportorial requirements, we submit herewith the Consolidated Audited Financial Statements (CAFS) diskette for BERJAYA PHILIPPINES, INC. & SUBSIDIARIES for the years ended April 30, 2018 and 2017 consisting of the following:

Table 1.	Balance Sheets		
Table 2.	Income Statements	(Profit and Loss Statement)	and

Retained Earnings Statement

Table 2b. Statement of Cash Flows

I certify that the CAFS diskette of the Company contains the basic and material data in the hard copies of the financial statements of the Company for the years ended April 30, 2018 and 2017.

TAN ENG HWA Treasurer

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_\_, 2018

\*\*AKATI CRIVE\_\_\_, with affiant exhibiting to me his Tax Identification No. 204-172-228

**NOTARY PUBLIC** 

THE NOTARY PUBLIC 107 ARY PUBLIC 107 NO 01751/11 11/1/17 2019 1011 NO 287 //MCLL - // 17-12 TRING MKT 6507723/1-3-25 APPT NO. M-127

# BERJAYA PHILIPPINES INC.

9/F Rufino Pacific Tower 6784 Ayala Ave., Cor. V.A. Rufino \$t., Makati City Tel. No.: (632) 811-0668 \* Fax No.: (632) 811-0538

# **COVER SHEET**

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Control No.:

Form Type: PHFS (rev 2006)

SPECIAL FORM FOR FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

FAX NO.: 811-0538

TEL, NO.: 811-0668

COMPANY TYPE: INVESTMENT COMPANY OPERATION

PSIC:

66910

If these are based on consolidated financial statements, please so indicate in the caption.

Table 1, Balance Sheet

FINANCIAL DATA	2018	2017
	(in P'000)	( in P'000 )
A. ASSETS (A.1 + A.2 + A.3 + A.4 + A.5 + A.6 + A.7 + A.8 + A.9 + A.10)	17,497,367	14,755,462
A.1 Current Assets (A.1.1 + A.1.2 + A.1.3 + A.1.4 + A.1.5)	10,950,135	9,305,823
A.1.1 Cash and cash equivalents (A.1.1.1 + A.1.1.2 + A.1.1.3)	1,195,177	1,060,851
A.1.1.1 On hand	440	474
A.1.1.2 In domestic banks/entities	1,194,737	1,060,377
A.1.1.3 In foreign banks/entities	_	
A.1.2 Trade and Other Receivables (A.1.2.1 + A.1.2.2)	2,620,625	2,659,123
A,1,2,1 Due from domestic entities (A,1,2,1,1 + A,1,2,1,2 + A,1,2,1,3 + A,1,2,1,4)	133,755	106,842
A.1.2.1.1 Due from customers (trade)	138,038	195,107
A.1.2.1.2 Due from related parties	,, -	
A.1.2.1.3 Others, specify (A.1.2.1.3.1 + A.1.2.1.3.2)	14,064	(75.619
A.1 2.1.3.1 Advances to officers and employees	4,761	5,084
A.1.2.1.3.2 Other receivables	9,304	(80 703
A.1.2,1.4 Allowance for doubtful accounts (negative entry)	(18,347)	(12,647
A.1.2.2 Due from foreign entities, specify	2,486,870	2,552,282
(A.1.2.2.1 + A.1.2.2.2 + A.1.2.2.3 + A.1.2.2.4)	2,100,010	2,002,202
A.1.2.2.1 Deposits	1,171,695	1,364,337
A.1.2.2.2 Payments for future acquisition of investments	91,831	12,200
A.1.2.2.3 Receivable from supplier	452,347	437,446
A.1.2.2.4 Advances to officers and employees	21,752	8.439
A.1.2.2.5 Due from customers (trade)	663,761	568,910
A.1.2.2.6 Other receivables	85,484	160,949
A.1.2.2.5 Allowance for doubtful accounts (negative entry)		
A.1.3 Inventories (A.1.3.1 + A.1.3.2 + A.1.3.3 + A.1.3.4 + A.1.3.5 + A.1.3.6)	5,062,653	4,127,528
A.1.3.1 Vehicles	4,963,942	4,040,055
A.1.3.2 Parts and components	246,543	199,656
A.1.3.3 Spare parts and accessories	22,314	14,761
A.1 3.4 Work-in-progress	31,271	48,083
A.1.3.5 Hotel supplies	5,173	5,840
A.1.3.6 Others, specify (A.1.3.6.1 + A.1.3.6.2)	,	
A.1.3.6.1 Allowance for inventory write down	(206.591)	(180 867
A.1.3.6.2	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
A.1.4 Financial Assets other than Cash/Receivables/Equity investments (A.1.4.1 + A.1.4.2 + A.1.4.3		
+A.1.4.4 +A.1.4.5 +A.1.4.6)		
A.1.4.1 Financial Assets at Fair Value through Profit or Loss - issued by domestic entities:		
(A.1.4.1.1 + A 1.4.1.2 + A.1.4.1.3 + A.1.4.1.4 + A.1.4.1.5)		
A.1.4.1.1 National Government		
A.1.4.1.2 Public Financial Institutions		
A.1.4.1.3 Public Non-Financial Institutions		
A.1.4.1.4 Private Financial Institutions		
A.1,4.1.5 Private Non-Financial Institutions		
A.1.4.2 Held to Maturity Investments - issued by domestic entities:		
(A.1.4.2.1 + A.1 4.2.2 + A.1.4.2.3 + A.1.4.2.4 + A.1.4.2.5)		
A.1.4.2.1 National Government		
A.1.4.2.2 Public Financial Institutions		
A.1.4.2.3 Public Non-Financial Institutions		
A.1.4.2.4 Private Financial Institutions		
A.1.4.2.5 Private Non-Financial Institutions		

#### NOTE

This special form is applicable to Investment Companies and Publicly-held Companies (enumerated in Section 17.2 of the Securities Regulation Code (SRC), except banks and insurance companies). As a supplemental form to PHFS, it shall be used for reporting Consolidated Financial Statements of Parent corporations and their subsidiaries.

Domestic corporations are those which are incorporated under Philippine laws or branches/subsidiaries of foreign corporations that are licensed to do business in the Philippines where the center of economic interest or activity is within the Philippines. On the other hand, foreign corporations are those that are incorporated abroad, including branches of Philippine corporations operating abroad.

Financial institutions are corporations principally engaged in financial intermediation, facilitating financial intermediation, or auxiliary financial services. Non-Financial institutions refer to corporations that are primarily engaged in the production of market goods and non-financial services.

Form Type: PHFS (rev 2006)

SPECIAL FORM FOR FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-0668

PSIC:

66910

COMPANY TYPE: INVESTMENT COMPANY OPERATION
If these are based on consolidated financial statements, please so indicate in the caption.

### Table 1. Balance Sheet

FAX NO.: 811-0538

Table 1. Dalatice Silect	2040	204.7
FINANCIAL DATA	2018	2017
	(in P'000)	(in P'000)
A.1.4.3 Loans and Receivables - issued by domestic entities:	1	
(A.1.4.3.1 + A.1.4.3.2 + A.1.4.3.3 + A.1.4.3.4 + A.1.4.3.5)		
A.1.4.3.1 National Government		
A.1.4.3.2 Public Financial Institutions		
A.1.4.3.3 Public Non-Financial Institutions		
A.1.4.3.4 Private Financial Institutions		
A.1.4.3.5 Private Non-Financial Institutions	Ì	
A.1.4.4 Available-for-sale financial assets - issued by domestic entities:		
(A.1.4.4.1 + A.1.4.4.2 + A.1.4.4.3 + A.1.4.4.4 + A.1.4.4.5)		
A.1.4.4.1 National Government		
A.1.4.4.2 Public Financial Institutions		
A.1.4.4.3 Public Non-Financial Institutions		
A.1.4.4.4 Private Financial Institutions		
A.1.4.4.5 Private Non-Financial Institutions	<del></del>	
A.1,4.5 Financial Assets issued by foreign entities: (A.1,4.5.1+A.1,4.5.2+A.1,4.5.3+A.1,4.5.4)		
A.1.4.5.1 Financial Assets at fair value through profit or loss		
A.1.4.5.2 Held-to-maturity investments		
A.1.4.5.3 Loans and Receivables		
A.1.4.5.4 Available-for-sale financial assets	<u> </u>	
A.1.4.6 Allowance for decline in market value (negative entry)		
A 1.5 Other Current Assets (state separately material items) (A.1.5.1 + A.1.5.2 + A.1.5.3)	2,071,680	1,458,320
A.1.5.1 Advances to associate	1,515,841	990.024
A.1.5.2 Prepaid expenses	244,726	322,411
A.1.5.3 Prepaid taxes, input VAT and creditable withholding taxes	205,400	80,442
A.1.5.4 Refundable deposits and advance rental	62,926	43,074
A.1.5.5 Advances to suppliers	33,554	7,966
A.1.5.6 Other current assets		
	9,233	14,404
A.1.5.7 Allowance for impairment (negative entry)	0	U
A.2 Property, plant, and equipment (A.2.1 + A.2.2 + A.2.3 + A.2.4 + A.2.5 + A.2.6 + A.2.7 + A.2.8)	1,768,324	1,885,117
A.2.1 Land	93,617	83,502
A.2.2 Building and Improvements including leasehold improvement	2.100.473	2.190.496
A.2.3 Machinery and equipment (on hand and in transit)	2.272.886	2,207,365
A.2.4 Transportation/motor vehicles, automotive equipment, autos and trucks, and delivery equipment	78.588	65.741
A.2.5 Others, specify (A.2.5.1 + A.2.5.2 + A.2.5.3 + A.2.5.4 + A.2.5.5)	48.067	45.182
A.2.5.1 Furniture and fixture	48.067	45.182
A.2.5.2		
A.2.5.3		
A.2.5.4		
A.2.5.5		
A.2.6 Appraisal increase, specify (A.2.6.1 + A.2.6.2 + A.2.6.3 + A.2.6.4 + A.2.6.5)		
A.26.1		
A. 2.6.2		
A.2.6.3		
A.2.6.4		
A.2.6.5		
A.2.7 Accumulated Depreciation (negative entry)	(2.825.309)	(2,797-170
A.2.8 Impairment Loss or Reversal (if loss, negative entry)		
A.3 Investments accounted for using the equity method (A.3.1 + A.3.2 + A.3.3 + A.3.4)		
A.3.1 Equity in domestic subsidiaries/affiliates		
A.3.2 Equity in foreign branches/subsidiaries/affiliates		
A.3.3 Others. specify (A.3.3.1 + A.3.3.2 + A.3.3.3 + A.3.3.4 + A.3.3.5)		
A.3.3.1		
A.3.3.2		
A.3.3.3		
A.3.3.4		
A.3.3.5		
A.4 Investment Property		
A.5 Biological Assets		
A.6 Intangible Assets	1,977,995	1.806.956
A.6,1 Major item/s. specify (A,6,1,1 + A,6,1,2)	1.977.995	1.806.956
A,6,1,1 Goodwill	1.977.995	1.806.95
A.6.1.2		
A.6.2 Others, specify (A.6.2.1 + A.6.2.2)		
A.6.2.1		
A.6.2.2		
A.7 Assets Classified as Held for Sale		
A.8 Assets included in Disposal Groups Classified as Held for Sale		

Cantral No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION: BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY FAX NO.: 811-0538 CURRENT ADDRESS:

TEL, NO.: TEL. NO.: 811-0668 FAX NO.: 811-0538

COMPANY TYPE: INVESTMENT COMPANY OPERATION

If these are based on consolidated financial statements, please so indicate in the caption. PSIC: 66910

# Table 1. Balance Sheet

FINANCIAL DATA	2018 (in P'000)	2017 (in P'000)
A.9 Long-term receivables (net of current cortion) (A.9.1 + A.9.2 + A.9.3)	, , , ,	,
A 9.1 From domestic entities, specify (A.9.1.1 + A.9.1.2 + A.9.1.3)		
A.9.1.1		
A.9.1.2		
A.9.1.3		
A.9.2 From foreign entities, specify (A.9.2.1 + A.9.2.2 + A.9.2.3)		
A.9.2.1		
A.9.2.2		
A.9.2.3		
A.9.3 Allowance for doubtful accounts, net of current portion (negative entry)	0.000.040	4 757 550
A.10 Other Assets (A.10.1 + A.10.2 + A.10.3 + A.10.4 + A.10.5)	2.800.913	1.757.566
A.10.1 Deferred charges - net of amortization	113.537	66.716
A.10.2 Deferred Income Tax A.10.3 Advance/Miscellaneous deposits	110.207	00.710
A.10.4 Others, specify (A.10.4.1 + A.10.4.2 + A.10.4.3 + A.10.4.4+A.10.4.5)	2.687.376	1.690.850
A 10 4 1 Available-for-sale financial assets	1.199.369	901.809
A 10.4.1 Available for sale initial data assets A 10.4.2 Investment in associates	978.436	642.726
A.10.4.3 Advances to an associate	310,430	0
A 10.4.4 Investment Property	460.167	141,609
A 10.4.5 Post-employment benefit assel	46.185	0
A.10.4.6 Other non-current assets	3.217	4,706
A.10.5 Allowance for write-down of deferred charges/bad accounts (negative entry)	0	0
B. LIABILITIES (8.1 + B.2 + B.3 + B.4 + B.5)	8,995,106	7,550,375
B.1 Current Liabilities (B.1.1 + B.1.2 + B.1.3 + B.1.4 + B.1.5 + B.1.6 + B.1.7)	8.426.950	7.104.042
8.1.1 Trade and Other Payables to Domestic Entities	686,497	887,008
(B.1.1.1 + B.1.1.2 + B.1.1.3 + B.1.1.4 + B.1.1.5 + B.1.1.6)		
B.1.1.1 Loans/Notes Payables		
B.1.1.2 Trade Payables	37,660	35,043
B.1.1.3 Payables to Related Parties	946	513
B.1.1.4 Advances from Directors, Officers, Employees and Principal Stockholders	***	
B.1.1.5 Accruals, specify material items (B.1.1.5.1 + B.1.1.5.2 + B.1.1.5.3)	387,662	315,638
B.1.1.5.1 Accrued expenses	387 662	314.559
B.1.1.5.2. Accrued interest payable	0	1.079
B.1.1.5.3	Ĭ	
B.1.1.6 Others, specify (B.1.1.6.1 + B.1.1.6.2 + B.1.1.6.3)	260,229	535,815
B.1.1.6.1 Advances from customers	0	0
B.1.1.6.2 Withholding taxes payable	42,865	40.327
B.1.1.6.3 Liability on stock vehicles	0	0
B.1.1.6.4 Management fee gayable	19.947	20.223
8.1.1.6.4 Deferred output val	35.478	174.161
B.1.1.6.4 Other payables	138,760	278.455
B.1.1.6.5 Deferred Income	23.180	22.649
B.1.2 Trade and Other Payables to Foreign Entities (specify) (B.1.2.1 + B.1.2.2 + B.1.2.3)	3.341.292	2.275.839
B.1.2.1 Trade Pavables	1,269,384	990.495
B.1.2.2 Advances from customers	2.071.908	1.285.344
B1.2.3		
B.1.3 Provisions	4 007 704	3.861.157
B.1.4 Financial Liabilities (excluding Trade and Other Payables and Provisions)	4,297,761	3,861,107
(B.1.4.1 + B.1.4.2 + B.1.4.3 + B.1. <u>4.4 + B.1.4.5)</u>		
B.1.4.1 Loans payable and borrowings	4.297,761	3,861,157
B.1.4.2		
B.1.4.3		
B.1.4 <u>.5</u>		
B.1.5 Liabilities for Current Tax	101.400	80,038
B.1.6 Deferred Tax Liabilities		
B.1.7 Others, specify (If material, state separately; indicate if the item is payable to public/private or		
financial/non-financial institutions) (B.1.7.1 + B.1.7.2 + B.1.7.3 + B.1.7.4 + B.1.7.5 + B.1.7.6)	<del></del>	
B.1.7.1 Dividends declared and not paid at balance sheet date	<del></del>	
B.1.7.2 Acceptances Payable		<del></del> _
B.1.7.3 Liabilities under Trust Receipts	<del>                                     </del>	
B.1.7.4 Portion of Long-term Debt Due within one year	<del></del>	
B.1.7.5 Deferred Income B.1.7.6 Any other current liability in excess of 5% of Total Current Liabilities, specify:		
8.1.7.6.1		
<u>8.1.7.6.2</u>	_	
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Control	No.:

PSIC:

Form Type: PHFS (rev 2006)

SPECIAL FORM FOR FINANCIAL STATEMENTS OF PUBLICLY-HELD AND INVESTMENT COMPANIES

NAME OF CORPORATION:

BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

CURRENT ADDRESS:

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-0668 FAX NO.: 811-0538

66910

COMPANY TYPE: INVESTMENT COMPANY OPERATION
If these are based on consolidated financial statements, please so indicate in the caption.

# Table 1. Balance Sheet

FINANCIAL DATA	2018 (in P'000)	2017 ( in P'000 )
B.2 Long-term Debt - Non-current Interest-bearing Liabilities (B.2.1 + B.2.2 + B.2.3 + B.2.4 + B.2.5)	400,669	367,394
B.2.1 Domestic Public Financial Institutions	400,669	367,394
B.2.2 Domestic Public Non-Financial Institutions		
B.2.3 Domestic Private Financial Institutions		
B.2.4 Domestic Private Non-Financial Institutions		
B.2.5 Foreign Financial Institutions		
8.3 Indebtedness to Affiliates and Related Parties (Non-Current)	17,893	0
B.4 Liabilities Included in the Disposal Groups Classified as Held for Sale		
8.5 Other Liabilities (8.5.1 + 8.5.2)	149,595	78,940
B.5.1 Deferred Tax	62,244	41,821
B.5.2 Others, specify (B.5.2.1 + B.5.2.2 + B.5.2.3 + B.5.2.4 + B.5.2.5)	87,351	37,119
8.5.2.1 Post-employment benefit obligation	23,366	37,119
8.5.2.2 Provision for Losses	63,985	0
B.5.2.3		
B.5.2.4		
B.5.2.5		
C. EQUITY (C.3 + C.4 + C.5 + C.6 + C.7 + C.8 + C.9+C.10)	8,502,261	7,205,086
C.1 Authorized Capital Stock (no. of shares, par value and total value; show details) (C.1.1+C.1.2+C.1.3)	0	0
C.1.1 Common shares		
C.1.2 Preferred Shares		
C.1.3 Others		
C.2 Subscribed Capital Stock (no. of shares, par value and total value) (C.2.1 + C.2.2 + C.2.3)		
C.2.1 Common shares		
C.2.2 Preferred Shares !		
C.2.3 Others		
C.3 Paid-up Capital Stock (C.3.1 + C.3.2)	0	D
C.3.1 Common shares		
C.3.2 Preferred Shares		
C.4 Additional Paid-in Capital / Capital in excess of par value / Paid-in Surplus		
C.5 Minority Interest	18,062	19,157
C.6 Others, specify (C.6.1 + C.6.2 + C.6.3)	8,484,199	7,185,929
C.6.1 Attributable to owners of parent company	8,484,199	7,185,929
C.6.2	•	
C.6.3		
C.7 Appraisal Surplus/Revaluation Increment in Property/Revaluation Surplus		
C.8 Retained Earnings (C.8.1 + C.8.2)	0	
C.8.1 Appropriated		
C.8.2 Unappropriated		
C:9 Head / Home Office Account (for Foreign Branches only)		
C.10 Cost of Stocks Held in Treasury (negative entry)		
TOTAL LIABILITIES AND EQUITY (B + C)	17,497,367	14,755,462

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION: BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

CURRENT ADDRESS: 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-0668 FAX NO.: 811-0538

COMPANY TYPE: INVESTMENT COMPANY OPERATION PSIC: 66910

If these are based on consolidated financial statements, please so indicate in the caption.

### Table 2. Income Statement

	2018	2017	
FINANCIAL DATA			
A DEVENUE (NICONE (A 4 - 4 0 - 4 0)	(in P'000)	(in P'000)	
A. REVENUE / INCOME (A.1 + A.2 + A.3)	31,170,796	28,827,210	
A.1 Net Sales or Revenue / Receipts from Operations (manufacturing,	30,827,418	28,501,621	
mining,utilities, trade, services, etc.) (from Primary Activity)			
A.2 Share in the Profit or Loss of Associates and Joint Ventures accounted for	167,064	129,813	
A.3 Other Revenue (A.3.1 + A.3.2 + A.3.3 + A.3.4 + A.3.5)		7/	
A.3.1 Rental Income from Land and Buildings			
A.3.2 Receipts from Sale of Merchandise (trading) (from Secondary Activity)		"	
A.3.3 Sale of Real Estate or other Property and Equipment			
A.3.4 Royalties, Franchise Fees, Copyrights (books, films, records, etc.)			
A.3.5 Others, specify (A.3.5.1 + A.3.5.2 + A.3.5.3 + A.3.5.4 + A.3.5.5 +		100	
A 3 5 6 + A 3 5 7 + A 3 5 8)			
A.3.5.1			
A.3.5.2			
A.3.5.3			
A.3.5.4			
A.3.5.5			
A.3.5.6			
A.3.5.7			
A.3.5.8			
A.4 Other Income (non-operating) (A.4.1 + A.4.2 + A.4.3 + A.4.4)	176,314	195,776	
A.4.1 Interest Income	110,278	106.989	
A.4.2 Dividend Income	23,393	16.229	
A.4.3 Gain / (Loss) from selling of Assets, specify	(54.533)	1,181	
(A.4.3.1 + A.4.3.2 + A.4.3.3 + A.4.3.4)			
A.4.3.1 Gain (loss) on sale of available-for-sale financial assets	(54.533)	1.181	
A.4.3.2 Gain on sale of property and equipment	0	0	
A.4.3.3			
A.4.3.4		71.070	
A.4.4 Others, specify	97,177	71,378	
(A.4.4.1 + A.4.4.2 + A.4.4.3 + A.4.4.4)			
A.4.4.1 Gain / (Loss) on Foreign Exchange	47,934	0	
A,4.4.2 Remeasurement of gain on reclassification of AFS	0	0	
A.4.4.3 Excess 7% standard input vat over actual input vat	0	0	
A.4.4.4 Income from forfeited customer deposits	0	0	
A.4.4.5 Others	49,243	71,378	
B. COST OF GOODS SOLD (B.1 + B.2 + B.3)		/	
B.1 Cost of Goods Manufactured (B.1.1 + B.1.2 + B.1.3 + B.1.4 + B.1.5)			
B.1.1 Direct Material Used			
B.1.2 Direct Labor			
B.1.3 Other Manufacturing Cost / Overhead			
B.1,4 Goods in Process, Beginning			
B.1.5 Goods in Process. End (negative entry)			
B.2 Finished Goods, Beginning			
8.3 Finished Goods, End (negative entry)			
C. COST OF SALES (C.1 + C.2 + C.3)		130	
C.1 Purchases			
C.2 Merchandise Inventory, Beginning			
C.3 Merchandise Inventory, End (negative entry)		. 1	
D. GROSS PROFIT (A - B - C)	31,170,796	28,827,210	

NOTE: Pursuant to SRC Rule 68.1 (as amended in Nov. 2005), for fiscal years ending December 31, 2005 up to November 30, 2006, a comparative format of only two (2) years may be filed to give temporary relief for covered companies as the more complex PFRSs will be applied for the first time in these year end periods. After these first time applications, the requirement of three (3) year comparatives shall resume for year end reports beginning December 31, 2006 and onwards.

Control No.:	
Form Type:	PHFS (rev 2006)

 NAME OF CORPORATION:
 BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

 CURRENT ADDRESS:
 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

 TEL. NO.:
 811-0668
 FAX NO.:
 811-0538

 COMPANY TYPE:
 INVESTMENT COMPANY OPERATION
 PSIC:
 66910

# Table 2. Income Statement

Table 2. Income State	2018	2017	
FINANCIAL DATA	(in P'000)	(in P'000)	
E. OPERATING EXPENSES (E.1 + E.2 + E.3 + E.4)	29,659,858	27,494,341	
E.1 Selling or Marketing Expenses			Edward .
E.2 Administrative Expenses			
E.3 General Expenses			
E.4 Other Expenses, specify (E.4.1 + E.4.2 + E.4.3 + E.4.4 + E.4.5 + E.4.6 + E.4.7 + E.4.8 + E.4.9 + E.4.10)	29,659,858	27,494,341	
E.4.1 Cost of vehicles sold	22,439,750	21,428,579	
E.4.2 Bodyshop repairs and parts	2,347,773	1,881,987	
E.4.3 Salaries and employee benefits	1,881,686	1,732,125	
E,4.4 Rental	357,030	321,414	
E.4.5 Professional fees	306,546	343,849	
E.4.6 Depreciation and amortization	268,631	228,712	
E.4.7 Maintenance of computer equipment	133,430	112,225	
E.4.8 Taxes and licenses	176,980	175,438	
E.4.9 Telecommunication	127,891	100,217	
E.4.10 Communication, light and water	99,234	78,750	
E.4.11 Transportation and travel	83,244	26,322	
E.4.12 Representation and entertainment	38,121	47,705	
E.4.13 Charitable contributions	21,942	73,033	
E.4 14 Food and beverages	13,270	12,354	
E.4.15 Others	1,364,330	931,632	
F. FINANCE COSTS (F.1 + F.2 + F.3 + F.4 + F.5)	402,112	348,700	
F.1 Interest on Short-Term Promissory Notes			
F.2 Interest on Long-Term Promissory Notes			
F.3 Interest on bonds, mortgages and other long-term loans			CARL .
F.4 Amortization			
F.5 Other interests, specify (F.5.1 + F.5.2 + F.5.3 + F.5.4 + F.5.5)	402,112	348,700	
F.5.1 Interest expense	155,705	141,815	
F.5.2 Bad debts expense	210,238	2,878	
F.5.3 Bank charges	36,169	32,924	
F.5.4 Foreign currency losses- net	0	71,998	
F.5.5 Loss on deemed disposal of investment	0	99,084	
G. NET INCOME (LOSS) BEFORE TAX (D - E - F)	1,108,826	984,168	
H. INCOME TAX EXPENSE (negative entry)	(312,460)	(280,075)	O'L
I. INCOME(LOSS) AFTER TAX	796,366	704,093	
J. Amount of (i) Post-Tax Profit or Loss of Discontinued Operations; and (ii)	-		
Post-Tax Gain or Loss Recognized on theMeasurement of Fair Value less			
Cost to Sell or on the Disposal of the Assets or Disposal Group(s)			
constituting the Discontinued Operation (if any)			
J.1			
J.2			
K. PROFIT OR LOSS ATTRIBUTABLE TO MINORITY INTEREST	10,541	30,025	
L PROFIT OR LOSS ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT	785,825	674,068	- 10-11-11
M. EARNINGS (LOSS) PER SHARE			
M.1 Basic	0.181	0.155	
M.2 Diluted		0	, 170v E

If these are based on consolidated financial statements, please so Indicate in the caption.

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION:	BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY CURRENT ADDRESS:

TEL. NO.: 811-0668
COMPANY TYPE INVESTMENT COMPANY OPERATION FAX NO.: 811-0538 PSIC: 66910

If these are based on consolidated financial statements, please so indicate in the caption.

Table 3. Cash Flow Statements					
	FINANCIAL DATA	2018	2017	*** - W	
		( in P'000 )	( in P'000 )		
CASH FLOWS FROM OPE		4 400 000	001.400		
	fore Tax and Extraordinary Items noile Net Income to Net Cash Provided by Operating Activities	1.108,826	984.168		
Depreciation	icile Net income to Net Cash Provided by Operating Activities	268,631	228,712		
Amortization spec	city	200,007	220,712		
Others, specify	Dividend income	(23,393)	(16,229)		
	Remeasurement gain of available-for-sale financial assets	0	0	- 0	
	Net gain on sale of available-for-sale financial assets	54,533	(1,181)	-	
}	Interest expense	155,705	141,815		
	Unrealized foreign currency loss(gain)	(110,278) (47,934)	(106,989) 71,998		
	Equity share in net losses(income) of associates	(167,064)	(129,813)		
	Gain on disposal of propert and equipment	(563)	(3.395)		
	Bad debts expense	0	. 0		
	Impairment loss on AFS financial assets	210,238	2,878		
	Loss on deemed disposal of investment	0	99,084		
	Provision for losses	63,985	0		
	perty, Plant, and Equipment				
Changes in Assets Decrease (Inc			1		
	ind other receivables	1,157,891	(216,365)	7	
Invento		(935,124)	374,995		
Other n	on-current assets	1,489	(354)		
	specify:				
Increase (Dec		100 000	100.00		
	ments and other current assets	(88,330)	(22,231)		
	nployment benefit asset	(46,185) 862,073	(409.043)		
	nployment benefit obligation	31,553	(10,820)		
	specify: Cash paid for income taxes	(341,628)	(209.031)		
	by (Used in) Operating Activities (sum of above rows)	2,154,424	778,197		
CASH FLOWS FROM INVE	STING ACTIVITIES		100		
	Long-Term Receivables				
(Increase) Decrease in		(000 040)	(400.004)		
	to Property, Plant, and Equipment tion of available-for-sale financial assets/investment in associates	(268,2 <u>10)</u> (820,574)	(198,604)		
	vidends received	74,297	16,229		
	ds from sale of available-for-sale financial assets	158,659	106,256		
	on from associates	3,000	2,000		
Paymer	nts to previous stockholders of H.R. Owen		0		
	received	51,247	67,915		
	tion of business	0	(24.040)		
	al advances granted to associates s from disposal of property and equipment	(469,623)	(31,040) 4,123		
	tion of investment property	949	(132,720)		
	by (Used in) Investing Activities (sum of above rows)	(1,270,256)	(1,370,872)		
CASH FLOWS FROM FINA					
Proceeds from.				3	
Bank loans and bo	rrowings	638,827	987,273		
Long-term Debt					
Issuance of Securi	ties		_		
Others, specify:		-			
Payments of					
(Loans and Bank E	Borrowings)	(1,228,786)	(216,667)	السيسي	
(Long-term Debt)					
(Stock Subscription					
Others, specify (ne		, ter ron:	(120.000)		
	Interest and .  Acquisition of treasury shares	(155,529)	(139,856)		
	Dividends paid to minority interest	0	0		
	principal paid to mindrity interest	· ·	-	9	
C. Net Cash Provided	by (Used in) Financing Activities (sum of above rows)	(745,489)	630,750	-	
D. Effect of Exchange	Rate Changes to Cash and Çash Equivalents	(4,353)	(11,657)	N=1	
	AND CASH EQUIVALENTS (A + B + C)	134,327	26,419		
Cash and Cash Equival	ents	, , , , , , ,	4.004.400		
Beginning of year	from apply good authorities	1,060,851	1,034,432		
Beginning balance End of year	from newly acquired subsidiary	1,195,177	1,060,851		
END OF YEAR		1,130,1(1)	1,000,001		

NOTE: Pursuant to SRC Rule 68.1 (as amended in Nov. 2005), for fiscal years ending December 31, 2005 up to November 30, 2006, a comparative format of only two (2) years may be filed to give temporary relief for covered companies as the more complex PFRSs will be applied for the first time in these year end periods. After these first time applications, the requirement of three (3) year comparatives shall resume for year end reports beginning December 31, 2006 and onwards.

Control No.:	
Form Type:	PHFS (rev 2006)

NAME OF CORPORATION:
CURRENT ADDRESS:
TEL. NO:
COMPANY TYPE:
If these are based on consolidated linencial statements: please so indicate in the caption. PSIC: 66910

Table 4. Statement of Changes in Equity

	(Amount in P'000)								
		Treasury	Revaluation	Other	Translation Retains		l Earnings	Non-controlling	
FINANCIAL DATA	Capital Stock	Shares	Reserve	Reserves	Adjustment		Unappropriated	Interest	TOTAL
A Balance, 2016	953,984	(988,150)	(26,506)	(14,578)	(37,410)	5,246,287	2,195,843	335,890	7,665,361
A.1 Correction of Error(s)									
A.2 Changes in Accounting Policy									
B. Restated Salance									
C. Surplus	1								
C 1 Surplus (Deficit) on Revaluation of Properties		_			,				
C 2 Surplus ( <u>Deficit</u> ) on Revaluation of Investments			,						
C 4 Common Translation Differences C 4 Common Europe (specify)	<del></del>				,				0
C.4.1 Net unrealized fair value losses									0
C,4.2 No and office and of in acquired according	<del></del>		,						0
C 4 3									0
			UE 040Å					(44)	
C,4 4 Actuaria sance remeasurement			(5,919)					(44)	5.963
C 4 5 Net unrealized fair white lightes	-		(44,376)						(64.37E
C 4 6 Reclassification adjust units			9,565					100 6301	9,565
C 4 7 Translation adjust—at					(127,715)			(38,576)	(166,291
C 4 8 Effect of change is percentage ownership over a				(649,165)				(308,137)	(957,302
D. Net Income (Loss) for the Period							674,068	30,025	704,093
E. Dividends (negative entry)	3,473,025					0	(3,473,025)	0	0
F Appropriation for (specify)									
F 1 Reversal of appropriation						(3,473,025)	3,473,025		0
F. 2. Appropriation during the year									0
F 3					,				
F 4									
F.5							,		
G Issuance of Capital Stock									
G 1 Common Stock			_						
G.2 Preferred Stock	+								
G.3 Additional treasury shares acquired	4,427,009	(988,150)	(67,236)	(663,742)	{165,125}	1,773,263	2,869,911	19,157	7,205,086
H. Balance, 2017	4,427,009	(955,100)	(01,230)	(003,742)	(105,125)	1,113,203	2,009,311	10,101	7,205,000
H 1 Correction of Error (s)									
H 2 Changes in Accounting Policy									
I. Restated Balance									
J. Surplus									
J 1 Surplus (Deficit) on Revaluation of Properties									
12 Surplus (Deficit) on Revaluation of Investments									
J 3 Cum v Tranging Differences	ì				'				0
J 4 1 Non-com offing interest in acquired subordiary	_								0
J.4.2 Change in equity share in a subsidiary									0
J 4 3 Actuariel gain on remeasurement	_		36,372				,	222	36,594
1.4.4 Net unrealized fair value losses	+		73,701	-				222	73,701
								226	32,048
3,4,5 Gain of a uption of investment property			72.046					. 220	
J.4 5 Reclass fourton adjustments			69,273					200	69,273
J 4.6 Translation atnt					314,852			2,851	317,700
J.4 7 Effect of manage in percentage ownership over a				(13,802)			****	(14,936)	Q8,739
K. Net Income (Loss) for the Period							785,825	10,541	7\$8,388
L Dividends (negative entry)						0	0		0
M. Appropriation for (specify)									
M 1 Reversal of appropriation						0	0		0
M.2 Appropriation during the year									0
M.3	<del></del>							<del>                                     </del>	
M 4								+	
M.5	ļ							<del>                                     </del>	
N Issuance of Capital Stock								-	
N 1 Common Stock		'							
N.2 Preferred Stock									
N.3 Others									
O. Balance, 2018	4,427,009	(988,150)	144,158	(677,544)	149,727	1,773,263	3,655,736	18,062	8,502,034
				_					

Control No.:	
Form Type:	PHES (rov 2006)

NAME OF CORPORATION: BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

CURRENT ADDRESS: 9F RUFINO PACIFIC TOWER, 6784 AYALA AVE., MAKATI CITY

TEL. NO.: 811-0668 FAX NO.: #VALUE!

COMPANY TYPE: INVESTMENT COMPANY OPERATION PSIC: 66910

If these are based on consolidated financial statements, please so indicate in the caption.

# Table 5. Details of Income and Expenses, by source

(applicable to corporations transacting with foreign corporations/entities)

(applicable to corporations transacting with loreign	2018	2017	-
FINANCIAL DATA	(in P'000)	(in P'000)	
A. REVENUE / INCOME (A.1 + A.2)	31,003,732	28,697,397	
A.1 Net Sales or Revenue / Receipts from Operations (manufacturing,	30,827,418	28,501,621	
mining, utilities, trade, services, etc.) (from Primary Activity) (A.1.1 +A.1.2)			
A.1.1 Domestic	1,771,596	1,745,647	
A.1.2 Foreign	29,055,821	26,755,974	
A.2 Other Revenue (A.2,1 +A.2.2)	176,314	195,776	
A.2.1 Domestic	230,848	194,595	
A.2.2 Foreign, specify (A.2.2.1+A.2.2.2+ A.2.2.3+ A.2.2.4+ A.2.2.5+ A.2.2.6+	(54 533)	1,181	
A.2.2.7+ A.2.2.8+A.2.2.9+A.2.2.10)			
A.2.2.1 Gain on sale of available-for-sale financial assets - BPI	(54,533)	1,181	
A.2.2.2 Remeasurement of gain on reclassification of AFS - BPI	0	0	
A.2.2.3 Interest Income - HRO	0	0	
A.2.2.4 Other Income - HRO	0	0	,
A.2.2.5			
A.2.2.6			
A.2.2.7			
A.2.2.8		]	
A.2.2.9			
A.2.2.10			
B. EXPENSES (B.1 + B.2)	30,061,970	27,843,041	
B.1 Domestic	30,061,970	27,843,041	
B.2 Foreign, specify	0	0	
(B.2.1+B.2.2+B.2.3+B.2.4+B.2.5+B.2.6+B.2.7+B.2.8+B.2.9+8.2.10)			
B.2.1 Finance Cost - HRO			3
B.2.2 Operating Expenses - New Subsidiary - HRO			
B.2.3 Expenses incurred in relation to HRO offer - BPI			
B.2.4		0	
B.2.5		0	
B.2.6		0	
B.2.7		0	
B,2.8		0	
B.2.9		0	
B.2.10.		0	



# FOR SEC FILING

Consolidated Financial Statements and Independent Auditors' Report

Berjaya Philippines Inc. and Subsidiaries

April 30, 2018 and 2017



# Report of Independent Auditors

Punongbayan & Araullo 20th Floor, Tower 1

The Enterprise Center 6766 Ayala Avenue 1200 Makati City Philippines

T+63 2 988 2288

The Board of Directors and the Stockholders
Berjaya Philippines Inc. and Subsidiaries
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
9th Floor, Rufino Pacific Tower
6784 Ayala Avenue, Makati City

# **Opinion**

We have audited the consolidated financial statements of Berjaya Philippines Inc. and subsidiaries (the Group), which comprise the consolidated statements of financial position as at April 30, 2018 and 2017, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended April 30, 2018, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at April 30, 2018 and 2017, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended April 30, 2018 in accordance with Philippine Financial Reporting Standards (PFRS).

# Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



# Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# (a) Impairment Assessment of Goodwill and Dealership Rights

Description of the Matter

Under Philippine Accounting Standards (PAS) 36, *Impairment of Assets*, the Group is required to annually test the amount of goodwill and intangible assets with indefinite useful life for impairment. As at April 30, 2018, goodwill and dealership rights with indefinite useful life amounted to P1.9 billion. This annual impairment test was significant to our audit because the amounts of goodwill and dealership rights are material to the consolidated financial statements. In addition, management's assessment process is highly judgmental and is based on significant assumptions, specifically in determining the fair value less costs to sell (which uses current transaction prices) and the value-in-use (which uses a certain discount rate and cash flows projections) of the identified cash-generating units over which goodwill and dealership rights were allocated. The assumptions used by management are generally affected by expected future market and economic conditions.

The Group's policy on impairment assessment of goodwill and dealership rights with indefinite useful life is more fully described in Note 2 to the consolidated financial statements while the carrying amount of goodwill and dealership rights and the value-in-use of the cash-generating units to which the intangible assets were allocated are presented in Note 14.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the goodwill and dealership rights with indefinite useful life included, among others, the following:

- Evaluating the reasonableness of assumptions and methodology used in determining the
  value-in-use of cash-generating units attributable to goodwill and dealership rights, which
  include the discount rate, growth rate and cash flow projections, by comparing them to
  external and historical data; and,
- Performing sensitivity analysis on the calculation to determine whether a reasonably
  possible change in assumptions could cause the carrying amount of the cash-generating
  units to exceed the recoverable amount.

# (b) Revenue Recognition on Sale of Vehicles

Description of the Matter

Revenue recognition from the sale of vehicles amounting to P29.1 billion was significant to our audit as it accounts for 94% of total revenues of the Group. The Group recognizes revenue from sale of vehicles when the risks and rewards of ownership have passed to the buyer.

The Group's policy on recognition of revenue from sale of vehicles is presented in Note 2 to the consolidated financial statements.



How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to revenue recognition on sale of vehicles included, among others, the following:

- Updating our understanding of the Group's revenue recognition policy, revenue processes and controls over the recognition and measurement of revenues;
- Reviewing the relevant vehicle dealership agreements;
- Testing the relevant controls over the revenue recognition process;
- Testing the recognition and measurement of revenue on a sample basis by examining supporting deal files of recorded sale transactions; and,
- Testing the appropriateness of revenue cut-off.

# (c) Existence and Valuation of Vehicle Inventories

Description of the Matter

The Group holds vehicle inventories amounting to P4.8 billion, net of allowance for inventory writedown, which represents 27% of the consolidated total assets. Under PAS 2, *Inventories*, the Group is required to measure its inventories at the lower of cost or net realizable value (NRV). The net realizable value of vehicle inventories depends on certain factors such as brand, model and parts, among others. Due to the materiality of the amount of vehicle inventories and the complexity of the process of determining the net realizable value, we considered this as significant to our audit.

How the Matter was Addressed in the Audit

Our audit procedures to address the risk of material misstatement relating to the existence and valuation of vehicle inventories included, among others, the following:

On existence of vehicle inventories:

- Observing the physical inventory count procedure; and,
- Performing a physical count test, on a sample basis, to test the quantities of inventory items as of the reporting date.

On valuation of vehicle inventories:

- Testing the recorded unit cost of a sample of inventories by examining supporting documentation;
- Engaging a valuation expert to provide fair value of a sample of inventory and testing the competency of such expert; and,
- Testing the appropriateness of application of the lower of cost or NRV.



# Material Uncertainty Related to Going Concern

As discussed in Note 1 to the consolidated financial statements, PGMC, a subsidiary within the Group, has an existing Equipment Lease Agreement (ELA) with Philippine Charity Sweepstake Office (PCSO) which will expire in August 2018.

On June 11, 2012, PGMC filed an application for the issuance of a Writ of Preliminary Injunction against PCSO before the Makati Regional Trial Court docketed as Civil Case Number 12-530. The application asserted an exclusive territorial right of PGMC to lease lottery equipment in Luzon and requested the Makati Regional Trial Court to restrain PCSO from leasing lotto terminals to other competitor companies for PCSO's use in Luzon. The proceedings led to the execution of the Interim Settlement wherein PGMC and PCSO agreed to submit to arbitration the issue on the exclusivity of the lotto operations in Luzon and to maintain status quo until the arbitration is terminated.

On March 12, 2014, PGMC filed a request for arbitration at the International Chamber of Commerce court asserting its exclusive rights under the 1995 ELA and its amendments.

On August 13, 2015, a Supplemental and Status Quo Agreement was signed by both parties, and thereby, the term of ELA is extended for another three years from August 22, 2015.

On February 23, 2018, the Arbitral Tribunal rendered a Final Award in favor of PCSO.

On March 26, 2018, PGMC filed a Petition to Vacate the Final Award with the Makati Regional Trial Court. The Petition is still pending as of April 30, 2018.

As PGMC's sole source of revenue is from the ELA, the expiration of the agreement casts a significant doubt as to PGMC's ability to continue as a going concern if the period of the lease agreement with PCSO will not be extended beyond the expiration date. PGMC is a significant component of the Group as its operations account for 66% of the consolidated net income of the Group.

Currently, PGMC is in discussion with PCSO where PCSO is requesting to maintain the status quo until August 2020. Management is currently arranging an agreement with PCSO to formalize the maintenance of the status quo and the extension of the ELA until August 2020. When formalized and implemented, the extension will be consistent with the agreement to maintain the status quo until the arbitration is final. It will effectively maintain the lease agreement until August 2020.

In connection with our audits, we have conducted sufficient procedures to verify the validity and reasonableness of management's representation. Accordingly, PGMC's financial statements have been prepared and carried over to the consolidated financial statements of the Group assuming PGMC will continue as a going concern entity which contemplates the realization of assets and the settlement of liabilities in the normal course of business. Our opinion is not modified in respect of this matter.

## Other Information

Management is responsible for the other information. The other information comprises the information included in the Group's Securities and Exchange Commission (SEC) Form 17-A, which we obtained prior to the date of the auditors' report, and the Group's SEC Form 20-IS (Definitive Information Statement) and Annual Report, which are expected to be made available to us after that date, for the year ended April 30, 2018, but does not include the consolidated financial statements and our auditors' report thereon.



Our opinion on the consolidated financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditors' report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentation, or the override of internal control.
- Obtain and understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness if the Group's internal control.



 Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the consolidated
  financial statements. We are responsible for the direction, supervision and performance of
  the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences would reasonably be expected to outweigh the public interest benefits of such communication.



The engagement partner on the 2018 audit resulting in this independent auditors' report is Romualdo V. Murcia III.

# **PUNONGBAYAN & ARAULLO**

By: Romualdo V Murcia III

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 6616014, January 3, 2018, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-3 (until Nov. 29, 2019)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-22-2016 (until Oct. 3, 2019)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

July 27, 2018

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] CONSOLIDATED STATEMENTS OF FINANCIAL POSITION APRIL 30, 2018 AND 2017 (Amounts in Philippine Pesos)

	Notes	2018	2017 (As Restated — see Note 2)
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	7	P 1,195,177,294	P 1,060,850,712
Trade and other receivables - net	8	2,620,625,259	2,659,123,454
Inventories - net	9	5,062,652,502	4,127,528,185
Advances to associates	13, 22	1,515,841,109	990,024,321
Prepayments and other current assets	10	555,838,830	468,295,952
Total Current Assets		10,950,134,994	9,305,822,624
NON-CURRENT ASSETS			
Available-for-sale financial assets - net	11	1,199,369,442	901,808,762
Property and equipment - net	12	1,768,323,852	1,885,117,390
Investment property Investments in associates	15	460,167,243	141,608,573
	13 14	978,436,158 1,977,995,204	642,726,373 1,806,955,751
Intangible assets - net Deferred tax assets - net	24	113,537,342	66,716,137
Post-employment benefit asset	20	46,185,495	-
Other non-current assets	20	3,217,271	4,706,098
Total Non-current Assets		6,547,232,007	5,449,639,084
TOTAL ASSETS		P 17,497,367,001	P 14,755,461,708
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Trade and other payables	17	F 4,027,789,372	P 3,162,847,113
Loans payable and borrowings	18	4,297,760,596	3,861,157,068
Income tax payable		101,399,903	80,037,505
Total Current Liabilities		8,426,949,871	7,104,041,686
NON-CURRENT LIABILITIES			
Trade and other payables	17	17,892,850	-
Loans payable and borrowings	18	400,668,588	367,393,973
Provision for losses	28	63,985,202	-
Deferred tax liabilities - net	24	62,243,900	41,820,538
Post-employment benefit obligation	20	23,365,892	37,119,233
Total Non-current Liabilities		568,156,432	446,333,744
Total Liabilities		8,995,106,303	7,550,375,430
EQUITY	23		
Attributable to owners of the Parent Company			
Capital stock		4,427,009,132	4,427,009,132
Treasury shares - at cost		( 988,150,025)	( 988,150,025)
Revaluation reserves		144,158,758	( 67,236,203)
Translation adjustment		149,727,044	( 165,125,003)
Other reserves		( 677,544,362)	( 663,742,273)
Retained earnings		5,428,998,625	4,643,173,814
		8,484,199,172	7,185,929,442
Attributable to non-controlling interest		18,061,526	19,156,836
Total Equity		8,502,260,698	7,205,086,278
TOTAL LIABILITIES AND EQUITY		P 17,497,367,001	P 14,755,461,708

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED APRIL 30, 2018, 2017 AND 2016 (Amounts in Philippine Pesos)

	Notes		2018	_	2017	-		2016
REVENUES								
Sale of vehicles	2	P	25,009,110,092	Р	23,401,950,448		P	21,564,656,054
Servicing and bodyshop	2	-	4,046,711,176	•	3,354,023,706			3,210,215,857
Rental	2,6		1,642,234,495		1,601,472,285			1,580,259,448
Hotel operations	2		129,361,779		144,174,590			146,454,055
Tions operations	-	_	30,827,417,542		28,501,621,029	-		26,501,585,414
		_	00,021,121,012		20,001,022,047	-		
COSTS AND OPERATING EXPENSES  Cost of vehicles sold	2		22,439,750,254		21,428,578,970			19,647,391,744
Bodyshop repairs and parts	2		2,347,772,987					1,772,942,701
Salaries and employee benefits	20		1,881,685,967		1,881,987,340 1,732,125,153			1,625,215,210
Rental	22, 28		357,030,160		321,414,367			330,015,723
Professional fees	22		306,546,421		343,848,983			371,719,301
Depreciation and amortization	12, 14		268,630,768		228,711,501			238,359,344
Taxes and licenses	,		176,979,717		175,438,204			148,931,177
Maintenance of computer equipment	22		133,429,881		112,224,603			78,435,458
Telecommunication			127,890,927		100,216,958			100,308,008
Communication, light and water			99,233,928		78,750,000			71,436,528
Transportation and travel			83,244,097		26,321,899			46,480,923
Representation and entertainment			38,121,450		47,704,942			19,262,134
Charitable contributions			21,941,930		73,033,081			-
Food and beverages			13,269,858		12,353,624			12,790,863
Others	19		1,364,329,729	_	931,631,792			1,083,950,209
			29,659,858,074	_	27,494,341,417			25,547,239,323
OPERATING PROFIT		_	1,167,559,468	_	1,007,279,612			954,346,091
OTHER INCOME (CHARGES)								
Finance costs and other charges	21	(	402,112,359 }	(	348,699,921)	(		289,124,450 )
Equity share in net income of associates	13	,	167,064,254		129,812,560			55,765,755
Finance income	21		181,604,913		123,217,395			112,062,855
Net gain (loss) on sale of available-for-sale (AFS) financial assets	11	(	54,533,062)		1,181,117	6		19,523,036)
Others	19	_	49,242,614		71,377,695			117,725,227
		(	58,733,640)	(	23,111,1 <u>54</u> )	(_		23,093,649)
PROFIT BEFORE TAX			1,108,825,828		984,168,458			931,252,442
TAX EXPENSE	24	_	312,460,228	_	280,075,461			224,926,333
NET PROFIT		_	796,365,600	_	704,092,997	-		706,326,109
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will not be reclassified subsequently to profit or loss								
Gain on revaluation of property and equipment transferred			22.004.000					
to investment property - net of tax  Actuarial gain (loss) on remeasurement of	15		32,274,979		•			-
post-employment benefit obligation - net of tax	20	_	36,594,136	(	5,963,139)	-		6,342,575
		_	68,869,115	(	5,963,139)			6,342,575
Items that will be reclassified subsequently								
to profit or loss								
Translation adjustment	2		317,703,260	(	166,291,262)	(		446,469)
Net unrealized fair value gains (losses) on	_			`	, , ,	`		1.0,107
AFS financial assets	11, 23		73,700,839	(	44,375,819)	1		163,685,750)
Reclassification adjustments to profit or loss	, ==			١.	, ,, )	`		,505,750/
Due to impairment of AFS financial assets	11, 23		69,273,240					5,294,045
Due to disposal of AFS financial assets	11, 23		-		9,564,509			9,212,952
	,		460,677,339	(	201,102,572)	(		149,625,222)
TOTAL COMPREHENSIVE INCOME		— Р	1,325,912,054	` <u>—</u>	497,027,286	,	P	
20 AM COM ADMINIST CHACONE		<u> </u>	19,745,714,034	<u>r</u>	791,021,200			563,043,462
Balance corried forward		P	1,325,912,054	P	497,027,286		P	563,043,462

	Note	2018	2017	2016
Balance brought forward		P 1,325,912,054	P 497,027,286	P 563,043,462
Net profit attibutable to: Owners of the Parent Company Non-controlling interest		P 785,824,811 10,540,789	P 674,067,840 30,025,157	P 678,320,666 28,005,443
		P 796,365,600	P 704,092,997	P 706,326,109
Total comprehensive income attributable to: Owners of the Parent Company Non-controlling interest		P 1,312,071,819 13,840,235	P 505,623,045 ( 8,595,759 )	P 533,614,365 29,429,097
		P 1,325,912,054	P 497,027,286	P 563,043,462
Earnings Per Share - Basic and Diluted	25	P 0.18	P 0.16	P 0.16

See Notes to Consolidated Financial Statements.

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES [A Sahadary of Beips's Lottey Management (HAG Limited)] CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THEY KARS EVIDED APREL 36, 2017, AND 2016 (Anomats in Philippine Penns)

								Arreiberahl		or of the Parent (	o many											
	Z	Capital Stock	7	Treasury Shares	- 8	Revaluation		Other	F. 4	Translation Adjustment Ap	Ap	Appropriated	Retain	Retained Earnings Unappropriated		Total		Total	Non-c	Non-controlling Interest		Total
Balance at May 1, 2017	23	P 4,427,009,132	( P	988,150,025) ( P		67,236,203) ( P		663,742,273) ( P		165,125,003)	שי	1,773,262,552	ъ	2,869,911,262	P	4,643,173,814	P	7,185,929,442	ч	19,156,836	P	7,205,086,278
Net profit for the year				t		.0				i				785,824,811		785,824,811		785,824,811		10,540,789		796,365,600
Effect of change in percentage ownership over a subsidiary		<u>1</u>					^	13,802,089)				94					^	13,802,089) (		14,935,545)	^	28,737,634)
Actuarial gain on remeasurement of post-employment benefit obligation - net of tax	20, 23	œ				36,371,828		Ð		ō		68						36,371,828		222,308		36,594,136
Net unrealized fair value losses on available for sale financial assets	11, 23	3				73,700,839				ē		¥		•				73,700,839		31		73,700,839
Gain on revaluation of property and equipment transferred to investment property - net of tax	15	1.1		0		32,049,054		ří.		F.,		,				i.		32,049,054		225,925		32,274,979
Reclassification adjustments to profit or loss	11, 23	e				69,273,240		٠		4		¥		•		•		69,273,240		٠		69,273,240
Translation adjustment			1							314,852,047		9	1					314,852,047		2,851,213		317,703,260
Total equity at April 30, 2018	23	P 4,427,009,132	P	988,150,025)	٦	144,158,758	9	677,544,362)	٦	149,727,044	٦	1,773,262,552	٦	3,655,736,073	9	5,428,998,625	٦	8,484,199,172	7	18,061,526	٦	8,502,260,698
Balance at May 1, 2016	23	P 953,984,448	( P	988,150,025) ( P	<b>4</b> )	26,506,235) ( P	ф )	14,577,611) ( P	( P	37,410,176)	٩	5,246,287,236	ъ	2,195,843,422	ъ	7,442,130,658	٦	7,329,471,059	ъ	335,890,074	ъ	7,665,361,133
Isruance of stock dividends	23	3,473,024,684		101		i		78		£.		,	•	3,473,024,684)	^	3,473,024,684)		,				,
Net profit for the year		315		•				ii		-1				674,067,840		674,067,840		674,067,840		30,025,157		704,092,997
Reversal of prior year appropriation	23			•		×				٠	^	3,473,024,684)		3,473,024,684				1			20	
Effect of change in percentage ownership over a subsidiary		0		,		ï	^	649,164,662)										649,164,662) (		308,137,479)	^	957,302,141)
Actuarid gain on remeasurement of post-employment benefit obligation - net of tax	20, 23				^	5,918,658)		9		•		9				12	^	5,918,658) (		44,481) (	^	5,963,139)
Net unrealized fair value losses on available for-sale financial assets	11, 23	·			^	44,375,819)		, 10		•				•			^	44,375,819)			^	44,375,819)
Reclassification adjustments to profit or loss	11, 23	,		7		9,564,509		2		1				1		, i , y		9,564,509		1		9,564,509
Translation adjustment			1		1		1		Î	127,714,827)	-			10	1	1	Î	127,714,827)		38,576,435)	Î	166,291,262)
Total equity at April 30, 2017	23	P 4,427,009,132	P	988,150,025)	P	67,236,203)	P	663,742,273)	ا ا	165,125,003)	٩	1,773,262,552	P	2,869,911,262	P	4,643,173,814		7,185,929,442	· P	19,156,836	۳	7,205,086,278
Balance at May 1, 2015	ß	P 953,984,448	( P	988,150,025)	70	118,103,909	A)	14,577,611) ( P	( P	37,314,019)	P	6,053,262,552	۳	710,547,440	ъ	6,763,809,992	ъ	6,795,856,694	יסי	306,460,977	P	7,102,317,671
Net profit for the year		į.		¥1		·						٠		678,320,666		678,320,666		678,320,666		28,005,443		706,326,109
Reversal of prior year appropriation	23	r		,				•		•	^	4,280,000,000)		4,280,000,000								X
Appropriated for stock dividends distributable	23	14		7		7		,		ä		3,473,024,684	^	3,473,024,684)				,		1		,
Actuarial gain on remeasurement of post-employment benefit obligation - net of tax	20,23	. 7		ia.		4,568,609												4,568,609		1,773,966		6,342,575
Net unrealized fair value losses on available-for-sale financial assets	11,23	l.		5	^	163,685,750)						1		٠			^	163,685,750)		•	^	163,685,750)
Reclassification adjustments to profit or loss	11,23	0		e		14,506,997						•						14,506,997				14,506,997
Translation adjustment			1						Î	96,157)	1				1	-	Î	96,157)	Î	350,312)	Î	440,469)
Total equity at April 30, 2016	23	P 953,984,448	P	988,150,025)	P	26,506,235)	P	14,577,611)	P	37,410,176)	P	5,246,287,236	٦	2,195,843,422	٩	7,442,130,658	P	7,329,471,059	19	335,890,074	٦	7,665,361,133

ee Notes to Consolidated Financial Statemer

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED APRIL 30, 2018, 2017 AND 2016 (Amounts in Philippine Pesos)

	Notes		2018		2017		2016
CACILELOWIC EDOM ORDRATING ACTIVITIES							
CASH FLOWS FROM OPERATING ACTIVITIES Profit before tax		P	1,108,825,828	Р	984,168,458	р	931,252,442
Adjustments for:		r	1,100,623,826	r	764,106,436	-	931,232,442
Depreciation and amortization	12, 14		268,630,768		228,711,501		238,359,344
Impairment loss on available-for-sale financial assets	11, 21		210,238,322		2,877,999		91,158,267
Equity share in net income of associates	13	(	167,064,254)	(	129,812,560)	(	55,765,755)
Interest expense	21	,	155,704,879	,	141,814,994	`	117,419,526
Interest income	21	(	110,277,860)	(	106,988,671)	(	98,589,178)
Provision for losses	19, 28	`	63,985,202	•	-	`	-
Net loss (gain) on sale of available-for-sale financial assets	11		54,533,062	(	1,181,117)		19,523,036
Unrealized foreign currency losses (gains) - net	21	(	47,934,001)	`	71,998,410		19,077,234
Dividend income	11, 21	,	23,393,052)	1	16,228,724)	(	13,473,677)
Net gain on disposal of property and equipment	12, 19	,	562,738)	7	3,395,202)	)	1,438,383)
	21	,	302,730 )	`	99,084,160	(	1,150,505 )
Loss on deemed disposal of investment Operating income before working capital changes	2.1	_	1,512,686,156		1,271,049,248		1,247,522,856
Decrease (increase) in trade and other receivables			1,157,890,918	(	216,364,742)	(	677,316,226)
Decrease (increase) in inventories		,	935,124,317)	(	374,995,295	(	193,381,641
Increase in prepayments and other current assets		,	88,329,942)	1	22,232,774)	(	261,843,848)
Increase in post-employment benefit asset		(	46,185,495)	(	-	1	201,043,040 )
Decrease (increase) in other non-current assets		,	1,488,827	(	353,780)	1	1,291,789)
Increase (decrease) in trade and other payables			862,072,666	ì	409,043,275 )	`	725,460,956
Increase (decrease) in post-employment benefit obligation			31,553,227	ì	10,820,430 )	(	97,405)
Cash generated from operations			2,496,052,040	`—	987,229,541	`—	1,225,816,185
Cash paid for income taxes		(	341,627,768)	(	209,032,684)	(	247,128,579)
Net Cash From Operating Activities			2,154,424,272		778,196,857		978,687,606
			-,,,		, , ,		
CASH FLOWS FROM INVESTING ACTIVITIES							
Acquisition of available-for-sale financial assets	11	(	578,017,157)	(	184,727,645)	(	18,940,755)
Additional advances granted to associates	22	į (	469,622,710)	Ċ	31,040,000)	Ĉ	34,540,000)
Acquisitions of property and equipment	12	Ì	268,210,461)	Ċ	198,603,905)	(	786,030,748)
Acquisition of additional investment in subsidiary and associates	13	Ì	242,557,235)	(	1,020,302,141)	į (	138,180,000)
Proceeds from sale of available-for-sale financial assets	11		158,659,172		106,255,575		20,435,557
Cash dividends received	11		74,296,745		16,228,724		13,473,677
Interest received			51,246,862		67,914,648		46,041,842
Collections of advances to associates	22		3,000,000		2,000,000		3,000,000
Proceeds from disposal of property and equipment	12		948,917		4,123,232		1,794,990
Acquisitions of investment property	15		-	(	132,720,106)		-
Acquisition of subsidiary and business unit	14		-			(	186,492,817)
Net Cash Used in Investing Activities		(	1,270,255,867)	(	1,370,871,618)	(	1,079,438,254)
CACIL DI ONEC UROM UNIANGINO ACCIMINATION							
CASH FLOWS FROM FINANCING ACTIVITIES	10	,	1 000 006 460 )	,	21///////	,	100 000 000 )
Repayment of bank loans Proceeds from bank loans	18	(	1,228,786,160)	(	216,666,667 )	(	100,000,000 )
	18	,	638,826,550	,	987,272,800	,	200,000,000
Interest paid		(	155,528,994)	·	139,855,973 )	(	115,636,846)
Net Cash From (Used in) Financing Activities		(	745,488,604)		630,750,160	(	15,636,846)
EFFECT OF EXCHANGE RATE CHANGES TO							
CASH AND CASH EQUIVALENTS		(	4,353,219)	(	11,656,807)		4,913,849
NET INCREASE (DECREASE) IN							
CASH AND CASH EQUIVALENTS			134,326,582		26,418,593	(	111,473,645)
					•		
Balance carried forward		P	134,326,582	P	26,418,593	( <u>P</u>	111,473,645)

		2018		2017		2016
Balance brought forward	P	134,326,582	P	26,418,593	( P	111,473,645)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	1,	060,850,712		1,034,432,119		1,145,905,764
CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>P 1,</u>	195,177,294	P	1,060,850,712	P	1,034,432,119

### Supplemental Information on Non-cash Financing and Investing Activities:

- 1 In 2018, the Company reclassified certain property amounting to P256,346,568 from Property and Equipment account to Investment Property account due to change in use of the property (see Notes 12 and 15).
- 2 In 2018, the Group acquired certain leasehold improvements for a total consideration of P12,827,844. As at April 30, 2018, P1,775,938 remains outstanding (see Note 12).
- 3 In 2017, the Parent Company reclassified advances for stock subscription to an investment in an associate amounting to P82,283,456 (see Notes 8 and 13). In 2016, the Parent Company also reclassified P56,000,000 advances into an investment in an associate (see Note 22).
- 4 On June 6, 2016, the Parent Company's declaration of stock dividends at a rate of 4 common shares for every common share held was approved by the Securities and Exchange Commission and Board of Directors. On July 20, 2016, the Parent Company issued stock dividends of P3,473,024,684 shares at par (see Note 23).

See Notes to Consolidated Financial Statements.

# BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

[A Subsidiary of Berjaya Lottery Management (HK) Limited]
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
APRIL 30, 2018, 2017 AND 2016

(Amounts in Philippine Pesos)

# 1. CORPORATE MATTERS

# 1.1 Incorporation and Operations

Berjaya Philippines Inc. (BPI or the Parent Company) was incorporated in the Philippines on October 31, 1924. The Parent Company is organized as a holding company. The Parent Company's shares of stock were listed in the Philippine Stock Exchange on November 29, 1948.

On June 2, 2010, the Parent Company's Board of Directors (BOD) approved the Parent Company's change in corporate name from Prime Gaming Philippines, Inc. to Berjaya Philippines Inc. The application for change in name was approved by the Philippine Securities and Exchange Commission (SEC) on June 11, 2010.

The Parent Company is 74.20% owned by Berjaya Lottery Management (HK) Limited (BLML) as at April 30, 2018 and 2017. The Parent Company's ultimate parent company is Berjaya Corporation Berhad of Malaysia, a publicly listed company in the Main Market of Bursa Malaysia Securities Berhad.

The registered office of BPI is located at 9<sup>th</sup> Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. BLML's registered address is at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and the ultimate parent company's registered office is at Lot13-01A, Level 13 (East Wing), Berjaya Times Square, No. 1, Jalan Imbi 55100 Kuala Lumpur, Malaysia.

## 1.2 Subsidiaries and Associates

The Parent Company holds ownership interest in the following active entities as at April 30:

Subsidiaries/Associates	Short Name	Explanatory Notes		tive % nership 2017
Subsidiaries:				
Leasing -				
Philippine Gaming Management				
Corporation	PGMC	(a)	100.00%	100.00%
Services:				
Perdana Hotel Philippinės Inc.	PHPI	(b)	100.00%	100.00%
Floridablanca Enviro Corporation [formerly Berjaya Enviro Philippines Inc. (BEPI)]	FEC	(6)	100.00%	100.00%

		171	Effecti	ve % nership
0.1.13; 1.7.	05 3.7	Explanatory		
Subsidiaries/Associates	Short Name	Notes	2018	2017
Subsidiaries:				
Motor Vehicle Dealership:				
H.R. Owen Plc	H.R. Owen	(d)	99.30%	98.38%
Broughtons of Cheltenham		, ,		
Limited		(e)	99.30%	98.38%
H.R. Owen Dealership Limited		(e)	99.30%	98.38%
Jack Barclay Limited		(e)	99.30%	98.38%
Holland Park Limited	Holland Park	(e)	99.30%	98.38%
Bodytechnics Limited	Bodytechnics	(e)	99.30%	98.38%
Upbrook Mews Limited	Upbrook Mews	(e)	99.30%	98.38%
eDoc Holdings Limited	eDoc Holdings	(e)	99.30%	-
H.R. Owen Insurance	22 00 110101160	19	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Services Limited	H.R.O. Insurance	(e)	59.58%	59.03%
ocivices Lanned	11.10.0. Misdianee	(9)	57.5670	57.0370
Associates:				
Berjaya Pizza Philippines Inc.	BPPI	(f)	48.38%	48.38%
Neptune Properties, Incorporated	NPI	(g)	41.46%	41.46%
Sanpiro Realty and Development		•		
Corporation	SRDC	(g)	41.46%	41.46%
Perdana Land Philippines Inc.	PLPI	(b)	40.00%	40.00%
Cosway Philippines Inc.	CPI	(i)	40.00%	40.00%
Bermaz Auto Philippines Inc.		17		
(formerly Berjaya Auto				
Philippines, Inc.)	BAPI	<i>G</i> )	28.28%	25.48%
Chailease Berjaya Finance	,	<i>D7</i>		
Corporation	CBFC	(k)	25,00%	-
Ssangyong Berjaya Motor		1.3		
Philippines Inc.	SBMPI	(4)	20.00%	20.00%
VideoDoc Limited	Videodoc	(m)	20.01%	
	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	1)		

- (a) PGMC is involved principally in the business of leasing on-line lottery equipment and providing software support. PGMC was organized in April 1993 in the Philippines and started commercial operations in February 1995. The registered office and principal place of business of PGMC is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City.
- (b) PHPI was incorporated in the Philippines on December 11, 2009 primarily to manage and/or operate hotels or other buildings, and to sell, lease or otherwise dispose of the same; to own, lease, and operate one or more hotels, and all adjuncts and accessories thereto. PHPI started its commercial operations on May 1, 2010. PHPI's registered office is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City while its principal place of business is located at 7835 Makati Avenue corder Eduque Street, Makati City.
- (c) In April 2017, the Group made a 100% investment in BEPI amounting to P249,993. BEPI was incorporated on April 7, 2017 and is registered to engage in the business of protecting and cleaning the environment. In 2018, BEPI amended its corporate name to FEC as approved by the SEC. As at April 30, 2018, FEC has not yet started commercial operations.

- (d) In October 2013, the Group gained control over H.R. Owen through acquisition of additional shares. H.R. Owen, incorporated in England, operates a number of vehicle franchises in the prestige and specialist car market for both sales and aftersales, predominantly in the London area. H.R. Owen is an investment holding company that provides group services to its trading subsidiaries that operate H.R. Owen's motor vehicle dealerships and other allied subsidiaries as discussed under (e). On September 29, 2016, January 11, 2017 and February 14, 2018, the Group purchased H.R. Owen shares from certain stockholders which amounted to P1,072,654, P956,231,975 and P28,737,634, respectively. The acquisitions resulted to the increase in ownership interest in H.R. Owen. The registered address of H.R. Owen is Melton Court, Old Brompton Road, London SW7 3TD.
- (e) These are subsidiaries of H.R. Owen, which were incorporated and are currently operating in England and Wales. The subsidiaries of H.R. Owen, except Holland Park, Bodytechnics, Upbrook Mews, H.R.O. Insurance and eDoc Holdings, are engaged in luxury motor vehicle retail. Holland Park and Bodytechnics provide aftersales services. Upbrook Mews is engaged in operating leased properties, H.R.O. Insurance operates as an insurance broker while eDoc Holdings is a holding company.
- BPPI was organized as part of BPI's strategy to acquire an interest in a chain of restaurants. BPPI was incorporated on July 12, 2010 in the Philippines and started commercial operations on December 10, 2010. In 2016, BPI reclassified advances to BPPI to Investments in Associates account resulting to an increase in ownership over BPPI to 41.40%. In 2017, the Group made additional investment in BPPI amounting to P63,000,000, which resulted to the increase in its effective ownership interest over BPPI from 41.40% to 48.38%. BPPI's registered office, which is also its principal place of business, is located at Unit E2902D PSE Center, Exchange Road, Ortigas Complex, Pasig City.
- (g) NPI was incorporated on March 8, 1996 to acquire, hold, manage, and dispose of by purchase or sale, exchange, mortgage, lease or in any other manner, conditionally or absolutely, for investment or otherwise, real estate or any interest therein together with or exclusive of their appurtenances. NPI has a wholly owned subsidiary, SRDC, which was incorporated in the Philippines to engage in the real estate business or otherwise deal in real estate development. In 2017, the Group reclassified the advances to NPI for future stock subscription to Investment in Associates account amounting to P82,283,456 representing 41.46% effective ownership interest and was considered as an associate starting 2017. The registered address of NPI, which is also its principal place of business, is at 9th Floor Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. SRDC's registered address, which is also its principal place of business, is located at Units 209-210, Atrium of Makati, Makati Avenue, Makati City.
- (h) PLPI was incorporated in the Philippines primarily to acquire, hold, develop and dispose of, by purchase or sale, exchange, mortgage, lease or in any other manner, real estate or any interest therein, either together with or exclusive of their appurtenances. PLPI started its commercial operations on May 1, 2010. The registered office of PLPI, which is also its principal place of business, is located at 9th Floor, Rufino Pacific Tower, 6784, Ayala Avenue, Makati City.

- (i) CPI was incorporated in the Philippines on September 28, 2012 to engage primarily in the wholesale of various products. As at April 30, 2018, CPI has not yet started its commercial operations. The registered office and principal place of business of CPI is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City.
- (j) BAPI was incorporated on August 10, 2012 and started commercial operations on January 1, 2013. BAPI is primarily to engaged in purchasing, acquiring, owning, leasing, selling, transferring, encumbering, and generally dealing in all types of new automobiles, trucks, and other motor vehicles and dealing in all types of supplies used by all types of motor vehicles. In 2017, the Group's effective ownership interest over BAPI decreased to 25.48% due to issuance of capital stock of BAPI to other stockholders. In 2018, the Group made additional investment in BAPI amounting to P25,516,453 which resulted to the increase in its effective ownership interest over BAPI to 28.28%. BAPI's registered office address and principal place of business is at the 9th Floor Rufino Pacific Tower, 6784 Ayala Avenue, Makati City.
- (k) In April 2018, BPI acquired 25% ownership interest in CBFC amounting to P62,500,000. CBFC was incorporated in September 2017 to engage in offering of leasing, installment, factoring, corporate direct loan and other financing services. CBFC started commercial operations in November 2017. CBFC's registered address and principal place of business is located at 5/F 45 San Miguel Building, San Miguel Avenue, Ortigas Center, Pasig City, Metro Manila.
- SBMPI was incorporated on July 3, 2015 and started commercial operations on April 1, 2016. SBMPI is licensed by the SEC to engage in the business of purchasing, acquiring, owning, selling, transferring, encumbering and generally dealing in all types of new automobiles, trucks and other motor vehicles and all types of supplies used by all types of motor vehicles. In fiscal year 2016, BPI subscribed 22,500,000 shares of SBMPI at P1 par value per share. SBMPI's registered office and principal place of business is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avennue, Makati City.
- (m) In August 2017, H.R. Owen, through eDoc Holdings, acquired 20.15% ownership interest in VideoDoc amounting to GBP1,850,000. VideoDoc was incorporated in July 2014 to engage in the business of providing online health consultations and private care service to patients. VideoDoc's registered office and principal place of business is located at International House, 1-6 Yarmouth Place, London, England, W1J 7BU.

# 1.3 Status of Operations of PGMC

In 1995, PGMC entered into an Equipment Lease Agreement (ELA) with Philippine Charity Sweepstakes Office (PCSO) on which PGMC will lease out lotto equipment to PCSO for a period of eight years.

The ELA was renewed for another eight years expiring in August 2012. On June 11, 2012, PGMC filed an application for the issuance of a Writ of Preliminary Injunction against PCSO before the Makati Regional Trial Court docketed as Civil Case Number 12-530. The application asserted an exclusive territorial right of PGMC to lease lottery equipment in Luzon and requested the Makati Regional Trial Court to restrain PCSO from leasing lotto terminals to other competitor companies for PCSO's use in Luzon. The proceedings led to the execution of the Interim Settlement wherein PGMC and PCSO agreed to submit to arbitration the issue on the exclusivity of the lotto operations in Luzon and to maintain status quo until the arbitration is terminated.

On March 12, 2014, PGMC filed a request for arbitration at the International Chamber of Commerce court asserting its exclusive rights under the 1995 ELA and its amendments. On February 23, 2018, the Arbitral Tribunal rendered a Final Award in favor of PCSO. The Arbitral Tribunal ordered PGMC to pay all of PCSO's reasonable costs and expenses amounting to P53,592,202 and to reimburse US\$200,000 to PCSO for the share in the advance costs paid by PCSO. A provision was recognized and presented as Provision for Losses in the 2018 consolidated statement of financial position (see Note 28.3).

On March 26, 2018, PGMC filed a Petition to Vacate the Final Award with the Makati Regional Trial Court. The Petition is still pending as of April 30, 2018. Based on the assessment of management, PGMC will prevail in the appeal considering that the International Arbitral Tribunal recognized in its decision that "there is perhaps something to be said for PGMC's submissions on the conduct of the Parties – which spans over fifteen years – evincing an apparent understanding that PGMC enjoyed a de facto preferred supplier or exclusive supplier status in Luzon". Further, based on Article 1371 of the Civil Code, the contemporaneous and subsequent acts of the parties shall be considered in order to judge their intention whether PCSO has given PGMC an exclusive supplier status in Luzon. PGMC also argued that the International Arbitral Tribunal exceeded its authority when it awarded attorney's fees, costs and damages in favor of PCSO since PGMC was not aware of the amount of damages claimed by PCSO. Considering the appeal processes that will precede, it is likely that the litigation will not be decided with finality until after 2020.

As PGMC's sole source of revenue is from the ELA, the expiration of the agreement casts a significant doubt as to PGMC's ability to continue as a going concern if the period of the lease agreement with PCSO will not be extended beyond the expiration date.

Currently, PGMC is in discussion with PCSO requesting to maintain the status quo until August 2020. Management is currently arranging an agreement with PCSO to formalize the maintenance of the status quo and extension of the ELA until August 2020. When formalized and implemented, the extension will be consistent with the agreement to maintain the status quo until the arbitration is final. It will also effectively maintain the lease agreement until August 2020.

# 1.4 Approval of Consolidated Financial Statements

The consolidated financial statements of the Group as at and for the year ended April 30, 2018 (including the comparative consolidated financial statements as at April 30, 2017 and for the years ended April 30, 2017 and 2016) were authorized for issue by the BOD on July 27, 2018.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all years presented, unless otherwise stated.

# 2.1 Basis of Preparation of Consolidated Financial Statements

(a) Statement of Compliance with Philippine Financial Reporting Standards

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). PFRS are adopted by the Financial Reporting Standards Council (FRSC) from the pronouncements issued by the International Accounting Standards Board, and approved by the Philippine Board of Accountancy.

The consolidated financial statements have been prepared using the measurement bases specified by PFRS for each type of asset, liability, income and expense. The measurement bases are more fully described in the accounting policies that follow.

## (b) Presentation of Consolidated Financial Statements

The consolidated financial statements are presented in accordance with Philippine Accounting Standard (PAS) 1, Presentation of Financial Statements. The Group presents all items of income and expenses and other comprehensive income in a single consolidated statement of comprehensive income.

The Group presents a third consolidated statement of financial position as at the beginning of the preceding period when it applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items that has a material effect on the information in the consolidated statement of financial position at the beginning of the preceding period. The related notes to the third consolidated statement of financial position are not required to be disclosed.

In 2018, the Group reclassified its loan receivable from NPI, an associate beginning in 2017, from Trade and Other Receivables account to Advances to Associates account in the consolidated statement of financial position. The Group restated its prior period consolidated financial statements to conform with the current year presentation.

In 2018, the Group also reclassified certain balances from Prepayments and Other Current Assets account to Trade and Other Receivables account in the 2017 consolidated statement of financial position to conform with the current year presentation.

The reclassifications have no impact on the Group's consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows. The Group did not present a third consolidated statement of financial position as of May 1, 2016 since NPI was not yet an associate as of such period. Accordingly, loan receivable from NPI was properly classified under Trade and Other Receivables account.

The effects of reclassifications in the consolidated statement of financial position as of April 30, 2017 are summarized as follows:

	As Previously <u>Reported</u> Re	eclassification	As Restated
Changes in assets:			
Trade and other receivables	P 3,110,667,500 (P	451,544,046) P	2,659,123,454
Advances to associates	199,346,627	790,677,694	990,024,321
Prepayments and other			
current assets	807,429,600 (	339,133,648)	468,295,952

# (c) Functional and Presentation Currency

These consolidated financial statements are presented in Philippine pesos, the Group's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the consolidated financial statements of the Group are measured using its functional currency (see Note 2.19). Functional currency is the currency of the primary economic environment in which the Group operates.

## 2.2 Adoption of New and Amended PFRS

#### (a) Effective in Fiscal Year 2018 that are Relevant to the Group

The Group adopted for the first time the following amendments and annual improvements to PFRS, which are mandatorily effective for annual periods beginning on or after January 1, 2017, for its annual reporting period beginning May 1, 2017:

PAS 7 (Amendments) : Statement of Cash Flows – Disclosure Initiative

PAS 12 (Amendments) : Income Taxes – Recognition of Deferred

Tax Assets for Unrealized Losses

Annual Improvements to PFRS (2014-2016 Cycle)

PFRS 12 ; Disclosure of Interest in Other Entities –

Scope Clarification on Disclosure of Summarized Financial Information for Interests Classified as Held-for-Sale

Discussed in the succeeding page are the relevant information about these amendments and improvements.

(i) PAS 7 (Amendments), Statement of Cash Flows – Disclosure Initiative. The amendments are designed to improve the quality of information provided to users of financial statements about changes in an entity's debt and related cash flows (and non-cash changes). The amendments require an entity to provide disclosures that enable users to evaluate changes in liabilities arising from financing activities. An entity applies its judgment when determining the exact form and content of the disclosures needed to satisfy this requirement. Moreover, the amendments suggest a number of specific disclosures that may be necessary in order to satisfy the above requirement, including: (a) changes in liabilities arising from financing activities caused by changes in financing cash flows, foreign exchange rates or fair values, or obtaining or losing control of subsidiaries or other businesses; and, (b) a reconciliation of the opening and closing balances of liabilities arising from financing activities in the consolidated statement of financial position including those changes identified immediately above.

Management has applied these amendments in the current year and has not disclosed comparative figures as allowed by the transitional provisions. A reconciliation between the opening and closing balances of liabilities arising from financing activities, which includes both cash and non-cash changes, are presented in Note 18.3.

- (ii) PAS 12 (Amendments), Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses. The focus of the amendments is to clarify how to account for deferred tax assets related to debt instruments measured at fair value, particularly where changes in the market interest rate decrease the fair value of a debt instrument below cost. The amendments provide guidance in the following areas where diversity in practice previously existed: (a) existence of a deductible temporary difference; (b) recovering an asset for more than its carrying amount; (c) probable future taxable profit against which deductible temporary differences are assessed for utilization; and, (d) combined versus separate assessment of deferred tax asset recognition for each deductible temporary difference. The application of these amendments had no impact on the Group's consolidated financial statements.
- (iii) Annual Improvements to PFRS 2014-2016 Cycle. Among the improvements, PFRS 12, Disclosure of Interest in Other Entities, is relevant to the Group. The amendment clarifies that the disclosure requirements of PFRS 12 applies to interest in other entities classified as held-for-sale with practical concession in the presentation of summarized financial information. The amendment states that an entity need not present summarized financial information for interests in subsidiaries, associates, or joint ventures that are classified as held-for-sale. The application of these amendments did not have an impact on the Group's consolidated financial statements.

(b) Effective Subsequent to Fiscal Year 2018 but not Adopted Early

There are new PFRS, amendments, interpretations and annual improvements to existing standards effective for annual periods subsequent to fiscal year 2018, which are adopted by the FRSC. Management will adopt the following relevant pronouncements in accordance with their transitional provisions; and, unless otherwise stated, none of these are expected to have significant impact on the Group's consolidated financial statements:

- (i) PFRS 9 (2014), Financial Instruments (effective from January 1, 2018). This new standard on financial instruments will replace PAS 39, Financial Instruments: Recognition and Measurement, and PFRS 9 (2009, 2010 and 2013 versions). This standard contains, among others, the following:
  - three principal classification categories for financial assets based on the business model on how an entity is managing its financial instruments;
  - an expected credit loss (ECL) model in determining impairment of all financial assets that are not measured at fair value through profit or loss (FVTPL), which generally depends on whether there has been a significant increase in credit risk since initial recognition of a financial asset; and,
  - a new model on hedge accounting that provides significant improvements principally by aligning hedge accounting more closely with the risk management activities undertaken by entities when hedging their financial and non-financial risk exposures.

In accordance with the financial asset classification principle of PFRS 9 (2014), a financial asset is classified and measured at amortized cost if the asset is held within a business model whose objective is to hold financial assets in order to collect the contractual cash flows that represent solely payments of principal and interest (SPPI) on the principal outstanding. Moreover, a financial asset is classified and subsequently measured at fair value through other comprehensive income (FVTOCI) if it meets the SPPI criterion and is held in a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets. All other financial assets are measured at FVTPL.

In addition, PFRS 9 (2014) allows entities to make an irrevocable election to present subsequent changes in the fair value of an equity instrument that is not held for trading in other comprehensive income.

The accounting for embedded derivatives in host contracts that are financial assets is simplified by removing the requirement to consider whether or not they are closely related, and, in most arrangements, does not require separation from the host contract.

For liabilities, the standard retains most of the PAS 39 requirements which include amortized cost accounting for most financial liabilities, with bifurcation of embedded derivatives. The standard also requires changes in the fair value of an entity's own debt instruments caused by changes in its own credit quality to be recognized in other comprehensive income rather than in profit or loss.

Based on an assessment of the Group's financial assets and liabilities as at April 30, 2018, which has been limited to the facts and circumstances existing at that date, management has identified the following areas that are expected to be most impacted by the application of PFRS 9 (2014):

- On classification and measurement of the Group's financial assets, since
  the Group holds most financial assets to collect the associated cash
  flows, management is currently assessing the underlying types of cash
  flows to classify financial assets correctly. Management expects that
  majority of the Group's trade and other receivables will continue to be
  accounted for at amortised cost. However, a number of available-forsale (AFS) financial assets are likely to be measured at fair value through
  other comprehensive income as the cash flows are SPPI.
- Loan stocks classified as AFS financial assets and other financial assets are likely to be measured at fair value through profit or loss as the cash flows are not SPPI.
- The ECL model will apply to the Group's interest-bearing receivables and advances to associates. For other financial assets, the Group will apply a simplified model of recognizing lifetime ECL as these items do not have a significant financing component.
- The Group's equity securities, regardless of whether quoted or not, will be measured at fair value with changes in fair value presented either in profit or loss or in other comprehensive income. To present changes in other comprehensive income requires making an irrevocable designation on initial recognition or at the date of transition.
- Most of the financial liabilities of the Group are measured at amortized cost. Upon application of PFRS 9 (2014), management has assessed that the amortized cost classification for most of the financial liabilities will be retained.

(ii) PFRS 15, Revenue from Contracts with Customers (effective from January 1, 2018). This standard will replace PAS 18, Revenue, and PAS 11, Construction Contracts, the related Interpretations on revenue recognition: International Financial Reporting Interpretations Committee (IFRIC) 13, Customer Loyalty Programmes, IFRIC 15, Agreement for the Construction of Real Estate, IFRIC 18, Transfers of Assets from Customers, and Standing Interpretations Committee 31, Revenue – Barter Transactions Involving Advertising Services. This new standard establishes a comprehensive framework for determining when to recognize revenue and how much revenue to recognize. The core principle in the said framework is for an entity to recognize revenue to depict the transfer of promised goods or services to the customer in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Based on an assessment and comprehensive study of the Group's revenue streams as at April 30, 2018, which has been limited to the facts and circumstances existing at that date, management determined that its significant sources of revenues pertain to rentals from lease of on-line lottery equipment, maintenance and repair services, and telecommunication and integration services, revenue from motor distribution and dealership operations, and revenue from hotel operations.

Rental income is covered under PAS 17, *Leases*. Further, the Group's ELA does not contain non-lease components; hence, the Group does not expect the application of PFRS 15 to have an impact in its consolidated financial statements.

In relation to room revenues which are covered by PFRS 15, the Group's performance obligation is to transfer goods or services to a customer which often include bundle of services including supplying goods to be used within the hotel premises.

Revenue from distributions and dealership operations are recognized when all the risks and rewards of ownership have been transferred to the customer or upon completion of the agreed work.

The significant financing component of deposits received from customers for purchase of motor vehicles shall be accounted for when determining the transaction price of the motor vehicle sales.

- (iii) IFRIC 22, Foreign Currency Transactions and Advance Consideration Interpretation on Foreign Currency Transactions and Advance Consideration (effective from January 1, 2018). The interpretation provides more detailed guidance on how to account for transactions that include the receipt or payment of advance consideration in a foreign currency. The interpretation states that the date of the transaction, for the purpose of determining the exchange rate, is the date of initial recognition of the non-monetary asset (arising from advance payment) or liability (arising from advance receipt). If there are multiple payments or receipts in advance, a date of transaction is established for each payment or receipt. Management has initially assessed that this interpretation has no impact on the Group's consolidated financial statements.
- (iv) Annual Improvements to PFRS 2014-2016 Cycle. Among the mprovements, PAS 28 (Amendment), Investment in Associates Clarification on Fair Value through Profit or Loss Classification (effective from January 1, 2018) is relevant to the Group. The amendment clarifies that the option for venture capital organization, mutual funds and other similar entities to elect the fair value through profit or loss classification in measuring investments in associates and joint ventures shall be made at initial recognition, separately for each associate or joint venture. Management has initially assessed that this amendment has no impact on the Group's consolidated financial statements.
- (v) PAS 28 (Amendment), Investment in Associates Long-term Interest in Associates and Joint Venture (effective from January 1, 2019). The amendment clarifies that the scope exclusion in PFRS 9 (2014) applies only to ownership interests accounted for using the equity method. Thus, the amendment further clarifies that long-term interests in an associate or joint venture to which the equity method is not applied must be accounted for under PFRS 9 (2014), which shall also include long-term interests that, in substance, form part of the entity's net investment in an associate or joint venture. Management is currently assessing the impact of this amendment on the Group's consolidated financial statements.

- (vi) PFRS 9 (Amendment), Financial Instruments Prepayment Features with Negative Compensation (effective from January 1, 2019). The amendment clarifies that prepayment features with negative compensation attached to financial instruments may still qualify under the SPPI test. As such, the financial assets containing prepayment features with negative compensation may still be classified at amortized cost or at FVTOCI. Management is currently assessing the impact of this amendment on the Group's consolidated financial statements.
- (vii) PFRS 16, Leases (effective from January 1, 2019). The new standard will eventually replace PAS 17.

For lessees, it requires to account for leases "on-balance sheet" by recognizing a "right-of-use" asset and a lease liability. The lease liability is initially measured as the present value of future lease payments. For this purpose, lease payments include fixed, non-cancellable payments for lease elements, amounts due under residual value guarantees, certain types of contingent payments and amounts due during optional periods to the extent that extension is reasonably certain. In subsequent periods, the "right-of-use" asset is accounted for similar to a purchased asset subject to depreciation or amortization. The lease liability is accounted for similar to a financial liability which is amortized using the effective interest method. However, the new standard provides important reliefs or exemptions for short-term leases and leases of low value assets. If these exemptions are used, the accounting is similar to operating lease accounting under PAS 17 where lease payments are recognized as expenses on a straight-line basis over the lease term or another systematic basis (if more representative of the pattern of the lessee's benefit).

For lessors, lease accounting is similar to PAS 17's. In particular, the distinction between finance and operating leases is retained. The definitions of each type of lease, and the supporting indicators of a finance lease, are substantially the same as PAS 17's. The basic accounting mechanics are also similar, but with some different or more explicit guidance in few areas. These include variable payments, sub-leases, lease modifications, the treatment of initial direct costs and lessor disclosures.

Management is currently assessing the impact of this new standard on the Group's consolidated financial statements.

(viii) IFRIC 23, Uncertainty over Income Tax Treatments (effective from January 1, 2019). The interpretation provides clarification on the determination of taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates when there is uncertainty over income tax treatments. The core principle of the interpretation requires the Group to consider the probability of the tax treatment being accepted by the taxation authority. When it is probable that the tax treatment will be accepted, the determination of the taxable profit, tax bases, unused tax losses, unused tax credits, and tax rates shall be on the basis of the accepted tax treatment. Otherwise, the Group has to use the most likely amount or the expected value, depending on the surrounding circumstances, in determining the tax accounts identified immediately above. Management is currently assessing the impact of this interpretation on the Group's consolidated financial statements.

- (ix) Annual Improvements to PFRS 2015-2017 Cycle. Among the improvements, the following amendments which are effective from January 1, 2019 are relevant to the Group but have no impact on the Group's consolidated financial statements as these amendments merely clarify existing requirements:
  - PAS 12 (Amendments), Income Taxes Tax Consequences of Dividends. The
    amendments clarify that all income tax consequence of dividend payments
    should be recognized in profit or loss.
  - PAS 23 (Amendments), Borrowing Costs Eligibility for Capitalization. The amendments clarify that any specific borrowing which remains outstanding after the related qualifying asset is ready for its intended purpose, such borrowing will then form part of the entity's general borrowings when calculating the capitalization rate for capitalization purposes.
- PFRS 10 (Amendments), Consolidated Financial Statements, and PAS 28 (Amendments), Investments in Associates and Joint Ventures Sale or Contribution of Assets between an Investor and its Associates or Joint Venture (effective date deferred indefinitely). The amendments to PFRS 10 require full recognition in the investor's financial statements of gains or losses arising on the sale or contribution of assets that constitute a business as defined in PFRS 3, Business Combinations, between an investor and its associate or joint venture. Accordingly, the partial recognition of gains or losses (i.e., to the extent of the unrelated investor's interests in an associate or joint venture) only applies to those sale or contribution of assets that do not constitute a business. Corresponding amendments have been made to PAS 28 to reflect these changes. In addition, PAS 28 has been amended to clarify that when determining whether assets that are sold or contributed constitute a business, an entity shall consider whether the sale or contribution of those assets is part of multiple arrangements that should be accounted for as a single transaction.

#### 2.3 Basis of Consolidation

The Group's consolidated financial statements comprise the accounts of the Parent Company and its subsidiaries as enumerated in Note 1, after the elimination of intercompany transactions. All intercompany assets, liabilities, equity, income, expenses and cash flows relating to transactions between entities under the Group, are eliminated in full on consolidation. Unrealized profits and losses from intercompany transactions that are recognized in assets are also eliminated in full. Intercompany losses that indicate impairment are recognized in the consolidated financial statements.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting principles.

# (a) Investments in Subsidiaries

Subsidiaries are all entities (including structured entities, if any) over which the Group has control. The Group controls an entity when it is has the power over the investee, it is exposed, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are consolidated from the date the Group obtains control.

The Parent Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of the three elements of controls indicated above. Accordingly, entities are deconsolidated from the date that control ceases.

The acquisition method is applied to account for acquired subsidiaries. This requires recognizing and measuring the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The consideration transferred for the acquisition of a subsidiary is the fair value of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group, if any. The consideration transferred also includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Acquisition-related costs are expensed as incurred and subsequent change in the fair value of contingent consideration is recognized directly in profit or loss.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree, either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any existing equity interest in the acquiree over the acquisition-date fair value of the identifiable net assets acquired is recognized as goodwill (see Note 2.12). If the consideration transferred is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly as gain in profit or loss.

#### (b) Investments in Associates

Associates are those entities over which the Parent Company is able to exert significant influence but not control and which are neither subsidiaries nor interests in a joint arrangement. Investments in associates are initially recognized at cost and subsequently accounted for using the equity method from the date on which the entity becomes an associate.

Acquired investment in associate is subject to the purchase method of accounting. Goodwill represents the excess of acquisition cost over the fair value of the Parent Company's share of the identifiable net assets over the acquire at the date of acquisition. Any goodwill or fair value adjustment attributable to the Parent Company's share in the associate is included in the amount recognized as Investment in associates account.

All subsequent changes to the ownership interest in the equity of the associates are recognized in the Group's carrying amount of the investments. Changes resulting from the profit or loss generated by the associates are credited or charged against the Equity Share in Net Income (Losses) of Associates account in the consolidated statement of comprehensive income.

Impairment loss is provided when there is objective evidence that the investment in an associate will not be recovered (see Note 2.18).

Changes resulting from other comprehensive income of the associates or items recognized directly in the associates' equity are recognized in other comprehensive income or equity of the Parent Company, as applicable. However, when the Parent Company's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the Parent Company does not recognize further losses, unless it has commitments, incurred obligations or made payments on behalf of the associate. If the associate subsequently reports profit, the investor resumes recognizing its share of those profits only after its share of the profits exceeds the accumulated share of losses that has previously not been recognized.

Distributions received from the associates are accounted for as a reduction of the carrying value of the investment.

# (c) Transactions with Non-controlling Interests

The Group transactions with non-controlling interests that do not result to loss of control are accounted for as equity transaction – that is, as transaction with the owners of the Group with their capacity as owners. The difference between any consideration paid and the relevant share acquired of the carrying value of the net assets of the subsidiary is recognized in equity. Disposals of equity investments to non-controlling interests result in gains and losses that are also recognized in equity.

When the Group ceases to have control over a subsidiary, any retained interest in the entity is remeasured to its fair value, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amount previously recognized in other comprehensive income in respect of that entity is accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

The Parent Company holds interest in various subsidiaries and associates as presented in Notes 1.2 and 13.

#### 2.4 Financial Assets

Financial assets are recognized when the Group becomes a party to the contractual terms of the financial instrument. Financial assets, other than those designated and effective as hedging instruments, are classified into the following categories: financial assets at FVTPL, loans and receivables, held-to-maturity (HTM) investments and AFS financial assets. Financial assets are assigned to the different categories by management on initial recognition, depending on the purpose for which the investments were acquired.

Regular purchases and sales of financial assets are recognized on their trade date. All financial assets that are not classified as at FVTPL are initially recognized at fair value plus any directly attributable transaction costs. Financial assets carried at FVTPL are initially recorded at fair value and transaction costs related to it are recognized in profit or loss.

A more detailed description of categories of financial assets relevant to the Group is as follows:

# (a) Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivables. They are included in current assets, except for maturities greater than 12 months after the end of each reporting period which are classified as non-current assets.

The Group's financial assets categorized as loans and receivables are presented as Cash and Cash Equivalents, Trade and Other Receivables, Advances to Associates and Refundable deposits under Prepayments and Other Current Assets account in the consolidated statement of financial position. Cash and cash equivalents are defined as cash on hand, demand deposits and short-term, highly liquid investments with original maturities of three months or less, readily convertible to known amounts of cash and which are subject to insignificant risk of changes in value.

Loans and receivables are subsequently measured at amortized cost using the effective interest method, less impairment loss, if any. Impairment loss is provided when there is objective evidence that the Group will not be able to collect all amounts due to it in accordance with the original terms of the receivables. The amount of the impairment loss is determined as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred), discounted at the financial asset's original effective interest rate or current effective interest rate determined under the contract if the loan has a variable interest rate.

The carrying amount of the asset shall be reduced either directly or through the use of an allowance account. The amount of the loss shall be recognized in profit or loss.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the previously recognized impairment loss is reversed by adjusting the allowance account. The reversal shall not result in a carrying amount of the financial asset that exceeds what the amortized cost would have been had the impairment not been recognized at the date of the impairment is reversed. The amount of the reversal is recognized in the profit or loss.

# (b) AFS Financial Assets

This category includes non-derivative financial assets that are either designated to this category or do not qualify for inclusion in any of the other categories of financial assets. They are included in non-current assets under the Available-for-Sale Financial Assets account in the consolidated statement of financial position unless management intends to dispose of the investment within 12 months from the end of the reporting period.

All financial assets within this category are subsequently measured at fair value. Gains and losses from changes in fair value are recognized in other comprehensive income and are reported as part of Revaluation Reserves account in equity, except for interest and dividend income which are recognized in profit or loss.

When the financial asset is disposed of or is determined to be impaired, the cumulative fair value gains or losses recognized in other comprehensive income is reclassified from equity to profit or loss and is presented as reclassification adjustment within other comprehensive income even though the financial asset has not been derecognized.

Reversal of impairment losses is recognized in other comprehensive income, except for financial assets that are debt securities which are recognized in profit or loss only if the reversal can be objectively related to an event occurring after the impairment loss was recognized.

All income and expenses, including impairment losses, relating to financial assets that are recognized in profit or loss are presented as part of Finance Income or Finance Costs and Other Charges account in the consolidated statement of comprehensive income.

For investments that are actively traded in organized financial markets, fair value is determined by reference to stock exchange-quoted market bid prices at the close of business at the end of the reporting period. For investments where there is no quoted market price, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows (such as dividend income) of the underlying net asset base of the investment.

Non-compounding interest, dividend income and other cash flows resulting from holding financial assets are recognized in profit or loss when earned, regardless of how the related carrying amount of financial assets is measured.

The financial assets are derecognized when the contractual rights to receive cash flows from the financial instruments expire, or when the financial assets and all substantial risks and rewards of ownership have been transferred to another party. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognize the financial asset and also recognizes a collateralized borrowing for the proceeds received.

#### 2.5 Inventories

Inventories are valued at the lower of cost and net realizable value. Cost is determined using specific identification for vehicles, moving average cost method for spare parts and accessories and first-in, first-out method for all other inventories. The cost of inventories include all costs directly attributable to acquisitions, such as the purchase price, import duties and other taxes that are not subsequently recoverable from taxing authorities.

Vehicles on consignment from manufacturers are included in inventories when substantially all of the principal benefits and inherent risks rest with the Group. The corresponding consignment liability after deducting any deposits is included under Loans Payable and Borrowings, as manufacturers' vehicle stocking loans.

Net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion, if any, and the estimated costs necessary to make the sale. Net realizable value of spare parts inventory is the current replacement cost while the net realizable value of vehicles is fair value less estimated cost to sell.

# 2.6 Prepayments and Other Assets

Prepayments and other assets pertain to other resources controlled by the Group as a result of past events. They are recognized in the consolidated financial statements when it is probable that the future economic benefits will flow to the entity and the asset has a cost or value that can be measured reliably.

Other recognized assets of similar nature, where future economic benefits are expected to flow to the Group beyond one year after the end of the reporting period (or in the normal operating cycle of the business, if longer), are classified as non-current assets.

# 2.7 Property and Equipment

Property and equipment are stated at cost less accumulated depreciation and amortization and any impairment in value.

The cost of an asset comprises its purchase price and directly attributable costs of bringing the asset to working condition for its intended use. Expenditures for additions, major improvements and renewals are capitalized; expenditures for repairs and maintenance are charged to expense as incurred.

Computers and on-line lottery equipment are depreciated on a straight-line basis over the shorter of eight years or the remaining term of the lease agreement with PCSO. Leasehold improvements are amortized over the shorter of the lease term or estimated useful lives of the improvements.

Depreciation on all other classes of property and equipment, except for land which is not subject to depreciation, is computed using the straight-line basis over the estimated useful lives of the assets as follows:

Buildings	50 years
Workshop equipment	5-10 years
Office furniture, fixtures and equipment	5 years
Communication equipment	5 years
Hotel and kitchen equipment and utensils	5 years
Transportation equipment	3-5 years

Construction in progress represents properties under construction and is stated at cost. The account is not depreciated until such time that the assets are completed and available for use.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (see Note 2.18).

Fully depreciated and amortized assets are retained in the accounts until they are no longer in use and no further charge for depreciation and amortization is made in respect of those assets.

The residual values, estimated useful lives and method of depreciation and amortization of property and equipment are reviewed, and adjusted if appropriate, at the end of each reporting period.

An item of property and equipment, including the related accumulated depreciation, amortization and impairment loss, is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the period the item is derecognized.

## 2.8 Investment Property

Investment property is property held either to earn rental income or for capital appreciation or for both, but not for sale in the ordinary course of business, use in the production or supply of goods or services or for administrative purposes. This account also includes property held for undetermined use.

Investment property is accounted for under the fair value model. It is revalued annually and is presented in the consolidated statement of financial position at its market value.

Any gain or loss resulting from either a change in the fair value or the sale of an investment property is immediately recognized in profit or loss in the consolidated statement of comprehensive income.

Investment property is derecognized upon disposal or when permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gain or loss on the retirement or disposal of an investment property is recognized in profit or loss in the year of retirement or disposal.

Expenditures incurred after the investment property have been put into operations, such as repairs and maintenance costs, are normally charged to profit or loss in the period in which the costs are incurred.

Transfers are made to investment properties when, and only when, there is a change in use evidenced by ending of owner occupation, commencement of an operating lease to another party or ending of construction or development.

When an owner-occupied property is transferred to investment property due to change in use, the property is revaluated at the date of transfer. Any difference between the revalued amount and the carrying amount of the property is recognized in other comprehensive income and in equity under Revaluation Reserves account. When the property is disposed, the amount recognized under Revaluation Reserves is transferred directly to Retained Earnings.

# 2.9 Intangible Assets

Intangible assets include goodwill, dealership rights and customer relationship which are accounted for under the cost model. The costs of dealership rights and customer relationship were determined using a valuation approach based on estimated economic benefits of these assets over multiple time periods.

Goodwill and dealership rights have indefinite useful lives; hence, these are not amortized, but are reviewed for impairment at least annually (see Notes 2.12 and 2.18). Customer relationship is amortized over the estimated useful life of 10 years.

When these assets are retired or otherwise disposed of, the cost and the related accumulated impairment in value are removed from the accounts. Any resulting gain or loss is credited to or charged against current operations.

#### 2.10 Financial Liabilities

Financial liabilities, which pertain to Trade and Other Payables (except for tax-related liabilities) and Loans Payable and Borrowings, are recognized when the Group becomes a party to the contractual terms of the instrument. All interest-related charges incurred on a financial liability are recognized as an expense in profit or loss under the Finance Costs and Other Charges account in the consolidated statement of comprehensive income.

Financial liabilities are recognized initially at their fair values and subsequently measured at amortized cost, using effective interest method for maturities beyond one year, less settlement payments.

Loans payable and borrowings are raised for support of long-term funding of operations and vehicle stock financing. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are charged to profit or loss except for any capitalized borrowing cost, on an accrual basis using the effective interest method and are added to the carrying amount of the instrument to the extent that these are not settled in the period in which they arise.

Financial liabilities are classified as current liabilities if payment is due to be settled within one year or less after the end of the reporting period (or in the normal operating cycle of the business, if longer), or the Group does not have an unconditional right to defer settlement of the liability for at least 12 months after the end of the reporting period. Otherwise, these are presented as non-current liabilities.

Financial liabilities are derecognized from the consolidated statement of financial position only when the obligations are extinguished either through discharge, cancellation or expiration. The difference between the carrying amount of the financial liability derecognized and the consideration paid or payable is recognized in profit or loss.

# 2.11 Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the resulting net amount, considered as a single financial asset or financial liability, is reported in the consolidated statement of financial position when there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The right of set-off must be available at the end of the reporting period, that is, it is not contingent on future event. It must also be enforceable in the normal course of business, in the event of default, and in the event of insolvency or bankruptcy; and, must be legally enforceable for both entity and all counterparties to the financial instruments.

#### 2.12 Business Combination

Business acquisitions are accounted for using the acquisition method of accounting.

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary at the date of acquisition. Subsequent to initial recognition, goodwill is measured at cost less any accumulated impairment losses. Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversed (see Note 2.18).

For the purpose of impairment testing, goodwill is allocated to cash-generating units or groups of cash-generating units that are expected to benefit from the business combination in which the goodwill arose. The cash-generating units or groups of cash-generating units are identified according to operating segment.

Gains and losses on the disposal of an interest in a subsidiary include the carrying amount of goodwill relating to it.

If the business combination is achieved in stages, the acquirer is required to remeasure its previously held equity interest in the acquiree at its acquisition-date fair value and recognize the resulting gain or loss, if any, in the profit or loss or other comprehensive income, as appropriate.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 37, Provisions, Contingent Liabilities and Contingent Assets, either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is accounted for within equity.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the acquirer shall report in its financial statements provisional amounts for the items for which the accounting is incomplete. During the measurement period, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect the new information obtained about facts and circumstances that existed as at the acquisition date and, if known, would have affected the measurement of the amounts recognized as at that date. During the measurement period, the acquirer shall also recognize additional assets or liabilities if new information obtained about facts and circumstances that existed as of those assets and liabilities as at the acquisition date and, if known, would have resulted in the recognition of those assets and liabilities as at that date. The measurement period ends as soon as the acquirer receives the information it was seeking about facts and circumstances that existed as at the acquisition date or learns that more information is not obtainable. However, the measurement period shall not exceed one year from the acquisition date.

# 2.13 Segment Reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the Group's Strategic Steering Committee (SSC), its chief operating decision-maker. The SSC is responsible for allocating resources and assessing performance of the operating segments.

In identifying its operating segments, management generally follows the Group's products and service lines as disclosed in Note 5, which represent the main products and services provided by the Group.

Each of these operating segments is managed separately as each of these service lines requires different technologies and other resources as well as marketing approaches. All inter-segment transfers are carried out at arm's length prices.

The measurement policies the Group uses for segment reporting under PFRS 8, Operating Segments, are the same as those used in its consolidated financial statements.

In addition, corporate assets which are not directly attributable to the business activities of any operating segment are not allocated to a segment.

There have been no changes from prior periods in the measurement methods used to determine reported segment profit or loss.

# 2.14 Provisions and Contingencies

Provisions are recognized when present obligations will probably lead to an outflow of economic resources and they can be estimated reliably even if the timing or amount of the outflow may still be uncertain. A present obligation arises from the presence of a legal or constructive obligation that has resulted from past events.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available at the end of the reporting period, including the risks and uncertainties associated with the present obligation. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. When time value of money is material, long-term provisions are discounted to their present values using a pretax rate that reflects market assessments and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense. Provisions are reviewed at the end of each reporting period and adjusted to reflect the current best estimate.

In those cases where the possible outflow of economic resource as a result of present obligations is considered improbable or remote, or the amount to be provided for cannot be measured reliably, no liability is recognized in the consolidated financial statements. Similarly, probable inflows of economic benefits to the Group that do not yet meet the recognition criteria of an asset are considered contingent assets; hence, are not recognized in the consolidated financial statements. On the other hand, any reimbursement that the Group can be virtually certain to collect from a third party with respect to the obligation is recognized as a separate asset not exceeding the amount of the related provision.

# 2.15 Equity

Capital stock represents the nominal value of shares that have been issued.

Treasury shares are shares reacquired by the Parent Company and are stated at the cost of reacquiring such shares. These are deducted from equity until the shares are cancelled, reissued or disposed of.

Revaluation reserves represent unrealized fair value gains and losses on AFS financial assets, accumulated actuarial gains and losses arising from remeasurement of post-employment benefit obligation, and revaluation surplus arising from transfers of owner-occupied properties to investment property, net of tax.

Other reserves represent the gain or loss on change in equity share in a subsidiary.

Translation adjustments represent the adjustments resulting from the translation of foreign-currency denominated financial statements of a foreign subsidiary into the Group's functional and presentation currency.

Retained earnings, the appropriated portion of which is not available for dividend declaration, represent all current and prior period results of operations as reported in the profit or loss section of the consolidated statement of comprehensive income, reduced by the amounts of dividends declared.

## 2.16 Revenue and Expense Recognition

Revenue comprises revenue from sales of goods and rendering of services measured by reference to the fair value of consideration received or receivable by the Group for goods sold and services rendered, excluding value-added tax (VAT).

Revenue is recognized to the extent that the revenue can be reliably measured; it is probable that the economic benefits will flow to the Group; and, the costs incurred or to be incurred can be measured reliably. The specific recognition criteria presented below must also be met before revenues are recognized.

- (a) Rental revenue from lease of on-line lottery equipment, maintenance and repair services, and telecommunication and integration services Revenue is recognized when services to the customer were performed based on certain percentages of gross receipts from lottery ticket sales.
- (b) Revenue from motor distribution and dealership operations Revenue from distributions and dealership operations is recognized as follows:
  - (i) Sale of vehicles, parts and accessories Revenue is recognized when substantially all the risks and rewards of ownership have been transferred to the customer.
  - (ii) Servicing and bodyshop sales Revenue is recognized on completion of the agreed work.
- (c) Revenue from hotel operations Revenue from hotel operations is categorized as follows:
  - (i) Room revenues Revenue is recognized when the services are rendered.
  - (ii) Sale of food, beverages and others Revenue is recognized upon delivery to and receipt of goods by the customer.
- (d) Interest income Revenue is recognized as the interest accrues taking into account the effective yield on the asset.
- (e) Dividends Revenue is recognized when the right to receive payments is established.
- (f) Other income Revenue is recognized as the excess standard input VAT over actual input VAT on transactions with the government.

Costs and expenses are recognized in profit or loss upon utilization of the goods or services or at the date these are incurred. All finance costs are reported in profit or loss on an accrual basis, except capitalized borrowing costs which are included as part of the cost of the related qualifying asset (see Note 2.22).

#### 2.17 Leases

The Group accounts for its leases as follows:

(a) Group as Lessee

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are recognized as expense in profit or loss on a straight-line basis over the lease term. Associated costs, such as repairs and maintenance and insurance, are expensed as incurred.

# (b) Group as Lessor

Lease which do not transfer to the lessee substantially all the risks and benefits of ownership of the asset are classified as operating lease. Lease income from operating lease is recognized in profit or loss equivalent to a certain percentage of the gross receipts from all PCSO's ticket sales subject to an annual minimum fee as prescribed in the ELA with PCSO.

The Group determines whether an arrangement is, or contains, a lease based on the substance of the arrangement. It makes an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

# 2.18 Impairment of Non-financial Assets

The Group's inventories, property and equipment, investments in associates, intangible assets with finite lives, and other non-financial assets are subject to impairment testing. Goodwill and dealership rights are tested for impairment at least annually. All other individual assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). As a result, assets are tested for impairment either individually or at the cash-generating unit level.

Impairment loss is recognized in profit or loss for the amount by which the asset's or cash-generating unit's carrying amount exceeds its recoverable amounts which is the higher of its fair value less costs to sell and its value in use. In determining value in use, management estimates the expected future cash flows from each cash-generating unit and determines the suitable interest rate in order to calculate the present value of those cash flows. The data used for impairment testing procedures are directly linked to the Group's latest approved budget, adjusted as necessary to exclude the effects of asset enhancements. Discount factors are determined individually for each cash-generating unit and reflect management's assessment of respective risk profiles, such as market and asset-specific risk factors.

All assets, except goodwill, are subsequently reassessed for indications that an impairment loss previously recognized may no longer exist and the carrying amount of the asset is adjusted to the recoverable amount resulting in the reversal of the impairment loss.

# 2.19 Foreign Currency Transactions and Translation

#### (a) Transactions and Balances

Except for H.R. Owen which uses the British Pounds (GBP) as its functional currency, the accounting records of the Group are maintained in Philippine pesos. Foreign currency transactions during the year are translated into the functional currency at exchange rates which approximate those prevailing on transaction dates.

Foreign currency gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized under Other Income (Charges) section in the consolidated statement of comprehensive income.

(b) Translation of Financial Statements of Foreign Subsidiaries

The operating results and financial position of H.R. Owen, which are measured in GBP, its functional currency, are translated to Philippine pesos, the Group's functional currency, as follows:

- (i) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the end of the reporting period;
- (ii) Income and expenses for each profit or loss account are translated at the monthly average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions); and,
- (iii) All resulting exchange differences are recognized in other comprehensive income.

On consolidation, exchange differences arising from the translation of the net investment in H.R. Owen are recognized as Translation Adjustment in the consolidated statement of comprehensive income. As this entity is not a wholly owned subsidiary, the translation adjustments are allocated between the Parent Company's shareholders and minority interest. When a foreign operation is partially disposed of or sold, such exchange differences are recognized in the consolidated statement of comprehensive income as part of gains or loss on sale.

Goodwill arising on the acquisition of a foreign entity is treated as asset of the foreign entity and translated at closing rate on each of the reporting date.

The translation of the financial statements into Philippine pesos should not be construed as a representation that the GBP amounts could be converted into Philippine peso amounts at the translation rates or at any other rates of exchange.

#### 2.20 Related Party Transactions and Relationships

Related party transactions are transfers of resources, services or obligations between the Group and its related parties, regardless whether a price is charged.

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. These parties include: (a) individuals owning, directly or indirectly through one or more intermediaries, control or are controlled by, or under common control with the Group; (b) associates; (c) individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the Group and close members of the family of any such individual; and, (d) the Group's post-employment plans.

In considering each possible related party relationship, attention is directed to the substance of the relationship and not merely on the legal form.

# 2.21 Employee Benefits

The Group provides post-employment benefits to employees through defined benefit plans, as well as various defined benefit contribution plans, and other employee benefits which are recognized as follows:

# (a) Post-employment Defined Benefit Plan

A defined benefit plan is a post-employment plan that defines an amount of post-employment benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and salary. The legal obligation for any benefits from this kind of post-employment plan remains with the Group, even if plan assets for funding the defined benefit plan have been acquired. Plan assets may include assets specifically designated to a long-term benefit fund, as well as qualifying insurance policies.

The Group's defined benefit post-employment plan covers all regular full-time employees. PGMC's pension plan is tax-qualified, noncontributory and administered by a trustee while H.R. Owen's pension plan operates on a pre-funded basis and is also administered by a trustee. PHPI, on the other hand, has an unfunded, non-contributory post-employment plan.

The liability recognized in the consolidated statement of financial position for a defined benefit plan is the present value of the defined benefit obligation (DBO) at the end of the reporting period less the fair value of plan assets. The DBO is calculated annually by independent actuaries using the projected unit credit method. The present value of the DBO is determined by discounting the estimated future cash outflows using a discount rate derived from the interest rates of a zero coupon government bond that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related post-employment liability.

Remeasurements, comprising of actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions and the return on plan assets (excluding amount included in net interest) are reflected immediately in the consolidated statement of financial position with a charge or credit recognized in other comprehensive income in the period in which they arise. Net interest is calculated by applying the discount rate at the beginning of the period, taking account of any changes in the net defined benefit liability or asset during the period as a result of contributions and benefit payments. Net interest is reported as part of Finance Costs and Other Charges or Finance Income account in the consolidated statement of comprehensive income. Past service costs are recognized immediately in profit or loss in the period of a plan amendment or curtailment.

# (b) Post-employment Defined Contribution Plans

A defined contribution plan is a post-employment plan under which the Group pays fixed contributions into an independent entity. The Group has no legal or constructive obligations to pay further contributions after payment of the fixed contribution. The contributions recognized in respect of defined contribution plans are expensed as they fall due. Liabilities or assets may be recognized if underpayment or prepayment has occurred and are included in current liabilities or current assets as they are normally of a short-term nature.

# (c) Compensated Absences

Compensated absences are recognized for the number of paid leave days (including holiday entitlement) remaining at the end of the reporting period. They are included in the Trade and Other Payables account of the consolidated statement of financial position at the undiscounted amount that the Group expects to pay as a result of the unused entitlement.

# 2.22 Borrowing Costs

For financial reporting purposes, borrowing costs are recognized as expenses in the period in which they are incurred, except to the extent that they are capitalized. Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset (i.e., an asset that takes a substantial period of time to get ready for its intended use or sale) are capitalized as part of the cost of such asset. The capitalization of borrowing costs commences when expenditures for the asset and borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalization ceases when substantially all such activities are complete.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization.

For income tax purposes, interest and other borrowing costs are charged to expense when incurred.

#### 2.23 Income Taxes

Tax expense recognized in profit or loss comprises the sum of current tax and deferred tax not recognized in other comprehensive income or directly in equity, if any.

Current tax assets or liabilities comprise those claims from, or obligations to, fiscal authorities relating to the current or prior reporting period, that are uncollected or unpaid at the end of reporting period. They are calculated using the tax rates and tax laws applicable to the fiscal periods to which they relate, based on the taxable profit for the year. All changes to current tax assets or liabilities are recognized as a component of tax expense in profit or loss.

Deferred tax is accounted for using the liability method on temporary differences at the end of the reporting period between the tax base of assets and liabilities and their carrying amounts for financial reporting purposes. Under the liability method, with certain exceptions, deferred tax liabilities are recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and the carry forward of unused tax losses and unused tax credits to the extent that it is probable that taxable profit will be available against which the deferred income tax asset can be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will be available to allow such deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled provided such tax rates have been enacted or substantively enacted at the end of the reporting period.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. For purposes of measuring deferred tax liabilities and deferred tax assets for investment properties that are measured using the fair value model, the carrying amounts of such properties are presumed to be recovered entirely through sale, unless the presumption is rebutted, that is, when the investment property is depreciable and is held within the business model whose objective is to consume substantially all of the economic benefits embodied in the investment property over time, rather than through sale.

Most changes in deferred tax assets or liabilities are recognized as a component of tax expense in profit or loss, except to the extent that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

Deferred tax assets and deferred tax liabilities are offset if the Group has a legally enforceable right to set-off current tax assets against current tax liabilities and the deferred taxes relate to the same entity and the same taxation authority.

## 2.24 Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net profit attributable to equity holders of the Parent Company by the weighted average number of shares issued and outstanding, adjusted retroactively for any stock dividend, stock split or reverse stock split declared during the current period.

Diluted EPS is computed by adjusting the weighted average number of ordinary shares outstanding to assume conversion of dilutive potential shares (see Note 25).

## 2.25 Events After the End of the Reporting Period

Any post-year-end event that provides additional information about the Group's consolidated financial position at the end of the reporting period (adjusting event) is reflected in the consolidated financial statements. Post-year-end events that are not adjusting events, if any, are disclosed when material to the consolidated financial statements.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and related notes. Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may ultimately vary from these estimates.

# 3.1 Critical Management Judgments in Applying Accounting Policies

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimation, which have the most significant effect on the amounts recognized in the consolidated financial statements:

# (a) Impairment of AFS Financial Assets

The determination when an investment is other-than-temporarily impaired requires significant judgment. In making this judgment, the Group evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost, and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flows.

Based on the recent evaluation of information and circumstances affecting the Group's AFS financial assets, management has recognized impairment losses on certain AFS financial assets in 2018, 2017 and 2016 as disclosed in Note 11. Future changes in those information and circumstances might significantly affect the carrying amount of the assets.

# (b) Distinction Between Operating and Finance Leases

The Group has entered into various lease agreements. Critical judgment was exercised by management to distinguish each lease agreement as either an operating or finance lease by looking at the transfer or retention of significant risk and rewards of ownership of the properties covered by the agreements. Failure to make the right judgment will result in either overstatement or understatement of assets and liabilities. As of April 30, 2018 and 2017, management determined that the Group's current lease agreements are operating leases.

#### (c) Amortization of Leasehold Improvement

The Group constructed an improvement over the leased premises under an operating lease agreement with the lessor. Critical judgment was exercised by management in determining the amortization period of the improvement. Policy adopted by the Group is discussed in Note 2.7.

#### (d) Determining Control, Joint Control or Significant Influence

Judgment is exercised in determining whether the Group has control, joint control or significant influence over an entity. In assessing each interest over an entity, the Group considers voting rights, representation on the board of directors or equivalent governing body of the investee, participation in policy-making process and all other facts and circumstances, including terms of any contractual arrangement.

# (e) Distinction Between Investment Property and Owner-managed Property

The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. In 2018, the Group transferred certain owner-managed property to investment property due to a change in use, evidenced by the end of owner-occupation and commencement of an operating lease to another party. The details of the Group's investment property are disclosed in Note 15.

# (f) Recognition of Provisions and Contingencies

Judgment is exercised by management to distinguish between provisions and contingencies. Policies on recognition and disclosure of provision and contingencies are discussed in Note 2.14 and relevant disclosures of commitments and contingencies are presented in Note 28.

# 3.2 Key Sources of Estimation Uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next reporting period:

# (a) Impairment of Trade and Other Receivables and Advances to Associates

Adequate amount of allowance for impairment is provided for specific and groups of accounts, where objective evidence of impairment exists. The Group evaluates the amount of allowance for impairment based on available facts and circumstances affecting the collectability of the accounts, including, but not limited to, the length of the Group's relationship with the counterparties, the counterparties' current credit status, average age of accounts, collection experience and historical loss experience. The methodology and assumptions used in estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

The carrying value of trade and other receivables and its analysis of allowance for impairment and the carrying value of advances to associates are shown in Notes 8 and 13, respectively.

#### (b) Measurement of AFS Financial Assets

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net base of the instrument. The amount of changes in fair value would differ if the Group utilized different valuation methods and assumptions. Any change in fair value of these financial assets would affect comprehensive income. For investments where fair value is not reliably determinable either through reference of similar instruments or valuation techniques, these are carried at cost.

The carrying value of the Group's AFS financial assets and the amount of fair value changes therein are disclosed in Note 11.

# (c) Estimation of Useful Lives of Property and Equipment and Customer Relationship

The Group estimates the useful lives of property and equipment and customer relationship based on the period over which the assets are expected to be available for use. The estimated useful lives of property and equipment and customer relationship are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

Based on management's assessment as at April 30, 2018 and 2017, there is no change in estimated useful lives of property and equipment and customer relationship during those years (see Notes 12 and 14).

On the other hand, management assessed that the acquired dealership rights resulting from the acquisition of H.R. Owen have indefinite useful lives as management has the intention and capacity to renew the dealership agreements with manufacturers indefinitely and that the Group will benefit from the use of such dealership rights over the foreseeable future (see Note 14). Further, these agreements were in effect for a long period (i.e., 70 to 80 years ago for Bentley dealership agreements and prior to 1990 for Ferrari and Lamborghini dealership agreements) and that there has been no compelling challenge to maintain the agreements historically.

The carrying amounts of property and equipment and customer relationship are analyzed in Notes 12 and 14, respectively.

Actual results, however, may vary due to changes in estimates brought about by changes in factors mentioned above.

#### (d) Fair Value Measurement of Investment Property

The Group's investment property is carried at fair value at the end of the reporting period. The fair value is determined by reference to market-based evidence, which is the amount for which the assets could be exchanged between a knowledgeable willing buyer and seller in an arm's length transaction as at the valuation date. Such amount is influenced by different factors including the location and specific characteristics of the property (e.g., size, features, and capacity), quantity of comparable properties available in the market, and economic condition and behavior of the buying parties. A significant change in these elements may affect prices and the value of the assets.

The purchase price of the Group's investment property acquired in 2018 and 2017 approximates its fair value as at April 30, 2018 and 2017. The details of the Group's investment property are disclosed in Note 15.

# (e) Valuation of Financial Assets Other than Trade and Other Receivables and Advances to Associates

The Group carries certain financial assets at fair value, which requires the extensive use of accounting estimates and judgment. In cases when active market quotes are not available, fair value is determined by reference to the current market value of another instrument which is substantially the same or is calculated based on the expected cash flows of the underlying net base of the instrument.

The carrying values of AFS financial assets and the amounts of fair value changes recognized on those assets are disclosed in Note 11.

# (f) Determination of Net Realizable Value of Inventories

In determining the net realizable value of inventories, management takes into account the most reliable evidence available at the dates the estimates are made. The Group's inventories are affected by certain factors which may cause inventory obsolescence. Moreover, future realization of the carrying amounts of inventories as presented in Note 9 is affected by price changes in different market segments in which the Group operates. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next reporting period.

The amount of allowance for inventory writedown made by management are based on, among others, age and status of inventories and the Group's past experience. The net realizable value of inventories and analysis of allowance for inventory writedown are presented in Note 9.

# (g) Business Combinations

On initial recognition, the assets and liabilities of the acquired business and the consideration paid for them are included in the consolidated financial statements at their fair values. In measuring fair value, management uses estimates of future cash flows and discount rates. Any subsequent change in these estimates would affect the amount of goodwill if the change qualifies as a measurement period adjustment. Any other change would be recognized in profit or loss in the subsequent period.

During the measurement period, the management shall recognize adjustments to the provisional amounts as if the accounting for the business combination had been completed at the acquisition date. Thus, management shall revise comparative information for prior periods presented in financial statements as needed, in accordance with PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors.

## (b) Impairment of Goodwill and Dealership Rights

The Group follows the guidance of PAS 36, Impairment of Assets, on determining when goodwill and dealership rights with indefinite life are impaired. This determination requires significant judgment. In making this judgment, the Group evaluates the recoverable amount of the intangible assets by analyzing the value in use, based on an internal discounted cash flow evaluation, of the cash-generating units to which these intangible assets are allocated.

Though management believes that the assumptions used in the estimation of the recoverable amount are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations. Management's assessment on impairment of goodwill and dealership rights is disclosed in Note 14.

# (i) Determination of Realizable Amount of Deferred Tax Assets

The Group reviews its deferred tax assets at the end of each reporting period and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized.

Management assessed that the deferred tax assets recognized as at April 30, 2018 and 2017 will be fully utilized in the coming years. The carrying amount of deferred tax assets as at those dates is disclosed in Note 24.

# (j) Estimation of Impairment of Non-financial Assets Other than Goodwill and Dealership Rights

In assessing impairment, management estimates the recoverable amount of each asset or a cash-generating unit based on expected future cash flows and uses an interest rate to calculate the present value of those cash flows. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate (see Note 2.18). Though management believes that the assumptions used in the estimation of fair values reflected in the consolidated financial statements are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable values and any resulting impairment loss could have a material adverse effect on the results of operations.

There were no impairment losses required to be recognized in 2018, 2017 and 2016 based on management's assessment.

#### (k) Valuation of Post-employment Defined Benefit Obligations

The determination of the Group's obligation and cost of post-employment defined benefit is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates, expected rate of return on plan assets, salary rate increase, and employee turnover. A significant change in any of these actuarial assumptions generally affect the recognized expense, other comprehensive income or losses and the carrying amount of post-employment defined benefit obligation.

The amounts of post-employment benefit obligation and expense and an analysis of the movements in the estimated present value of post-employment benefit obligation are presented in Note 20.

# 4. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to financial instruments. The Group's financial assets and financial liabilities by category are summarized in Note 26. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is carried out in close cooperation with the BOD, and focuses on actively securing the Group's short to medium-term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

#### 4.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to interest rate risk, foreign currency risk and certain other price risk which result from both its operating, investing and financing activities.

# (a) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on cash and cash equivalents and long-term financing. As at April 30, 2018 and 2017, the Group is exposed to changes in market interest rates through short-term placements included as part of Cash and Cash Equivalents account and stocking loans of H.R. Owen presented as Loans Payable and Borrowings, which are subject to variable interest rates, in the consolidated statements of financial position (see Notes 7 and 18).

The Group keeps placements with fluctuating interest at a minimum while H.R. Owen's stocking loans are secured at any time by fixed and floating charges on stocks of new and demonstrator cars and commercial vehicles held. As such, management believes that its exposure to interest rate risk is immaterial.

# (b) Foreign Currency Risk

Except for H.R. Owen whose functional currency is GBP, most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's overseas purchases, which are primarily denominated in United States Dollars (USD). The Group also holds USD, GBP, Malaysian Ringgit (MYR) and European Union Euro (EUR) denominated cash and cash equivalents and receivables. Further, the Group has AFS financial assets denominated in MYR and GBP. There were no foreign currency-denominated financial liabilities as at April 30, 2018 and 2017.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency denominated financial assets, translated into Philippine pesos at the closing rate are as follows:

		2018	_	2017
Php - USD	P	10,718,010	P	6,881,074
Php - MYR		6,148,929		11,310,121
Php - GBP		507,337,713		978,763,357
Php - EUR		1,271,470		280,605

The table presented below illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine peso against USD, MYR, GBP and EUR exchange rates. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of each reporting period with effect estimated from the beginning of the year.

	2	2018			2017		
	Reasonably possible change in rate		Effect in ofit before tax	Reasonably possible change in rate	Effect in profit before tax		
PhP - USD PhP - MYR PhP - GBP PhP - EUR	7.82% 9.80% 18.90% 18.09%	P	838,148 602,595 95,886,828 230,009	7.69% 11.95% 30.14% 17.04%	P	529,155 1,351,559 294,999,276 47,815	
		P	97,557,580		<u>P</u>	296,927,805	

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

# (c) Other Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets classified as AFS financial assets). The Group manages exposure to price risk by monitoring the changes in the market price of the investments and at some extent, diversifying the investment portfolio in accordance with the limit set by management.

The observed volatility rates of the fair values of the Group's AFS financial assets held at fair value and their impact on the Group's other comprehensive income (loss) as at April 30, 2018 and 2017 are summarized below.

			Impact of Increase		Impact of on Eq	-
	_Observed Vola	tility Rates	Before	After	Before	After
	Increase	Decrease	tax	tax	<u>tax</u>	tax
April 30, 2018						
Equity securities:						
Listed in Malaysia	+9.28%	-9.28%	P 84,358,377	P 59,050,864 (I	P 84,358,377) (I	P 59,050,864)
Listed in England	+63.94%	-63.94%	110,819,608	77,573,725 (	110,819,608) (_	77,573,725)
			P_195,177,985	P136,624,589 (	P 195,177,985) (I	136,624,589)
April 30, 2017						
Equity securities:						
Listed in Malaysia	+22.40%	-22.40%	P 155,994,287	P109,196,001 (7	P 155,994,287) (I	P 109,994,287)
Listed in England	+58.96%	-58.96%	<u>75,711,549</u>	_52,998,084 (	75,711,549) (	52.998,084)
			P_231,705,836	P162,194,085 (	P_231,705,836) (F	162,194,085)

These volatility rates have been determined based on the average volatility in quoted market price, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence.

#### 4.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting loans and selling goods and services to customers; granting advances to associates; and, placing deposits with banks, lessors and utility companies.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporates this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

			2017 (As Restated –
	Notes	2018	see Note 2.1)
Cash and cash equivalents	7	P 1,195,177,294	P 1,060,850,712
Trade and other receivables - net	8	2,620,625,259	2,659,123,454
Advances to associates	13	1,515,841,109	990,024,321
Prepayments and other			
current assets	10	50,906,435	30,004,048
Other non-current assets		3,217,271	4,706,098
		P 5,385,767,368	P 4,744,708,633

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents as described below

#### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in local banks and short-term placements, which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P500,000 for every depositor per banking institution.

#### (b) Trade and Other Receivables – net and Advances to Associates

The Group's trade receivables as at April 30, 2018 and 2017 are due mainly from customers of H.R. Owen and from PCSO. The Group maintains policies that require appropriate credit checks to be completed on potential customers prior to delivery of goods and services. On-going credit checks are periodically performed on the Group's existing customers to ensure that the credit limits remain at appropriate levels.

The Group mitigates the concentration of its credit risk from its receivables from PCSO by regularly monitoring the age of its receivables from PCSO and ensuring that collections are received within the agreed credit period. These objectives, policies and strategies are consistently applied in the previous year up to the current year. In addition, the risk is reduced to the extent that PCSO has no history of significant defaults and none of the past due receivables are impaired as at the end of the reporting period.

In respect to trade receivables from the customers of H.R. Owen and other receivables and advances to associates, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Group's receivables are actively monitored to avoid significant concentrations of credit risk.

H.R. Owen's trade receivables that are past due but not impaired as at April 30 are as follows:

	<u>2018</u>	2017
Not more than 30 days 31 to 90 days	P 14,242,709 49,527,409	P 11,423,626 11,339,870
	P 63,770,118	P 22,763,496

# (c) Prepayments and Other Current Assets and Other Non-current Assets

The refundable deposits of the Group presented as part of Prepayments and Other Current Assets account and Other Non-Current Assets account in the consolidated statements of financial position pertain to security deposits made to various lessors and utility companies which the Group is not exposed to significant credit risk.

#### 4.3 Liquidity Risk

The ability of the Group to finance increases in assets and meet obligations as they become due is extremely important to the Group's operations. The Group's policy is to maintain liquidity at all times. This policy aims to honor all cash requirements on an on-going basis to avoid raising funds above market rates or through forced sale of assets.

Liquidity risk is also managed by borrowing with a spread of maturity periods. The Group has significant fluctuations in short-term borrowings due to industry-specific factors. The Group mitigates any potential liquidity risk through maintaining substantial unutilized banking and used vehicle stocking loan facilities. As at April 30, 2018 and 2017, the Group had undrawn floating rate borrowing facilities of P3,070,413,060 and P2,164,121,760, respectively, represented by used and demonstrator vehicle stocking loans, all of which would be repayable on demand. Further, the Parent Company has undrawn loan facility of P250,000,000 and P500,000,000 from a local commercial bank as at April 30, 2018 and 2017, respectively.

As at April 30, 2018 and 2017, the Group's financial liabilities pertain to Trade and Other Payables (except those tax-related liabilities) and Loans Payable and Borrowings (inclusive of future interest). Trade and other payables and loans payable and borrowings are expected to be settled from 12 months to 5 years from the end of each reporting period.

The table below summarizes the maturity profile of the Company's financial liabilities as at April 30 reflecting the gross cash flows, which may differ to the carrying values of the liabilities at the end of reporting periods.

		2018			
		Current	Non-current		
		Within	1 to 5	More than	
	Notes	One Year	<u>Years</u>	5 Years	
Trade and other payables	17	P 3,949,446,398	P 17,892,850	Р -	
Loans payable and borrowings	18	4,415,212,145	335,544,216	78,679,335	
		P 8,364,658,543	P 353,437,066	P 78,679,335	
			2017		
		<u>Current</u>	Non-o	urrent	
		Within	1 to 5	More than	
	Notes	One Year	Years	5_Years	
Trade and other payables	17	P 2,948,358,922	Р -	Р -	
Loans payable and borrowings	18	3,967,987,022	341,973.001	32.717.180	
		P_6,916,345,944	P 341,973,001	P32,717,180	

# 5. SEGMENT REPORTING

## 5.1 Business Segments

The Group is organized into different business units based on its products and services for purposes of management assessment of each unit. In identifying its operating segments, management generally follows the Group's four service lines. The Group is engaged in the business of Leasing, Services, Holdings and Investments and Motor Vehicle Dealership. Presented below is the basis of the Group in reporting to its SSC for its strategic decision-making activities.

- (a) The Leasing segment pertains to the lease of on-line lottery equipment, maintenance and repair services, and telecommunication and integration services rendered by the Group to PCSO.
- (b) The Services segment pertains to the hotel operations of PHPI.
- (c) Holdings and Investments segment relates to gains (losses) on disposal of investments and share in net gains (losses) of associates.
- (d) The Motor Vehicle Dealership segment pertains to the luxury motor vehicle retailers and provision of aftersales services of H.R. Owen.

# 5.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, advances, inventories and property and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, taxes currently payable and accrued liabilities.

# 5.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

The Group's operating businesses are organized and managed separately according to the nature of segment accounting policies which are the same as the policies described in Note 2.

# 5.4 Analysis of Segment Information

The tables below and in the succeeding pages present revenue and profit information regarding business segments for the years ended April 30, 2018, 2017 and 2016, and certain assets and liabilities information regarding industry segments as at April 30, 2018 and 2017.

	2018					
	Leasing	Services	Holding and Investments	Motor Vehicle Dealership	Elimination	Consolidated
Revenues: External	P 1,677,543,185	P 133,755,424	P 344,558,934	P 29,069,471,780 P		P 31,225,329,323
Inter-segment			513.145,492	(	513,145,492)	
Total revenues	<u>P 1,677,543,185</u>	P 133,755,424	P 857,704,426	P29,069,471,780 (F	513,145,492)	P 31,225,329,323
Expenses: External	P 922,316,313	P 137,601,740	P 396,462,295	P28,660,123,147 P		P 30,116,503,495
Inter-segment				699,826 (	699.826)	
Total expenses	P 922,316,313	P_137,601,740	P396,462,295	P28,660,822,973 (F	699,826)	P 30,116,503,495
Profit (loss) before tax	P 755,226,872	( <u>P3,846,316</u> )	P 461,242,131	P 408,648,807 (F	512,445,666)	P 1,108,825,828
Net profit (loss)	P 522,448,256	( <u>P3,439,282</u> )	P 507,744,727	P 282,057,565 (F	512,445,666)	P 796,365,600
Segment assets	P692,813,229	P 713,535,809	P 8,194,540,847	<u>P10,338,044,026</u> (E	2,441,566,910)	P 17,497,367,001
Segment liabilities	P 183,922,550	P711,201,805	P_550,258,132	<u>P. 8,352,803,127</u> (F	803,079,311)	P 8,995,106,303
Other segment items: Capital expenditures	P 17,109,172	P14,022,352	<u>P</u>	P 238,854,875 P	<u> </u>	P 269,986,399
Depreciation and amortization	P 21,401,034	P 21,755,205	P. 2,501,204	P 222,973,325 P	<del></del>	P 268,630,768
				2017		
				2017 Motor		
	Leasing	Services	Holding and Investments	Vehicle <u>Dealership</u>	Elimination	Consolidated
Revenues: External	P 1,648,911,479	P 150,496,554	P 243,144,496	P26,784,657,267 P		P 28,827,209,796
Inter-segment			<u>173.940,119</u>	(	173.940.119)	
Total revenues	P 1,648,911,479	P150,496,554	P417,084,615	P26,784,657,267 (P	173,940,119)	P. 28,827,209,796
Expenses: External	P 854,783,410	P 150,159,120	P 239,286,020	P26,598,812,788 P	_	P 27,843,041,338
Inter-segment	<del></del>		<del></del>	3.940,119 (_	3.940.119)	
Total expenses	P 854,783,410	P 150,159,120	P 239,286,020	P26,602,752,907 (P	3,940,119)	P 27,843,041,338
Profit before tax	P794,128,069	P 337,434	P 177,798,595	P 181,904,360 (P	170,000,000)	P984,168,458
Net profit (loss)	P 547,405,677	( <u>P526,788</u> )	P 198,417,024	P 128,797,084 (P	170,000,000)	P 704,092,997
Segment assets	P 781,045,030	P 694,647,867	P_7,852,974,022	P_8,421,660,487 (P	2,994,865,698)	P 14,755,461,708
Segment liabilities	P 148,469,001	P 689,812,536	P 859,410,113	P. 6,970,265,760 (P	1,117,581,980)	P 7,550,375,430

				2017		
	Leasing	Services	Holding and Investments	Motor Vehicle Dealership	Elimination	_Consolidated_
Other segment items: Capital expenditures	P 47.898.706	P3.870.368	Р	P 146,834,831 I		P_ 198,603,905
Depreciation and amortization	P 5.045.627					P 228,711,501
				2016		
	Leasing	Services	Holding and Investments	Motor Vehicle Dealership	Elimination	Consolidated
Revenues: External	P 1,638,353,797	P 151,136,550	P 162,560,235	P24,835,088,669 I	? .	P 26,787,139,251
Inter-segment	<del>-</del> -		680,000,000	(	680,000,000)	
Total revenues	<u>P1,638,353,797</u>	P 151,136,550	P _842,560,235	P24,835,088,669 (I	P 680,000,000)	P 26,787,139,251
Expenses: External	P 781,841,990	P 147,280,989	P 205,727,147	P24,721,036,683 I	P -	P 25,855,886,809
Inter-segment						
Total expenses	P 781,841,990	P 147,280,989	P 205,727,147	P24,721,036,683 I	<u> </u>	P25,855,886,809
Profit before tax	P 856,511,807	P 3,855,561	P. 636,833,088	P114,051,986 (I	P 680;000,000)	P 931,252,442
Net profit	P 613,846,986	P 2,758,074	P_669,594,332	P 100,126,717 (I	P 680,000,000)	P 706,326,109
Segment assets	P 564,967,154	P 769,750,002	P 6,975,061,212	P 9,060,906,438 (	P_1,773,752,099)	<u>P 15,596,932,707</u>
Segment liabilities	P 306,293,471	P 764,923,829	P 114,374,617	P 7,645,126,716 (I	<u>899,147,059</u> )	P 7,931,571,574
Other segment items: Capital expenditures	P 12,509,631	P 1,322,305	<u>P</u>	P 772,198,812 I	<u> </u>	P 786,030,748
Depreciation and amortization	P 43,016,075	P 30,449,519	P2,501,204	P 162,392,546		P _238,359,344

Currently, the Group's operation has two geographical segments: London, England for the motor dealership segment and Philippines for all other segments.

#### 5.5 Reconciliations

Presented below and in the succeeding page is a reconciliation of the Group's segment information to the key financial information presented in its consolidated financial statements.

	2018	2017	2016
Revenues			
Total segment revenues Elimination of intersegment	P 31,738,474,815	P 29,001,149,915	P 27,467,139,251
revenues	(513,145,492)	(173,940,119)	(680,000,000)
Revenues as reported in profit or loss	P 31,225,329,323	P 28,827,209,796	P 26,787,139,251
Profit or loss			
Segment profit before tax Elimination of intersegment	P 1,621,271,494	P 1,154,168,458	P 1,611,252,442
revenues Elimination of intersegment	( 513,145,492)	( 173,940,119)	( 680,000,000)
expenses	699,826	3,940,119	
Profit before tax as reported in profit or loss	P1,108,825,828	P 984,168,458	P 931,252,442

	2018	2017
Assets Segment assets Elimination of intercompany accounts	P 19,938,933,911 (2,441,566,910)	P 17,750,327,406 ( 2,994,865,698)
Total assets as reported in the consolidated statements of financial position	P 17,497,367,001	P 14,755,461,708
Liabilities Segment liabilities Elimination of intercompany accounts	P 9,798,185,614 (803,079,311)	P 8,667,957,410 (1,117,581,980)
Total liabilities as reported in the consolidated statements of financial position	P 8,995,106,303	P 7,550,375,430

#### 6. CONTRACTS WITH PCSO

PGMC is a party to the ELA with PCSO covering the lease of PGMC's on-line lottery equipment (see Notes 1.2 and 12) to PCSO under certain conditions. Under the ELA, PGMC is entitled to fees equal to a certain percentage of the gross receipts from all PCSO on-line lottery operations (the ticket sales) within a specified territory subject to an annual minimum fee as prescribed in the ELA. PGMC's revenues are derived from the ELA with PCSO.

In addition, PGMC has an agreement with PCSO whereby PGMC agreed to provide maintenance and repair services on the equipment under the ELA. This agreement runs concurrently with the ELA. Any extension or termination of the ELA by PCSO will have a similar effect on this agreement.

On August 13, 2015, a Supplemental and Status Quo Agreement was signed by both parties, and thereby, the term of ELA is extended for another three years. Currently, PGMC is in discussion with PCSO requesting to maintain the status quo until August 2020. Management is currently arranging an agreement with PCSO to formalize the extension of the ELA until August 2020.

Fees, maintenance and repair services, telecommunication and integration services revenues recognized by PGMC from the foregoing ELA and related agreements amounted to P1,642,234,495, P1,601,472,285, and P1,580,259,448 in 2018, 2017 and 2016, respectively, and are presented as Rental under the Revenues section of the consolidated statements of comprehensive income (see Note 28.2). The related receivables amounting to P134,980,641 and P159,974,088 as at April 30, 2018 and 2017, respectively, are shown as part of Trade receivables under Trade and Other Receivables account in the consolidated statements of financial position (see Note 8).

# CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

	2018	2017
Cash on hand and in banks Short-term placements	P 948,341,348 246,835,946	P 886,267,519 174,583,193
	P 1,195,177,294	P 1,060,850,712

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements have an average maturity of 30 days and average annual effective interest ranging from 1.50% to 2.25% in 2018, and 0.75% to 1.50% in both 2017 and 2016 (see Note 21.1).

#### 8. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	Notes	2018	2017 (As Restated – see Note 2.1)
Trade receivables	6	P 801,798,625	P 764,017,517
Deposits		1,171,695,083	1,364,337,218
Payments for future acquisition			
of investments	22.3	91,831,035	12,199,624
Manufacturer's bonuses		452,346,630	437,445,806
Due from related parties	22.9	21,752,409	8,439,435
Advances to officers and			
employees	22.12	4,760,526	5,083,970
Other receivables	16	94,788,208	80,246,782
		2,638,972,516	2,671,770,352
Allowance for impairment		( <u>18,347,257</u> )	(12,646,898)
•		P2,620,625,259	P2,659,123,454

Trade receivables are usually due within 60 days and do not bear any interest.

Deposits represent amounts provided to a foreign asset management firm engaged in the business of general trading and financing services.

Payments for future acquisition of investments represent deposits made to foreign parties for future acquisition of investment securities. These include deposits made to Inter-Pacific Securities Sdn Berhad (IPSSB), a related party under common ownership who acts as stockbroker of the Parent Company (see Note 22.3).

Manufacturer's bonuses pertain to incentives received by H.R. Owen from its customers for the sale of vehicles and related parts, and various services rendered such as marketing event support and promotions.

Other receivables include receivables from TF Ventures, Inc. (TF) arising from payment made by the Group on behalf of TF (see Note 16).

All of the Group's trade and other receivables have been reviewed for indications of impairment. Certain receivables were found to be impaired; hence, adequate amounts of allowance for impairment have been recognized accordingly.

A reconciliation of the allowance for impairment at the beginning and end of fiscal years 2018 and 2017 is shown below.

	<b>2018</b> 2	2017
Balance at beginning of year	<b>P 12,646,898</b> P 32	2,123,034
Provision during the year	5,600,337	-
Translation adjustment	<b>1,769,067</b> (	(,314,159)
Write-off during the year	( <u>1,669,045</u> ) ( <u>18</u>	<u>3,161,977</u> )
Balance at end of year	P 18,347,257 P 12	2,646,89 <u>8</u>

#### 9. INVENTORIES

The composition of this account are shown below.

	2018	2017
At cost:		
Vehicles	P3,724,603,211	P2,923,521,725
Parts and components	195,755,294	153,099,741
Work in progress	31,270,833	48,083,466
Spare parts and accessories	22,314,001	14,760,988
Hotel supplies	5,173,062	<u>5,840,189</u>
	3,979,116,401	<u>3,145,306,109</u>
At net realizable value:		
Vehicles	1,239,338,951	1,116,532,836
Parts and components	<u>50,787,710</u>	46,555,940
	1,290,126,661	1,163,088,776
Allowance for inventory write down	$(\underline{206,590,560})$	( <u>180,866,700</u> )
	1,083,536,101	982,222,076
	P5,062,652,502	P4,127,528,185

Certain vehicles are carried at net realizable value which is lower than their cost. An analysis of the movements in allowance for inventory writedown is presented below.

	<u>2018</u>	2017
Balance at beginning of year	P 180,866,700	P 135,820,397
Additional provision during the year	3,659,802	52,855,932
Translation adjustment	22,064,058	(7,809,629)
Balance at end of year	P 206,590,560	P 180,866,700

The additional provision in 2018 and 2017 is presented as part of Cost of vehicles sold under Cost and Operating Expenses account in the consolidated statements of comprehensive income.

#### 10. PREPAYMENTS AND OTHER CURRENT ASSETS

The details of this account are as follows:

	Note_	2018		2017
Prepaid expenses		P 244,725,787	P	322,410,568
VAT recoverable		136,410,508		-
Refundable deposits		50,906,435		30,004,048
Input VAT		39,445,598		49,089,004
Advances to suppliers		33,554,422		7,966,115
Prepaid taxes		25,939,717		28,112,139
Advance rental	22.10	12,020,000		13,070,000
Creditable withholding tax		3,603,722		3,240,421
Other current assets		9,232,641		14,403,657
		P 555,838,830	<u>P</u>	468,295,952

Prepaid expenses include subscriptions, refurbishment costs, maintenance expenses, license and support arrangements, prepaid insurance, benefits and advertising which are expected to be realized in the next reporting period.

VAT recoverable pertains to the excess of input tax over output tax on sale of vehicles which the Group can reclaim under the tax laws in the United Kingdom (UK).

# 11. AVAILABLE-FOR-SALE FINANCIAL ASSETS

This account consists of the following financial assets as at April 30:

	<b>201</b> 8		2017
Equity securities:			
Quoted	P1,248,845,520	P	814,669,332
Not quoted	116,921,250		77,033,450
Quoted debt securities	120,346,028		85,321,583
Others	14,206,921		15,496,352
	1,500,319,719		992,520,717
Allowance for impairment	$(\underline{300,950,277})$	(	90,711,955)
	74 400 460 440	ъ	004 000 000
	<u>P1,199,369,44</u> 2	<u> </u>	901,808,762

Quoted equity securities include those listed in Malaysia and in England.

Certain equity securities with carrying amount of P116,921,250 and P77,033,450 in 2018 and 2017, respectively, are carried at cost as the fair values of these unquoted equity securities are not reliably determinable (see Note 27.2). Management believes that the cost approximates the fair value of such securities as at April 30, 2018 and 2017.

In 2018 and 2017, the Group disposed certain AFS financial assets at a selling price of P158,659,172 and P106,255,575, respectively. Accordingly, the cumulative fair value losses recognized in other comprehensive income amounting to P9,564,509 in 2017 (nil in 2018) were reclassified from equity to profit or loss and are presented as Reclassification Adjustments to Profit or Loss in the 2018 and 2017 consolidated statements of comprehensive income (see Note 23.4). Net realized loss arising from sale of AFS financial assets amounted to P54,533,062 and P19,523,036 in 2018 and 2016, respectively, and net realized gain of P1,181,117 in 2017 are presented as Net Gain (Loss) on Sale of Available-for-sale Financial Assets under Other Income (Charges) in the consolidated statements of comprehensive income.

The movements of AFS financial assets follow:

	<u>2018</u>		2017
Balance at beginning of year	P 901,808,762	P	869,409,393
Additions during the year Fair value gains (losses)	578,017,157 73,700,839	(	184,727,645 44,375,819)
Disposals during the year Impairment losses	( 213,192,234) ( 140,965,082)	(	105,074,458) 2,877,999)
Balance at end of year	P1,199,369,442	<u>P</u>	901,808,762

Dividend income from these shares amounted to P23,393,052, P16,228,724, and P13,473,677 in 2018, 2017, and 2016, respectively, and are presented as part of Finance Income under Other Income (Charges) section in the consolidated statements of comprehensive income (see Note 21.1).

In 2018, 2017 and 2016, management determined that certain investments were found to be impaired, that is, there is a significant or prolonged decline in the fair value of the securities below cost. Accordingly, impairment loss amounting to P210,238,322 in 2018, P2,877,999 in 2017 and P91,158,267 in 2016, of which P69,273,240 in 2018 and P5,294,045 in 2016 (nil in 2017) has been previously accumulated in equity, was recognized in profit or loss.

A reconciliation of the allowance for impairment at the beginning and end of the reporting periods is shown below.

	<u> 2018</u>	_	<u>2017</u>
Balance at beginning of year Impairment losses during the year Write-off of investment	P 90,711,955 210,238,322		91,158,267 2,877,999 3,324,311)
Balance at end of year	P 300,950,277	P_	90,711,955

In 2017, certain investments with an allowance for impairment of P3,324,311 were written-off as the investee has been dissolved.

The fair values of all of the Group's investments, except for those carried at cost, which are categorized under Level 3, are categorized under Level 1 in fair value hierarchy, since these have been determined directly by reference to published prices in active markets and retained at cost for having no observable market data (see Note 27.2).

# 12. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of fiscal years 2018 and 2017 are shown below.

	Computers and		,		Office Furniture,	Hotel and Kitchen					
	On-line Lottery Equipment	Buildings	Transportation Equipment	Workshop Equipoment	Fixtures and Equipment	Equipment and Utensils	Communication	improvements	Land	Construction in Progress	Total
April 30, 2018 Cost	P 1,501,969,726	P 720,291,386	P 78,588,331	1 P 754,311,812	P 48,067,482	P 12,822,617	Р 3,782,238	8 p 1,380,181,970	Р 93,617,473		Р 4,593,633,035
Accumulated depreciation and amortization	( 1,467,261,907)	( 112,607,332)	( 51,291,459)	( 437,468,354)	( 40,735,517 )	( 11,274,552)	( 3,676,737 )	( 700,993,325 )			( 2,825,309,183)
Net carrying amount	P 34,707,819	P 607,684,054	P 27,296,872	P 316,843,458	P 7,331,965	P 1,548,065	P 105,501	1 P 679,188,645	P 93,617,473	٠,	P 1,768,323,852
Apal 30, 2017 Cost	P 1,501,060,111	p 954,450,637	Р 65,740,851	892,587,568	Р 45,182,027	P 12,935,363	р 3,782,237	7 P 1,236,045,533	Р 83,502,415	ď	P 4,592,286,742
Accumulated depreciation and amortization	( 1,455,057,067)	( 101,217,243)	( 45,898,668)	( 383,043,870)	( 38,657,848)	( 11,078,715 )	( 3,628,452)	( 668,587,489)			( 2,707,169,352)
Net carrying amount	P 46,003,044	P 853,233,394	P 19,842,183	3 P 306,543,698	P 6,524,179	P 1,856,648	P 153,785	p 567,458,044	P 83,502,415	, d	P 1,885,117,390
May 1, 2016 Cost	P 1,462,780,058	P 720,291,386	P 53,839,230	0 P 632,908,760	P 42,748,557	P 12,418,584	P 3,782,237	7 P 1,309,362,470	р 89,396,781	P 264,584,956	Р 4,592,113,019
Accumulated deprectation and amortization	( 1,457,004,319)	( 83,704,927	$(\begin{array}{cccccccccccccccccccccccccccccccccccc$	( 320,637,660)	( 36,426,225)	( 10,047,274)	3,580,166)	() ( 634,726,994)			( 2,590,352,325)
Net carying amount	P 5,775,739	P 636,586,459	P 9,614,470	D P 312,271,100	P 6,322,332	р 2,371,310	P 202,071	1 p 674,635,476	Р 89,396,781	P 264,584,956	P 2,001,760,694

The reconciliation of the carrying amounts at the beginning and end of fiscal years 2018 and 2017, of property and equipment is shown below.

Total	P1,885,117,390 269,986,399 ( 386,179)	( 256,346,568) ( 264,579,306) 134,532,116	P1,768,323,852	P2,001,760,694 198,603,905 ( 728,030 )	( 223,488,526) ( 91,030,65 <u>3</u> )	P1,885,117,390	P1,432,357,880	19,280,563 786,030,748 ( 192,088)	( 238,359,344) 2,642,935	P2,001.760,694
Construction in Progress			ė.	P 264,584,956			, e.	264,584,956		P 264,584,956
Land	P 83,502,415	10,115,058	P 93,617,473	P 89,396,781	5,894,366)	P 83,502,415	P 89,343,937		52,844	P 89,396,781
Leasehold improvements	P 567,458,044 167,789,675	( 118,786,629)	P 679,188,645	P 674,635,476 48,722,012 ( 1,000)	( 110,723,058) ( 45,175,386)	P 567,458,044	P 427,574,426	9,435,306 339,772,088	( 103,671,102)	P 674,635,476
Communication Equipment	P 153,785	( 48,284)	P 305,501	P 202,071	( 48,286)	P 153,785	P 250,357		( 48,286)	Р 202,071
Hotel and Kitchen Equipment and Utensiis	P 1,856,648 201,563 ( 19,000)	( 491,146)	р. 1,548,065	P 2,371,310 516,779	( 1,031,441)	P 1,856,648	P 4,060,466	313,176	( 2,002,332)	P 2,371,310
Office Furniture, Fixtures and Equipment	P 6,524,179 3,439,813 ( 18,000)	2,614,027)	P 7,331,965	P 6,322,332 2,433,470	( 2,231,623)	р 6,524,179	P 3,529,313	5,261,368	( 2,468,349)	p 6,322,332
Workshap Equipment	P 306,543,698 76,362,175 ( 340,179)	( 98,677,116) 32,954,880	P 316,843,458	P 312,271,100 89,494,861 12,881,295	( 85,069,985) ( 22,433,573)	P 306,543,698	P 204,926,151	9,845,257 169,119,575 ( 180,088)	( 72,505,128)	P 312,271,100
Transportation Equipment	P 19,842,183 20,752,190 ( 6,000)	( 14,143,671)	P 27,296,872	P 9,614,470 15,260,030 ( 6,000)	( 5,009,312)	P 19,842,183	P 9,689,243	5,917,641	( 5,992,414)	P 9,614,470
Buildings	P 853,233,394	( 256,546,568) ( 17,085,225) 27,882,453	P 607,684,054	P 636,586,459 ( 699,030) 252,303,661	( 17,447,373) ( 17,510,323)	P 853,233,394	P 651,037,724		( 14,451,265)	P 636,586,459
Computers and On-line Lottery Equipment	P 46,003,044 1,440,983 ( 3,000)	( 12,733,208)	P 34,707,819	P 5,775,739 42,176,753 ( 22,000)	( 1,927,448)	P 46,003,044	P 41,946,263	1,061,944 ( 12,000)	( 37,220,468)	P 5,775,739
	Balance at May 1, 2017 net of accumulated depreciation and amortization Additions Disposals	fransters (see Note 15) Depreciation and amortization changes for the year Translation adjustment	Balance at April 30, 2018 oct of accumulated deprectation and amortization	Balance at May 1, 2016 net of accumulated depreciation and amortization Additions Phyposals Reclassifications	charges for the year Translation adjustment	Balance at April 30, 2017 net of accumulated depreciation and amortization	Balance at May 1, 2015  oet of accumulated  depreciation and amortization  Depondent and consistences	of new subsidiary Additions Disposals	Charges for the year Translation adjustment	Balance at April 30, 2016 net of accumulated depreciation and amortization

Workshop equipment includes fixtures and fittings utilized for bodyshop works.

Construction in progress pertains to buildings and leased properties undergoing renovation. The total cost was reclassified to the appropriate accounts upon completion in 2017.

The Group recognized gain on disposal of certain property and equipment totaling P562,738, P3,395,202, and P1,438,383 in 2018, 2017 and 2016, respectively, and are presented as part of Other Income under Other Income (Charges) section in the consolidated statements of comprehensive income (see Note 19.1).

The cost of fully depreciated assets still being used in operations as at April 30, 2018 and 2017, amounted to P1,617,372,841 and P1,572,231,317, respectively.

# 13. INVESTMENTS IN AND ADVANCES TO ASSOCIATES AND NON-CONTROLLING INTEREST

# 13.1 Breakdown of Carrying Values

The components of the carrying values (amounts in thousands of pesos) of investments in associates are shown below. These investments are accounted for under the equity method in the consolidated financial statements of the Group:

	Notes	PLPI	BPPI	BAPI	CPI	SBMPI	NP1 (As restated — see Note 2)	CBFC	VideoDoc	Total
April 30, 2018				2-12-2	<u> </u>					100
April 39, 2018  Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment	<b>L.2</b>	P 8,000	P 180,400	P 178,380 25,516	P 400	P 22,500	P 82,283	P - 62,500	P - 125,803 F 6,604	P 471,963 213,819 6,604
		8,000	180,400	203,896	400	22,500	82,283	62,500	132,407	692,386
Deduction of interest in associate — Loss on deemed disposal	21 2			(99,084)						( 99,084)
Dividend income				(50,904)	<u> </u>					(50,984)
Accumulated equity share in net profit (losses): Share in net profit (losses) in pror years Share in net profit (losses) during the year Share in other comprehensive		35,228 119,180	( 180,400)	333,077 89,038	,	( 5,638) ( 6,202)	87,981 ( 13,557)		(21,394)	269,848 167,065
income during the year Translation adjustment		-	-	31	-		-	-	- (000)	31
i ransiadon adjustment		154,408	(180,400)	422,146	(400)	(11,840)	74,424		(906) (22,300)	( <u>906</u> ) 436,038
Total investments in associates		162,408		476,054		10,660	156,707	62,500	110,107	978,436
Advances	22.1	373,749	207,692		2,724		920,365		11,311	1,515,841
		P 536,157	P 207,692	P 476,054	P 2,724	P 10,660	P 1,077,072	P 62,500	P 121,418	P 2,494,277
April 30, 2017										
Investment: Acquisition costs: Beginning balance Reclassification Additional investment	1.2	P 8,000	P 117,400 	P 178,380 - - - 178,380	P 400	P 22,500	82,283 - 82,283	P	P -	P 326,680 82,283 63,000 471,963
Deduction of interest in associate — Loss on deemed disposal	21.2			( 99,084)						(99,084 )
Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year		34,609 61 <u>8</u> 35,227	( 117,400) ( <u>63,000</u> ) ( <u>180,400</u> )	223,226 109,851 333,077	( 400) 	· (5,638)	87,981 87,981	- 	· .	140,035 129,812 269,847
Total investments in associates		43,227		412,373		16,862	170,264	<u> </u>		642,726
Advances	22.1	31,683	165,040		2,623		790,678			990,024
		P 74,910	P 165,040	P 412,373	P 2,623	2 16,862	P 960,942	<u>p</u> _	Р -	P 1,632,750

The accumulated equity share in net profit (losses) relates to the Group's equity in the net income or loss of its associates.

In 2017, NPI became an associate of the Group due to reclassification of certain advances for future stock subscription to an investment in associate [see Note 2.1(g)].

Starting 2014, the Group ceased to recognize further losses of BPPI and CPI and carried the related investments at nil in the consolidated statements of financial position as a result of the accumulated share in net losses recognized to the extent of the original cost of the investments [see Note 2.3(b)]. In 2018, the unrecognized share in net losses over BPPI and CPI amounted to P37,699,815 and P24,880, respectively. In 2017 and 2016, the Group recognized share in net losses of BPPI equivalent to the additional investment made during those years (see Note 22.1). There was no additional investment in 2018. The cumulative unrecognized share in net losses over BPPI and CPI amounted to P41,982,444 and P1,025,876, respectively in 2018, while P4,233,317 and P1,000,996, respectively in 2017.

#### 13.2 Summarized Financial Information

Significant financial information as at and for the years ended April 30 is presented as follows:

		_ 20	018	
			Equity (Capital	
	Assets	<u>Liabilities</u>	Deficiency)	Net Profit (Loss)
BAPI	P 2,795,488,625	P 1,175,240,723	P 1,620,247,902	P 342,245,961
NPI	1,148,778,113	928,621,887	220,156,226	( 32,663,607)
PLPI	975,960,116	570,109,806	405,850,310	297,949,266
CBFC	325,746,160	120,341,421	205,404,739	( 44,595,261)
BPPI	168,067,199	522,406,475	( 354,339,276)	( 77,924,379)
SBMPI	68,131,925	20,085,824	48,046,101	( 31,011,754)
VideoDoc	6,527,844	26,429,051	( 19,901,207)	( 106,172,265)
CPI	194,815	2,759,496	(2,564,681)	(62,200)
	P 5,488,894,797	P 3,365,994,683	P 2,122,900,114	P 347,765,761
		20	017	
			Equity (Capital	
	Assets	<u>Liabilities</u>	Deficiency)	Net Profit (Loss)
BAPI	P 2,454,993,018	P 998,244,921	P 1,456,748,097	P 390,410,931
NPI	1,051,745,927	798,926,095	252,819,832	212,171,196
BPPI	222,277,258	498,590,229	( 276,312,972)	( 92,600,138)
PLPI	199,264,734	91,363,690	107,901,044	1,548,221
SBMPI	178,614,073	99,556,218	79,057,855	( 28,192,497)
CPI	155,515	2,657,996	( 2,502,481)	( 255,805)
			•	
	P 4,107,050,525	P 2,489,339,149	P 1,617,711,376	P 483,081,908

# 13.3 Subsidiary with Material Non-controlling Interest

Non-controlling interest (NCI) pertains to equity share of minority holders over H.R. Owen. As at April 30, 2018 and 2017, minority holders held 0.70% and 1.62%, respectively, interest over H.R. Owen. Profit allocated to NCI amounted to P10,540,789 and P30,025,157 respectively. There were no dividends paid to NCI in 2018 and 2017.

The summarized financial position of H.R. Owen, before intragroup eliminations, as at April 30 is shown below.

	2018	<u>2017</u>
Assets	P10,338,044,026	P 8,421,660,487
Liabilities Equity	P 8,352,803,127 1,985,240,899	P 6,970,265,760 1,451,394,727
	P10,338,044,026	P 8,421,660,487

The summarized financial performance and cash flows of H.R. Owen, before intragroup eliminations, for the years ended April 30, 2018 and 2017 is shown below.

	2018	2017
Revenues Not profit	<b>P29,055,821,268</b> P 282,057,565	26,775,974,154 129,903,676
Net profit Other comprehensive income	64,033,285	2,745,754
Net cash from (used in): operating activities investing activities financing activities	1,056,904,039 ( 658,687,944) ( ( 436,943,397) _	434,164,958 533,433,670) 287,272,800
Net cash outflow	( <u>P 38,727,302</u> ) ( <u>P</u>	188,004,088)

# 14. INTANGIBLE ASSETS

The compositions of this account as at April 30 are shown below.

	2018	2017
Goodwill	P 1,205,393,035	P 1,114,063,397
Dealership rights	740,580,624	660,563,886
Customer relationship	<u>32,021,545</u>	32,328,468
	P 1,977,995,204	P 1,806,955,751

The reconciliation of the carrying amounts of intangible assets at the beginning and end of fiscal years 2018 and 2017 is shown below.

	Goodwill	Dealership Rights	Customer Relationship	Total
Balance at May 1, 2017 Amortization Translation adjustment	P 1,114,063,397	P 660,563,886 - 80,016,738	P 32,328,468 ( 4,051,462) 3,744,539	P 1,806,955,751 ( 4,051,462) <u>175,090,915</u>
Balance at April 30, 2018	P_1,205,393,035	P 740,580,624	P 32,021,545	P 1,977,995,204
Balance at May 1, 2016 Amortization Translation adjustment	P 1,167,284,328 (53,220,931)	P 707,192,546 - ( 46.628,660	( 5,222,975)	
Balance at April 30, 2017	P 1.114.063.397	P 660,563,886	P 32.328.468	P 1.806.955.751

Goodwill primarily relates to growth expectations arising from operational efficiencies and synergies that will be achieved by combining the resources, skills and expertise of the individual components of the Group.

Dealership rights were determined as separately identifiable intangible assets acquired separately from the net assets of H.R. Owen. The dealership rights pertain to agreements with various luxury car manufacturers which authorized H.R. Owen to sell new and used cars as well as provide after-sale services across England.

Goodwill and dealership rights have indefinite useful lives, thus, not subject to amortization but would require an annual test for impairment. Goodwill and dealership rights are subsequently carried at cost less accumulated impairment losses.

The Group monitors goodwill and dealership rights with indefinite useful lives on the cash-generating units to which these assets were allocated. An analysis of the value-in-use and the amount of intangible assets allocated to such groups of cash-generating units is presented as follows (amounts in millions of pesos):

				2	0 <u>18</u>						7	
	Inta	ocated ingible ssets	_	Value in Use	Terminal Growth Rate	Discount Rate	Int	ocated angible ssets		Value in Use	Terminal Growth Rate	Discount Rate
Goodwill:												
Body Technics	P	127.1	Ρ	170.3	1.00%	11.84%	P	113.3	P	127.5	1.00%	11.84%
Bentley		606.9		1,065.3	1.00%	11.84%		541.3		322.8	1.00%	11.84%
Aston Martin		55.5		830.8	1.00%	11.84%		49.5		29.3	1.00%	11.84%
Lamborghini		37.3		1,817.9	1.00%	11.84%		33.3		857.6	1.00%	11.84%
Ferrari		18.5		1,226.8	1.00%	11.84%		16.5		540.6	1.00%	11.84%
PGMC		360.1		1,103.6	-	4.40%		360.2		1,534.9	-	3.86%
Dealership rights:												
Bentley		324.6		1,065.3	1.00%	11.84%		289.5		322.8	1.00%	11.84%
Ferraci		270.8		1,226.8	1.00%	11.84%		241.6		540.6	1.00%	11.84%
Lamborghini		145.2		1,817.9	1.00%	11.84%		129.5		857.6	1.00%	11.84%

The value-in-use of each group of cash-generating unit was determined using five-year cash flow projections and extrapolating cash flows beyond the projection period using a steady terminal growth rate. The discount rates and growth rates are the key assumptions used by management in determining the value-in-use of the cash-generating units. Based on management's analysis, no impairment is required to be recognized on goodwill and dealership rights with indefinite useful lives.

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Management has also determined that a reasonably possible change in the key assumptions used would not cause the carrying value of the cash-generating units to exceed their respective value-in-use.

Customer relationship pertains to the association of Bodytechnics with its insurers and franchised garages. Customer relationship is amortized over the estimated useful life of 10 years. No impairment loss was recognized at end of the periods presented based on management's assessment.

# 15. INVESTMENT PROPERTY

In 2017, the Group acquired certain residential property amounting to 2,218,235GBP (about P132,720,106), which is classified by the Group as investment property. The translated amount of investment property as at April 30, 2017 amounted to P141,608,573. There were minimal changes in the fair value of the investment property in 2018, thus, the fair value of investment property approximates its carrying amount as at April 30, 2018 and 2017.

In 2018, the Group ceased to occupy and leased out a property with a carrying amount of 3,581,690GBP (about P256,346,568) that have been previously classified as Buildings under Property and Equipment account in the consolidated statements of financial position (see Note 12). The property was revalued to fair value of 4,125,000GBP (about P295,232,025) at the date of transfer and the Group recognized gain, net of related deferred tax, amounting to 450,948GBP (about P32,274,979) which is presented under Other Comprehensive Income (Loss) in the 2018 consolidated statement of comprehensive income. The fair value of investment property approximates its carrying amount as at April 30, 2018 due to the proximity of the purchase date to the reporting date (see Note 27.4).

The Group has not yet earned rental income from investment property in 2018 and 2017. Real estate taxes on investment property amounting to P12,506,600 and P13,408,602 were recognized as direct operating expenses in 2018 and 2017, respectively.

#### 16. MEMORANDUM OF AGREEMENT AND DEED OF ASSIGNMENTS

In December 2009, the Parent Company entered into a Memorandum of Agreement (MOA) with the stockholders of TF, whereby the stockholders agreed to sell all their interest in TF and to consent to the sale of TF's assets to PHPI and PLPI for a total consideration of P785,000,000.

Previously, both the hotel building and land were attached as a lien to an obligation of TF, which was then under court rehabilitation. Subsequently, the court approved the sale of the hotel to PHPI and the land to PLPI together with the settling of the lien over the hotel building and land. Accordingly in 2010, the Parent Company advanced funds to PHPI for the acquisition of the hotel building. On the other hand, the land was acquired by PLPI for an amount of P70,000,000 payable in equal installments over eight years (see Note 22.1). The outstanding balance of P8,750,000 and P17,500,000 as at April 30, 2018 and 2017, respectively, is presented as part of Other receivables under Trade and Other Receivables account in the consolidated statements of financial position (see Note 8).

# 17. TRADE AND OTHER PAYABLES

This account consists of the following:

	Notes	2018	<u>2017</u>
Current:			
Trade payables	22.5, 22.6	P1,307,044,834	P 1,025,537,981
Advances from customers		2,071,907,790	1,285,343,581
Accrued expenses		387,661,634	314,559,038
Withholding taxes payable		42,865,450	40,327,109
Deferred output VAT		35,477,524	174,161,012
Deferred income		23,179,615	22,648,754
Management fee payable	22.4	19,947,000	20,223,000
Due to related parties	22.8	945,621	512,644
Accrued interest payable	18.1	-	1,078,767
Other payables		<u>138,759,904</u>	278,455,227
		4,027,789,372	3,162,847,113
Non-current –			
Advances from a director	22.12	<u>17,892,850</u>	
		P4,045,682,222	P 3,162,847,113

Advances from customers pertain to amounts received as deposits in anticipation of future sale of vehicles before title passes to the customer.

Accrued expenses include unpaid salaries and wages, commissions, utilities, supplies, and other operating expenses of the Group.

# 18. LOANS PAYABLE AND BORROWINGS

This account consists of the following:

	Notes	2018	2017
Current:			
Vehicle stocking loans	18.2	P4,132,408,531	P 3,230,268,108
Bank loans	18.1	165,352,065	630,888,960
		4,297,760,596	3,861,157,068
Non-current -			
Bank loans	18.1	400,668,588	367,393,973
		P4,698,429,184	P 4,228,551,041

#### 18.1 Bank Loans

In 2016, the Parent Company obtained a secured loan amounting to P200,000,000 which represents the initial drawdown of a P700,000,000 loan from a local bank for its working capital requirements. Such loan bears a fixed annual interest based on prevailing market rate and is secured by surety from PGMC and a real estate mortgage over parcels of land owned by PLPI. Outstanding balance of such loan amounted to P100,000,000 as at April 30, 2016. In 2017, the Parent Company fully paid such loan. Interest expense on this loan amounted to P892,593 and P3,222,222 in 2017 and 2016, respectively, and is presented as part of Finance Costs and Other Charges under Other Income (Charges) section in the 2017 and 2016 consolidated statements of comprehensive income (see Note 21.2). There was no unpaid interest as at April 30, 2017.

In 2017, the Parent Company obtained a secured loan amounting to P700,000,000 from a local bank for its working capital requirements and other purposes. Such loan bears a fixed annual interest based on prevailing market rate and is secured by a real estate mortgage over parcels of land owned by PLPI and a building owned by PHPI. Outstanding balance of such loan amounted to P583,333,333 as at April 30, 2017, which was fully paid in 2018. Interest expense on this loan amounted to P15,171,062 in 2018 and P10,873,972 in 2017 and is presented as part of Finance Costs and Other Charges under Other Income (Charges) section in the 2018 and 2017 consolidated statements of comprehensive income. As at April 30, 2017, unpaid interest amounting to P1,078,767 is presented as Accrued interest payable under Trade and Other Payables account in the 2017 consolidated statement of financial position (see Note 17). There was no unpaid interest as at April 30, 2018.

In 2018, the Parent Company obtained a secured loan amounting to P450,000,000 from a local bank for the repayment of the loan obtained in 2017. Such loan bears a fixed annual interest based on prevailing market rate and is secured a real estate mortgage over parcels of land owned by PLPI and a building owned by PHPI. Outstanding balance of such loan amounted to P412,500,000 as at April 30, 2018. Interest expense on this loan amounted to P4,530,822 in 2018 and is presented as part of Finance Costs and Other Charges under Other Income (Charges) section in the 2018 consolidated statement of comprehensive income. There was no unpaid interest as at April 30, 2018.

H.R. Owen has an outstanding loan from a financial institution, which bears a fixed annual interest based on prevailing market rate. Outstanding balance of such loan amounted to P153,520,653 and P414,949,600 as at April 30, 2018 and 2017. Interest expense on this loan amounted to P6,584,312, P6,985,961, and P7,293,309 in 2018, 2017 and 2016, respectively, and is presented as part of Finance Costs and Other Charges under Other Income (Charges) section in the consolidated statements of comprehensive income (see Note 21.2).

#### 18.2 Vehicle Stocking Loans

Manufacturers' vehicle stocking loans and other loans amounting to P2,790,867,267 and P1,660,520,737 as at April 30, 2018 and 2017, respectively, are all at variable, floating commercial rates of interest. These are secured at any time by fixed and floating charges on stocks of new and demonstrator cars and commercial vehicles held. Other third party vehicle stocking loans amounting to P1,341,541,264 and P1,569,747,371 as at April 30, 2018 and 2017, respectively, are secured by fixed and floating charges on stocks of used cars.

Finance costs incurred related to H.R. Owen's vehicle stocking loans amounted to P125,897,184, P113,605,472, and P112,066,288 in 2018, 2017 and 2016, respectively, and are presented as part of Finance Costs and Other Charges under Other Income (Charges) section in the consolidated statements of comprehensive income (see Note 21.2).

# 18.3 Reconciliation of Liabilities Arising from Loans Payable

Presented below is the reconciliation of the Group's liabilities arising from bank loans, which include both cash and non-cash changes.

Balance at beginning of year	P 998,282,933
Cash flows from financing activities:	
Additional borrowings	638,826,550
Repayment of borrowings	( 1,228,786,160)
Non-cash financing activity -	
Translation adjustment	<u> 157,697,330</u>
Balance at end of year	P_566,020,653

#### 19. OTHER INCOME AND EXPENSES

#### 19.1 Other Income

Other income consists of the following:

	Note	_	2018	_	2017	_	2016
Excess of 7% standard input VAT over actual input VAT related to revenues with the PCSO		P	33,281,621	Р	42,288,155	P	55,140,463
Net gain on disposal of property and equipment Gain on reversal of impairment loss Manufacturer support Miscellaneous	12	_	562,738 - - - 15,398,255	_	3,395,202 1,528,706 - 24,165,632	_	1,438,383 - 27,866,840 33,279,541
		P	49,242,614	<u>P</u>	71,377,695	P	117,725,227

Income from excess of 7% standard input VAT over actual input VAT consists of the excess of 7% standard input VAT over actual input VAT on purchases related to revenues with the PCSO.

In 2016, manufacturer support pertains to a one-time gain related to the amount received by H.R. Owen from a manufacturer as an incentive for dealing vehicles in London. There is no similar transaction in 2018 and 2017.

Miscellaneous income include rental income from sublease of certain properties and unutilized service charge income attributable to the management.

# 19.2 Other Operating Expenses

Other operating expenses account is composed of the following:

	Notes	_	2018	2017	_	2016
Advertising and promotions		P	817,362,588	P 501,254,805	P	704,742,326
Stationery and office supplies			169,241,143	80,069,728		115,556,592
Repairs and maintenance			82,398,570	59,148,974		76,637,025
Insurance			71,489,082	72,211,800		65,853,705
Provision for losses	1.3, 28.3		63,985,202	-		-
Settlement expense			40,269,900	-		-
Outside services			26,992,477	65,341,730		28,399,991
Hotel supplies			5,797,533	10,499,974		9,519,342
Membership fees, dues and						
subscription			5,501,787	4,128,426		5,354,910
Security services			4,472,635	4,382,365		4,177,485
Commissions			3,324,694	5,343,632		5,304,884
Laundry			2,924,039	3,018,579		3,209,739
Computer supplies			1,592,079	1,990,233		1,623,632
Sponsorships			869,498	10,257,708		1,249,968
Miscellaneous expenses		_	68,108,502	113,983,838	_	62,320,610
		<u>P</u>	1,364,329,729	P 931,631,792	<u>P_</u>	1,083,950,209

Miscellaneous expenses include gas and oil, store supplies consumable and vehicle storage.

# 20. EMPLOYEE BENEFITS

# 20.1 Salaries and Employee Benefits

Details of salaries and employee benefits are presented below.

	2018	2017	2016
Short-term employee			
benefits:			
Salaries	P 1,630,881,738	P 1,494,502,837	P1,399,044,914
Social security cost	184,115,759	173,518,187	159,611,204
Fringe benefits	13,298,854	12,772,112	10,016,282
Bonuses	11,873,020	12,797,871	17,408,151
Compensated absences	2,413,900	2,690,502	2,199,779
Health benefits	1,184,958	1,271,995	1,251,341
Others	<u>17,494,445</u>	16,201,595	<u>16,763,236</u>
	1,861,262,674	<u>1,713,755,099</u>	_1,606,294,907
Post-employment benefits:			
Defined benefit plan	7,385,839	8,696,218	7,132,699
Defined contribution plan	13,037,454	9,673,836	11,787,604
*	20,423,293	18,370,054	18,920,303
	73.4.004.605.065	D 4 700 405 450	74 (05 045 040
	P 1,881,685,967	P 1,732,125,153	P1,625,215,210

# 20.2 Post-employment Defined Benefit Obligation

# (a) Characteristics of Defined Benefit Plan

PGMC maintains a tax-qualified, non-contributory post-employment plan covering all regular full-time employees. PHPI, on the other hand, has an unfunded, non-contributory post-employment defined benefit plan covering all regular full-time employees; while H.R. Owen's retirement benefit plan administered by a trustees operates on a pre-funded basis.

# (b) Explanation of Amounts Presented in the Consolidated Financial Statements

Actuarial valuations are made annually to update the post-employment benefit costs and the amount of contributions. All amounts presented below and in the succeeding pages are based on the actuarial valuation report obtained from independent actuaries in 2018 and 2017.

The amounts relating to the Group's post-employment benefit obligation (asset) recognized in the consolidated statements of financial position are as follows:

	2018	2017
Present value of the obligation Fair value of plan assets	P 965,848,887 ( <u>988,668,490</u> )	P 927,419,911 ( <u>890,300,678</u> )
	( <u>P 22,819,603</u> )	P 37,119,233

These are presented in the consolidated statements of financial position at gross amounts for each defined benefit plan.

The movements in present value of the post-employment defined benefit obligation recognized in the books are as follows:

	2018		2017
Balance at beginning of year	P 927,419,911	P	845,937,277
Translation adjustment	105,940,841	(	49,916,995)
Liabilities extinguished on settlement	( 41,635,499)	,	-
Actuarial gain	( 38,605,589)		137,924,064
Current service and interest costs	34,534,465		36,140,906
Benefits paid	$(\underline{21,805,242})$	(	42,665,341)
Balance at end of year	P 965.848.887	, D	927.419.911
Datastee at este of year	1 700,0TO,007	<u> </u>	161 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1

The movements in the fair value of plan assets are presented below.

	2018	2017
Balance at beginning of year	P 890,300,678	P 805,138,451
Translation adjustment Assets distributed on settlement	105,547,404	( 49,999,559)
Interest income	( 41,148,532) 25,407,007	25,485,667
Employer's contribution	22,411,544	22,373,112
Benefits paid by the plan	( 21,805,242)	( 42,665,341)
Return on plan assets	6,770,082	129,834,566
Actuarial gain	1,185,549	133,782
Trottumini gain	2,200,017	100,702
Balance at end of year	P 988,668,490	P 890,300,678
The plan assets consist of the following:		
	2018	2017
Cash in banks	P 4,436,471	P 7,219,671
Equity securities	664,909,901	587,711,632
Debt securities	310,052,949	292,433,907
Unit investment trust funds	5,009,394	2,829,788
Government bonds	4,259,765	84,195
Miscellaneous receivables	10	21,485
	P 988,668,490	P 890,300,678

Cash in banks includes deposit to a trustee bank and a special deposit account with Bangko Sentral ng Pilipinas. The fair values of the above plan asssets, except for miscellaneous receivables which is at Level 3, are determined based on quoted market prices in active markets and are classified as Level 1 of the fair value hierarchy.

The plan assets do not comprise any of the Group's own financial instruments or any of its assets occupied and/or used in its operations.

The components of amounts recognized in profit or loss and in other comprehensive income in respect of the defined benefit post-employment plan are as follows:

•		2018		2017		2016
Reported in consolidated profit or loss:  Current service costs Net interest costs Settlement gain	P (	7,872,806 1,254,652 486,967)	P	8,696,218 1,959,021	P	7,132,699 2,004,242
	<u>P_</u>	8,640,491	<u>p</u>	10,655,239	p	9,136,941

		2018	_	2017		_2016
Reported in consolidated						
other comprehensive						
income:						
Remeasurement						
gains (losses) arising	ζ					
from changes in:						
Demographic						
assumptions	P	27,900,536	(P	15,641,238)	P	44,765,779
Financial						
assumptions		12,024,139	(	137,733,728)		1,850,492
Experience			·	•		
adjustments	(	1,319,086)		12,563,794		5,359,505
Return on plan assets	`	7,955,631		132,782,636	(	44,047,523)
Share in OCI of					·	
an associate		31,480		-		-
Tax effect	(	9,998,564)		2,065,397	(	1,585,678)
	•	•				
	P	36,594,136	( <u>P</u>	<u>5,963,139</u> )	<u>P</u>	6,342,575
	_	V VIV / I I AUV	\ <del>-</del>		_	2,0 12,0

Current service cost including settlement gain is allocated and presented as part of Salaries and Employee Benefits under Costs and Operating Expenses section in the consolidated statements of comprehensive income. The net interest cost is included in Finance Costs and Other Charges under Other Income (Charges) section in the consolidated statements of comprehensive income (see Note 21.2).

Settlement gain on the exercise of enhance transfer value is presented as part of Salaries and Employee Benefits under Costs and Operating Expenses section in the consolidated statements of comprehensive income (see Note 20.1).

Amounts recognized in other comprehensive income were included within items that will not be reclassified subsequently to profit or loss.

In determining the amounts of the defined post-employment benefit obligation, the discount rate used by the Group ranges from 2.70% to 6.37% in 2018, 2.70% to 5.08% in 2017, and 3.50% to 5.11% in 2016.

# (c) Risks Associated with the Retirement Plan

The plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk.

#### (i) Investment and Interest Risks

The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields of government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments in debt securities and if the return on plan asset falls below this rate, it will create a deficit in the plan. Currently, majority of the plan asset has been invested in equity and debt securities.

# (ii) Longevity and Salary Risks

The present value of the defined benefit obligation is calculated by reference to the best estimate of the mortality of the plan participants both during their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

# (d) Other Information

The information on the sensitivity analysis for certain significant actuarial assumptions, the Group's asset-liability matching strategy, and the timing and uncertainty of future cash flows related to the retirement plan are described below and in the succeeding page.

# (i) Sensitivity Analysis

The following table summarizes the effects of changes in the significant actuarial assumptions used in the determination of the defined benefit obligation as at April 30:

	Maximum Impact on					
	Post-emplo	<u>yment I</u>	<u> Defined Bene</u>	fit O	bligation	
	Change in	In	crease in	$\Gamma$	ecrease in	
	Assumption	<u>As</u>	sumption	_A	Assumption	
2018						
Salary rate	+/- 1.00%	P	4,694,695	P	4,694,695	
Discount rate	+/- 1.00%	(	4,014,745)		4,014,745	
Turn-over rate	+/-10.00%	(	17,045)		17,045	
2017						
Salary rate	+/- 1.00%	P	5,622,880	Р	5,622,880	
Discount rate	+/- 1.00%	(	4,821,295)		4,821,295	
Turn-over rate	+/-10.00%	(	30,317)		30,317	

The sensitivity analysis is based on a change in an assumption while holding all other assumptions constant. Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation recognized in the consolidated statements of financial position.

The methods and types of assumptions used in preparing the sensitivity analysis did not change compared to the previous years.

#### (ii) Asset-liability Matching Strategies

PGMC, through its BOD, envisions that the investment positions shall be managed in accordance with its asset-liability matching strategy to achieve that long-term investments are in line with the obligations under the retirement scheme. This aims to match the plan assets to the retirement obligations by investing in equities and maintaining cash and cash equivalents that match the benefit payments as they fall due and in the appropriate currency.

There are no asset-liability matching strategies currently being used by H.R. Owen's retirement plan.

# (iii) Funding Arrangements and Expected Contributions

The undiscounted expected benefit payment from the plan is expected to be paid more than 15 years from the reporting date. The weighted average duration of the defined benefit obligation at the end of the reporting period is 15 years.

The best estimate of contribution to be paid by H.R. Owen to the plan for the fiscal year 2019 is P14,767,542.

# 20.3 Post-employment Defined Contribution Plan

# (a) Characteristics of Defined Contribution Plan

H.R. Owen operates a small number of defined contribution pension schemes which are administered by trustees. The contributions recognized in respect of defined contribution plans are expensed as they fall due.

In 2018, 2017 and 2016, post-employment benefit expense for the defined contribution plans amounted to P13,058,071, P9,673,836, and P11,787,604, respectively, and is presented as part of Salaries and Employee Benefits under Costs and Operating Expenses section in the consolidated statements of comprehensive income (see Note 20.1).

# 21. FINANCE INCOME AND FINANCE COSTS

The components of this account follow:

#### 21.1 Finance Income

	<u>Notes</u>	2018	2017	2016
Interest income Foreign currency	7, 22.1	P110,277,860	P106,988,671	P 98,589,178
gains – net Dividend income 11	11	47,934,001 23,393,052	16,228,724	13,473,677
		P 181,604,913	P123,217,395	P112,062,855

#### 21.2 Finance Costs and Other Charges

	Notes	2018	2017	2016
Interest expense Impairment losses Bank charges Loss on deemed disposal of	18, 20 11	P155,704,879 210,238,322 36,169,158	P141,814,994 2,877,999 32,924,358	P117,419,526 111,478,534 41,149,156
investment Foreign currency	13	-	99,084,160	-
losses – net		<del></del>	<u>71,998,410</u>	19,077,234
		P402,112,359	P348,699,921	P289.124.450

# 22. RELATED PARTY TRANSACTIONS

The significant transactions of the Group with related parties are described below.

						Outstanding 1	Balance
Related			Amou	nt of Transaction	5	Receivable (P	avable)
Party Category	Notes		2018	2017	2016	2018	2017
Associates:							
Cash advances							
granted	13.1, 22.1	P	469,622,710 F	31,040,000 F	34,540,000	P 1,515,841,109 P	990,024,321
Advances for stock	15.2, 22.1	•	407,022,710 1	31,040,000 1	34,340,000	1 2,020,044,207 1	770,027,321
	22.2		,	02 202 456 \/	36 000 000)		
subscription	22.2		- (	82,283,456 )(	26,000,000)	-	•
D. J. C. C							
Related party under							
common ownership	:						
Payments for future							
acquisition of							
investment							
securities	8, 22.3	(	4,977,146) (	60,378,722)(	41,240,000)	7,222,478	12,199,624
Management services	8, 22.4	•		1,491,243	8,992,211	21,752,409	-
Purchase of spare	,			, ,	, ,		
parts and							
accessories	17, 22.5		1,440,983	12,941,389	11,226,954	( 94,132) (	560,214)
Software support	17, 22.3		1,440,200	12,741,507	11,220,754	( )4,102) (	300,214 )
	22.7		20,370,965	10 242 /22	10 525 200		
services				19,343,632	18,535,298	-	•
Rental	22.10		6,250,000	6,000,000	6,000,000	-	~
Share in allocated							
expenses	17, 22.8		432,977	329,392 (	366,081)	945,621	512,644
Payment for certain							
expenses (net)	8, 22.9	(	87,547)	348,752	29,760	•	87,547
Advance rental	10, 22.10	(	1,070,000)	1,070,000		12,020,000	13,070,000
Vehicle services	22.9	•	•	10,307,111		8,351,965	
						, ,	
Stockholders -							
Purchase of							
inventories	17, 22.6		_	299,923,200	8,472,687,812	. /	70,222,240)
niventones	17, 22.0		-	277,723,200	0,772,007,012	- (	70,222,270 )
Discours officers							
Directors, officers							
and employees:							
Key management							
compensation	22,11		85,114,299	82,795,789	107,477,108		-
Advances	8, 22.12	(	332,506) (	377,784)	1,166,105	4,760,526	5,083,970
Sale of vehicles	22.12		79,581,808	-	40,725,445	-	-
Loan obtained	22.12		17,892,850	-	-	17,892,850	-
Entity owned by a							
key management							
personnel -							
Management services	17, 22,4		71,655,000	76,083,000	85,910,000	19,947,000	20,223,000
- 6-	.,		-,,	,,	,,	<b>, ,</b>	,,
Others -							
Deposits	22.15		384,037,094	255,708,180	139,689,400	776,434,674	392,397,580
~ cpoorts			001,007,074	200,100,200	137,007,700	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	572,577,500

Unless otherwise stated, advances granted to related parties are unsecured, noninterest-bearing and are payable in cash upon demand. These advances have been reviewed for impairment. Based on management's assessment, no impairment loss is required to be recognized.

#### 22.1 Advances to Associates

The Group grants advances to its associates for working capital purposes. These advances are unsecured, noninterest-bearing and due on demand, except for the loan granted to BPPI, NPI and VideoDoc. The balances of these advances, presented as Advances to Associates account in the consolidated statements of financial position as at April 30, are shown below.

	2018	2017 (As Restated – see Note 2.1)
NPI PLPI BPPI VideoDoc CPI	P 920,365,229 373,749,072 207,692,311 11,311,001 2,723,496	P 790,677,694 31,683,131 165,040,000 - 2,623,496
	<u>P 1,515,841,109</u>	P 990,024,321

Since 2013, the Parent Company has an outstanding unsecured loan to NPI, an associate beginning in 2017, amounting to P790,677,694 as of April 30, 2017. The loan is payable in cash to the Parent Company on demand subject to interest based on current bank rate. In 2018, additional loan was advanced to NPI amounting to P86,980,200. Interest income amounting to P39,917,264 in 2018, 2017 and 2016 is recorded as part of Finance Income in the consolidated statements of comprehensive income (see Note 21.1).

In 2009, the Parent Company granted advances to PLPI as a result of the execution of a MOA, which is part of the Group's strategy to acquire an interest in the operation of a hotel located in Makati City (see Note 16). In 2018, additional cash advances, which bear an annual interest rate of 6.00%, were granted by the Group to PLPI amounting to P336,806,800 for the acquisitions of parcels of land. Collections of P2,000,000 were also made from PLPI in 2018.

In 2018 and 2017, the Parent Company made advances to CPI for its pre-operating activities which amounted to P100,000 and P200,000, respectively.

In 2011, the Parent Company provided P100,000,000 loan to BPPI, bearing an annual interest rate of 7.00% payable in cash within two years from the borrowing date. The loan is secured by a guaranty from a major stockholder of BPPI. In 2013, the Parent Company extended the term of this loan for an additional three years. The loan was further extended for another three years in 2016 bearing the same terms with the original loan except that the Parent Company now has the discretion to recall the loan any time prior to maturity; hence, the loan is presented under current assets in the consolidated statements of financial position. Interest income amounting to P7,000,000 in 2018, 2017 and 2016 is recorded as part of Finance Income in the consolidated statements of comprehensive income (see Note 21.1).

The Parent Company granted cash advances to BPPI amounting to P56,000,000, of which P35,000,000 and P21,000,000 were provided in 2018 and 2017, respectively. The advances bear an annual interest rate of 7.00% and is payable in cash upon demand. Interest income amounting to P812,311 in 2018 (nil in 2017 as the advances were granted at year-end) is recorded as part of Finance Income in the 2018 consolidated statement of comprehensive income. Consequently, the Parent Company also made collections from BPPI amounting to P1,000,000 and P2,000,000 in 2018 and 2017, respectively.

In 2018, the Group also provided 150,000GBP (equivalent to P10,735,710) unsecured loan to VideoDoc, bearing an annual interest rate of 8.00% payable on each interest payment date from the borrowing date. Interest income amounting to P575,291 is recorded as part of Finance Income in the 2018 consolidated statement of comprehensive income (see Note 21.1).

The movements of Advances to Associates account recognized in the books are as follows:

			2017
			(As Restated –
•	Note	2018	see Note 2.1)
Balance at beginning of year		P 990,024,321	P 170,306,627
Interest recognized			
during the year		64,970,620	7,000,000
Additions during the year:			
PLPI		331,030,258	2,000,000
NPI		86,980,200	790,677,694
BPPI		35,000,000	21,840,000
VideoDoc		10,735,710	-
CPI		100,000	200,000
		1,518,841,109	992,024,321
Collections during the year		( 3,000,000)	$(\underline{2,000,000})$
σ,		\	/
Balance at end of year	13	P 1.515.841.109	P 990.024.321
,			

# 22.2 Advances for Stock Subscription

In 2017, the Parent Company's outstanding advances for stock subscription to NPI as at April 30, 2016 were reclassified as part of Investments in Associates account which represent 41.46% effective ownership interest; hence, obtaining significant influence over NPI. There was no similar transaction in 2018.

#### 22.3 Payments for Future Acquisition of Investments

The Group deposited funds to IPSSB on client-trust basis for future acquisition of investment securities. IPSSB, a related party under common ownership, is principally engaged in the business of stock brokerage. Outstanding balance of deposits to IPSSB for future acquisition of investments as at April 30, 2018 and 2017 amounted to P7,222,478 and P12,199,624, respectively, and are presented as part of Payments for future acquisition of investments under Trade and Other Receivables account in the consolidated statements of financial position (see Note 8). These advance payments are noninterest-bearing and collectible in cash upon demand of the Group.

# 22.4 Management Service Agreement

Total management fees paid to an entity owned by a key management personnel of the Group based on Management Services Agreement amounted to P71,655,000, P76,083,000, and P85,910,000 in 2018, 2017 and 2016, respectively, and are shown as part of Professional Fees under Costs and Other Operating Expenses section in the consolidated statements of comprehensive income. The net outstanding liability arising from this transaction amounted to P19,947,000 and P20,223,000 as at April 30, 2018 and 2017, respectively, and is presented as Management fee payable under the Trade and Other Payables account in the consolidated statements of financial position (see Note 17). The payable arising from this transaction is unsecured, noninterest-bearing and payable in cash within a year.

In 2017, Berjaya Sports Toto Berhad, a related party under common ownership, invoiced a total of P1,491,243 to the Group for the provision of management consultancy services, which is presented as part of Professional Fees under Costs and Other Operating Expenses section in the 2017 consolidated statement of comprehensive income. There was no outstanding liability arising from this transaction as at April 30, 2018 and 2017.

#### 22.5 Purchase of Goods and Services

The Group made purchases of imported spare parts and accessories of on-line lottery equipment from International Lottery Totalizator System (ILTS). The outstanding payable related to this transaction amounted to P94,132 and P560,214 as at April 30, 2018 and 2017, respectively, and is presented as part of Trade payables under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). The outstanding balance is unsecured, noninterest-bearing and payable in cash within a year.

#### 22.6 Purchase of Inventories

In 2017, Bentley Motors Limited (Bentley Motors) held 26.3% ownership of H.R. Owen. Accordingly, Bentley Motors had been deemed to be a related party throughout the fiscal year ended April 30, 2017. In the normal course of business, the Group purchased a total value of vehicles and parts from Bentley Motors amounting to P299,923,200 in 2017. As at April 30, 2017, outstanding payable to Bentley Motors amounted to P70,222,240, and is presented as part of Trade payables under Trade and Other Payables account in the 2017 consolidated statement of financial position (see Note 17). The payable arising from this transaction is unsecured, noninterest-bearing and payable in cash within a year. There are no such related party transactions for 2018 since the H.R. Owen shares were disposed by Bentley Motors during fiscal year ended April 30, 2017.

# 22.7 Software Support Services Agreement

The Group entered into a Software Support Services Agreement (Software Agreement) with Sports Toto Malaysia Sdn. Bhd. (STMSB), a related party under common ownership, for the maintenance of the Group's on-line lottery equipment. The Software Agreement is automatically renewed annually unless terminated by either party. In 2018, 2017 and 2016, the Group recognized royalty expenses arising from the transaction amounting to P20,370,965, P19,343,632, and P18,535,298, respectively, and are presented as part of Maintenance of Computer Equipment under Costs and Other Operating Expenses account in the consolidated statements of comprehensive income. The Group has no outstanding payable arising from this transaction as at April 30, 2018 and 2017.

# 22.8 Due to a Related Party

Berjaya Resorts Management Services Sdn Bhd (Berjaya Resorts), a related party under common ownership, allocates costs and expenses to the Group related to advertising and promotion, among others. The outstanding allocated expenses are presented as part of Due to related parties under Trade and Other Payables account in the consolidated statements of financial position (see Note 17). The payable arising from this transaction is unsecured, noninterest-bearing and payable in cash upon demand.

The details of the Group's transactions with Berjaya Resorts are presented below.

		2018	2017		
Balance at beginning of year Expenses incurred during the year Payments made during the year	P (	512,644 5,306,844 4,873,867)	P (	183,252 4,499,510 4,170,118)	
Balance at end of year	<u>P</u>	945,621	<u>P</u>	512,644	

#### 22.9 Due from Other Related Parties

In 2016, the Group paid certain expenses in behalf of Taaras Beach & Spa Resort (Taaras), a related party under common ownership. Total outstanding advances as at April 30, 2017, presented as Due from related parties under Trade and Other Receivables account in the 2017 statement of financial position, has been fully collected in 2018. The details of the Group's transactions with Taaras are presented below.

		2017		
Balance at beginning of year Collections during the year	P (	87,547 87,547)	P (	135,929 48,382)
Balance at end of year	<u>P</u>	<u> </u>	<u>P</u>	<u>87,547</u>

In 2018 and 2017, H.R. Owen provided vehicle related services to STMSB. The total amount of income recognized in both 2018 and 2017 is presented as part of Servicing and bodyshop under Revenues in the consolidated statements of comprehensive income. The outstanding amount collectible from STMSB amounted to P21,752,409 and P8,351,978 as at April 30, 2018 and 2017, respectively and are presented as part of Due from related parties under Trade and Other Receivables – net in the consolidated statements of financial position (see Note 8).

# 22.10 Lease Agreement with PLPI

In 2012, the Group and PLPI amended its existing lease agreement making the lease term good for one year for an annual rental of P6,000,000 but renewable annually, at the option of the lessee, for a maximum of 25 years. On July 1, 2017, the lease was amended, making the annual rental to P6,250,000, with all other terms being retained.

Total rent expense related to this lease agreement amounted to P6,250,000 in 2018 and P6,000,000 in both 2017 and 2016, and is presented as part of Rental account in the consolidated statements of comprehensive income. The Group also has advance rental to PLPI amounting to P12,020,000 and P13,070,000 as at April 30, 2018 and 2017, respectively, which are presented as Advance rental under Prepayments and Other Current Assets account in the consolidated statements of financial position (see Note 10).

# 22.11 Key Management Personnel Compensation

The details of key management personnel compensation (from vice-president and up) are as follows:

		2018		2017	_	2016
Short-term benefits Post-employment benefits	P	81,046,700 4,067,599	P —	81,795,680 1,000,109	P —	105,073,156 2,403,952
	<u>P</u>	85 <b>,114,299</b>	<u>P</u>	82,795,789	<u>P</u>	107,477,108

Director emoluments in 2018, 2017 and 2016 amounted to P4,350,000, P3,950,000, and P4,000,000, respectively, and are presented as part of Professional Fees under Costs and Other Operating Expenses section in the consolidated statements of comprehensive income. There were no outstanding payable relating to this compensation as at April 30, 2018 and 2017.

#### 22.12 Transactions with Officers and Employees

In the normal course of business, the Group grants interest-bearing advances to its officers and employees. Outstanding advances to officers and employees amounted to P4,760,526 and P5,083,970 as at April 30, 2018 and 2017, respectively, and are presented as Advances to officers and employees under Trade and Other Receivables account in the consolidated statements of financial position (see Note 8).

In 2018, the Group obtained a 5-year, interest-bearing loan from a director of a subsidiary amounting to 250,000GBP (equivalent to P17,892,850). The loan, which is payable in cash upon maturity on May 4, 2022, bears interest at a rate of 1% above Bank of England base rate per annum. The outstanding balance of the loan amounting to P17,892,850 is presented as part of the non-current portion of Trade and Other Payables account in the 2018 consolidated statement of financial position (see Note 17). There was no similar loan obtained in 2017.

In the normal course of business, the Group sold vehicles amounting to P79,581,808 to directors in 2018 (nil in 2017). There was no outstanding balance arising from this transaction as at April 30, 2018. Furthermore, total deposits of P7,157,140 are held by the Group from the directors for future vehicle purchases and is presented as part of Trade and Other Payables account in the 2018 consolidated statement of financial position.

#### 22.13 Loan Guarantee

The loans of BPPI from a certain financial institution amounting to P220,000,000 and P240,000,000 as at April 30, 2018 and 2017, respectively, are secured by the Parent Company (see Note 28.4).

#### 22.14 Retirement Plan

The details of the contributions of the Parent Company and benefits paid out by the plan is presented in Note 20.2.

The retirement plan neither provides any gurantee or surety for any obligation of the Group nor its investments covered by any restrictions or liens.

# 22.15 Deposits

A foreign subsidiary company has placements, inclusive of interest receivable, amounting to P776,434,674 and P392,397,580, as at April 30, 2018 and 2017, respectively, with a foreign asset management firm of which a director of the foreign subsidiary company has an interest. These placements are presented as part of Deposits under Trade and Other Receivables account in the consolidated statements of financial position (see Note 8).

# 22.16 Related Party Transactions that are Eliminated in the Consolidated Financial Statements

The following are the related party transactions (amounts and balances) that are eliminated in the consolidated financial statements:

#### (a) Advances to Subsidiaries

In 2009, the Parent Company granted advances to PHPI as a result of the execution of a MOA, which is part of the Group's strategy to acquire an interest in the operation of a hotel located in Makati City. The outstanding balance as at April 30, 2018 and 2017 amounted to P648,020,377 and P669,020,377, respectively.

In October 2016, the Parent Company granted a loan to H.R. Owen amounting to 2,000,000GBP (about P127,676,800) for business expansion. The loan remained outstanding as at April 30, 2017 and was fully paid in June 2017.

In April 2018, the Parent Company granted a loan to FEC amounting to P40,000,000. The loan bears an annual interest rate of 6% and is payable in cash upon demand.

#### (b) Advances from a Subsidiary

In 2017, the Parent Company obtained advances from PGMC amounting to P258,348,250 for working capital requirements and other purposes. The advances are unsecured, noninterest-bearing and payable in cash upon demand, or through offsetting arrangements. Outstanding balance as at April 30, 2018 and 2017 amounted to P112,881,839 and P258,348,250, respectively.

# (c) Dividends from a Subsidiary

The Parent Company recognized dividend income amounting to P650,000,000, P170,000,000 and P680,000,000 arising from the declaration of dividends by PGMC in 2018, 2017 and 2016, respectively. Consequently, the Parent Company received the cash dividends of P440,000,000, P325,600,000 and P524,000,000 in 2018, 2017 and 2016, respectively. There was no dividend receivable as at April 30, 2018 and 2017.

#### 23. EQUITY

# 23.1 Capital Management Objectives, Policies and Procedures

The Group's capital management objectives are to ensure the Group's ability to continue as a going concern and to provide an adequate return to shareholders by pricing products and services commensurate with the level of risk.

The Group sets the amount of capital in proportion to its overall financing structure. The Group manages the capital structure and makes adjustments to it in the light of changes in economic conditions and the risk characteristics of the underlying assets.

The Group monitors capital on the basis of the carrying amount of equity as presented on the face of the consolidated statements of financial position and also evaluates its capital in terms of debt-to-equity ratio as shown below.

	2018	2017
Total liabilities Total equity	P 8,995,106,303 8,502,260,698	P7,550,375,430 _7,205,086,278
Debt-to-equity ratio	<u> 1.06 : 1.00</u>	1.05 : 1.00

# 23.2 Capital Stock

As at April 30, 2018 and 2017, the Parent Company has 6,000,000,000 authorized shares with P1 par value, of which 4,427,009,132 shares are issued (see Note 23.5).

The details of the Parent Company's capital stock as at April 30 is shown below.

	Number	of Shares	Amount			
	<b>2018</b> 2017		2018	2017		
Common shares – P1 par value Authorized:						
Balance at beginning of year Increase in capital stock	6,000,000,000	2,000,000,000 4,000,000,000	P 6,000,000,000	P 2,000,000,000 4,000,000,000		
Balance at end of year	6,000,000,000	6,000,000,000	P 6,000,000,000	P_6,000,000,000		
Issued and outstanding: Balance at beginning of year Stock dividends	4,427,009,132	953,984,448 3,473,024,684	P 4,427,009,132	P 953,984,448 3,473,024,684		
Balance at end of year	4,427,009,132	4,427,009,132	P_4,427,009,132	P 4,427,009,132		

As at April 30, 2018 and 2017, there are 142 holders of the Parent Company's total outstanding shares. In November 1948, the Parent Company listed 953,984,448 shares in the Philippine Stock Exchange (PSE). An additional 3,473,024,684 shares were listed in July 2016. The Parent Company's listed shares are bid at P5.01 per share and P5.30 per share as at April 30, 2018 and 2017, respectively.

The Parent Company has 126 stockholders owning 100 or more shares each of the Parent Company's capital stock, as at April 30, 2018 and 2017.

# 23.3 Treasury Shares

The Parent Company's treasury shares represent the cost of 85,728,277 shares bought back by the Parent Company prior to 2014.

The Parent Company's retained earnings is restricted for dividend declaration to the extent of the cost of treasury shares (see Note 23.5).

#### 23.4 Revaluation Reserves

The movements of Revaluation Reserves follow:

	Note	2018			2017		2016
Revaluation of AFS							
Balance at beginning of year		(P	61,531,716)	(P	26,720,406)	P	122,458,347
Net unrealized fair value							
losses on AFS financial assets	11		73,700,839	(	44,375,819)	(	163,685,750)
Reclassification adjustments:	**		70,700,007	\	11,575,017)	(	100,000,.00)
Due to impairment of							
AFS financial asset	11		69,273,240		-		5,294,045
Due to disposal of AFS financial asset	11		_		9,564,509		9.212.952
, a. C					7,00 1,12 07		/ <b> </b>  / V
Balance at end of year		_	81,442,363	(	61,531,716)	(	26,720,406)
Measurement of							
post-employment benefits							
Balance at beginning of year		(	5,704,487)		214,171	(	4,354,438)
Net actuarial gain (loss) on remeasurement of							
post-employment benefit obligation – net of tax			36,340,348	,	2,745,754)		6,342,575
Actuarial gain (loss) attributabl	e to		20,240,240	(	2,143,734)		0,542,575
minority interest		_	31,480	(	3,172,904)	(	1,773,966)
Balance at end of year			30,667,341	(	5,704,487)		214,171
Revaluation surplus							
Balance at beginning of year			-		-		-
Fair value adjustment on property and equipment							
transferred to			20.040.054				
investment properties		_	32,049,054		-		
Balance at end of year		_	32,049,054			_	
		<u>P</u> .	144,158,7 <u>5</u> 8	( <u>P</u>	67,236,203)	( <u>P</u>	26,506,235)

#### 23.5 Retained Earnings

In 2015, the BOD of the Parent Company approved the appropriation of retained earnings amounting to P1,150,000,000 for future investments, expansion and various expenditures which are expected to be carried out within the next two to five years in line with the Group's growth plans.

On October 5, 2015, the Parent Company's BOD approved the following resolutions:

(i) increase in authorized capital stock from P2,000,000,000 divided into 2,000,000,000 shares to P6,000,000,000 divided into 6,000,000,000 shares;

- (ii) reversal of P4,000,000,000 previously allocated funds for capital expenditures and corporate expansion back to unrestricted retained earnings; and,
- (iii) declaration of stock dividends at a rate of 4 common shares for every common share held to be taken from the increase in authorized capital stock.

Consequently, the Parent Company set apart portion of the unappropriated retained earnings amounting to P3,473,024,684 for distribution of stock dividends.

On May 27, 2016, the Parent Company filed the declaration of stock dividends and the increase in authorized capital stock for approval of the SEC. Subsequently, the SEC approved the increase in authorized capital stock on May 31, 2016. Further, on June 6, 2016 the SEC approved the declaration of stock dividends setting the date of record on June 24, 2016 and the date of payment on July 20, 2016.

Consequently on July 20, 2016, the Parent Company issued stock dividends of 3,473,024,684 shares at par and the amount of retained earnings previously appropriated was reversed.

There was no cash dividend declaration by the Parent Company in 2018, 2017 and 2016.

#### 24. CURRENT AND DEFERRED TAXES

The components of tax expense relating to profit or loss and other comprehensive income follow:

	2018	2017	2016
Reported in profit or loss:			
Current tax expense:			
Regular corporate income tax			
(RCIT) at 30% and 22.5%	P357,431,332	P303,686,910	P257,896,593
Minimum corporate income tax (MCIT)	2,959,486	711,912	2,957,475
Final tax on passive income at 20% and 7.5% Tax benefit from application of	241,592	466,008	410,643
unrecognized MCIT		(4,583,464)	
· ·	360,632,410	300,281,366	261,264,711
Deferred tax income relating to the origination, reversal of temporary differences, and			
unused tax losses	(48,172,182)	(_20,205,905)	(_36,338,378)
	P312,460,228	P280,075,461	P224,926,333
Reported in other comprehensive income –  Deferred tax expense (income) relating to origination and			
reversal of temporary differences	P 16,609,042	( <u>P 692,361</u> )	( <u>P 2,405,814</u> )

The reconciliation of tax on pre-tax income computed at the applicable statutory rates to tax expense reported in profit or loss follows:

	<u>2018</u>	2017	2016
Tax on pretax income at 30%	P 332,647,749	P295,250,537	P279,375,733
Adjustments for:			
Income subjected to lower			
income tax rates	( 45,114,674	) ( 18,550,194)	( 11,726,542)
Application of optional standard			
deduction (OSD)	6,313,079	8,637,545	( 14,160,275)
Tax effects of:			
Non-taxable income	( 59,914,208	) ( 39,381,155)	( 16,711,348)
Non-deductible expenses	44,328,475	33,413,052	12,880,331
Fixed-asset differences	18,054,561	15,491,908	-
Adjustments to current tax for prior			
years	13,801,504	749,808	( 18,614,074)
Unrecognized MCIT	1,363,981	( 4,583,464)	2,226,455
Remeasurement of deferred tax asset			
due to change in UK tax rate	686,642	( 1,749,552)	-
Expiration of MCIT	240,321	774,828	-
Unrecognized net operating			
loss carry over (NOLCO)	52,798	-	-
NOLCO		( <u>9,977,852</u> )	(8,343,947)
Tax expense reported in the			
consolidated profit or loss	P 312,460,228	P280,075,461	P224,926,333

The deferred tax assets and liabilities as at April 30 presented in the consolidated statements of financial position relate to the following:

	2018	2017
Deferred tax assets net:		
Impairment loss	P 98,195,559	P 35,124,062
Post-employment benefit obligation	5,925,292	
Unamortized past service cost	5,860,135	
Unrealized foreign currency losses – net	<u>3,556,356</u>	17,844,999
	P113,537,342	<u>P 66,716,137</u>
Deferred tax liabilities – net:		
Rolled-over and held over capital gains	P 58,255,756	P 46,663,062
Post-employment benefit obligation	6,088,729	( 2,078,786)
Depreciation in excess of capital allowance	( 3,864,856)	5,856,790)
Advance rental	3,606,000	3,606,000
MCIT	(2,229,995)	( 1,683,253)
Capitalized direct cost	1,333,429	1,365,178
NOLCO	( 860,045)	( 537,945)
Other short-term timing differences	( 71,571)	347,281
Security deposit	( 57,458)	( 46,739)
Unrealized foreign currency gains	43,911	42,530
	P 62,243,900	P 41,820,538

The deferred tax income reported in the consolidated statements of comprehensive income is shown below.

		Consolidated Profit or Loss					
	2018			2017	_	2016	
Deferred tax income:							
Impairment losses	(P	63,071,497)	(P	863,400)	(P	31,448,162)	
Unrealized foreign currency gain (loss) - n	et	14,290,024	(	19,757,139)	(	3,247,043)	
Depreciation in excess of capital allowance	2	2,591,662		-		-	
Post-employment benefit obligation		1,412,748		2,840,702	(	1,528,875)	
Unamortized past service cost	(	1,398,571)	(	2,602,133)	(	616,889)	
Rolled-over and held-over capital gains	(	643,040)	,	-		-	
MCIT	(	546,742)		62,916	(	731,020)	
NOLCO	(	322,100)		-	(	537,945)	
Capitalized direct cost	(	31,749)	(	31,748)	(	31,748)	
Security deposit	(	10,719)	(	14,700)		1,051,248	
Advance rental	,	-	`	159,597		769,688	
Pre-operating expenses		-		-	(	17,632)	
Other short-term timing differences	(	442,198)	_		_	<u>-</u>	
	( <u>P</u>	48,172,182)	( <u>P</u>	20,205,905)	( <u>P</u>	<u>36,338,378</u> )	
	<u>C</u>	Consolidated	Oth	er Comprehe	ensiv	ve Income	
	_	2018	_	2017	_	2016	
Deferred tax expense (income):							
Post-employment benefit obligation	P	9,998,564	(P	692,361)	(P	2,405,814)	
Investment property	_	6,610,478	_		_	<u>-</u>	
	P	16,609,042	( <u>P</u>	692,361)	( <u>P</u>	2,405,814)	

The details of the Group's NOLCO and MCIT, which can be applied against taxable income and RCIT, respectively, follow:

Year Incurred		Amount	Pric	App or Year		ent Year		Expired	_	Balance	Expiry Date
NOLCO											
2018 2016	P	1,177,578 1,793,151	P		P	-	P 	-	P —	1,177,578 1,793,151	2021 2019
	<u>P</u>	<u>2,970,729</u>	P	-	<u>P</u>		<u>P</u>		P	<u>2,970,729</u>	
MCIT											
2018 2017 2016 2015	P 	2,150,234 711,912 2,957,475 3,164,378		- - - 876,129)	P	- - -	P (	2.288,249)	P	2,150,234 711,912 2,957,475	2021 2020 2019
	<u>P</u>	<u>8,983,999</u>	( <u>P</u>	<u>879,129</u> )	<u>P</u>		( <u>P</u>	2,288,249)	<u>P</u>	5,819,621	

The Group's NOLCO and MCIT pertain to the Parent Company and PHPI. In 2018 and 2017, the management has taken a conservative position of not recognizing additional deferred tax assets arising from NOLCO and MCIT since their recoverability and utilization are unlikely at this time based on the assessment of management.

In 2018 and 2017, the Parent Company, PHPI and FEC opted to claim itemized deductions, while PGMC continued claiming OSD.

Taxation of H.R. Owen is in accordance with the tax laws of UK. The standard rate of corporate tax in the UK was reduced to 19.00% for the years starting April 1, 2017, 2018 and 2019, which was substantively enacted in April 2015. A law was enacted on September 2016 which further reduces the corporate tax to 17% for the year starting April 1, 2020. Consequently, deferred tax assets and liabilities arising from transactions of H.R. Owen have been calculated at 17.00% of the gross sum on the basis that they are expected to unwind after April 1, 2020.

#### 25. EARNINGS PER SHARE

The earnings per share of the Group is presented below.

	2018	2017	2016
Net profit attributable to owners of the Parent Company Divided by weighted average number of outstanding	P 785,824,811	P 674,067,840	P 678,320,666
shares	4,341,280,855	4,341,280,855	4,341,280,855
Earnings per share	P 0.18	P 0.16	P 0.16

The Group has no potentially dilutive instruments; thus, basic and dilutive earnings per share are the same.

# 26. CATEGORIES, FAIR VALUES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

# 26.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of financial assets and financial liabilities presented in the consolidated statements of financial position are shown below.

				2017		
		2018		(As Restated -	- see Note 2.1)	
	-	Carrying	Fair	Carrying	Fair	
	Notes Notes	Amounts	<u>Values</u>	_Amounts	<u>Values</u>	
Financial Assets						
Loans and receivables:						
Cash and cash equivalents	7	P 1,195,177,294	P 1,195,177,294	P 1,060,850,712	P 1,060,850,712	
Trade and other receivables - net	8	2,620,625,259	2,620,625,259	2,659,123,454	2,659,123,454	
Advances to associates	22.1	1,515,841,109	1,515,841,109	990,024,321	990,024,321	
Prepayments and other current assets	10	50,906,435	50,906,435	30,004,048	30,004,048	
Other non-current assets		3,217,271	3,217,271	4,706,098	<u>4,706,098</u>	
		P 5,385,787,368	P 5,385,767,368	P 4,744,708,633	P 4,744,708,633	
AFS financial assets - net	11	P 1,199,369,442	P 1,199,369,442	P901_808_762	P 901.808.762	
	••	1 412 512 72 7 1 1 1 1	1 1112710021711	1	1 301,000,702	
Financial Liabilities						
Financial liabilities at amortized cost:						
Trade and other payables	17	P 3,967,339,248	P 3,967,339,248	T 105/02/07/	D 1 056 024 074	
Loans payable and borrowings	18	4.698.429.184	, , ,	., , ,	, . , . ,	
Loans payable and bottowings	10		4,709,005,437	4.228.551.041	4,223,691,107	
		P_8.665,768,432	P 8,676,344,685	P_6.085.485.915	P 6.080.625.981	
		<u> </u>	THE CHAIN LANGE	1_ U, YU J, TUJ, Z 1.J	1 4,444,020,020,301	

See Notes 2.4 and 2.10 for a description of the accounting policies for each category of financial instruments. A description of the Group's risk management objectives and policies for financial instruments is provided in Note 4.

# 26.2 Offsetting of Financial Assets and Financial Liabilities

Currently, financial assets and financial liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis through approval by both parties' BOD and stockholders or upon instruction by the Parent Company.

#### 27. FAIR VALUE MEASUREMENT AND DISCLOSURES

#### 27.1 Fair Value Hierarchy

In accordance with PFRS 13, Fair Value Measurement, the fair value of financial assets and financial liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- (a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- (b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- (c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the financial asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

#### 27.2 Financial Instruments Measured at Fair Value

Quoted equity securities, debt securities and others classified as AFS financial assets are included in Level 1 as their prices are derived from quoted prices in active market that the entity can access at the measurement date, except for certain equity securities with carrying amount of P116,921,250 and P77,033,450, which are carried at cost as at April 30, 2018 and 2017, respectively (see Note 11).

The fair value of these shares increased by P73,700,839 in 2018 and decreased by P44,375,819 and P163,685,750 in 2017 and 2016, respectively. This was presented as Net Unrealized Fair Value Gains on Available-for-sale Financial Assets under Other Comprehensive Income (Loss) of the consolidated statements of comprehensive income.

The Group has no financial liabilities measured at fair value as at April 30, 2018 and 2017. There were no transfers across the levels of the fair value hierarchy in both years.

# 27.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statements of financial position on a recurring basis as at April 30, 2018 and 2017:

		20	018	
	Level 1	Level 2	Level 3	Total
Financial assets:				
Cash and cash equivalents	P 1,195,177,294	P -	-	1,195,177,294
Trade and other receivables	•	-	2,620,625,259	2,620,625,259
Advances to associates Prepayments and other	•	-	1,515,841,109	1,515,841,109
Current assets Other non-current assets	-	-	50,906,435 3,217,271	50,906,435 3,217,271
Other non-current assets			3.41/.4/1	3.211,2/1
	P 1,195,177,294	<u>P </u>	P 4,190,590,074	<u> 5,385,767,368</u>
Financial liabilities:				
Trade and other payables Loans payable and	Р -	Р -	P 3,967,339,248 I	P 3,967,339,248
borrowings			4,709,005,437	4,709,005,437
	<u>p</u> .	<u>P - </u>	P_8,676,344,685	P 8,676,344,685
		2	017	
			- see Note 2.1)	
	Level 1	Level 2	Level 3	Total
Financial assets:				
Cash and cash equivalents	P 1,060,850,712	Р -	•	P 1,060,850,712
Trade and other receivables	-	-	2,659,123,454	2,659,123,454
Advances to associates Prepayments and other	•	-	990,024,321	990,024,321
current assets		_	30,004,048	30,004,048
Other non-current assets			4,706,098	4,706,098
	P 1,060,850,712	<u>p</u>	P 3,683,857,921	P_4,744,708,633
Financial liabilities:				
Trade and other payables Loans payable and	Р -	р -	P 1,856,934,874	P 1,856,934,874
borrowings			4,223,691,107	4,223,691,107
	<u>p</u> -	<u>P</u>	P 6,080,625,981	P 6,080,625,981

#### 27.4. Investment Property Measured at Fair Value

The fair value of the Group's investment property (see Note 15) are determined on the basis of the appraisals performed by an independent appraiser with appropriate qualifications. In estimating the fair value of the land, management takes into account the market participant's ability to generate economic benefits by using the assets in their highest and best use. Based on management's assessment, the best use of the Group's non-financial assets indicated above is their commercial utility.

The Level 3 fair value of land was derived using the market comparable approach that reflects the recent transaction prices for similar properties in nearby locations adjusted for differences in key attributes. Under this approach, when sales prices of comparable land in close proximity are used in the valuation of the subject property with no adjustment on the price, fair value is included in Level 2. On the other hand, if the observable recent prices of the reference properties were adjusted for differences in key attributes such as property size, zoning, and accessibility, the fair value is included in Level 3. The most significant input into this valuation approach is the price per square meter, hence, the higher the price per square meter, the higher the fair value. There were no transfers into or out of Level 3 fair value hierarchy in both years.

#### 28. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

#### 28.1 Operating Lease Commitments - PGMC, PHPI and H.R. Owen as Lessees

PGMC and H.R. Owen lease its office and dealership spaces, respectively, under lease agreements from certain lessors, which will expire at various dates from 2017 to 2018. Other lease agreements by H.R. Owen are due until 2027. The lease agreements also provide for renewal options upon mutual consent of both parties.

In 2012, PHPI and PLPI amended its existing lease agreement making the lease term good for one year for an annual rental in 2012 of P6,000,000 but renewable annually for a maximum of 25 years at the option of the lessee. On July 1, 2017, the lease was amended, making the annual rental to P6,250,000, with all the other terms being retained.

Future minimum rental payable related to these leases as at April 30 are as follows:

	2018	2017
Within one year After one year but not	P 341,617,786	P 384,890,523
more than five years More than five years	1,144,442,757 1,139,036,501	1,046,810,401 1,229,742,273
	P2,625,097,044	<u>P 2,661,443,197</u>

Rental expense arising from these leases amounted to P357,030,160, P321,414,367, and P330,015,723 in 2018, 2017 and 2016, respectively, and is presented as part of Rental under Costs and Other Operating Expenses section in the consolidated statements of comprehensive income.

H.R. Owen's total future minimum lease payments due later than five years as shown in the preceding page include P184,729,935 relating to two properties, which are sub-leased to third parties. Of this amount, P177,769,831 relates to a sub-lease for a single property, which is of the same duration as the Group's own lease, while the sub-lease for the remaining properties, amounting to future minimum lease payments of P6,960,104, can be terminated by the third party on six months' written notice.

#### 28.2 Operating Lease Commitments - PGMC as Lessor

PGMC entered into an ELA with PCSO covering the lease of its on-line lottery equipment for a period of three years under certain conditions. Rental income derived from ELA amounted to P1,642,234,495, P1,601,472,285, and P1,580,259,448 in 2018, 2017 and 2016, respectively, and are recognized as Rental under Revenues in the consolidated statements of comprehensive income (see Note 6).

#### 28.3 Injunction Case Filed

On June 11, 2012, PGMC filed an application for the issuance of a Writ of Preliminary Injunction against PCSO and subsequently filed a request for arbitration at the International Chamber of Commerce court on March 12, 2014.

The Arbitral Tribunal has rendered a Final Award on February 23, 2018 ordering PGMC to pay all of PCSO's reasonable costs and expenses in the arbitration. A provision was recognized and presented as Provision for Losses in the 2018 consolidated statement of financial position.

On March 26, 2018, PGMC filed a Petition to Vacate Final Award. As at April 30, 2018, the petition is still pending with the regional trial court.

#### 28.4 Surety Agreement

In 2018 and 2017, the Parent Company acted as a surety in favor of a certain financial institution to the loan obtained by BPPI for the latter's working capital requirements (see Note 22.13).

#### 28.5 Contracts

In December 2009, the Group entered into a MOA with the stockholders of TF, whereby the stockholders agreed to sell all their interest in TF and to agree to consent the sale of TF's assets for a total consideration of P785,000,000.

#### 28.6 Others

There are other commitments, guarantees, litigations and contingent liabilities that arise in the normal course of the Group's operations which are not reflected in the consolidated financial statements. As at April 30, 2018, management is of the opinion that losses, if any, from these commitments and contingencies will not have material effect on the Group's consolidated financial statements.



### P&A Grant Thornton

An instinct for growth

Report of Independent Auditors to Accompany Supplementary Information Required by the Securities and Exchange Commission Filed Separately from the Basic Consolidated Financial Statements

Punongbayan & Araullo 20th Floor, Tower 1 The Enterprise Center 6766 Ayala Avenue 1200 Makati Chy Philippines

T+63 2 988 2288

The Board of Directors and the Stockholders
Berjaya Philippines Inc. and Subsidiaries
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
9th Floor, Rufino Pacific Tower
6784 Ayala Avenue, Makati City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Berjaya Philippines Inc. and subsidiaries (the Group) for the year ended April 30, 2018, on which we have rendered our report dated July 27, 2018. Our audit was made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The applicable supplementary information (see List of Supplementary Information) is presented for purposes of additional analysis in compliance with the requirements of Securities Regulation Code Rule 68, as amended, and is not a required part of the basic consolidated financial statements prepared in accordance with Philippine Financial Reporting Standards. Such supplementary information is the responsibility of the Group's management. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

#### **PUNONGBAYAN & ARAULLO**

By: Romuzido V. Murcia II

CPA Reg. No. 0095626
TIN 906-174-059
PTR No. 6616014, January 3, 2018, Makati City
SEC Group A Accreditation
Partner - No. 0628-AR-3 (until Nov. 29, 2019)
Firm - No. 0002-FR-5 (until Mar. 26, 2021)
BIR AN 08-002511-22-2016 (until Oct. 3, 2019)
Firm's BOA/PRC Cert. of Reg. No. 0002 (until Dec. 31, 2018)

July 27, 2018

#### Berjaya Philippines Inc. and Subsidiaries List of Supplementary Information April 30, 2018

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Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E Schedule A - Financial Assets April 30, 2018

Name of Issuing Entity and Association of Each Issue	Number of Shares or Principal Amount of Bonds and Notes	Amou	Amount Shown in the Statement of Financial Position	Income	Income Received and Accrued
AVAILABLE-FOR-SALE FINANCIAL ASSETS					
Equity securities  Debt securities	95,474,043	<u>a</u>	1,365,766,770 120,346,028	Q.	23,393,052 1,494,035
Others Allowance for impairment	141,804,043		1,500,319,719		24,887,087
Total	141,804,043	д	1,199,369,442	e,	24,887,087

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E

Schedule B - Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
April 30, 2018

				Deductions		
Name and Designation of Debtor	Balance at Beginning of Period	Additions	Amounts Collected	Amounts Reclassified	Amounts Written off	Balance at End of Period
Related Parties:						
Berjaya Pizza Philippines Inc.	P 165,040,000	Р 43,652,311 (Р	(P 1,000,000)	٠ ط	- д	P 207,692,311
Inter-Pacific Securities Sdn Berbad	12,199,623	601,807,358	( 606,784,503)	,	1	7,222,478
Sports Toto Malaysia Sdn. Bhd	8,351,978	13,400,431	1	ı	1	21,752,409
Perdana Land Philippines Inc.	31,683,131	344,065,941	( 2,000,000)	ı	1	373,749,072
Cosway Philippines Inc.	2,623,496	100,000		ı	•	2,723,496
Taaras Bench & Spa Resort	87,547		( 87,547 )	ı	1	
Neptune Properties, Incorporated	790,677,694	129,687,535	1	ı	1	920,365,229
VideoDoc Limited		11,311,001	,	1	1	11,311,001
Total	P 1,010,663,469	P 1,144,024,577	( P 609,872,050)	ď	P .	P 1,544,815,996

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68

Annex 68-E Schedule C - Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements April 30, 2018

					Ц	Deductions	ions			Ending Balance	alance				
Name and Designation of Debtor	Balance	Balance at Beginning of Period	Add	dditions	C	Amounts	A W	Amounts Written off		Current	Non-current	reat	Bala End c	Balance at End of Period	
Perdana Hotel Philippines Inc. H.R. Owen Plc	2	669,020,377 127,676,800	<u>a</u>		д ) (	21,000,000)	۵	( )	Δ.	648,020,377	ط		<u>e</u>	648,020,377	
Total	а	796,697,177	<u>σ</u> .		<u>a</u>	P 148,676,800)	Ω,	,	٩	648,020,377	P.		<u>_</u>	648,020,377	

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E Schedule D - Intangible Assets April 30, 2018

				L Pod	Daduotions			
Description	Balance at Pe	Balance at Beginning of Period	Additions at Cost	Charged to Cost and Expenses	Charged to Other Accounts	Other Changes -Additions (Deductions)	Balance at End of Period	
intaugible Assets: Goodwill Dealership rights Customer relationship	<u> </u>	1,114,063,397 660,563,886 32,328,468	۵.	P - 4,051,462)		P 91,329,638 80,016,738 3,744,539	P 1,205,393,035 740,580,624 32,021,545	-
Total	<u>a</u> ,	1,806,955,751	ď	( P 4,051,462)	P .	P 175,090,915	Р 1,977,995,204	

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E Schedule E - Long-term Debt April 30, 2018

Amount Shown under Caption "Long-term Debt" in Relation to Statement of Financial Position	P 400,668,588
Amount Shown under Caption "Current Portion of Long-term Debt" in Relation to Statement of Financial Position	P 165,352,065
Amount Authorized by Indenture	P 566,020,653
Title of Issue and Type of Obligation	Loans Payable

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E

Schedule F - Indebtedness to Related Parties (Long-term Loans from Related Companies) April 30, 2018

Balance at	End of Period
Balance at	Beginning of Period
Amount Authorized by	Indenture
M. C.	Name of Related Farty

# NOT APPLICABLE

The Group has no indebtedness to related parties as at April 30, 2018.

Berjaya Philippines Inc. and Subsidiaries
SEC Released Amended SRC Rule 68
Annex 68-E
Schedule G - Guarantees of Securities of Other Issuers
April 30, 2018

Nature of Guarantee
Amount Owned by Person for which this Statement is Filed
Total Amount Guaranteed and Outstanding
Title of Issue of Each Class of Securities Guaranteed
Name of Issuing Entity of Securities  Guaranteed by the Company for which this Statement is Filed

Corporate guarantee

220,000,000

<u>a</u>

220,000,000

Loan

Berjaya Pizza Philippines Inc. (BPPI)\*

<sup>\*</sup> The loans of BPPI from a certain local financial institution are secured by Berjaya Philippines Inc.

Berjaya Philippines Inc. and Subsidiaries SEC Released Amended SRC Rule 68 Annex 68-E Schedule H - Capital Stock April 30, 2018

by	Others
Number of Shares Held by	Directors, Officers and Employees
<i>A</i>	Related Parties
	Number of Shares Reserved for Options, Warrants, Conversion and Other Rights
	Number of Shares Issued and Outstanding as shown under the Related Balance Sheet Caption
	Number of Shares Authorized
	Title of Issue

509,836,444

981

3,831,443,430

4,341,280,855

6,000,000,000

Common shares - P1 par value

BERJAYA PHILIPPINES INC. AND SUBSIDIARIES
[A Subsidiary of Berjaya Lottery Management (HK) Limited] Schedule of Philippine Financial Reporting Standards and Interpretations
Adopted by the Securities and Exchange Commission and the
Financial Reporting Standards Council as at April 30, 2018

РНІШРРІМ	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
Framework	for the Preparation and Presentation of Financial Statements			
Conceptual I	Framework Phase A: Objectives and Qualitative Characteristics	✓		
Practice Sta	tement Management Commentary			1
Philippine I	Financial Reporting Standards (PFRS)			
	First-time Adoption of Philippine Financial Reporting Standards	1		
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters	1		
PFRS 1	Amendments to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters	·		
(Revised)	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters	1		
	Amendments to PFRS 1: Government Loans	/		
	Amendments to PFRS 1: Deletion of Short-term Exemptions	1		
	Share-based Payment			1
	Amendments to PFRS 2: Vesting Conditions and Cancellations		_	1
PFRS 2	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			1
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions* (effective January 1, 2018)			1
PFRS 3	Business Combinations	1		
(Revised)	Amendment to PFRS 3: Remeasurement of Previously Held Interests in a Joint Operation* (effective January 1, 2019)			/
	Insurance Contracts			/
PFRS 4	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			/
111034	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments, with PFRS 4, Insurance Contracts* (effective January 1, 2018)			1
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			1
PFRS 6	Exploration for and Evaluation of Mineral Resources			/
	Financial Instruments: Disclosures	/		
	Amendments to PFRS 7: Transition	/		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	1		
PFRS 7	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	1	_	
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	1		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	1		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures* (effective when PFRS 9 is first applied)			1
PFRS 8	Operating Segments	1		
	Financial Instruments (2014)* (effective January 1, 2018)			/
PFRS 9	Amendments to PFRS 9: Prepayment Features with Negative Compensation* (effective January 1, 2019)			/
	Consolidated Financial Statements	/		
	Amendments to PFRS 10: Transition Guidance	/		
PFRS 10	Amendments to PFRS 10: Investment Entities	1		
	Amendments to PFRS 10: Investment Entities - Applying the Consolidation Exception	1		
	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* (effective date deferred indefinitely)			/
	Joint Arrangements			1
	Amendments to PFRS 11: Transition Guidance			1
PFRS 11	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			1
	Amendment to PFRS 11: Remeasurement of Previously Held Interests in a Joint Operation* (effective January 1, 2019)			1

PHILIPPIN	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
	Disclosure of Interests in Other Entities	1		
DEDC 10	Amendments to PFRS 12: Transition Guidance	1		
PFRS 12	Amendments to PFRS 12: Investment Entities	/		
	Amendments to PFRS 10: Investment Entities - Applying the Consolidation Exception	/		
PFRS 13	Fair Value Measurement	/		
PFRS 14	Regulatory Deferral Accounts		_	/
PFRS 15	Revenue from Contracts with Customers* (effective January 1, 2018)			1
PFRS 16	Leases* (effective January 1, 2019)			/
PFRS 17	Insurance Contracts* (effective January 1, 2021)		_	<u> </u>
	Accounting Standards (PAS)			
	Presentation of Financial Statements			
PAS 1	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising	/		_
(Revised)	on Liquidation  Amendments to PAS 1: Presentation of Items of Other Comprehensive Income		_	
	Amendments to PAS 1: Disclosure Initiative			
PAS 2	Inventories			
	Statement of Cash Flows	/		_
PAS 7	Amendments to PAS 7: Disclosure Initiative			<del>-</del>
PAS 8			<del>-</del>	
_	Accounting Policies, Changes in Accounting Estimates and Errors	· ·		
PAS 10	Events After the Reporting Period			
PAS 11	Construction Contracts		_	<b>-</b>
	Income Taxes			
PAS 12	Amendments to PAS 12 - Deferred Tax: Recovery of Underlying Assets	/		
	Amendments to PAS 12 - Recognition of Deferred Tax Assets for Unrealized Losses  Amendment to PAS 12 - Tax Consequences of Dividends* (effective January 1, 2019)	<b>✓</b>		
	Property, Plant and Equipment	1		
	Amendments to PAS 16: Bearer Plants			_
PAS 16	Amendments to PAS 16: Clarification of Acceptable Methods of Depreciation and	/	_	
PAS 17	Amortization Leases	,		-
		/	_	<del></del>
PAS 18	Revenue	/	<del>-</del> -	
PAS 19 (Revised)	Employee Benefits	<u> </u>		
<u> </u>	Amendments to PAS 19: Defined Benefit Plans - Employee Contributions			<del> </del>
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			<b>/</b>
PAS 21	The Effects of Changes in Foreign Exchange Rates	/	ــــــــــــــــــــــــــــــــــــــ	
	Amendments: Net Investment in a Foreign Operation			
PAS 23 (Revised)	Borrowing Costs Amendment to PAS 23: Eligibility for Capitalization	/_		
PAS 24				<del>                                     </del>
(Revised)	Related Party Disclosuzes	1		
PAS 26	Accounting and Reporting by Retirement Benefit Plans	1		
246.55	Separate Financial Statements			1
PAS 27 (Revised)	Amendments to PAS 27: Investment Entities			1
(2007)	Amendments to PAS 27: Equity Method in Separate Financial Statements			1
	Investments in Associates and Joint Ventures	1		
	Amendments to PAS 28: Investment Entities - Applying the Consolidation Exception	1		
PAS 28	Amendments to PFRS 10: Sale or Contribution of Assets between an Investor and its			/
(Revised)	Associate or Joint Venture* (effective date deferred indefinitely)			<del></del> -
	Amendment to PAS 28: Measurement of Investment in Associates at Fair Value through Profit or Loss* (effective January 1, 2018)			1
	Amendment to PAS 28: Long-term Interest in Associates and Joint Venture*			/
PAS 29	(effective January 1, 2019)			
FR.3 49	Financial Reporting in Hyperinflationary Economies	<u> </u>		<del></del>
	Financial Instruments: Presentation		_	<del></del>
PAS 32	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	1		
	Amendments to PAS 32: Classification of Rights Issues	1		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	1		

PHILIPPI	NE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
PAS 33	Earnings Per Share	1		
PAS 34	Interim Financial Reporting			1
7.7.7	Impairment of Assets	/		
PAS 36	Amendment to PAS 36: Recoverable Amount Disclosures for Non-financial Assets			
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	<b>√</b>		
	Intangible Assets	/		
PAS 38	Amendments to PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	1		
	Financial Instruments: Recognition and Measurement	-/		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	<b>✓</b>		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	<u> </u>		
	Amendments to PAS 39: The Fair Value Option	1		
PAS 39	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	✓		
3,	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	<b>/</b>		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets – Effective Date and Transition	<b>/</b>		
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives	✓		
	Amendments to PAS 39: Eligible Hedged Items	✓		
	Amendments to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	✓		
D45.40	Investment Property	✓		
PAS 40	Amendment to PAS 40: Reclassification to and from Investment Property* (effective January 1, 2018)			1
PAS 41	Agriculture			/_
	Amendments to PAS 41: Bearer Plants			_ <b>/</b>
Philippine	Interpretations - International Financial Reporting Interpretations Committee (IFRIC)			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	✓		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			<b>✓</b>
IFRIC 4	Determining Whether an Arrangement Contains a Lease	✓		
IFRIC 5	Rights to Interests Arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			1
IFRIC 6	Liabilities Arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			
IFRIC 7	Applying the Restatement Approach under PAS 29, Financial Reporting in Hyperinflationary Economies	_		1
IFRIC 9	Reassessment of Embedded Derivatives**			
	Amendments to Philippine Interpretation IFRIC-9 and PAS 39: Embedded Derivatives**			
IFRIC 10	Interim Financial Reporting and Impairment			
IFRIC 12	Service Concession Arrangements			/_
IFRIC 13	Customer Loyalty Programmes			1
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			/
rnnr6 : :	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement and their Interaction			/
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			-
IFRIC 17	Distributions of Non-cash Assets to Owners			_ /
IFRIC 18	Transfers of Assets from Customers			/_
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments**	/		
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			/
IFRIC 21	Levies			1
1FRIC 22	Foreign Currency Transactions and Advance Consideration* (effective January 1, 2018)			1
IFRIC 23	Uncertainty Over Income Tax Treatments* (effective January 1, 2019)	- <del></del>		1

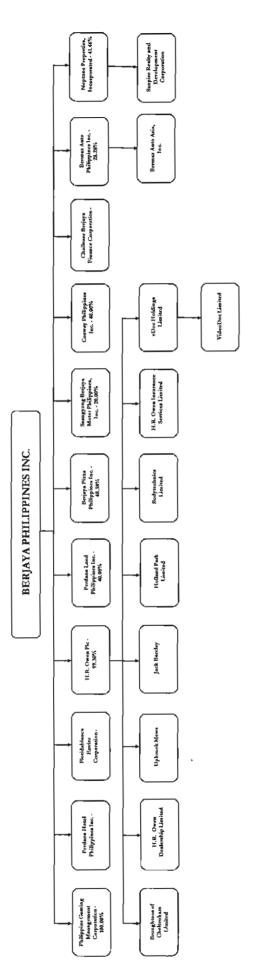
PHILIPF	PINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS	Adopted	Not Adopted	Not Applicable
Philippin	e Interpretations - Standing Interpretations Committee (SIC)			
SIC-7	Introduction of the Euro			/
SIC-10	Government Assistance - No Specific Relation to Operating Activities			1
SIC-15	Operating Leases - Incentives			1
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders**	/		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease**	1		
SIC-29	Service Concession Arrangements: Disclosures			1
SIC-31	Revenue - Barter Transactions Involving Advertising Services**	1		
SIC-32	Intangible Assets - Web Site Costs	1		

<sup>\*</sup> These standards will be effective for periods subsequent to fiscal year 2018 and are not early adopted by the Group.

<sup>\*\*</sup> These standards have been adopted in the preparation of consolidated financial statements but the Group has no significant transactions covered in both years presented.

Berjaya Philippines Inc., and Subaldianies [A Subaidian of Berjaya Lostery Management (HK) Limited] 9th Floor, Ruñoo Pacific Towat, 1894 Ayala Avenue, Makari (Siy (Annoms in Philippine Pesos)

Map Showing the Relationship Between and Among the Company and its Related Parties April 30, 2018



# Berjaya Philippines Inc. [A Subsidiary of Berjaya Lottery Management (HK) Limited] 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City (Amounts in Philippine Pesos)

#### Reconciliation of Retained Earnings Available for Dividend Declaration For the Year Ended April 30, 2018

Unappropriated Retained Earnings at Beginning of Year, as Reported in the Audited Financial Statements			P	1,343,086,493
Prior Years' Outstanding Reconciling Items, net of tax Unrealized foreign currency gain Deferred tax income	(	66,020,035 ) 20,669,410 )		
Impairment loss	_	90,711,955		4,022,510
Unappropriated Retained Earnings Available for Dividend Declaration at Beginning of Year, as Adjusted				1,347,109,003
Net Profit Actually Earned during the Year				
Net profit per audited financial statements		507,744,727		
Unrealized foreign currency gain	(	47,880,959)		
Deferred tax income	(	63,071,497)		
Impairment loss	_	210,238,322		607,030,593
Unappropriated Retained Earnings Available for				
Dividend Declaration at End of Year			P	1,954,139,596

The Company plans to appropriate portions of available retained earnings for business expansions within three to five years.

#### Berjaya Philippines Inc. and Subsidiaries [A Subsidiary of Berjaya Lottery Management (HK) Limited] 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City (Amounts in Philippine Pesos)

#### Financial Indicators April 30, 2018

	Comp	utation	Ra	ttio
Financial Indicators	2018	2017	2018	2017
Quick ratio				
Cash and cash equivalents + Trade and other				
receivables - net + Advances to associates	5,331,643,662	4,370,864,839	0.63	0.62
Total Current Liabilities	8,426,949,871	7,104,041,686		
Current/liquidity ratio				
Total Curtent Assets	10,950,134,994	9,305,822,624	1.30	1.31
Total Current Liabilities	8,426,949,871	7,104,041,686		
Debt-to-equity ratio				
Total Liabilities	8,995,106,303	7,550,375,430	1.06	1.05
Total Equity	8,502,260,698	7,205,086,278		
Debt-to-assets ratio				
Total Liabilities	8,995,106,303	7,550,375,430	0.51	0.51
Total Assets	17,497,367,001	14,755,461,708		
Equity-to-assets ratio				
Total Equity	8,502,260,698	7,205,086,278	0.49	0.49
Total Assets	17,497,367,001	14,755,461,708		
Return on assets				
Net Profit	796,365,600	704,092,997	0.05	0.05
Total Assers	17,497,367,001	14,755,461,708		
Return on equity				
Net Profit	796,365,600	704,092,997	0.09	0.10
Total Equity	8,502,260,698	7,205,086,278		
Earnings per share Net Profit Attributable to Owners of the				
Parent Company	785,824,811	674,067,840	0.18	0.16
Weighted Average Number of Outstanding Common Shares	4,341,280,855	4,341,280,855		

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **JAIME Y. LADAO**, Filipino, of legal age and a resident of the Ritz Towers, Makati City, Metro Manila, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am a nominee for independent director of **BERJAYA PHILIPPINES INC**. and have been its independent director since 23 March 2010.
  - 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY / ORGANIZATION	POSITION / RELATIONSHIP	PERIOD OF SERVICE
Berjaya Philippines Inc.	Independent Director, Chairman of the Audit and Nomination Committees	2010 to present
Philippine Dispute Resolution Center Inc.	Member	20 years
Corporate Governance Institute of the Philippines Inc.	Member	5 years
Dun & Bradstreet Philippines Inc.	Member	17 years
Financial Executive Institute of the Philippines	Member	50 years
Boy Scouts of the Philippines	National President and Member	3 years
Management Association of the Philippines	Past Board Member and Treasurer	1986 to present
Australian Institute of Corporate Directors	Fellow	5 years
Consumer Credit Score Philippines Inc. (licensed to issue FICO Consumer and SME Scores in the Philippines)	Founder and Executive Chairman	2 years
San Miguel Corporation	Independent Director, Member of the Executive Committee, and former Chair of the Audit Committee	2 years

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **BERJAYA PHILIPPINES INC**. as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director, officer or substantial shareholder of **BERJAYA PHILIPPINES INC**. other than the relationship provided under Rule 38 of the Securities Regulation Code.
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- I shall faithfully and diligently comply with my duties and responsibilities
  as independent director under the Securities Regulation Code and its
  Implementing Rules and Regulations, Code of Corporate Governance
  and other SEC issuances.
- 7. I shall inform the Corporate Secretary of **BERJAYA PHILIPPINES INC**. of any changes in the abovementioned information within five days from its occurrence.

Done, this 7<sup>th</sup> day of September 2018 at Makati City, Metro Manila.

JAIME Y. LADAO Affiant

**SUBSCRIBED AND SWORN** to before me this 7<sup>th</sup> day of September 2018 at the City of Makati, Metro Manila, affiant personally appeared before me and exhibited to me his Passport with numberEC3891219 issued at DFA NCR South on 9 April 2015.

Doc. No. 742; Page No. 46;

Book No. 1

Series of 2018.

DIANA ANN E SOMERA

Commission No. M-46 Notary Public - City of Makati Until 31 December 2019 Bernas Law Offices

8th Floor Raha Sulayman Bldg., 108 Benavides St., Legaspi Village, Makati City IBP Membership No. 020928 / 04 January 2018 / Makati City

PTR No. 6614735 / 03 January 2018 / Makati City Roll of Attorneys No. 69352

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **DR. GEORGE T. YANG**, Filipino, of legal age and a resident of Urdaneta Village, Makati City, Metro Manila, after having been duly sworn to in accordance with law do hereby declare that:
  - 1. I am an independent director of **BERJAYA PHILIPPINES INC.** and have been its independent director since 12 November 1996.
  - 2. I am affiliated with the following companies or organizations (including Government-Owned and Controlled Corporations):

COMPANY/ORGANIZATION	POSITION / RELATIONSHIP	PERIOD OF SERVICE
Philippine Gaming Management Corporation	Independent Director	
Golden Arches Development Corporation (McDonald's Philippines)	Chairman and Founder	
First Georgetown Ventures, Inc.	Chairman of the Board	
Ronald McDonald's House Charities	Chairman of the Board	
Klassikal Music Foundation Inc.	Chairman of the Board	
Trojan Computer Forms, Inc.	Chairman of the Board	
MDS Call Solutions Inc.	Chairman	
Fast Serve Solutions Systems Inc.	Chairman	
Advance Food Concepts Mfg. Inc.	Chairman	
Clark Mac Enterprises Inc.	Chairman	
Golden City Food Industries Inc.	Chairman	
Davao City Food Industries Inc.	Chairman	
Golden Laoag Ventures Inc.	Chairman	

First Golden Laoag Ventures Inc.	Chairman	
Retro Golden Foods Inc.	Chairman	
Oceanfront Properties Inc.	Vice-Chairman	1
TransAire Development Holdings Corporation	Vice-Chairman	
Golden Arches Realty Corporation	President	
Ayala Center Association	Member of the Board of Governors	
The Tower Club, Inc.	Member of the Board of Governors	
San Beda University	Member of the Board of Trustees	,
Consular Corps of the Philippines	Member and Past Dean	
State of Eritrea	Consul General ad honorem	

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of BERJAYA PHILIPPINES INC. as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am not related to any director, officer or substantial shareholder of BERJAYA PHILIPPINES INC. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code (where applicable
- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- I shall faithfully and diligently comply with my duties and responsibilities
  as independent director under the Securities Regulation Code and its
  Implementing Rules and Regulations, Code of Corporate Governance
  and other SEC issuances.
- 7. I shall inform the Corporate Secretary of BERJAYA PHILIPPINES INC. of any changes in the abovementioned information within five days from its occurrence.

Done, this 11<sup>th</sup> day of September 2018 at Makati City, Metro Manila.

DR. GEORGE T. YANG Affiant

**SUBSCRIBED AND SWORN** to before me this 11<sup>th</sup> day of September 2018 at the City of Makati, Metro Manila, affiant personally appeared before me and exhibited to me his Philippine Passport with number EC0174203 issued at the DFA Manila on 30 January 2014.

Doc. No. 759; Page No. 48; Book No. 15; Series of 2018.

DIANA ANN E. SOMERA

Commission No. M-46 Notary Public - City of Makati Until 31 December 2019 Bernas Law Offices

8th Floor Raha Sulayman Bidg., 108 Benavides St., Legaspi Village, Makati City IBP Membership No. 020928 / 04 January 2018 / Makati City PTR No. 6614735 / 03 January 2018 / Makati City Roll of Attorneys No. 69352

#### BERJAYA PHILIPPINES, INC.

	(Company's Full Name)				
	9/F Rufino Pacific Tower, 6784 Ayala Avenue corner V.A. Rufino (formerly Herrera) Street, Makati City				
<del></del>	(Company's	Address)			
	811-0668 / 8	10-1814			
	(Telephone	 Number)			
APRIL 30	a	any day in the month of October			
(Fiscal Year Endi					
(month and da	(month and day)  November 2024				
	(Term Expir	ring On)			
 SEC	SEC Form 17-Q for the quarter ended 31 July 2018				
	 (Form Type)				
	N.A.				
(A	.mendment Designa	tion, if applicable)			
	(Period End	ed Date)			
	N.A.				
(Sec	condary License Тур	pe and File Number)			
		LCU			
Cashier		DTU			
	Pre War 476 S.E.C Registration Num				
Central Receiving Unit		File Number			
	Document I.D.				

#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17 (2)(b) THEREUNDER

1.	For the quarterly period ended 31 July 2018	
2.	SEC Identification Number 476	
3.	BIR Tax Identification No. 001-289-374	
4.	Exact name of registrant as specified in its charter BERJAYA PHILIPPINES, INC.	
5.	Province, Country or other jurisdiction of incorporation or organization Manila, Philippines	
6.	Industry Classification Code: (SEC Use Only)	
7.	Address of Issuer's principal office	
	9/F Rufino Pacific Tower, 6784 Ayala Avenue, corner V.A. Rufino Street (formerly Herera Street), Makati City, M.M.	
8.	Issuer's telephone number, including area code	
	(632) 811-0540	
9.	Former name, former address, and former fiscal year, if changed since last report <b>N.A.</b>	
	Former Name: Former Address: Former Fiscal Year	
10.	. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sections 4 & 8 of the RS.	Α
	Title of Each Class Number of Shares of Stock Issued and Outstanding	g
	COMMON 4,427,009,132	
11	Are any or all of these securities listed on the Philippine Stock Exchange?	
	Yes [ √] No [ ]	
12.	. Indicate by check mark whether the registrant:	
	(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 2 and 141 of The Corporation Code of the Philippines during the preceding 12 months (or f such shorter period that the registrant was required to file such reports);	26
	Yes [√] No [ ]	
	(b) has been subject to such filing requirements for the past 90 days.	

#### PART I - FINANCIAL INFORMATION

#### Item 1. Financial Statements

See Interim Consolidated Statement of Financial Position as of 31 July 2018, attached hereto as Annex "A", and Aging Schedule of Accounts Receivables as of 31 July 2018 attached hereto as Annex "B". For the basic earnings per share, the "weighted average number of shares outstanding" is added to the face of the Interim Consolidated Statement of Comprehensive Income.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Corporation's principal activity is investment holding. Since 1998, it has 100% equity ownership of Philippine Gaming Management Corporation (PGMC) whose principal activity is leasing of on-line lottery equipment and providing software support.

There is no change during the year in PGMC's principal activity as a domestic corporation involved principally in the business of leasing on-line lottery equipment and providing software support. Revenue from the lease of on-line lottery equipment, and maintenance and repair services are recognized based on certain percentage of gross receipts from lottery ticket sales.

In December 2009, the Corporation acquired a 232 room hotel which operated as Best Western Astor Hotel until 16 March 2010. The acquisition was made by the Corporation's subsidiary Perdana Hotel Philippines Inc. (PHPI) under the business name Berjaya Makati Hotel. The Corporation subscribed to forty percent (40%) of the shares of stock of Perdana Land Philippines Inc. (PLPI) which owns the land leased by PHPI.

In July 2010, the Corporation invested in Berjaya Pizza Philippines Inc. ("BPPI"), a corporation engaged in the manufacture, sale and distribution of food and beverages, and to operate, own, franchise, license or deal in restaurant related business operations. The Corporation's equity or interest in BPPI is equivalent to forty eight point thirty eight percent (48.38%).

In August 2012, the Corporation invested in Bermaz Auto Philippines Inc. ("BAPI"), formerly Berjaya Auto Philippines Inc., a corporation engaged in the sale and distribution of all types of motor vehicles. On 12 September 2012, BAPI entered into a Distributorship Agreement with Mazda Motor Corporation of Japan for the distribution of vehicles bearing the Mazda brand within the territory of the Philippines. The Corporation's equity or interest in BAPI is equivalent to twenty eight point twenty eight percent (28.28%).

In September 2012, the Corporation invested in Cosway Philippines Inc. (CPI), primarily to engage in the wholesale of various products. CPI has not yet started its commercial operations. The Corporation's equity or interest in CPI is equivalent to 40%.

In 2014, the Corporation obtained control over H.R. Owen Plc ("H.R. Owen"), after a series of cash offers from HR Owen's existing stockholders. Incorporated in England, HR Owen operates a number of vehicle franchises in the prestige and specialist car market for both sales and after sales, predominantly in the London area. In 2015, HR Owen acquired 100% ownership over Bodytechnics in order to enhance its aftersales operations. In 2017, the Corporation acquired shares from Bentley Motor Limited to increase its stake in the profitable business of H.R. Owen. In 2018, the corporation acquired shares from minority shareholders which the Corporation's equity interest in HR Owen is equivalent to ninety nine point thirty percent (99.30%).

In July 2015, the Corporation invested in Ssangyong Berjaya Motor Philippines Inc. ("SBMPI"), a corporation engaged in the sale and distribution of all types of motor vehicles. On 01 May 2016, SBMPI entered into a Distributorship Agreement with Ssangyong Motor Company of Korea for the distribution of vehicles bearing the Ssangyong brand within the territory of the Philippines. The Corporation's equity interest in SBMPI is equivalent to twenty percent (20%).

In May 2016, the Corporation acquired forty one point five percent (41.5%) shares in Neptune Properties Inc. (NPI), a corporation engaged in the real estate business or otherwise deal in real estate development.

In April 2017, the Corporation incorporated a wholly owned subsidiary under the name of Berjaya Enviro Philippines Inc., a corporation engaged in the service business of protecting, cleaning, and preserving the environment. In December 2017, the Securities and Exchange Commission approved the Corporation's application to amend its name to Floridablanca Enviro Corporation.

In April 2018, the Corporation acquired twenty five percent (25%) of the equity in Chailease Berjaya Finance Corporation, a corporation engaged in leasing and financing business.

# Comparable Discussion on Material Changes in Results of Operations for the Three Months' Period Ended 31 July 2018 vs. 31 July 2017

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}9.64\$ billion for the three months ended 31July 2018, an increase of \$\mathbb{P}1.32\$ billion (15.8%) over total revenues of \$\mathbb{P}8.32\$ billion during the same period in 2017. The increase was primarily due to a higher revenue contribution from H.R. Owen and also a result of fluctuation of GBP to Peso currency in the financial period under review.

The Group's total cost and operating expenses for the three months ended 31 July 2018 increased by P1.20 million (15.0%) to P9.15 billion from P7.95 billion for the same period in 2017. The increase is attributed to the following: (1)cost of vehicles sold and body shop repairs and parts increased by ₽1.09 billion (16.1%), (2) salaries and employee benefits increased by \$\textstyle{\P}50.70\$ million (10.4%), (3) marketing and selling increased by \$\textstyle{\P}48.21\$ million (30.6%), (4) rental increased by  $\rightleftharpoons 9.20$  million (10.9%), (5) professional fees increased by ₽1.51 million (2.4%), (6) depreciation expense increased by ₽5.41million (8.8%), (7) taxes and licenses increased by P1.40 million (3.5%), (8) telecommunications increased by P3.43 million (11.3%), (9) maintenance of computer equipment increased by ₽2.25 million (7.9%), (9) communication, light and water increased by ₽1.59 million (5.7%), (10) cleaning and maintenance increased by ₽1.50 million (13.3%), (11) bank charges increased by ₽0.28 million (3.2%), (12) representation and entertainment increased by ₽0.64 million (7.2%), (13) charitable contribution increased by ₽2.09 million (14.9%), and (14) repairs and maintenance increased by P3.39 million (40.2%). These increases were offset by the following decreases of expenses: (1) miscellaneous expenses decreased by \$\mu\$5.82 million (22.4%), (2) management fees decreased by ₽1.39 million (6.8%), and (3) transportation and travel expenses decreased by \$\text{P}3.04 million (18.2%).

Other Charges (net of other income) amounted to  $\rightleftharpoons$ 0.93 million for the three months ended 31July 2018, a decrease of  $\rightleftharpoons$ 54.82 million (101.7%) from the Other Income (net of other charges) of  $\rightleftharpoons$ 53.88 million in the same period in 2017, mainly due to lower equity share in net income (losses) of associated companies.

The Group's net income increased by  $\rightleftharpoons$ 43.57 million (14.3%) to  $\rightleftharpoons$ 348.57 million for the three months ended 31 July 2018 from  $\rightleftharpoons$ 305.0 million in the same period in 2017 due to higher revenue under review.

#### <u>Comparable Discussion on Material Changes in Financial Condition as of 31 July 2018</u> vs. 30 April 2018

Total assets of the Group increased by P504.04 million (2.9%) to P18.0 billion as of 31July 2018, from P17.50 billion as of 30 April 2018.

Trade and other receivables (net) decreased by P486.54 million (18.6%) to P2.13 billion in 31 July 2018 compared to P2.62 billion in 30 April 2018, mainly due to decrease in deposits, payment for future stock subscription and manufacturer bonuses for vehicles.

Inventories (net) increased by  $\rightleftharpoons$ 271.0 million (5.4%) to  $\rightleftharpoons$ 5.33 billion in 31 July 2018 compared to  $\rightleftharpoons$ 5.06 billion in 30 April 2018, mainly due to additional vehicle stocks of H.R. Owen.

Advances to associates increased by ₽76.96 million (5.1%) to ₽1.59 billion in 31 July 2018 compared to ₽1.51 billion in 30 April 2018 due to additional advances granted to associates.

Prepayments and other current assets (net) increased by = 135.57 million (24.4%) to = 691.41 million in 31 July 2018 compared to = 555.84 million in 30 April 2018, mainly due to increase in prepaid expenses.

Available-for-sale financial assets increased by P=91.42 million (7.6%) to P=1.29 billion in 31 July 2018 compared to P=1.20 billion in 30 April 2018, mainly due to acquisition of equity securities.

Property and equipment (net) decreased by  $\stackrel{\textbf{P}}{=}$  208.98 million (11.8%) to  $\stackrel{\textbf{P}}{=}$  1.56 billion in 31 July 2018 compared to  $\stackrel{\textbf{P}}{=}$  1.77 billion in 30 April 2018 due to disposal of H.R Owen equipment for the period.

Investment property decreased by P10.35 million (2.3%) to P449.81million in 31 July 2018 compared to  $\stackrel{\textbf{P}}{=}$  460.17 million in 30 April 2018 due to translation adjustment from GBP to peso.

Investments in associates decreased by P 79.96 million (8.2%) to P 898.47 million in 31 July 2018 compared to P 978.44million in 30 April 2018, mainly due to lower equity earnings of associates and offset dividends received from associated company.

Intangible assets decreased by  $\stackrel{\textbf{P}}{=}$  37.43 million (1.9%) to  $\stackrel{\textbf{P}}{=}$  1.9 billion in 31 July 2018 compared to  $\stackrel{\textbf{P}}{=}$  1.98 billion in 30 April 2018, primarily due to translation adjustment of H.R. Owen intangible assets.

Post-employment benefit asset decreased by P1.04 million (2.3%) to P45.15 in 31 July 2018 compared to P46.18 in 30 April 2018 due to translation adjustment.

Meanwhile, Other non-current assets increased by  $\stackrel{\textbf{P}}{=}$  0.88 million (27.5%) to  $\stackrel{\textbf{P}}{=}$  4.10 million in 31 July 2018 compared to  $\stackrel{\textbf{P}}{=}$  3.22 million in 30 April 2018 due to additional security deposits.

Total liabilities of the Group increased by ₱264.57 million (2.9%) to ₱9.26 billion as of 31 July 2018, from ₱8.99 billion as of 30 April 2018 mainly due to increase in Trade and other Payables.

Trade and other payable increased by ₱399.91 million (9.9%) to ₱4.43 billion in 31 July 2018 compared to ₱4.03 billion in 30 April 2018, mainly due to increase in Trade Payables for vehicles.

Current Loans payable and borrowings decreased by ₽193.09 million (4.5%) to ₽4.10 billion in 31 July 2018 compared to ₽4.30 billion in 30 April 2018, mainly due to decrease in vehicle stocking loans and bank loans.

Income Tax Payable increased by ₱102.93 million (101.5%) to ₱204.33 million in 31 July 2018 compared to ₱101.40 million in 30 April 2018.

Non-current Loans payable and borrowings decreased by \$\mathbb{P}44.36\$ million (11.1%) to \$\mathbb{P}356.31\$ million in 31 July 2018 compared to \$\mathbb{P}400.67\$ million in 30 April 2018 due to repayment of bank loans.

Deferred tax liabilities decreased by  $\rightleftharpoons$ 1.38 million (2.2%) to  $\rightleftharpoons$ 60.86 million in 31 July 2018 compared to  $\rightleftharpoons$ 62.24 million in 30 April 2018.

Post-employment benefit obligation increased by  $\rightleftharpoons$ 0.97 million (4.2%) to  $\rightleftharpoons$ 24.34 in 31 July 2018 compared  $\rightleftharpoons$ 23.36 in 30 April 2018.

Total stockholders' equity of the Group increased by  $\rightleftharpoons$ 239.47 billion (2.8%) to  $\rightleftharpoons$ 8.74 billion as of 31 July 2018, from  $\rightleftharpoons$ 8.50 billion as of 30 April 2018 under review. The book value per share increased to  $\rightleftharpoons$ 1.97 in 31 July 2018 from  $\rightleftharpoons$ 1.92 in 30 April 2018.

#### <u>Comparable Discussion on Material Changes in Cash Flows for the Nine Months</u> Period Ended 31 July 2018 vs. 31 July 2017

The consolidated cash and cash equivalents for 31 July 2018 increased by ₽1.54 billion (383.0%) to ₽1.95 billion as of 31 July 2018 from Php403.23million for the same period last year. The increase is mainly attributable to higher revenue as well as increase in cash provided in operating activities reported this period.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

	31Jul 2018	30 April 2018
Liquidity Ratio - Current ratio Leverage Ratio - Debt to Equity Activity Ratio - Annualized PPE	1.34 : 1.00 1.06 : 1.00 24.72 times	1.30 : 1.00 1.06 : 1.00 16.35 times
	31 Jul 2018	31 Jul 2017

Profitability Ratios		
Return on Equity	15.95%	16.10%
Return on Assets	7.75%	8.45%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity
PPE Turnover	Revenues Property, Plant & Equipment (Net)
Return on Equity	Net Income Equity
Return on Assets	Net Income Total Assets

# Comparable Discussion on Material Changes in Results of Operations for the Three Months' Period Ended 31 July 2017 vs. 31 July 2016

The Corporation and its subsidiaries (the Group) generated total revenues from operating sources of about \$\mathbb{P}8.32\$ billion for the three months ended 31July 2017, an increase of \$\mathbb{P}632.89\$ million (8.2%) over total revenues of \$\mathbb{P}7.69\$ billion during the same period in 2016. The increase was primarily due to a higher revenue contribution from H.R. Owen in the financial period under review.

The Group's total cost and operating expenses for the three months ended 31 July 2017 increased by P576.70 million (7.8%) to P7.95 billion from P7.38 billion for the same period in 2016. The increase is attributed to the following: (i)cost of vehicles sold and body shop repairs and parts increased by \$\infty\$423.08 million (6.7%), (ii) salaries and employee benefits increased by P28.51 million (6.2%), (iii) marketing and selling increased by P68.38 million (76.5%), (iv) professional fees increased by \$\frac{1}{2}8.96\$ million (82.2%), (v) depreciation expense increased by ₽9.04million (17.1%), (vi) stationery and office supplies increased by ₽25.61 million (115.3%), (vii) telecommunications increased by ₽11.44 million (60.6%),(viii) maintenance of computer equipment increased by \$\mathbb{P}\$1.36 million (5.0%), (ix)communication, light and water increased by #4.51 million (19.2%), (x) miscellaneous expenses increased by P10.92 million (72.4%), (xi) insurance expense increased by P4.51 million (28.1%), (xii) representation and entertainment increased by ₽3.90 million (78.0%), and (xiii) repairs and maintenance increased by \$\mu 2.24\$ million (36.3%). These increases were offset by the following decreases of expenses: (i) taxes and licenses decreased by \$\frac{1}{2}\$1.30 million (34.4%). (ii) management fees decreased by ₽5.17 million (20.2%), (iii) transportation and travel decreased by ₱7.7 million (31.6%), and (iv)charitable contribution decreased by ₱12.93 million (47.9%).

Other Income – net of other charges amounted to P53.88 million for the three months ended 31July 2017, an increase of P123.65 million (477.2%) from the Other Charges (net of other

income) of P69.77 million in the same period in 2016, due to increase in other income mainly gain on foreign exchange.

The Group's net income increased by  $\rightleftharpoons$ 152.32 million (99.8%) to  $\rightleftharpoons$ 305.0 million for the three months ended 31 July 2017 from  $\rightleftharpoons$ 152.68 million in the same period in 2016 under review.

# <u>Comparable Discussion on Material Changes in Financial Condition as of 31 July 2017 vs. 30 April 2017</u>

Total assets of the Group decreased by ₱323.73 million (2.2%) to ₱14.43 billion as of 31 July 2017, from ₱14.76 billion as of 30 April 2017.

Trade and other receivables (net) decreased by ₱283.81 million (12.2%) to ₱2.04 billion in 31 July 2017 compared to ₱2.32 billion in 30 April 2017, mainly due to redemption of deposit.

Inventories (net) increased by \$\mathbb{P}\$348.25 million (8.4%) to \$\mathbb{P}\$4.48billion in 31 July 2017 compared to \$\mathbb{P}\$4.13 billion in 30 April 2017, mainly due to additions of vehicle stocks of H.R. Owen.

Advances to associates increased by ₱200.21 million (20.2%) to ₱1.19 billion in 31 July 2017 compared to ₱990.02 million in 30 April 2017 due to additional advances granted to associates.

Prepayments and other current assets (net) decreased by ₽168.88 million (20.9%) to ₽638.55 million in 31 July 2017 compared to ₽807.43 million in 30 April 2017, mainly due to decrease in prepaid expenses.

Available-for-sale financial assets increased by ₽158.55 million (17.6%) to ₽1.06 billion in 31 July 2017 compared to ₽901.81 billion in 30 April 2017, mainly due to acquisition of equity securities.

Property and equipment (net) decreased by ₽1.29 million (0.1%) to ₽1.88 billion in 31 July 2017 compared to ₽1.89 billion in 30 April 2017 due to amortization for the period.

Investment property increased by ₱5.71 million (4.0%) to ₱147.32 million in 31 July 2017 compared to ₱141.61 million in 30 April 2017 due to translation adjustment from gbp to peso.

Investments in associates increased by Percent = 18.07 million (2.8%) to Percent = 660.80 million in 31 July 2017 compared to Percent = 642.73 million in 30 April 2017, mainly due to equity earnings of associates.

Intangible assets increased by  $\rightleftharpoons$ 57.40 million (3.2%) to  $\rightleftharpoons$ 1.86 billion in 31 July 2017 compared to  $\rightleftharpoons$ 1.81 billion in 30 April 2017, primarily due to translation adjustment of H.R. Owen intangible assets.

Meanwhile, Other non-current assets increased by  $\rightleftharpoons$ 0.13 million (2.8%) to  $\rightleftharpoons$ 4.58 million in 31 July 2017 compared to  $\rightleftharpoons$ 4.71 million in 30 April 2017 due to refund of security deposits.

Total liabilities of the Group decreased by ₽695.77 million (9.2%) to ₽6.85 billion as of 31 July 2017, from ₽7.55 billion as of 30 April 2017 mainly due to decrease in Trade and other Payables and Loans payable.

Trade and other payable decreased by  $\rightleftharpoons$ 302.55 million (9.6%) to  $\rightleftharpoons$ 2.86 billion in 31 July 2017 compared to  $\rightleftharpoons$ 3.17 billion in 30 April 2017, mainly due to decrease in accrued expenses and other payables.

Current Loans payable and borrowings decreased by ₽302.19 million (7.8%) to ₽3.56 billion in 31 July 2017 compared to ₽3.86 billion in 30 April 2017, mainly due to decrease in vehicle stocking loans and bank loans.

Income Tax Payable decreased by  $\rightleftharpoons$ 4.72 million (5.9%) to  $\rightleftharpoons$ 75.32 million in 31 July 2017 compared to  $\rightleftharpoons$ 80.04 million in 30 April 2017.

Non-current Loans payable and borrowings decreased by P88.73 million (24.2%) to P278.66 million in 31 July 2017 compared to P367.39 million in 30 April 2017 due to payment of bank loans.

Deferred tax liabilities increased by P1.6 million (3.9%) to P43.45 million in 31 July 2017 compared to P41.82 million in 30 April 2017.

Post-employment benefit obligation increased by ₱0.79 million (2.1%) to ₱37.90 in 31 July 2017 compared ₱37.90 in 30 April 2017.

Total stockholders' equity of the Group increased by ₽372.04 billion (5.2%) to ₽7.58 billion as of 31 July 2017, from ₽7.20 billion as of 30 April 2017 under review. The book value per share decreased to ₽1.71 in 31 July 2017 from ₽1.63 in 30 April 2017.

#### Comparable Discussion on Material Changes in Cash Flows for the Three Months Period Ended 31 July 2017 vs. 31 July 2016

The consolidated cash and cash equivalents for 31 July 2017 decreased by ₽334.51 million (43.4%) to ₽403.03 million as of 31 July 2016 from Php737.54million for the same period last year. The decrease is mainly attributable to payment trade payables and acquisition of equity securities.

#### **Key Performance Indicators**

The Corporation monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

	31July 2017	30 April 2017
Liquidity Ratio - Current ratio	1.28 : 1.00	1.31 : 1.00
Leverage Ratio - Debt to Equity	0.90:1.00	1.05 : 1.00
Activity Ratio - Annualized PPE	17.66 times	15.12 times
	31 July 2017	31 July 2016
Profitability Ratios Return on Equity	16.10%	8.23%
Return on Assets	8.45%	4.25%

The Corporation uses the following computations in obtaining key indicators:

Key Performance Indicator	Formula
Current Ratio	Current Assets Current Liabilities
Debt to Equity Ratio	Total Long Term Liabilities Stockholders' Equity
PPE Turnover	Revenues Property, Plant & Equipment (Net)

Return on Equity Net Income

Equity

Return on Assets <u>Net Income</u>

**Total Assets** 

Barring any unforeseen circumstances, the Corporation's Board of Directors is confident that the operating financial performances of the Corporation and its subsidiaries are expected to be satisfactory in the coming period.

- i) There is no known trend, event or uncertainty that has or is reasonably likely to have an impact on the Corporation' short term or long-term liquidity.
- ii) The liquidity of the subsidiaries would continue to be generated from the collections of revenue from customers. There is no requirement for external funding for liquidity.
- iii) There is no known trend, event or uncertainty that has or that is reasonably expected to have a material impact on the net sales or revenues or income from continuing operations.
- v) There is no significant element of income or loss that would arise from the Group's continuing operations.
- vi) There is no cause for any material change from period to period in one or more of the line items of the Corporation's financial statements.
- vii) There were no seasonal aspects that had a material impact effect on the financial conditions or results of operations.

## Separate Disclosures regarding the Financial Statements as required under SRC Rule 68.1

- 1) There are no items affecting the assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size, or incidents.
- 2) There is no change in the estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years.
  - 3) There is no issuance, repurchase or repayment of debts and equity securities.
- 4) There are no material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.
- 5) There are no business combinations, acquisition or disposals subsidiaries and long-term investments, restructurings and discontinuing operations for the interim period.
- 6) There are no contingent liabilities or contingent assets since the last annual balance sheet date.
- 7) There are no material contingencies and any other events or transactions that are material to an understanding of the current interim period.

### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the Issuer has caused this report to be signed on its behalf by the undersigned, being duly authorized, in the City of Makati on13 September 2018.

Issuer: BERJAYA PHILIPPINES, INC.

Assistant Corporate Secretary

TAN ENG HWA By:

Treasurer

### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JULY 31, 2018 and APRIL 30, 2018 (Amounts in Philippine Pesos)

	Note		July 31, 2018 Unaudited		April 30, 2018 Audited
ASSETS	Note		Onaudited		Audited
CURRENT ASSETS					
Cash and cash equivalents	5	P	1,947,691,241	p	1,195,177,294
Trade and other receivables-net	6		2,134,084,644		2,620,625,259
Inventories - net	7		5,333,658,275		5,062,652,502
Advances to associates	12		1,592,800,356		1,515,841,109
Prepayments and other current assets - net	8		691,408,957	0	555,838,830
Total Current Assets			11,699,643,473	-	10,950,134,994
NON-CURRENT ASSETS					
	9		1 200 704 774		1 100 260 442
Available for sale financial assets			1,290,794,774		1,199,369,442
Property and equipment - net	10		1,559,341,357		1,768,323,852
Investment Property	11		449,813,200		460,167,243
Investment in associates	12		898,470,405		978,436,158
Intangible Assets	13		1,940,559,535		1,977,995,204
Deferred tax assets - net			113,537,342		113,537,342
Post Employment benefit asset			45,146,292		46,185,495
Other non-current assets	14	_	4,100,438	-	3,217,271
Total Non-Current Assets		_	6,301,763,343		6,547,232,007
TOTAL ASSETS		P	18,001,406,816	P	17,497,367,001
CURRENT LIABILITIES Trade and other payables Loans Payable and borrowings	15 16	Ď,	4,427,699,322 4,104,667,327	P	4,027,789,372 4,297,760,596 101,399,903
Income tax payable		-	204,328,270	-	
Total Current Liabilities			8,736,694,919		8,426,949,871
NON-CURRENT LIABILITIES					
Trade and other payables			17,490,250		17,892,850
Loans Payable and borrowings	16		356,308,052		400,668,588
Provision for losses			63,985,202		63,985,202
Deferred Tax Liabilities - net			60,859,579		62,243,900
Post-employment benefit obligation		9	24,336,636		23,365,892
Total Non-Current Liabilities			522,979,719		568,156,432
Total Liabilities			9,259,674,638	-	8,995,106,303
EQUITY					
Attributable to Owners of the Parent Company Attributable to non-controlling interest			8,721,542,987 20,189,191		8,484,199,172 18,061,526
Total Equity		-	8,741,732,178		8,502,260,698
TOTAL LIABILITIES AND EQUITY		D.	18,001,406,816	P	17,497,367,001

BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES
[A Subsidiary of Berjaya Lottery Management (HK) Limited]
INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
For the three months ended JULY 31, 2018 and JULY 31, 2017
(Amounts in Philippine Pesos)
(UNAUDITED)

	3 Months Ended July 31, 2018	3 Months Ended July 31, 2018	3 Months Ended July 31, 2017	3 Months Ended July 31, 2017
REVENUES				
Sales of vehicles	P 9,198,951,884	P 9,198,951,884	7,880,181,921	P 7,880,181,921
Rental	405,533,081	405,533,081	407,925,147	407,925,147
Hotel Operations	32,409,953	32,409,953	31,211,181	31,211,181
	9,636,894,918	9,636,894,918	8,319,318,249	8,319,318,249
COSTS AND OTHER OPERATING EXPENSES				
Cost of vehicles sold	7,871,025,693	7,871,025,693	6,777,042,826	6,777,042,826
Salaries and employee benefits	539,183,136	539,183,136	488,482,381	488,482,381
Marketing & Selling	205,939,546	205,939,546	157,732,780	157,732,780
Rental	93,397,478	93,397,478	84,200,741	84,200,741
Professional fees	65,688,004	65,688,004	64,178,647	64,178,647
Depreciation and amortization	67,154,418	67,154,418	61,739,676	61,739,676
Stationery and Office Supplies	29,968,134	29,968,134	47,818,587	47,818,587
Taxes and licences	42,086,565	42,086,565	40,681,834	40,681,831
Miscellaneous Expenses Telecommunications	20,159,494 33,740,232	20,159,494 33,740,232	25,985,135 30,313,772	25,985,135 30,313,772
Maintenance of computer equipment	30,635,549	30,635,549	28,380,071	28,380,071
Communication, light and water	29,583,177	29,583,177	27,991,685	27,991,685
Management fees	19,002,000	19,002,000	20,396,257	20,396,257
Transportation and travel	13,693,877	13,693,877	16,730,729	16,730,729
Insurance	20,715,231	20,715,231	20,582,184	20,582,184
Cleaning and Maintenance	12,783,964	12,783,964	11,284,489	11,284,489
Bank Charges	9,043,903	9,043,903	8,763,102	8,763,102
Representation and entertainment	9,544,296	9,544,296	8,903,094	8,903,094
Charitable Contribution	16,166,000	16,166,000	14,066,595	14,066,595
Repairs and maintenance	11,809,011	11,809,011	8,420,408	8,420,408
Security Services	3,464,648	3,464,648	4,016,620	4,016,620
Cost of food and beverages	3,040,518	3,040,518	3,250,885	3,250,885
Outside Service	2,644,907	2,644,907	2,431,482	2,131,182
Commissions	936,754	936,754	1,311,566	1,311,566
	9,151,406,535	9,151,406,535	7,954,705,546	7,954,705,546
OPERATING PROFIT	485,488,383	485,488,383	364,612,703	364,612,703
OTHER INCOME (CHARGES)			A CALLERY	
Equity share in net income (losses)	(6,794,339)	(6,794,339)	18,072,344	18,072,344
Finance Income	36,246,234	36,246,234	29,036,937	29,036,937
Finance Costs Others	(43,126,719) 12,742,537	(43,126,719) 12,742,537	(31,962,210) 38,737,365	(31,962,210) 38,737,365
	(932,287)	(932,287)	53,884,436	53,884,436
PROFIT BEFORE INCOME TAX	484,556,096	484,556,096	418,497,139	118,497,139
TAX EXPENSE				
	135,985,352	135,985,352	113,494,443	113,494,443
NET PROFIT	348,570,744	348,570,744	305,002,696	305,002,696
OTHER COMPREHENSIVE INCOME (LOSS)  Item that will not be reclassified subsequently to profit or loss  Net unrealized fair value gains (losses) on				
available-for-sale financial assets	(37,246,283)	(37,246,283)	(36,932,618)	(36,932,618)
Translation adjustment	(71,852,980)	(71,852,980)	103,974,368	103,974,368
	(109,099,263)	(109,099,263)	67,041,750	67,041,750
TOTAL COMPREHENSIVE INCOME	239,471,481	239,471,481	372,044,446	372,044,146
Net profit attributable to:		500.14		
Owners of the Parent Company	346,164,995	346,164,995	301,038,888	301,038,888
Non-controlling Interest	2,405,749	2,405,749 348,570,744	3,963,808 305,002,696	3,963,808
	348,570,744	240,370,744	303,002,096	,103,102,690
Total comprehensive income attributable to:	Section 200			402465
Owners of the Parent Company	237,343,816	237,343,816	367,228,705	367,228,705
Non-controlling Interest	2,127,665	2,127,665	4,815,741	4,815,741
Non-controlling interest	239,471,481	239,471,481	372,044,446	372,044,446
NOT-COMPOSING MICHEST				
Weighted average number of shares		1 2 11 200 955	1311 200 055	1311 280 055
	4,341,280,855	4,341,280,855	4,341,280,855	4,341,280,855

## [A Submittery of British Latter Managament (HK) Limited INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY For the three months ended JULY 31, 2018 and JULY 31, 2017 (Anomati in Philippine Pana) (UNAUDITED) BERJAYA PHILIPPINE INC. AND SUBSIDIARIES

						Attributable Owners of the Parent Company	the Parent Company						
					Revaluation	Other	Translation	Retained	Retained Earnings		Non-	Non-controlling	
		Capital Stock	Treas	Treasury Shares	Reserves	Reserves	Adjustment	Appropriated	Unappropriated	Total	1	Interest	Total
Balance at May 1, 2018	$\alpha_{\rm v}$	4,427,009,132	r.	(988,150,025) P	144,158,758	F (677,544,362) F	F 149,727,044 F	P 1,773,262,552	\$ 3,655,736,073	F 8,484,199,172	0.	¥ 925,130,81	8,502,260,698
Profit or loss for the year		, X .		-	×				346,164,995	346,164,995	10	2,405,749	348,570,744
Net unrealized fair value gains on available-for-sale securities				340	(37,246,283)	(				(37,246,283)	3)	121	(37,246,283)
Opening effect of IFRS 9 for AFS Investments					(300,950,277)			X	300,950,277			*	
Translation adjustment							(71,574,896)			(71,574,896)	6	(278,084)	(71,852,980)
Toral equity at July 31, 2018	A.	4,427,009,132	ρ.,	(988,150,025) P	(194,037,802)	P (677,544,362) F	F 78,152,148 F	P 1,773,262,552	P 4,302,851,345	8,721,542,988	α.	20,189,191 P	8,741,732,179
			1			Attributable Owners of the Parent Company	the Parent Company						
		Capital Stock	Treas	Treasury Shares	Revaluation Reserves	Other Reserves	Translation Adjustment	Retained	Retained Earnings riated Unappropriated	Total	Non-	Non-controlling Interest	Total
Balance at May 1, 2017	ñ.	4,427,009,132	α.	(988,150,025) P	(67,236,203)	P (663,742,273) F	P (165,125,003) P	1,773,262,552	P 2,869,911,262	7,185,929,442	p.,	19,156,836 P	7,205,086,278
Profit or loss for the year				w					301,038,888	301,038,888	80	3,963,808	305,002,696
Net unrealized fair value gains on available-for-sale securities		0			(36,932,618)					(36,932,618)	8)		(36,932,618)
Translation adjustment							103,122,435		*	103,122,435	101	851,933	103,974,368
Yoral equity at July 31, 2017	ρ.	4,427,009,132	a.	(988,150,025) ?	(104,168,821)	و (663,742,273)	(62,002,568)	P 1,773,262,552	3,170,950,150	7,553,158,147	۵.	g 772,577	7,577,130,724

### BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES [A Subsidiary of Berjaya Lottery Management (HK) Limited] INTERIM CONSOLIDATED STATEMENTS OF CASHFLOWS For the three months ended JULY 31, 2018 and JULY 31, 2017 (Amounts in Philippine Pesos) (UNAUDITED)

	3 Months Ended July 31, 2017	3 Months Ended July 31, 2018	3 Months Ended July 31, 2017	3 Months Ended July 31, 2017
CASH FLOWS FROM OPERATING ACTIVITIES			<b>1</b>	
Net income	P 484,556,096	P 484,556,096	P 418,497,139	P 418,497,139
Adjustments for:				
Depreciation and amortization	67,154,418	67,154,418	61,739,676	61,739,676
Dividend Income	9,552,718	9,552,718	(2,056,198)	(2,056,198)
Interest Expense	43,126,719	43,126,719	31,962,210	31,962,210
Interest Income	(36,246,234)	(36,246,234)	(29,036,937)	(29,036,937)
Equity Share in net losses (income) of associates	6,794,339	6,794,339	(18,072,344)	(18,072,344)
Loss (gain) on sale of property and equipment Loss (gain) on sale of available-for-sale assets	(387,312)	(387,312)	(198,893)	(198,893)
Loss (gain) on deemed disposal				
Unrealized foreign exchange losses (gain)	10,232,836	10,232,836	(36,376,907)	(36,376,907)
Operating income before working capital changes	584,783,580	584,783,580	426,457,746	426,457,746
Decrease / (Increase) in:				
Trade and other receivables	486,540,615	486,540,615	283,813,610	283,813,610
Inventories	(271,005,773)	(271,005,773)	(348,249,172)	(348,249,172)
		24,308,312	168,877,524	168,8/7,524
Prepaid expenses and other current assets Increase / (Decrease) in: Trade and other payables	24,308,312 399,909,950	399,909,950	(302,546,207)	(302,546,207)
		20 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1		(93,759,976)
Loans Payables and Borrrowings	(237,453,805)	(237,453,805)	(93,759,976)	
Retirement Obligation	970,744	970,744	785,801	785,801
Cash paid for income taxes	(31,373,945)	(31,373,945)	(46,171,184)	(46,171,184)
Net cash used in operating activities	956,679,678	956,679,678	89,208,142	89,208,142
CASH FLOWS FROM INVESTING ACTIVITIES				
Additional Investment in subsidiary			(12,383,010)	(12,383,010)
Acquisition of Property and equipment	(16,381,854)	(16,381,854)	(186,303,603)	(186,303,603)
Acquisition of Available-for-sale financial assets	(124,820,817)	(124,820,817)		
Acquisition of Investments in associates		-		
Proceeds from sale of available-for-sale financial assets				
Proceeds from disposal of property and equipment	437,150	437,150	225,000	225,000
Interest Received	36,246,234	36,246,234	29,036,937	29,036,937
		(9,552,718)	2,056,198	2,056,198
Cash dividends received	(9,552,718)			(186,000,000)
Advances to (collection from) associate - net	(20,000,000)	(20,000,000)	(186,000,000)	(186,000,000)
Net cash provided by investing activities	(134,072,005)	(134,072,005)	(353,368,478)	(353,368,478)
CASH FLOWS FROM FINANCING ACTIVITIES		1		£.k
Proceeds from bank loans and borrowings		36 4 3		
Repayment of bank loan and borrowings	(26,245,024)	(26,245,024)	(359,798,220)	(359,798,220)
Interest paid	(43,126,719)	(43,126,719)	(31,762,210)	(31,762,210)
Net eash provided by financing activities	(69,371,743)	(69,371,743)	(391,560,430)	(391,560,430)
EFFECT OF EXCHANGE RATE CHANGES TO				
CASH AND CASH EQUIVALENTS	(721,982)	(721,982)	(1,898,605)	(1,898,605)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	752,513,947	752,513,947	(657,619,371)	(657,619,371)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	1,195,177,294	1,195,177,294	1,060,850,712	1,060,850,712
CASH AND CASH EQUIVALENTS AT ENDING OF PERIOD	P 1,947,691,241	P 1,947,691,241	P 403,231,341	P 403,231,341

### BERJAYA PHILIPPINES INC. AND SUBSIDIARIES

[A Subsidiary of Berjaya Lottery Management (HK) Limited]
NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS
AS OF JULY 31, 2018 and APRIL 30, 2018
(Amounts in Philippine Pesos)

### 1. CORPORATE MATTERS

### 1.1 Incorporation and Operations

Berjaya Philippines Inc. (BPI or the Parent Company) was incorporated in the Philippines on October 31, 1924. The Parent Company is organized as a holding company. The Parent Company's shares of stock were listed in the Philippine Stock Exchange on November 29, 1948.

On June 2, 2010, the Parent Company's Board of Directors (BOD) approved the Parent Company's change in corporate name from Prime Gaming Philippines, Inc. to Berjaya Philippines Inc. The application for change in name was approved by the Securities and Exchange Commission (SEC) on June 11, 2010.

The Parent Company is 74.20% owned by Berjaya Lottery Management (HK) Limited of Hong Kong (BLML) as at July 31, 2018. The Parent Company's ultimate parent company is Berjaya Corporation Berhad of Malaysia, a publicly listed company in the Main Market of Bursa Malaysia Securities Berhad.

The registered office of BPI is located at 9th Floor, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. BLML's registered address is at Level 54, Hopewell Centre, 183 Queen's Road East, Hong Kong and the ultimate parent company's registered office is at Lot13-01A, Level 13 (East Wing), Berjaya Times Square, No. 1, Jalan Imbi 55100 Kuala Lumpur, Malaysia.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies that have been used in the preparation of these consolidated financial statements are summarized below and in the succeeding pages. These policies have been consistently applied to all years presented, unless otherwise stated.

### 2.1 Basis of Preparation of Interim Consolidated Financial Statements

These interim consolidated financial statements (ICFS) have been prepared in accordance with Philippine Accounting Standard (PAS) 34, *Interim Financial Reporting*. They do not include all of the information required in annual financial statements in accordance with Philippine Financial Reporting Standards (PFRS), and should be read in conjunction with the Group's audited consolidated financial statements (ACFS) as at for the three months ended July 31, 2018 and for the year ended April 30, 2018.

The ICFS are presented in Philippine pesos, the Company's functional and presentation currency, and all values represent absolute amounts except when otherwise indicated.

Items included in the ICFS of the Group are measured using the Company's functional currency. Functional currency is the currency of the primary economic environment in which the Company operates.

The preparation of the Group's ICFS in accordance with PFRS requires management to make judgments and estimates that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Although these estimates are based on management's best knowledge of current events and actions, actual results may ultimately differ from those estimates. There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current interim period.

The Group presents all items of income and expense in a single consolidated statement of comprehensive income.

### 2.2 Adoption of New and Amended PFRS

### (a) Effective in 2018 that are Relevant to the Group

In 2018, the Group adopted for the first time the following new PFRS, amendments, interpretation and annual improvements to existing standards that are relevant to the Group and effective for financial statements with annual periods beginning on or after January 1, 2018:

PAS 40 (Amendment) : Investment Property – Reclassification

to and from Investment Property

PFRS 2 (Amendments) : Classification and Measurement of

Share-based Payment

PFRS 9 (2014) : Financial Instruments

PFRS 15 : Revenue from Contracts with

Customers

International Financial

Reporting Interpretations

Committee (IFRIC) 22 : Foreign Currency Transactions and

Advance Consideration –

Interpretation on Foreign Currency

Transactions and Advance

Consideration

Annual Improvements : Annual Improvements to PFRS

(2014 - 2016 cycle)

### (b) Effective Subsequent to 2018 but are not Adopted Early

There are new PFRS, amendments, interpretation and annual improvements to existing standards effective for annual periods subsequent to 2018, which are adopted by the Financial Reporting Standards Council. Management will adopt the following relevant pronouncements in accordance with their transitional provisions:

PAS 28 : Investment in Associates – Long-term

Interest in Associates and Joint

Venture

PFRS 9 (Amendment) : Financial Instruments – Prepayment

Features with Negative

Compensation

PFRS 16 : Leases

IFRIC 23 : Uncertainty over Income Tax

Treatments

PFRS 10 and PAS 28

(Amendments) : Consolidated Financial Statements, and

Investments in Associates and Joint Ventures – Sale or Contribution of Assets between an Investor and its

Associates or Joint Venture

Annual Improvements : Annual Improvements to PFRS

(2015 - 2017 cycle)

Management is currently assessing the impact of these standards and interpretation on the Group's consolidated financial statements and it will conduct a comprehensive study of the potential impact of these standards prior to their mandatory adoption date to assess the impact of all changes.

### 3. RISK MANAGEMENT OBJECTIVES AND POLICIES

The Group is exposed to a variety of financial risks in relation to financial instruments. The main types of risks are market risk, credit risk and liquidity risk.

The Group's risk management is carried out in close cooperation with the BOD, and focuses on actively securing the Group's short to medium term cash flows by minimizing the exposure to financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not actively engage in the trading of financial assets for speculative purposes nor does it write options. The most relevant financial risks to which the Group is exposed to are described below and in the succeeding pages.

### 3.1 Market Risk

The Group is exposed to market risk through its use of financial instruments and specifically to foreign currency risk, interest rate risk and certain other price risk which result from both its operating, investing and financing activities.

### (a) Interest Rate Risk

The Group's policy is to minimize interest rate cash flow risk exposures on cash and cash equivalents. As at July 31, 2018 and April 30, 2018, the Group is exposed to changes in market interest rates through short-term placements included as part of Cash and Cash Equivalents account and stocking loans of H.R. Owen presented as Loans Payable and Borrowings, which are subject to variable interest rates, in the consolidated statements of financial position.

The Group keeps placements with fluctuating interest at a minimum while H.R. Owen's stocking loans are secured at any time by fixed and floating charges on stocks of new and demonstrator cars and commercial vehicles held. As such, management believes that its exposure to interest rate risk is immaterial.

### (b) Foreign Currency Risk

Except for H.R. Owen whose functional currency is GBP, most of the Group's transactions are carried out in Philippine pesos, its functional currency. Exposures to currency exchange rates arise from the Group's overseas purchases, which is primarily denominated in United States Dollars (USD). The Group also holds USD, GBP, Malaysian Ringgit (MYR) and European Union Euro (EUR) denominated cash and cash equivalents and receivables. Further, the Group has AFS financial assets denominated in MYR and GBP. There were no foreign currency denominated financial liabilities as at July 31, 2018 and April 30, 2018.

To mitigate the Group's exposure to foreign currency risk, non-Philippine peso cash flows are monitored.

Foreign currency denominated financial assets, translated into Philippine pesos at the closing rate are as follows:

	_Jı	ıly 31, 2018	<u>Ap</u>	ril 30, 2018
Php - USD	P	12,945,803	P	10,718,010
Php - MYR		9,807,230		6,148,929
Php - GBP		445,768,383		507,337,713
Php - EUR		322,816		1,271,470

The following table illustrates the sensitivity of the Group's profit before tax with respect to changes in Philippine peso against USD, MYR, GBP and EUR exchange rates. These percentages have been determined based on the average market volatility in exchange rates, using standard deviation, in the previous 12 months, estimated at 95.00% level of confidence. The sensitivity analysis is based on the Group's foreign currency financial instruments held at the end of each reporting period with effect estimated from the beginning of the year.

	July 3	31, 2018	April 3	0, 2018
	Reasonably possible	Effect in profit before	Reasonably possible	Effect in profit before
	change in rate	<u>tax</u>	change in rate	tax
PhP - USD	8.91% P	1,154,080	7.82%	P 838,148
PhP - MYR	17.42%	1,708,249	9.80%	602,595
PhP - GBP	19.40%	86,457,611	18.90%	95,886,828
PhP - EUR	18.88%	60,953	18.09%	230,009
	<u>P</u>	89,380,893		P 97,557,580

Exposures to foreign exchange rates vary during the year depending on the volume of foreign currency transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

### (c) Other Price Risk

The Group's market price risk arises from its investments carried at fair value (financial assets classified as AFS financial assets). The Group manages exposure to price risk by monitoring the changes in the market price of the investments and at some extent, diversifying the investment portfolio in accordance with the limit set by management.

The sensitivity of equity with regard to the volatility of the Group's AFS financial assets assumes a  $\pm$ -9.28% and a  $\pm$ -63.94% volatility in the market value of the investment for the three months ended July 31, 2018 and for the year ended April

2018, respectively. The expected change was based on the annual rate of return computed using the monthly closing market value of the investment in 2018.

### 3.2 Credit Risk

Credit risk is the risk that a counterparty may fail to discharge an obligation to the Group. The Group is exposed to this risk for various financial instruments arising from granting loans and selling goods and services to customers; granting advances to associates; and, placing deposits with banks, lessors and utility companies.

The Group continuously monitors defaults of customers and other counterparties, identified either individually or by group, and incorporate this information into its credit risk controls. The Group's policy is to deal only with creditworthy counterparties. In addition, for a significant proportion of sales, advance payments are received to mitigate credit risk.

Generally, the maximum credit risk exposure of financial assets is the carrying amount of the financial assets as shown in the consolidated statements of financial position or in the detailed analysis provided in the notes to the consolidated financial statements, as summarized below.

	Notes	<u>July 31, 2018</u>	April 30, 2018
Cash and cash equivalents	5	P 1,947,691,241	P 1,195,177,294
Trade and other receivables – net Advances to associates	6 12	2,134,084,644 1,592,800,356	2,620,625,259 1,515,841,109
Prepayments and other current assets	s 8	49,779,155	50,906,435
Other non-current assets	13	4,100,438	3,217,271
		P 5,728,455,834	P 5,385,767,368

None of the Group's financial assets are secured by collateral or other credit enhancements, except for cash and cash equivalents as described below.

### (a) Cash and Cash Equivalents

The credit risk for cash and cash equivalents is considered negligible, since the counterparties are reputable banks with high quality external credit ratings. Included in the cash and cash equivalents are cash in banks and short-term placements, which are insured by the Philippine Deposit Insurance Corporation up to a maximum coverage of P500,000 for every depositor per banking institution.

### (b) Trade and Other Receivables – net and Advances to Associates

The Group's trade receivables as at July 31, 2018 and April 30, 2018 are due mainly from customers of H.R. Owen and from PCSO. The Group maintains policies that require appropriate credit checks to be completed on potential customers prior to delivery of goods and services. On-going credit checks are periodically performed on the Group's existing customers to ensure that the credit limits remain at appropriate levels.

The Group mitigates the concentration of its credit risk from its receivables from PCSO by regularly monitoring the age of its receivables from PCSO and ensuring that collections are received within the agreed credit period. These objectives, policies and

strategies are consistently applied in the previous year up to the current year. In addition, the risk is reduced to the extent that PCSO has no history of significant defaults and none of the past due receivables are impaired as at the end of the reporting period.

In respect to trade receivables from the customers of H.R. Owen and other receivables and advances to associates, the Group is not exposed to any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Group's receivables are actively monitored to avoid significant concentrations of credit risk.

### (c) Other Non-current Assets

The refundable deposits of the Group under Other Non-Current Assets account in the consolidated statements of financial position pertain to security deposits made to various lessors and utility companies which the Group is not exposed to significant credit risk.

### 3.3 Liquidity Risk

The ability of the Group to finance increases in assets and meet obligations as they become due is extremely important to the Group's operations. The Group's policy is to maintain liquidity at all times. This policy aims to honor all cash requirements on an on-going basis to avoid raising funds above market rates or through forced sale of assets.

Liquidity risk is also managed by borrowing with a spread of maturity periods. The Group has significant fluctuations in short-term borrowings due to industry specific factors. The Group mitigates any potential liquidity risk through maintaining substantial unutilized banking and used vehicle stocking loan facilities.

As at July 31, 2018 and April 30, 2018, the Group's financial liabilities pertain to Trade and Other Payables, except those tax-related liabilities, and Loans Payable and Borrowings inclusive of future interest. Trade and other payables and loans payable and borrowings are considered to be current which are expected to be settled within 12 months from the end of each reporting period.

### 4. SEGMENT REPORTING

### 4.1 Business Segments

The Group is organized into different business units based on its products and services for purposes of management assessment of each unit. In identifying its operating segments, the management generally follows the Group's four service lines. The Group is engaged in the business of Leasing, Services, Holdings and Investments and Motor Vehicle Dealership. Presented below is the basis of the Group in reporting to its strategic steering committee for its strategic decision-making activities.

(a) The Leasing segment pertains to the lease of on-line lottery equipment, maintenance and repair services, and telecommunication and integration services rendered by the Group to PCSO.

- (b) The Services segment pertains to the hotel operations of PHPI.
- (c) Holdings and Investments segment relates to gains (losses) on disposal of investments and share in net gains (losses) of associates.
- (d) The Motor Vehicle Dealership segment pertains to the luxury motor vehicle retailers and provision of aftersales services of H.R. Owen.

### 4.2 Segment Assets and Liabilities

Segment assets are allocated based on their physical location and use or direct association with a specific segment. Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, advances, inventories and property, plant and equipment, net of allowances and provisions. Similar to segment assets, segment liabilities are also allocated based on their use or direct association with a specific segment. Segment liabilities include all operating liabilities and consist principally of accounts, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

### 4.3 Intersegment Transactions

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

The Group's operating business are organized and managed separately according to the nature of segment accounting policies.

### 4.4 Analysis of Segment Information

The tables in the succeeding pages present revenue and profit information regarding business segments for the three months ended July 31, 2018, July 31, 2017 and for the year ended April 30, 2018, and certain assets and liabilities information regarding industry segments as at July 31, 2018, July 31, 2017 and April 30, 2018.

	July 31, 2018 Motor
	Holding and Vehicle  Leasing Services Investments Dealership Elimination Consolidated
Revenues:	
External	P 412,480,971 P 33,543,658 P 24,269,546 P 9,208,795,175 P - P 9,628,089,066
Inter-segment	<u> </u>
Total revenues	<u>P 412,480,971</u> <u>P 33,543,658</u> <u>P 93,215,730</u> <u>P 9,208,795,175</u> <u>P 68,946,184</u> <u>P 9,628,089,066</u>
Expenses:	
External	P 210,180,348 P 33,698,738 P 8,365,053 P 8,942,289,114 P - P 9,194,533,253
Inter-segment	
Total expenses	<u>P 210,180,348</u> <u>P 34,298,738</u> <u>P 8,365,053</u> <u>P 8,942,289,114</u> <u>P - P 9,194,533,253</u>
Profit before tax	<u>P 202,300,623</u> ( <u>P 755,080)</u> <u>P 84,850,677</u> <u>P 266,506,059</u> ( <u>P 68,346,184)</u> <u>P 484,556,096</u>
Net Profit	<u>P 141,807,800 (P 311,932)</u> <u>P 9,225,374</u> <u>P 197,936,946</u> ( <u>P 68,346,184</u> ) <u>P 348,570,744</u>
Segment assets	<u>P 869,972,410</u> <u>P 711,356,629</u> <u>P 8,252,193,756</u> <u>P10,757,172,965</u> ( <u>P 2,589,288,944</u> ) <u>P18,001,406,816</u>
Segment liabilities	<u>P 219,273,932 P 710,022,000 P 566,985,765 P 8,618,786,396 (P 855,393,454) P 8,511,938,484</u>

Other segment items:												
Capital expenditures	P	352,946	<u>P</u>	413,613	<u>P</u>		<u>P</u>	15,615,295	<u>P</u>	-	<u>P</u>	16,381,854
Depreciation and amortization	P	5,366,466	P	5,463,879	P	625,301	P	55,698,772	P		P	67,154,418

						July	31, 2017				
					L	Iolding and	Motor Vehicle				
		Leasing		Services		Investments	Dealership		Elimination	C	Consolidated
Revenues:							•				
External	P	408,417,475	P	31,998,531	P	249,312,301	P 7,887,215,969	Р	-	P	8,576,944,276
Inter-segment	_	-	_	-	(	170,653,589)	666,456			(	169,987,133)
Total revenues	Р	408,417,475	Р	31,998,531	Р	78,658,712	P 7,887,882,425	Р		Ρ8	3,406,957,143
F											
Expenses: External	Р	228,066,775	Р	33,974,167	Р	20.882.564	P 7,705,523,630	Р	_	Р7	,988,447,136
Inter-segment	•	220,000,775	•	33,271,107	•	12,867	1 7,700,020,000	•			12,867
Total expenses	P	228.066.775	D	33,974,167	D		P 7,705,523,630	D		D7	,988,460,003
Total expenses	F	220,000,773	<u>r</u>	33,974,107	<u>r</u>	20,093,431	<u>F 7,703,323,030</u>	<u>F</u>		<u>F /</u>	,200,400,003
Profit before tax	P	180,350,700	( <u>P</u>	1,975,636)	Р	57,763,281	P 182,358,795	Р	<u>-</u>	Р	418,497,140
Net Profit	P	123,914,559	( <u>P</u>	1,977,610)	Р	45,667,046	P 137,398,701	<u>(P</u>	170,000,000)	Р	305,002,696
Segment assets	P	755,896,898	Р	682,356,503	Р	7,969,130,187	P 7,801,551,547	( <u>P</u>	2,777,203,663)	P14	4,431,731,472
Segment liabilities	P	169,406,310	Р	679,498,783	Р	814,237,737	P 6,152,734,819	( <u>P</u>	961,276,901)	Р	6,854,600,748
Other segment items: Capital expenditures	Р	9,583,519	Р	_	Р	_	P 2,799,491	Р		Р	12,383,010
Depreciation and amortization	<u>—</u> Р	2,224,773		6,951,571	_	625,301				P	61,739,676
						Apri	1 30, 2018				
	_					•	Motor				
	_	Leasing		Services		Apri Holding and Investments			Elimination		Consolidated
	_	Leasing		Services		Holding and	Motor Vehicle	_	Elimination		Consolidated
Revenues:					1	Holding and Investments	Motor Vehicle Dealership		Elimination		
External	P	Leasing 1,677,543,185	P	Services 133,755,424	1	Holding and Investments 344,558,934	Motor Vehicle	P	-		Consolidated 51,225,329,323
External Inter-segment	P	1,677,543,185	_	133,755,424	P	Holding and Investments 344,558,934 513,145,492	Motor Vehicle Dealership P29,069,471,780	(	- 513,145,492)	Р3	i1,225,329,323 -
External	P		_	133,755,424	P	Holding and Investments 344,558,934 513,145,492	Motor Vehicle Dealership	(	- 513,145,492)	Р3	
External Inter-segment	<u>P</u>	1,677,543,185 - 1,677,543,185	<u>P</u>	133,755,424 - 133,755,424	Р <u>Р</u>	Holding and Investments  344,558,934  513,145,492  857,704,426	Motor Vehicle Dealership P 29,069,471,780  P 29,069,471,780	( <u>P</u>	- 513,145,492)	Р3	i1,225,329,323 -
External Inter-segment Total revenues	Р <u>Р</u>	1,677,543,185	<u>P</u>	133,755,424	Р <u>Р</u>	Holding and Investments  344,558,934  513,145,492  857,704,426	Motor Vehicle Dealership P29,069,471,780	( <u>P</u>	- 513,145,492)	P 3	i1,225,329,323 -
External Inter-segment Total revenues Expenses:	<u>P</u>	1,677,543,185 - 1,677,543,185	<u>P</u>	133,755,424 - 133,755,424	Р <u>Р</u>	Holding and Investments  344,558,934  513,145,492  857,704,426	Motor Vehicle Dealership P 29,069,471,780  P 29,069,471,780	( <u>P</u>	- 513,145,492) 513,145,492) - - 699,826)	P 3	i1,225,329,323 - i1,225,329,323 i0,116,503,495 -
External Inter-segment Total revenues Expenses: External	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313	<u>Р</u> Р	133,755,424 - 133,755,424	PPP	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295	Motor Vehicle Dealership P29,069,471,780 	( <u>P</u>	- 513,145,492) 513,145,492) - - 699,826)	P 3	51,225,329,323 - - 51,225,329,323
External Inter-segment Total revenues Expenses: External Inter-segment	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313	<u>Р</u> Р	133,755,424 - 133,755,424 137,601,740 -	PPP	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295	Motor Vehicle Dealership P29,069,471,780	( <u>P</u>	- 513,145,492) 513,145,492) - - 699,826)	P 3	i1,225,329,323 - i1,225,329,323 i0,116,503,495 -
External Inter-segment Total revenues Expenses: External Inter-segment	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313	<u>Р</u> Р	133,755,424 - 133,755,424 137,601,740 -	P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  -  396,462,295	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u>	513,145,492) 513,145,492) - - 699,826)	P 3  P 3  P 3	i1,225,329,323 - i1,225,329,323 i0,116,503,495 -
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313	<u>Р</u> Р	133,755,424 - 133,755,424 137,601,740 - 137,601,740	P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  -  396,462,295	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u>	513,145,492) 513,145,492) - - 699,826)	P 3  P 3  P 3	51,225,329,323 - 51,225,329,323 50,116,503,495 - 50,116,503,495
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313	<u>Р</u> Р <u>Р</u> <u>Р</u>	133,755,424 - 133,755,424 137,601,740 - 137,601,740	P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  -  396,462,295	Motor Vehicle Dealership  P 29,069,471,780  P 29,069,471,780  P 28,660,123,147  699,826  P 28,660,822,973  P 408,648,807	( <u>P</u> P ( <u>P</u> ( <u>P</u>	513,145,492) 513,145,492) - - 699,826)	P 3 P 3 P 3	51,225,329,323 - 51,225,329,323 50,116,503,495 - 50,116,503,495
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313 755,226,872	<u>Р</u> Р <u>Р</u> <u>Р</u>	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316)	P P P P	344,558,934 513,145,492 857,704,426 396,462,295 396,462,295	Motor Vehicle Dealership  P 29,069,471,780  P 29,069,471,780  P 28,660,123,147  699,826  P 28,660,822,973  P 408,648,807	( <u>P</u> P ( <u>P</u> ( <u>P</u>	- 513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666)	P 3 P 3 P 3	1,225,329,323 - 11,225,329,323 60,116,503,495 - 11,108,825,828
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax	<u>P</u>	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313 755,226,872	P P P P P P P P P P P P P P P P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282	P P P P P	Holding and Investments  344,558,934 513,145,492 857,704,426 396,462,295 396,462,295 461,242,131 507,744,727	Motor Vehicle Dealership  P 29,069,471,780  P 29,069,471,780  P 28,660,123,147  699,826  P 28,660,822,973  P 408,648,807	( <u>P</u> P ( <u>P</u> ( <u>P</u> ( <u>P</u>	- 513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666)	P 3 P 3 P 3 P 3 P 3	51,225,329,323 - 51,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 796,365,600
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)	<u>Р</u> Р Р Р	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313 755,226,872 522,448,256	P P P P P P P P P P P P P P P P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282	P P P P P	Holding and Investments  344,558,934 513,145,492 857,704,426 396,462,295 396,462,295 461,242,131 507,744,727	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u> ( <u>P</u> ( <u>P</u>	- 513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666)	P 3 P 3 P 3 P 3 P 3	51,225,329,323 - 51,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 796,365,600
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)	<u>Р</u> Р Р Р	1,677,543,185 - 1,677,543,185 922,316,313 - 922,316,313 755,226,872 522,448,256	P P P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282	P P P P P P P P P P P P P P P P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  - 396,462,295  461,242,131  507,744,727  8,194,540,847	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u> ( <u>P</u> ( <u>P</u>	513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666) 512,445,666)	P 3 P 3 P 3 P 3 P 3 P 1	51,225,329,323 - 51,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 796,365,600
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)  Segment assets	<u>Р</u> Р Р Р	1,677,543,185	P P P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282 713,535,809	P P P P P P P P P P P P P P P P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  - 396,462,295  461,242,131  507,744,727  8,194,540,847	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u> ( <u>P</u> ( <u>P</u>	513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666) 512,445,666)	P 3 P 3 P 3 P 3 P 3 P 1	1,225,329,323 - 11,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 -796,365,600 7,497,367,001
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)  Segment assets  Segment liabilities	<u>Р</u> Р Р Р	1,677,543,185	P P P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282 713,535,809	P P P P P P P P P P P P P P P P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  - 396,462,295  461,242,131  507,744,727  8,194,540,847	Motor Vehicle Dealership  P 29,069,471,780	( <u>P</u> P ( <u>P</u> ( <u>P</u> ( <u>P</u>	513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666) 512,445,666)	P 3 P 3 P 3 P 3 P 3 P 1	1,225,329,323 - 11,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 -796,365,600 7,497,367,001
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)  Segment assets	<u>Р</u> Р Р Р	1,677,543,185	P P P P	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282 713,535,809 711,201,805	P P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  - 396,462,295  461,242,131  507,744,727  8,194,540,847	Motor Vehicle Dealership  P 29,069,471,780	(P)	513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666) 512,445,666)	P 3 P 3 P 3 P 3 P 3 P 1	1,225,329,323 - 11,225,329,323 60,116,503,495 - 60,116,503,495 1,108,825,828 -796,365,600 7,497,367,001
External Inter-segment Total revenues Expenses: External Inter-segment Total expenses  Profit (loss) before tax  Net profit (loss)  Segment assets  Segment liabilities  Other segment items:	P P P P P P P P P P P P P P P P P P P	1,677,543,185  - 1,677,543,185  922,316,313  - 922,316,313  755,226,872  522,448,256  692,813,229  183,922,550	<u>Р</u> Р <u>Р</u> <u>Р</u>	133,755,424 - 133,755,424 137,601,740 - 137,601,740 3,846,316 3,439,282 713,535,809 711,201,805	P P P P P P P P P P P P P P P P P P P	Holding and Investments  344,558,934  513,145,492  857,704,426  396,462,295  - 396,462,295  461,242,131  507,744,727  8,194,540,847	Motor Vehicle Dealership  P 29,069,471,780  - P29,069,471,780  P 28,660,123,147  699,826  P 28,660,822,973  P 408,648,807  P 282,057,565  P 10,338,044,026  P 8,352,803,127  P 238,854,875	(P)	513,145,492) 513,145,492) - 699,826) 699,826) 512,445,666) 512,445,666)	P 3 P 3 P 3 P 3 P 3 P 1 P 1	51,225,329,323 - 51,225,329,323 50,116,503,495 - 50,116,503,495 1,108,825,828 796,365,600 7,497,367,001 8,995,106,303

Currently, the Group's operation has two geographical segments: London, England for the motor dealership segment and all other segments are in the Philippines.

### 5. CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following:

	<u>July 31, 2018</u> (Unaudited)	April 30, 2018 (Audited)
Cash on hand and in banks Short-term placements	P1,770,967,999 176,723,242	P 948,341,348 246,835,946
	<u>P1,947,691,241</u>	<u>P 1,195,177,294</u>

Cash in banks generally earn interest based on daily bank deposit rates. Short-term placements have an average maturity of 30 days and average annual effective interest ranging from 1.50% to 2.25% in 2018.

### 6. TRADE AND OTHER RECEIVABLES

This account is composed of the following:

	_July 31,2018	April 30, 2018
	(Unaudited)	(Audited)
Trade receivables	P1,407,236,466	P 801,798,625
Deposits	248,959,205	1,171,695,083
Payments for future acquisition		
of investments	24,832,367	91,831,035
Manufacturer's bonuses	318,025,426	452,346,630
Due from related parties	23,529,703	21,752,409
Advances to officers and		
employees	4,382,451	4,760,526
Other receivables	122,793,228	94,788,208
	2,149,758,846	2,638,972,516
Allowance for impairment	(15,674,202)	(18,347,257)
-	,	
	P2,134,084,644	P2,620,625,259

Deposits represent amounts provided to a foreign asset management firm engaged in the business of general trading and financing services.

Payments for future acquisition of investments represent deposits made to foreign parties for future acquisition of investment securities. These include deposits made to Inter-Pacific Securities Sdn Berhad (IPSSB), a related party under common ownership who acts as stockbroker of the Parent Company.

Manufacturer's bonuses pertain to incentives received by H.R. Owen from its customers for the sale of vehicles and related parts, and various services rendered such as marketing event support and promotions.

Other receivables include receivables from TF Ventures, Inc. (TF) arising from payment made by the Group on behalf of TF.

### 7. INVENTORIES

The composition of this account are shown below.

	<u>July 31, 2018</u> (Unaudited)	<u>April 30, 2018</u> (Audited)
At cost:		
Vehicles	P4,010,193,134	P3,724,603,211
Parts and components	10,197,375	195,755,294
Work in progress	42,558,815	31,270,833
Spare parts and accessories	20,413,938	22,314,001
Hotel supplies	4,891,967	5,173,062
	4,088,255,229	3,979,116,401
At net realizable value:		
Vehicles	1,186,642,522	1,239,338,951
Parts and components	217,448,163	50,787,710
-	1,404,090,685	1,290,126,661
Allowance for inventory write down	(158,687,639)	$(\underline{206,590,560})$
·	1,245,403,046	1,083,536,101
	P5,333,658,275	<u>P5,062,652,502</u>

Certain vehicles are carried at net realizable value which is lower than their cost. An analysis of the movements in allowance for inventory writedown is presented below.

	_July 31, 2018	April 30, 2018			
Balance at beginning of year	P 206,590,560	P 180,886,700			
Additional provision during the year	-	3,659,802			
Translation adjustment	(4,621,704)	( 22,064,058)			
Reversal during the year	( 43,281,217)				
Balance at end of year	P 158,687,639	P 206,590,560			

### 8. PREPAYMENTS AND OTHER CURRENT ASSETS

The details of this account are as follows:

e details of this account are as follows:	July 31, 2018 (Unaudited)	April 30, 2018 (Audited)
Prepaid expenses	P 381,671,942	P 244,725,787
VAT Recoverable	-	136,410,508
Refundable deposits	49,779,155	50,906,435
Input VAT	41,255,771	39,445,598
Advances to supplier	16,851,746	33,554,422
Prepaid taxes	19,263,433	25,939,717
Advance rental	12,020,000	12,020,000
Creditable withholding tax	3,745,052	3,603,722
Other current assets	166,821,858	9,232,641
	D (04 400 055	D FFF 020 020
	P 691,408,957	<u>P 555,838,830</u>

Prepaid expenses include subscriptions, refurbishment costs, maintenance expenses, license and support arrangements, prepaid insurance, benefits and advertising.

VAT recoverable pertains to the excess of input tax over output tax on sale of vehicles which the Group can reclaim under the tax laws in the United Kingdom (UK).

### 9. AVAILABLE-FOR-SALE FINANCIAL ASSETS

This account consists of the following financial assets:

	<u>July 31, 2018</u> (Unaudited)	April 30, 2018 (Audited)
Equity securities		
Quoted	P1,032,028,872	P1,248,845,520
Not quoted	119,841,750	116,921,250
Quoted debt securities	125,166,471	120,346,028
Others	13,757,681	14,206,921
	1,290,794,774	1,500,319,719
Allowance for impairment		
(opening effect of IFRS9 this FY2019)		(_300,950,277)
, = , = ,	<u>P 1,290,794,774</u>	P1,199,369,442

Quoted equity securities include those listed in Malaysia and in England.

In July 31, 2018 and April 30, 2018, certain equity securities with carrying amount of P119,841,750 and P116,921,250, respectively are carried at cost as the fair value of these unquoted equity securities is not reliably determinable. Management believes that the cost approximates the fair value of such securities as at April 30, 2018.

### 10. PROPERTY AND EQUIPMENT

The gross carrying amounts and accumulated depreciation and amortization of property and equipment at the beginning and end of reporting periods July 31, 2018 and April 30, 2018 are shown below.

	Computers and On-line Lottery Equipment	Building	Transportation Equipment	Workshop Equipment	Office Furniture, Fixtures and Equipment	Hotel and Kitchen Equipment and Utensils	Communication Equipment	Leasehold Improvements	Land	TOTAL
July 31, 2018 Cost Accumulated depreciation and amortization	P 1,501,792,603 F	720,291,386 116,220,148)	P 75,700,666 ( 52,452,871)	P 600,628,967 ( 356,019,965)	P 48,716,838 ( 41,413,292)	P 12,886,367 ( 11,369,259)	P 3,782,238	P 1,263,678,125 ( 708,213,346)	P 91,510,947	P 4,318,988,136 ( 2,759,646,779)
Net carrying amount	<u>P 31,523,518</u> <u>F</u>	604,071,238	P 23,247,795	P 244,609,002	P 7,303,545	P 1,517,107	<u>P</u> 93,429	P 555,464,779	P 91,510,947	P 1,559,341,357
April 30, 2018 Cost Accumulated depreciation and amortization	P 1,501,969,726 F	720,291,386 112,607,332)	P 78,588,331 (51,291,459)	P 754,311,812 ( 437,468,354)	P 48,067,482 ( 40,735,517)	P 12,822,617 ( 11,274,552)	P 3,782,237 ( 3,676,737)	P 1,380,181,970	P 93,617,473	P 4,593,633,035 ( P 2,825,309,183)
Net carrying amount	P 34,707,819 F	607,684,054	P 27,296,872	P 316,843,458	P 7,331,965	P 1,548,065	P 105,500	P 679,188,645	P 93,617,473	P 1,768,323,852

### 11. INVESTMENT PROPERTY

In 2017, the Group acquired certain residential property amounting to 2,218,235GBP (about P132,720,106), which is classified by the Group as investment property.

In 2018, the Group ceased to occupy and leased out a property with a carrying amount of 3,581,690GBP(about P256,346,568) that have been previously classified as Buildings under Property and Equipment account in the consolidated statements of financial position (see Note 10). The property was revalued to fair value of 4,125,000GBP (about P295,232,025) at the date of transfer and the Group recognized gain, net of related deferred tax,amounting to 450,948GBP (about P32,274,979) which is presented under Other Comprehensive Income (Loss) in the April 30, 2018 consolidated statement of comprehensive income.

The translated amount of investment property as at July 31, 2018 and April 30, 2018 amounted to P449,813,200 and P460,167,243, respectively.

### 12. INVESTMENTS IN AND ADVANCES TO ASSOCIATES AND NON-CONTROLLING INTEREST

These investments are accounted for under the equity method in the consolidated financial statements of the Group:

	PLPI	BPPI	BAPI	CPI	SBMPI	NPI	CBFC	VideoDoc	Total
	rlři	DPPI	DAPI	CPI	SDMPI	INPI	CBFC	videoDoc	1 otal
July 31, 2018									
Investment: Acquisition costs: Beginning balance	P 8,000	P 180,400	P 203,896	P 400	P 22,500	P 82,283	P 62,500	132,407	P 692,386
Additional investment Translation adjustment	-	-	-	-	-	-	-	(2,979)	(2,979)
	8,000	180,400	203,896	400	22,500	82,283	62,500	129,428	689,407
Deduction of interest in associate — Loss on deemed disposal			(99,084)						(99,084)
Dividend income			( 121,604)						(121,604)
Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year	154,408 (1,617)	( 180,400)	422,146 12,394	( 400)	( 11,840) ( 370)	74,424 ( 5,054)	- ( 3,000)	(22,300)	436,038 (6,795)
Share in other comprehensive	( )/		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(,	, ,,,,,	, ,,,,,	( ', ', ',	(-,,
income during the year Translation adjustment	-	-	-	-	-	-	-	P 508	508
	152,791	(180,400)	434,540	(400)	(12,210)	69,370	(3,000)	(30,940)	429,751
Total investments in associates	160,791		417,748		10,290	151,653	59,500	98,488	898,470
Advances	378,945	230,750		2,724		933,004		47,378	1,592,801
	P 539,736	P 230,750	P 417,748	P 2,724	P 10,290	P 1,084,657	P 59,500	P 145,866	P 2,491,271
	PLPI	BPPI	BAPI	CPI	SBMPI	NPI (As restated)	CBFC	VideoDoc	Total
April 30, 2018	PLPI	BPPI	BAPI	СРІ	SBMPI		CBFC	VideoDoc	Total
April 30, 2018  Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment	PLPI  P 8,000	P 180,400 - - 180,400	P 178,380 25,516 - 203,896	P 400	P 22,500 - - 22,500		P - 62,500 - 62,500	P - 125,803 P 6,604 132,407	Total  P 471,963 213,819 6,604 692,386
Investment: Acquisition costs: Beginning balance Additional investment	P 8,000	P 180,400	P 178,380 25,516	P 400	P 22,500	(As restated)  P 82,283	P - 62,500	P - 125,803 P 6,604	P 471,963 213,819 6,604
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate —	P 8,000	P 180,400	P 178,380 25,516 - 203,896	P 400	P 22,500	(As restated)  P 82,283	P - 62,500	P - 125,803 P 6,604	P 471,963 213,819 6,604 692,386
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit	P 8,000 - - - 8,000	P 180,400 - - 180,400	P 178,380 25,516 - 203,896 ( 99,084) ( 50,904)	P 400	P 22,500 22,500	P 82,283	P - 62,500	P - 125,803 P 6,604	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904)
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year	P 8,000	P 180,400	P 178,380 25,516 - 203,896	P 400	P 22,500 22,500	P 82,283	P - 62,500	P - 125,803 P 6,604	P 471,963 213,819 6,604 692,386
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year Share in other comprehensive income during the year	P 8,000 - - - - - - - - - - - - - - - - - -	P 180,400 - - 180,400	P 178,380 25,516 203,896 ( 99,084) ( 50,904)	P 400	P 22,500	P 82,283	P - 62,500	P - 125,803 P 6,604 132,407 (21,394)	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904) 269,848 167,065
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in other profit (losses) during the year Share in other comprehensive	P 8,000	P 180,400 - - 180,400	P 178,380 25,516 - 203,896 ( 99,084) ( 50,904) 333,077 89,038	P 400	P 22,500	(As restated)  P 82,283 82,283 87,981 ( 13,557)	P - 62,500	P	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904) 269,848 167,065
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year Share in other comprehensive income during the year Translation adjustment	P 8,000 - - - - - - - - - - - - - - - - - -	P 180,400	P 178,380 25,516 203,896 ( 99,084) ( 50,904) 333,077 89,038 31	P 400	P 22,500 - 22,500 22,500	(As restated)  P 82,283	P - 62,500	P	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904) 269,848 167,065
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income  Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year Share in other comprehensive income during the year Translation adjustment  Total investments in associates	P 8,000	P 180,400	P 178,380 25,516 203,896 ( 99,084) ( 50,904) 333,077 89,038 31 - 422,146	P 400	P 22,500	(As restated)  P 82,283	P - 62,500 - 62,500	P	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904) 269,848 167,065 31 ( 906) 436,038 978,436
Investment: Acquisition costs: Beginning balance Additional investment Translation adjustment  Deduction of interest in associate — Loss on deemed disposal Dividend income Accumulated equity share in net profit (losses): Share in net profit (losses) in prior years Share in net profit (losses) during the year Share in other comprehensive income during the year Translation adjustment	P 8,000 - 8,000 	P 180,400	P 178,380 25,516 203,896 ( 99,084) ( 50,904) 333,077 89,038 31 - 422,146	P 400	P 22,500	(As restated)  P 82,283	P - 62,500 - 62,500	P	P 471,963 213,819 6,604 692,386 ( 99,084) ( 50,904) 269,848 167,065 31 ( 906) 436,038

### 13. INTANGIBLE ASSETS

The compositions of this account are shown below.

	<u>July 31, 2018</u>	April 30, 2018
	(Unaudited)	(Audited)
Goodwill	P 1,186,373,659	P 1,205,393,035
Dealership rights	723,917,110	740,580,624
Customer relationship	30,268,766	32,021,545
	<u>P 1,940,559,535</u>	<u>P 1,977,995,204</u>

### 14. OTHER NON-CURRENT ASSETS

Other non-current assets of the Group pertain to security deposits refundable from various lessors and utility companies amounting to P4,100,438 and P3,217,271 as at July 31, 2018 and April 30, 2018, respectively.

### 15. TRADE AND OTHER PAYABLES

This account consists of the following:

	<u>July 31, 2018</u>	April 31, 2018
	(Unaudited)	(Audited)
Current:		
Trade payables	P1,633,039,765	P 1,307,044,834
Advances from customers	2,092,416,605	2,071,907,790
Accrued expenses	309,369,605	387,661,634
Withholding taxes payable	110,595,974	42,865,450
Deferred output VAT	49,461,101	35,477,524
Deferred income	80,811,391	23,179,615
Management fee payable	19,002,000	19,947,000
Accrued interest payable	=	-
Due to a related party	2,114,312	945,621
Other payables	130,888,569	138,759,904
	4,427,699,322	4,027,789,372
Non-current:		
Advances from a director	<u>17,490,250</u>	<u>17,892,850</u>
	P4,445,189,572	P 4,045,682,222

### 16. LOANS PAYABLE AND BORROWINGS

This account consists of the following:

S	July 31, 2018	April 30, 2018
	(Unaudited)	(Audited)
Current:		
Vehicle stocking loans	P 3,939,660,693	P 4,132,408,531
Bank loans and mortgages	165,006,634	165,352,065
	4,104,667,327	4,297,760,596
Non-Current: Bank loans and mortgages	356,308,052	400,668,588
4,698,429,184	P 4,460,975,379	<u>P</u>

### 17. CATEGORIES, FAIR VALUES AND OFFSETTING OF FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### 17.1 Carrying Amounts and Fair Values by Category

The carrying amounts and fair values of the categories of assets and liabilities presented in the consolidated statements of financial position are shown below.

		July 31, (Unaud		April 30, 2018		
		Carrying Values	Fair Values	Carrying Values	Fair Values	
Financial Assets						
Loans and receivables:						
Cash and cash equivalents	5		P 1,947,691,241			
Trade and other receivables - net	6	2,134,084,644	2,134,084,644	2,620,625,259	2,620,625,259	
Advances to associates	11	1,592,800,356	1,592,800,356	1,515,841,109	1,515,841,109	
Prepayments and other current assets	8	49,779,155	49,779,155	50,906,435	50,906,435	
Other non-current assets	13	4,100,438	4,100,438	3,217,271	3,217,271	
		<u>P 5,728,455,834</u>	<u>P 5,728,455,834</u>	P 5,385,787,368	P 5,385,787,368	
AFS financial assets	9	<u>P 1,290,794,774</u>	<u>P 1,290,794,774</u>	P 1,199,369,442	P1,199,369,442	
Financial Liabilities						
Financial liabilities at amortized cost:						
Loans payable and borrowings	15	P 4,460,975,379	P 4,460,975,379	P 3,967,339,248	, , ,	
Trade and other payables	14	4,427,699,322	4,427,699,322	4,698,429,184	4,709,005,437	
		P 8,888,674,701	P 8,888,674,701	P 8,665,768,432	P 8,676,344,685	

### 17.2 Offsetting of Financial Assets and Financial Liabilities

Currently, financial assets and liabilities are settled on a gross basis; however, each party to the financial instrument (particularly related parties) will have the option to settle all such amounts on a net basis through approval by both parties' BOD and stockholders or upon instruction by the Parent Company.

### 18. FAIR VALUE MEASUREMENT AND DISCLOSURES

### 18.1 Fair Value Hierarchy

In accordance with PFRS 13, the fair value of financial assets and liabilities and non-financial assets which are measured at fair value on a recurring or non-recurring basis and those assets and liabilities not measured at fair value but for which fair value is disclosed in accordance with other relevant PFRS, are categorized into three levels based on the significance of inputs used to measure the fair value. The fair value hierarchy has the following levels:

- (a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities that an entity can access at the measurement date;
- (b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and,
- (c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The level within which the financial asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

For purposes of determining the market value at Level 1, a market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

For investments which do not have quoted market price, the fair value is determined by using generally acceptable pricing models and valuation techniques or by reference to the current market of another instrument which is substantially the same after taking into account the related credit risk of counterparties, or is calculated based on the expected cash flows of the underlying net asset base of the instrument.

When the Parent Company uses valuation technique, it maximizes the use of observable market data where it is available and relies as little as possible on entity specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included in Level 2. Otherwise, it is included in Level 3.

### 18.2 Financial Instruments Measured at Fair Value

Quoted equity securities, debt securities and others classified as AFS financial assets are included in Level 1 as their prices are derived from quoted prices in active market that the entity can access at the measurement date, except for certain equity securities with carrying amount of P119,841,750 and P116,921,250 which are carried at cost as at July 31, 2018 and April 30, 2018, respectively.

The fair value of these shares decreased by P109,099,263 and P67,041,750 in three months ended July 31, 2018 and 2017, respectively. This was presented as Net Unrealized Fair Value Gains on Available-for-sale Financial Assets under Other Comprehensive Income (Loss) of the consolidated statements of comprehensive income.

The Group has no financial liabilities measured at fair value for the three months ended July 31, 2018 and for the years ended April 30, 2018. There were no transfers across the levels of the fair value hierarchy in both years.

### 18.3 Financial Instruments Measured at Amortized Cost for which Fair Value is Disclosed

The table below shows the fair value hierarchy of the Group's classes of financial assets and financial liabilities measured at fair value in the consolidated statement of financial position on a recurring basis on three months ended July 31, 2018 and for the year ended April 30, 2018:

		Level 1		Level 2		Level 3	_	Total
Financial assets:								
Cash and cash equivalents	Р	1,947,691,241	Р	-	Р	-	Р	1,947,691,241
Trade and other receivables		-		-		2,134,084,644		2,134,084,644
Advances to associates Prepayments and other		-		=		1,592,800,356		1,592,800,356

current assets Other non-current assets		-		-		49,779,155 4,100,438	_	49,779,155 4,100,438
	P	1,947,691,241	<u>P</u>	-	P	3,780,764,593	P	5,728,455,834
Financial liabilities:  Loans payable and								
borrowings	P	-	P	-	P	4,104,667,327	P	4,104,667,327
Trade and other payables				-		4,427,699,322		4,427,699,322
	P		P		P	8,532,366,649	<u>P</u>	8,532,366,649
				Apri	1 30.	2018		
	_				idite			
		Level 1		Level 2	_	Level 3		Total
Financial assets:								
Cash and cash equivalents	Р	1,195,177,294	Р	_	Р	_	Р	1,195,177,294
Trade and other receivables	-	-	•	-	•	2,620,625,259	-	2,620,625,259
Advances to associates		-		-		1,515,841,109		1,515,841,109
Prepayments and other								
current assets						50,906,435		50,906,435
Other non-current assets	_	-		=		3,217,271	_	3,217,271
	P	1,195,177,294	P	-	P	4,190,590,074	P	5,385,767,368
Financial liabilities:								
Loans payable and	-					2047 220 240	ъ.	2.047.220.240
borrowings	Р	=	Р	=	Р	3,967,339,248	Р	3,967,339,248
Trade and other payables		<del>-</del>		-		4,709,005,437	_	4,709,005,437
	P		P	-	P	8,676,344,685	P	8,676,344,685

### 19. COMMITMENTS AND CONTINGENCIES

The following are the significant commitments and contingencies involving the Group:

### 19.1 Operating Lease Commitments - PGMC and H.R. Owen as Lessees

PGMC and H.R. Owen lease its office and dealership spaces, respectively, under lease agreements from certain lessors. The lease agreements also provide for renewal options upon mutual consent of both parties.

Future minimum rental payable related to this lease as follows:

	<u>July 31, 2018</u>	April 30, 2018
	(Unaudited)	(Audited)
Within one year After one year but not	P 377,446,745	P 341,617,786
more than five years	1,325,849,921	1,144,442,767
More than five years	<u>1,591,847,539</u>	<u>1,139,036,501</u>
	<u>P3,295,144,205</u>	<u>P 2,625,097,044</u>

BERJAYA PHILIPPINES, INC. AND SUBSIDIARIES (Formerly Prime Gaming Philippines, Inc. and Subsidiaries)
[A Subsidiary of Berjaya Lottery Management (HK) Limited]

# 1 Aging of Accounts Receivables as of 31 July 2018

	N. W. B.	A.	Past Due not Impaired	d	Past Due	F
Type of Accounts Receivables	nor Impaired	61-90 days	91-120 days	Over 180 days	in Litigation	Iotai
	(Peso)		(Peso)	(Peso)	(Peso)	(Peso)
a) trade Receivables  1) PCSO	235,078,340		•		,	235,078,340
2) Guest/City Ledger	8,006,382	309,806	42,242	130,129		8,488,558
3)Vehicle Debtor	1,117,360,633	28,049,254	2,585,479	15,674,202		1,163,669,568
3) Others				i		
	1,360,445,356	28,359,059	2,627,721	15,804,331		1,407,236,466
Less: Allow. For Doubtful Acet.				15,674,202		15,674,202
Net Trade receivable	1,360,445,356	28,359,059	2,627,721	130,129		1,391,562,264
b Non - Trade Receivables						
Advances for stock subscription	273,791,572	8	ř.	U		273,791,572
2) Payment to other related parties	23,529,703	1		0		23,529,703
3) Advances to employees	4,382,451			Y		4,382,451
4) Other Receivables	440,818,654			ī		440,818,654
	742,522,380			ī		742,522,380
Less: Allow For				Ì		
Doubtrul Acet.	742 522 380	1				740 533 300
Net inon - trade receivable	142,322,380	,	ř.	*		147,277,380
Net Receivables (a + b)	2,102,967,736	28,359,059	2,627,721	130,129		2,134,084,644

### Notes:

If the Company's collection period does not match with the above schedule, a revision is necessary to make the schedule not misleading.

The proposed collection period in this schedule may be changed to appropriately reflect the Company's actual collection period.

## 2 Accounts Receivable Description

Type of Receivables

Trade Recentables		
1) PCSO	gross receipt from lottery ticket sales	30-60 days
2) Guest/City Ledger	rooms revenue and sale of food and beverages	30-60 days
3) Vehicle Debtor	sale of vehicles, parts and accessories and	30-60 days
	servicing and body shop sales	
Notes:		
To indicate a brief description of the nature	the nature and collection period of each receivable accounts	
with major balances or separate receivable ca	pecivable captions, both the trade and non - trade accounts.	

llection/Liquidation Period

Nature/Description

April 2018 Philippine Peso	12 mos ended April 30 2018	10,950,134,994 17,497,367,001 8,426,949,871 8,995,106,303 5,428,998,625 8,502,260,698 8,441,99,172 1,992	12 mos ended April 30 2018	30,827,417,542	29,659,858,074	397,911,781	456,645,421	1,108,825,828 312,460,228 796,365,600	785,824,811 0.18		12 mos ended April 30 2018	1.30	0.63	1.95	0.51	1.06	+ 118	2.06	087n	
Jul 2017 Philippine Peso	Previous year to date 3 mos ended July 31 2017	8.743,771,983 14,431,731,472 6,494,587,311 6,884,600,748 4,944,212,702 7,577,130,724 7,533,158,177 1,717,158,158,177	3 mos ended July 31 2017	8,319,318,249	7,954,705,546	85,846,646	31,962,210	418,497,139 113,494,443 305,002,696	301,038,888 0.07		3 mos ended July 31 2017	1.35	0.56	211.	0.47	0,900	13.88	1,900	9	
												8,743,771,983	3,629,442,550 6,494,587,311	14,431,731,472	6,854,600,748	6,854,600,748	418,497,139 32,482,965 32,482,965	7,577,130,724	8,319,318,249 (3,356,913,302] 8,319,318,249	
	Previous year 3 mos ended July 31 2017	8,743,771,983 14,41,771,472 6,045,587,311 6,884,600,748 4,944,212,702 7,572,120,724 7,553,188,147	3 mos ended July 31 2017	8,319,318,249	7,954,705,546	95,846,646	31,962,210	418,497,139 113,494,443 305,002,696	301,038,888 0.07		3 mos ended July 31 2017	1.35	0.56	2111	0.47	06'0	13.88	1,90	50 CO	
								J				8,743,771,983	3,629,442,550 6,494,587,311	14,431,731,472	6,854,600,748	6,854,600,748	418,497,139 32,482,965 32,482,965	14,431,731,472	8,319,318,249 (4,356,913,342) 8,318,249	
Jul 2018 Philippine Peso	Current year to date 3 mos ended July 31 2018	11,699,643,473 18,001,406,816 8,736,6919 9,259,674,638 6,076,113,897 8,741,732,178 8,721,542,987	3 mos ended July 31 2018	9,636,894,918	9,151,406,535	48,988,771	49,921,058	+84,556,096 135,985,352 348,570,744	346,164,995 0.08		3 mos ended July 31 2018	1.34	0.65	1.94	0.51	1.06	12.24	2.06	**************************************	
Phil												11,699,643,473 8,736,694,919	5,674,576,241 8,736,694,919	18,001,406,816	9,259,674,638	9,259,674,638	+84,556,096 +3,126,719 +3,126,719	18,001,406,816 8,741,732,178	812,498,517 (115,804,478) 812,498,653,9	die de la constant de
	Current year 3 mos ended July 31 2018	11,699,643,475 18,001,406,816 8,736,694,919 9,259,674,638 6,076,113,897 8,741,732,178 8,721,542,987	3 mos ended July 31 2018	9,636,894,918	9,151,406,535	48,988,771	49,921,058	484,556,096 135,985,352 348,570,744	346,164,995		3 mos ended July 31 2018	1.34		1.94	0.51	1.0%	12,24	2,06	&£ 8€	
				k.								11,699,643,473	8,736,694,919	18,001,406,816	9,259,674,638 18,001,406,816	9,259,674,638	+84,536,096 +3,126,719 +3,126,719	18,001,406,816	9,636,894,918 (7,874,066,211) 9,636,894,918	
								e Tax Tax	ntrable to Parent e (Basic) e (Diluted)			og Capital ratio Current Assets/ Current Labilities	Current Assets-Inventory-Prepayments)/ Current Liabilines	Total Assets/ Total Labditues	Total Debr/ Total assets	Total Debt/ Total Stekholder's Equity	Coverage Earnings Before Interest and Taxes (EBIT)/ Interest Charges	Total assets/ Total Stockholders Equity	<mark>Profit Margin</mark> Sales-Cost of Goods Sold or Cost of Service/	
For the Fiscal Year Currency	Balance Sheet	Current Assets Total Assets Current Liabilities Total Liabilities Retained Earning Stockfolders Equity.Parent	lacome Statement	Gross Revenue	Gross Expense	Non Operating Income	Non Operating Expense	Net Income (d.oss) Before Tax Income Tax Expense Net Income (d.oss) After Tax	Net Income/(Loss) Atributable to Parent Equity Holder Earnings/(Loss) Per Share (Basic) Earnings/(Loss) Per Share (Diluted)	(com) /B	Financial Ratios	Liquidiy Analyir Ratio: Current Ratio or Working Capital ratio Curren	Quick Ratio Current Asset	Solvency Ratio	Financial Leverage Ratios Debt Ratio	Debt to Equity Ratio	Interest Coverage Earnings Before	Assets to Equity Ratio	Profitability Ration Gross Profit Margin Sales-Cost of Goo	
																	*			

Current year trailing 12 mos Current year to date Net Income+1 arest Annual Net Income-Prevous Year Net Income Weighted average no of ours shares Prevous year trailing 12 mos Current year to date Net Income+1 arest Annual	Price/Earnings Ratio Price Per Share/, Earnings Per Common Share	Renzn of Equity Net Income/ Total Stockholders Equity	Return of Assets	Net Profit Margin
Annual	Price Per Share/ Common Share	Net Income/ rolders Equity	Not Income/ Total Assets	Net Profit/ Sales
	5.00	3+8,570,744	348,570,744 18,001,406,816	348,570,744
	62.71	0.05	0.03	0.04
839,933,648 4,341,280,855	5.00	348,570,744 8,741,732,178	348,570,744 18,001,406,816	348,570,744
0.19	62.71	0.05	0.03	+0.0
	5.30	305,002,696 7,577,130,72+	305,002,696 14,431,731,472	305,002,696 8,319,318,249
	76.43	0.16	80.0	+0.0
948,690,217	5.30	305,002,696 7,577,130,724	305,002,696	305,00 <u>2,696</u> 8,319,318,249
0.22	76.43	0.16	9008	40.04
	29.83	0.09	0.05	0.03

## BERJAYA PHILIPPINES INC. AND SUBSIDIARIES 9th Floor, Rufino Pacific Tower 6784 Ayala Avene, Makati City

### Financial Indicators July 31, 2018

	Computation	ion	R	Ratios		
Financial Indicators	Jan 2018	July 2017	Jan 2018	July 2017	And 2018	Katios
Quick ratio					0102 11145	April 2018
Cash and cash equivalents +	1,947,691,241	303 031				
Trade and other receivables - net +	2,13+,084,644	2.036.178.197				
Advances to associates	1.592 800 356	1 100 233 012				
Total Current Liabilities	8,736,694,919	6,494,587,311	CO'Y	0.56	5,331,643,662	0.63
Current/liquidity ratio						
Total Current Assets	11 699 643 473	5000				
Total Current Liabilities	8,736,694,919	6,854,600,748	+6.1	1.28	10,950,134,994	1,30
Debt-to-equity ratio					1/8,449,45,6	
Total Liabilities	8EX TLY 656 6	07 F (0) X F 30 X				
Total Equity	8,741,732,178	7,577,130,724	7.00	0.90	8,995,106,303	1.06
Debt-to-assets ratio						
Total Labilities	050 1129 050 0	0 E 200 X				
Total Assets	18,001,406,816	14,431,731,472	0.51	2+10	8,995,106,303	0.51
					17,497,367,001	
Equity-to-assets ratio						
Total Equity	8,741,732,178	7,577,130,724	61'0	0.53	002 026 602 6	
Total Assets	18,001,406,816	14,431,731,472		Presion .	17,497,367,001	0.49
Annualized PPE Turnover						
Net Revenue	9,636.894.918	8 319 318 249	5			
PPE	1,559,341,357	1,883,828,827	7) fi	997/1	30,827,417,542	16.35
Annualized Beturn on assets					March 111 Const	
Net Profit	348.570.744	303 500 505	1			
Total Assets	18,001,406,816	14,431,731,472	1.15%	8,45%	796,365,600	4,55%
Annualized Return on equity						
Net Profit	348,570,744	305,002,696	600	The second		
Total Equity	8,7+1,732,178	7,577,130,724	0.66.61	10.10%	796,365,600	9.37%
Annualized	+	+				
Darnings per share Net Profit Attributable to Owners of the						
Parent Company	346,164,995	301,038,888	80.0	7070	0000	
Weighted Average Number of Outstanding Common Shares	+,3+1,280,855	4,341,280,855			4,341,280,855	9.18